Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
2200-69631-001	Video Solutions Group	RealPresence Debut	RealPresence Debut Accessories		RealPresence Debut Expansion Microphone : Contains one Microphone Array and one 7.6m/25' RJ11 cable. Compatible with RealPresence Debut.	\$199	DC6	17%	\$165.17	Product
4870-69725-112	Service	Maintenance	RealPresence Debut Systems	Premier	Premier, One Year, RealPresence Debut - 1080p: all-in- one HD codec with build-in mechanical pan/tilt camera, mic, and remote	\$200	DC3	2%	\$196.00	Service
4870-69725-114	Service	Maintenance	RealPresence Debut Systems		Premier Onsite, One Year, RealPresence Debut - 1080p: all-in-one HD codec with build-in mechanical pan/tilt camera, mic, and remote	\$300	DC3	2%	\$294.00	Service
4870-69725-312	Service	Maintenance	RealPresence Debut Systems	Premier	Premier, Three Year, RealPresence Debut - 1080p: all-in- one HD codec with build-in mechanical pan/tilt camera, mic, and remote	\$540	DC3	2%	\$529.20	Service
4870-69725-314	Service	Maintenance	RealPresence Debut Systems		Premier Onsite, Three Year, RealPresence Debut - 1080p: all-in-one HD codec with build-in mechanical pan/tilt camera, mic, and remote	\$810	DC3	2%	\$793.80	Service
4877-69725-513	Service	Maintenance	RealPresence Debut Systems	Polycom Advantage	Polycom Advantage, One Year, RealPresence Debut - 1080p: all-in-one HD codec with build-in mechanical pan/tilt camera, mic, and remote	\$210	DC3	2%	\$205.80	Service
4877-69725-514	Service	Maintenance	RealPresence Debut Systems	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RealPresence Debut - 1080p: all-in-one HD codec with build-in mechanical pan/tilt camera, mic, and remote	\$305	DC3	2%	\$298.90	Service

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4877-69725-515	Service	Maintenance	RealPresence Debut Systems	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, RealPresence Debut - 1080p: all-in-one HD codec with build-in mechanical pan/tilt camera, mic, and remote (see support.polycom.com for availability)	\$520	DC3	2%	\$509.60	Service
4877-69725-533	Service	Maintenance	RealPresence Debut Systems	Polycom Advantage	Polycom Advantage, Three Year, RealPresence Debut - 1080p: all-in-one HD codec with build-in mechanical pan/tilt camera, mic, and remote	\$565	DC3	2%	\$553.70	Service
4877-69725-534	Service	Maintenance	RealPresence Debut Systems	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, RealPresence Debut - 1080p: all-in-one HD codec with build-in mechanical pan/tilt camera, mic, and remote	\$825	DC3	2%	\$808.50	Service
4877-69725-535	Service	Maintenance	RealPresence Debut Systems	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, Three Year, RealPresence Debut - 1080p: all-in-one HD codec with build-in mechanical pan/tilt camera, mic, and remote (see support.polycom.com for availability)	\$1,395	DC3	2%	\$1,367.10	Service
2200-66070-001	Voice	RealPresence Trio	RealPresence Trio 8800 Systems	RP Trio 8800	RealPresence Trio 8800 IP conference phone with built-in Wi-Fi, Bluetooth and NFC. 802.af/at Power over Ethernet. SHIPS WITHOUT POWER KIT. Incl. 7.6m/25ft Ethernet cable, 1.8m/6ft USB 2.0 cable and Setup Sheet.	\$1,599	DC14	20%	\$1,279.20	Product
2200-66070-019	Voice	RealPresence Trio	RealPresence Trio 8800 Systems	RP Trio 8800	Skype for Business/O365/Lync Edition (sold separately) RealPresence Trio 8800 conf. phone with Polycom UCS SfB Lic., built-in Wi-Fi, Bluetooth and NFC. 802.af/at PoE. NO PWR KIT. Incl. 7.6m/25ft Ethernet cable, 1.8m/6ft USB cable (CHINA: incl. 3 yr Partner Premier)	\$1,599	DC14	20%	\$1,279.20	Product
2200-65790-001	Voice	RealPresence Trio	RealPresence Trio 8800 Peripherals		Expansion Microphone kit for Polycom Trio 8800/8500. Incl. two expansion microphones and two 2.1m/7ft cables.	\$309	DC6	17%	\$256.47	Product

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2457-17977-001	Voice	RealPresence Irio	RealPresence Trio 8800 Peripherals	Cables	Replacement CAT-5e network cable for connecting RealPresence Trio 8800 to the network. 7.6m/25ft cable length. Shielded.	\$29	DC6	17%	\$24.07	Product
2457-20202-001	Voice	RealPresence Trin	RealPresence Trio 8800 Peripherals	Cables	Replacement USB 2.0 cable for RealPresence Trio 8800. 2m/6.6ft cable with right-angle right Micro-B/male to Type A/male fior using RealPresence Trio 8800 as USB speakerphone for VoIP calls via computer based applications.	\$19	DC6	17%	\$15.77	Product
7200-23490-001	Voice	RealPresence Trio	RealPresence Trio 8800 Power Supplies	PowerKits	Power Kit for RealPresence Trio 8800 and Trio Visual+. Incl. 100-240V, 0.8A, 55V/36W, IEEE 802.3at compliant mid-span power injector for 10/100/1000 Mbps Ethernet. Ships with 2.7m/9ft power cord with NA plug and 2.1m/7ft Ethernet cable.	\$139	DC6	17%	\$115.37	Product
4870-66070-112	Service	Maintenance	RealPresence Trio 8800 Systems	Premier	Premier, One Year, RealPresence Trio 8800 IP Conference Phone	\$60	DC3	2%	\$58.80	Service
4870-66070-312	Service	Maintenance	RealPresence Trio 8800 Systems	Premier	Premier, Three Year, RealPresence Trio 8800 IP Conference Phone	\$160	DC3	2%	\$156.80	Service
4870-23450-112	Service	Maintonanco	RealPresence Trio 8800 Systems with Collaboration Kit	Premier	Premier, One Year, RealPresence Trio 8800 Collaboration Kit	\$60	DC3	2%	\$58.80	Service
4870-23450-312	Service	Maintenance	RealPresence Trio 8800 Systems with Collaboration Kit	Premier	Premier, Three Year, RealPresence Trio 8800 Collaboration Kit	\$160	DC3	2%	\$156.80	Service

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4870-13339-112	Service	N/laintonanco	RealPresence Trio 8800 Visual Plus	Premier	Premier, One Year, RealPresence Trio Visual+	\$50	DC3	2%	\$49.00	Service
4870-13339-312	Service	Maintonanco	RealPresence Trio 8800 Visual Plus	Premier	Premier, Three Year, RealPresence Trio Visual+	\$135	DC3	2%	\$132.30	Service
4870-13339-114	Service	Maintonanco	RealPresence Trio 8800 Visual Plus	Premier On-Site	Premier Onsite, One Year, RealPresence Trio Visual+	\$75	DC3	2%	\$73.50	Service
4870-13339-314	Service	Maintonanco	RealPresence Trio 8800 Visual Plus	Premier On-Site	Premier Onsite, Three Year, RealPresence Trio Visual+	\$205	DC3	2%	\$200.90	Service
4872-13339-112	Service	anco antonanco	RealPresence Trio 8800 Visual Plus	Elite Premier	Elite Premier, One Year, RealPresence Trio Visual+	\$65	DC3	2%	\$63.70	Service
4872-13339-114	Service	Maintonanco	RealPresence Trio 8800 Visual Plus	Elite Premier On-Site	Elite Premier Onsite, One Year, RealPresence Trio Visual+	\$90	DC3	2%	\$88.20	Service
4872-13339-914	Service	Maintonanco	RealPresence Trio 8800 Visual Plus		Elite Premier Onsite 4 hr, One Year, RealPresence Trio Visual+ (see support.polycom.com for availability)	\$140	DC3	2%	\$137.20	Service

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4877-13339-513	Service	Maintonanco	RealPresence Trio 8800 Visual Plus	Polycom Advantage	Polycom Advantage, One Year, RealPresence Trio Visual+	\$55	DC3	2%	\$53.90	Service
4877-13339-533	Service	Maintonanco	RealPresence Trio 8800 Visual Plus	Polycom Advantage	Polycom Advantage, Three Year, RealPresence Trio Visual+	\$150	DC3	2%	\$147.00	Service
4877-13339-514	Service	Maintonanco			Polycom Advantage Onsite, One Year, RealPresence Trio Visual+	\$75	DC3	2%	\$73.50	Service
4877-13339-534	Service	Maintenance			Polycom Advantage Onsite, Three Year, RealPresence Trio Visual+	\$205	DC3	2%	\$200.90	Service
4877-13339-515	Service	Maintonanco		Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, RealPresence Trio Visual+ (see support.polycom.com for availability)	\$130	DC3	2%	\$127.40	Service
4877-13339-535	Service	Maintonanco		Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RealPresence Trio Visual+ (see support.polycom.com for availability)	\$350	DC3	2%	\$343.00	Service
4870-23450-114	Service	Maintenance	RealPresence Trio 8800 Systems with Collaboration Kit	Premier ()n-Site	Premier Onsite, One Year, RealPresence Trio 8800 Collaboration Kit	\$90	DC3	2%	\$88.20	Service

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4870-23450-314	Service	Maintenance	RealPresence Trio 8800 Systems with Collaboration Kit	Premier (In-Site	Premier Onsite, Three Year, RealPresence Trio 8800 Collaboration Kit	\$245	DC3	2%	\$240.10	Service
4872-23450-112	Service	Maintenance	RealPresence Trio 8800 Systems with Collaboration Kit	IFlite Premier	Elite Premier, One Year, RealPresence Trio 8800 Collaboration Kit	\$80	DC3	2%	\$78.40	Service
4872-23450-114	Service	Maintenance	RealPresence Trio 8800 Systems with Collaboration Kit	IFIITE Premier (In-Site	Elite Premier Onsite, One Year, RealPresence Trio 8800 Collaboration Kit	\$110	DC3	2%	\$107.80	Service
4872-23450-914	Service	Maintenance	RealPresence Trio 8800 Systems with Collaboration Kit	Flite Premier On-Site 4	Elite Premier Onsite 4 hr, One Year, RealPresence Trio 8800 Collaboration Kit (see support.polycom.com for availability)	\$175	DC3	2%	\$171.50	Service
4877-23450-513	Service	Maintenance	RealPresence Trio 8800 Systems with Collaboration Kit		Polycom Advantage, One Year, RealPresence Trio 8800 Collaboration Kit	\$65	DC3	2%	\$63.70	Service
4877-23450-533	Service	Maintenance	RealPresence Trio 8800 Systems with Collaboration Kit	POlycom Advantage	Polycom Advantage, Three Year, RealPresence Trio 8800 Collaboration Kit	\$175	DC3	2%	\$171.50	Service
4877-23450-514	Service	Maintenance	RealPresence Trio 8800 Systems with Collaboration Kit		Polycom Advantage Onsite, One Year, RealPresence Trio 8800 Collaboration Kit	\$90	DC3	2%	\$88.20	Service

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4877-23450-534	Service	Maintenance	RealPresence Trio 8800 Systems with Collaboration Kit		Polycom Advantage Onsite, Three Year, RealPresence Trio 8800 Collaboration Kit	\$245	DC3	2%	\$240.10	Service
4877-23450-515	Service	Maintonanco	RealPresence Trio 8800 Systems with Collaboration Kit	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, RealPresence Trio 8800 Collaboration Kit (see support.polycom.com for availability)	\$160	DC3	2%	\$156.80	Service
4877-23450-535	Service	Maintenance	RealPresence Trio 8800 Systems with Collaboration Kit	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, Three Year, RealPresence Trio 8800 Collaboration Kit (see support.polycom.com for availability)	\$425	DC3	2%	\$416.50	Service
7200-23270-125	Video Solutions Group	RealPresence Centro	RP Centro Systems	RP Centro	RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, Microsoft Interop. Power Cord and Maintenance Required; 3yr Partner Premier included for China.	\$24,900	DC6	17%	\$20,667.00	Product
4870-23270-002	Service	Deployment	RP Centro Systems	Endpoint Installation	Onsite installation, RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, and Microsoft Interop.	\$2,195	DC4	2%	\$2,151.10	Service
4870-23270-112	Service	Maintenance	RP Centro Systems	Premier	Premier, One Year, RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, and Microsoft Interop.	\$2,500	DC3	2%	\$2,450.00	Service
4870-23270-114	Service	Maintenance	RP Centro Systems	Premier On-Site	Premier Onsite, One Year, RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, and Microsoft Interop.	\$3,750	DC3	2%	\$3,675.00	Service

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4870-23270-312	Service	Maintenance	RP Centro Systems	Premier	Premier, Three Year, RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, and Microsoft Interop.	\$6,750	DC3	2%	\$6,615.00	Service
4870-23270-314	Service	Maintenance	RP Centro Systems	Premier On-Site	Premier Onsite, Three Year, RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, and Microsoft Interop.	\$10,125	DC3	2%	\$9,922.50	Service
4872-23270-112	Service	Maintenance	RP Centro Systems		Elite Premier, One Year, RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, and Microsoft Interop.	\$3,275	DC3	2%	\$3,209.50	Service
4872-23270-114	Service	Maintenance	RP Centro Systems	Elite Premier On-Site	Elite Premier Onsite, One Year, RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, and Microsoft Interop.	\$4,575	DC3	2%	\$4,483.50	Service
4872-23270-914	Service	Maintenance	RP Centro Systems	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, and Microsoft Interop. (see support.polycom.com for availability)	\$7,185	DC3	2%	\$7,041.30	Service
4877-23270-513	Service	Maintenance	RP Centro Systems	IPOlycom Advantage	Polycom Advantage, One Year, RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, and Microsoft Interop.	\$2,635	DC3	2%	\$2,582.30	Service
4877-23270-514	Service	Maintenance	IRP Centro Systems	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, and Microsoft Interop.	\$3,815	DC3	2%	\$3,738.70	Service

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4877-23270-515	Service	Maintenance	RP Centro Systems	NITE 4 nr	Polycom Advantage OS 4 hour, 1YR, RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, and Microsoft Interop. (see support.polycom.com for availability)	\$6,490	DC3	2%	\$6,360.20	Service
4877-23270-533	Service	Maintenance	RP Centro Systems	Polycom Advantage	Polycom Advantage, Three Year, RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, and Microsoft InteroQ2:Q37p.	\$7,115	DC3	2%	\$6,972.70	Service
4877-23270-534	Service	Maintenance	RP Centro Systems	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, and Microsoft Interop.	\$10,300	DC3	2%	\$10,094.00	Service
4877-23270-535	Service	Maintenance	RP Centro Systems	Polycom Advantage On-	Polycom Advantage OS 4 hour, 3 Year, RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, and Microsoft Interop. (see support.polycom.com for availability)	\$17,520	DC3	2%	\$17,169.60	Service
5150-75109-001	Video Solutions Group	RP Desktop	RealPresence Desktop	RPD 1 User License	Polycom RealPresence Desktop for Windows and Mac OS, 1 user. (Includes 1 year of Premier Maintenance but 3 year partner premier service is included for China)	\$89	DC10	17%	\$73.87	Product
5150-75109-005	Video Solutions Group	RP Desktop	RealPresence Desktop		Polycom RealPresence Desktop for Windows and Mac OS, 5 users. (Includes 1 year of Premier Maintenance but 3 year partner premier service is included for China)	\$420	DC10	17%	\$348.60	Product
5150-75109-025	Video Solutions Group	RP Desktop	RealPresence Desktop	RPD 25 User License	Polycom RealPresence Desktop for Windows and Mac OS, 25 users. (Includes 1 year of Premier Maintenance but 3 year partner premier service is included for China)	\$1,975	DC10	17%	\$1,639.25	Product

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5150-75109-050	Video Solutions Group	RP Desktop	RealPresence Desktop	RPD 50 User License	Polycom RealPresence Desktop for Windows and Mac OS, 50 users. (Includes 1 year of Premier Maintenance but 3 year partner premier service is included for China)	\$3,700	DC10	17%	\$3,071.00	Product
5150-75109-100	Video Solutions Group	RP Desktop	RealPresence Desktop	RPD 100 User License	Polycom RealPresence Desktop for Windows and Mac OS, 100 users. (Includes 1 year of Premier Maintenance but 3 year partner premier service is included for China)	\$6,900	DC10	17%	\$5,727.00	Product
5150-69616-001	Video Solutions Group	RP Desktop	RealPresence Video App SDK	RP One Subscription	RealPresence Video App SDK 36 Months Software Subscription for 1 Concurrent Connection with Premium Service,One SDK subscription is required for each RP One concurrent connection that customer has deployed. Minimum number of licenses is 10	\$270	DC6	17%	\$224.10	Product and Service
5150-69731-001	Video Solutions Group	RP Desktop	RealPresence Video App SDK	SDK Access	Polycom RealPresence Video App SDK Access	\$80,000	DC12	17%	\$66,400.00	Product
5150-69732-001	Video Solutions Group	RP Desktop	RealPresence Video App SDK License	RP One Subscription	RealPresence Video App SDK 12 Months Software Subscription for 1 Concurrent Connection, with one year Premium Service,One SDK subscription is required for each RP One concurrent connection that customer has deployed. Minimum number of licenses is 10.	\$100	DC6	17%	\$83.00	Product and Service
5150-69733-001	Video Solutions Group	RP Desktop	RealPresence Video App SDK License	RMX License	RealPresence Video App SDK Software License for 1 RMX 720p port,One SDK license is required for each RMX 720p port activated.if customer deployed 1080p,1HD1080p is equivalent to 2HD720p, Min.licenses is 10	\$240	DC16	22%	\$187.20	Product
4870-69731-402	Service	Maintenance	RealPresence Video App SDK	Premier Software Service 8x5	Premier Software Service 8X5, One Year, Polycom RealPresence Video App SDK Access	\$16,000	DC3	2%	\$15,680.00	Service

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4870-69731-404	Service	Maintenance	RealPresence Video App SDK	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, Polycom RealPresence Video App SDK Access	\$43,200	DC3	2%	\$42,336.00	Service
4870-69733-402	Service	Maintenance	RealPresence Video App SDK License	Premier Software	Premier Software Service 8X5, One Year, Polycom RealPresence Video App SDK Software License for 1 RMX 720p port	\$50	DC3	2%	\$49.00	Service
4870-69733-404	Service	Maintenance	RealPresence Video App SDK License	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, Polycom RealPresence Video App SDK Software License for 1 RMX 720p port	\$130	DC3	2%	\$127.40	Service
4870-01006-112	Service	Maintenance	RealPresence Desktop License Services 1	Premier	Premier, One Year, RealPresence Desktop for Windows and MAC OS Application for 1 user	\$15	DC3	2%	\$14.70	Service
4870-01006-312	Service	INIAINTENANCE	RealPresence Desktop License Services 1	Premier	Premier, Three Year, RealPresence Desktop for Windows and MAC OS Application for 1 user	\$41	DC3	2%	\$40.18	Service
4872-01006-112	Service	Maintenance	RealPresence Desktop License Services 1	Elite Premier	Elite Premier, One Year, Polycom RealPresence Desktop for Windows and MAC OS Application for 1 user	\$20	DC3	2%	\$19.60	Service
4877-01006-513	Service	Maintenance	RealPresence Desktop License Services 1	Polycom Advantage	Polycom Advantage, One Year, RealPresence Desktop for Windows and MAC OS Application for 1 user	\$20	DC3	2%	\$19.60	Service

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4877-01006-533	Service	INIAINTENANCE	RealPresence Desktop License Services 1	Polycom Advantage	Polycom Advantage, Three Year, RealPresence Desktop for Windows and MAC OS Application for 1 user	\$55	DC3	2%	\$53.90	Service
4870-01020-112	Service	INIAINTENANCE	RealPresence Desktop License Services 100	Premier	Premier, One Year, RealPresence Desktop for Windows and MAC OS Application for 100 users	\$1,545	DC3	2%	\$1,514.10	Service
4870-01020-312	Service	Maintenance	RealPresence Desktop License Services 100	Premier	Premier, Three Year, RealPresence Desktop for Windows and MAC OS Application for 100 users	\$4,172	DC3	2%	\$4,088.56	Service
4872-01020-112	Service	Maintenance	RealPresence Desktop License Services 100	IFIITE Premier	Elite Premier, One Year, RealPresence Desktop for Windows and MAC OS Application for 100 users	\$2,025	DC3	2%	\$1,984.50	Service
4877-01020-513	Service	Waintenance	RealPresence Desktop License Services 100	Polycom Advantage	Polycom Advantage, One Year, RealPresence Desktop for Windows and MAC OS Application for 100 users	\$1,800	DC3	2%	\$1,764.00	Service
4877-01020-533	Service	Maintenance	RealPresence Desktop License Services 100	Polycom Advantage	Polycom Advantage, Three Year, RealPresence Desktop for Windows and MAC OS Application for 100 users	\$4,860	DC3	2%	\$4,762.80	Service
4870-01009-112	Service	Maintenance	RealPresence Desktop License Services 25	Premier	Premier, One Year, RealPresence Desktop for Windows and MAC OS Application for 25 users	\$386	DC3	2%	\$378.28	Service

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4870-01009-312	Service	INISINTANSNCA	RealPresence Desktop License Services 25	Premier	Premier, Three Year, RealPresence Desktop for Windows and MAC OS Application for 25 users	\$1,045	DC3	2%	\$1,024.10	Service
4872-01009-112	Service	anco antonanco	RealPresence Desktop License Services 25	Elite Premier	Elite Premier, One Year, RealPresence Desktop for Windows and MAC OS Application for 25 users	\$505	DC3	2%	\$494.90	Service
4877-01009-513	Service	Maintenance	RealPresence Desktop License Services 25	Polycom Advantage	Polycom Advantage, One Year, RealPresence Desktop for Windows and MAC OS Application for 25 users	\$450	DC3	2%	\$441.00	Service
4877-01009-533	Service	Waintenance	RealPresence Desktop License Services 25	Polycom Advantage	Polycom Advantage, Three Year, RealPresence Desktop for Windows and MAC OS Application for 25 users	\$1,215	DC3	2%	\$1,190.70	Service
4870-01008-112	Service	Maintenance	RealPresence Desktop License Services 5	Premier	Premier, One Year, RealPresence Desktop for Windows and MAC OS Application for 5 users	\$77	DC3	2%	\$75.46	Service
4870-01008-312	Service	Maintenance	RealPresence Desktop License Services 5	Premier	Premier, Three Year, RealPresence Desktop for Windows and MAC OS Application for 5 users	\$211	DC3	2%	\$206.78	Service
4872-01008-112	Service	Maintenance	RealPresence Desktop License Services 5	Elite Premier	Elite Premier, One Year, RealPresence Desktop for Windows and MAC OS Application for 5 users	\$100	DC3	2%	\$98.00	Service

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4877-01008-513	Service	IN/ISINTANSNCA	RealPresence Desktop License Services 5	Polycom Advantage	Polycom Advantage, One Year, RealPresence Desktop for Windows and MAC OS Application for 5 users	\$90	DC3	2%	\$88.20	Service
4877-01008-533	Service	Waintenance	RealPresence Desktop License Services 5	Polycom Advantage	Polycom Advantage, Three Year, RealPresence Desktop for Windows and MAC OS Application for 5 users	\$245	DC3	2%	\$240.10	Service
4870-01010-112	Service	Waintenance	RealPresence Desktop License Services 50	Premier	Premier, One Year, RealPresence Desktop for Windows and MAC OS Application for 50 users	\$773	DC3	2%	\$757.54	Service
4870-01010-312	Service	Maintenance	RealPresence Desktop License Services 50	Premier	Premier, Three Year, RealPresence Desktop for Windows and MAC OS Application for 50 users	\$2,086	DC3	2%	\$2,044.28	Service
4872-01010-112	Service	INISINTANSNCA	RealPresence Desktop License Services 50	Elite Premier	Elite Premier, One Year, RealPresence Desktop for Windows and MAC OS Application for 50 users	\$1,015	DC3	2%	\$994.70	Service
4877-01010-513	Service	Maintenance	RealPresence Desktop License Services 50	Polycom Advantage	Polycom Advantage, One Year, RealPresence Desktop for Windows and MAC OS Application for 50 users	\$900	DC3	2%	\$882.00	Service
4877-01010-533	Service	Maintonanco	RealPresence Desktop License Services 50	Polycom Advantage	Polycom Advantage, Three Year, RealPresence Desktop for Windows and MAC OS Application for 50 users	\$2,430	DC3	2%	\$2,381.40	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-73400-000	Infrastructure	RP Content Sharing Suite	CSS Base License	Base Software License	Polycom ContentConnect - Base Software License. Requires 5230-7341X-XXX (Maintenance Contract Required) 3 year partner premier service is included for China	\$1,000	DC12	17%	\$830.00	Product
5230-73411-000	Infrastructure	RP Content Sharing Suite	CSS Capacity Licenses	5 Sessions	Polycom ContentConnect - 5 Session Licenses (Maintenance Contract Required) 3 year partner premier service is included for China	\$6,000	DC12	17%	\$4,980.00	Product
5230-73412-000	Infrastructure	RP Content Sharing Suite	CSS Capacity Licenses	15 Sessions	Polycom ContentConnect - 15 Session Licenses (Maintenance Contract Required) 3 year partner premier service is included for China	\$18,000	DC12	17%	\$14,940.00	Product
5230-73413-000	Infrastructure	RP Content Sharing Suite	CSS Capacity Licenses	50 Sessions	Polycom ContentConnect - 50 Session Licenses (Maintenance Contract Required) 3 year partner premier service is included for China	\$60,000	DC12	17%	\$49,800.00	Product
5230-73414-000	Infrastructure	RP Content Sharing Suite	CSS Capacity Licenses	150 Sessions	Polycom ContentConnect - 150 Session Licenses (Maintenance Contract Required) 3 year partner premier service is included for China	\$180,000	DC12	17%	\$149,400.00	Product
5230-73461-000	Infrastructure	RP Content Sharing Suite	CSS Option License	High Availability	Polycom ContentConnect - High Availability License (Maintenance Contract Required) 3 year partner premier service is included for China	\$12,000	DC12	17%	\$9,960.00	Product
4870-49350-002	Service	Deployment	CSS SW	Implementation	Classic - Implementation, ContentConnect. Option to add High Availability. Must purchase the standard ContentConnect Implementation separately.	\$2,595	DC4	2%	\$2,543.10	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-49350-007	Service	Deployment	CSS SW	Implementation	Classic - Implementation, ContentConnect Software	\$4,995	DC4	2%	\$4,895.10	Service
4870-49350-008	Service	Deployment	CSS SW	Implementation	Implementation Onsite, ContentConnect Option with High Availability.	\$5,495	DC4	2%	\$5,385.10	Service
4870-49415-402	Service	Waintenance	_	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, ContentConnect SW, 15 Concurrent Session, WW	\$4,235	DC3	2%	\$4,150.30	Service
4872-49415-432	Service	Maintenance	•		Classic - Elite Premier Software Service, One Year, ContentConnect SW, 15 Concurrent Session, WW	\$5,715	DC3	2%	\$5,600.70	Service
4877-49415-422	Service	IVIaIntenance			Classic - Polycom Advantage Software Service, One Year, ContentConnect SW, 15 Concurrent Session, WW	\$5,295	DC3	2%	\$5,189.10	Service
4870-49454-402	Service	anco antonanco	RealPresence Content Sharing Suite 150 Session SW appliance		Classic - Premier Software Service 8X5, One Year, ContentConnect SW, 150 Concurrent Session	\$33,585	DC3	2%	\$32,913.30	Service
4872-49454-432	Service	Waintenance	RealPresence Content Sharing Suite 150 Session SW appliance		Classic - Elite Premier Software Service, One Year, ContentConnect SW, 150 Concurrent Session	\$45,340	DC3	2%	\$44,433.20	Service

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4877-49454-422	Service	Maintonanco	RealPresence Content Sharing Suite 150 Session SW appliance	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, ContentConnect SW, 150 Concurrent Session	\$41,980	DC3	2%	\$41,140.40	Service
4870-49405-402	Service	Maintenance	RealPresence Content Sharing Suite 5 Session SW appliance	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, ContentConnect SW, 5 Concurrent Session, WW	\$1,600	DC3	2%	\$1,568.00	Service
4872-49405-432	Service	Maintenance	RealPresence Content Sharing Suite 5 Session SW appliance	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, ContentConnect SW, 5 Concurrent Session, WW	\$2,160	DC3	2%	\$2,116.80	Service
4877-49405-422	Service	INIaintenance	RealPresence Content Sharing Suite 5 Session SW appliance	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, ContentConnect SW, 5 Concurrent Session, WW	\$2,000	DC3	2%	\$1,960.00	Service
4870-49455-402	Service	Waintenance	RealPresence Content Sharing Suite 50 Session SW appliance	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, ContentConnect SW, 50 Concurrent Session, WW	\$12,565	DC3	2%	\$12,313.70	Service
4872-49455-432	Service	Maintenance	-		Classic - Elite Premier Software Service, One Year, ContentConnect SW, 50 Concurrent Session, WW	\$16,965	DC3	2%	\$16,625.70	Service
4877-49455-422	Service	Maintenance	RealPresence Content Sharing Suite 50 Session SW appliance	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, ContentConnect SW, 50 Concurrent Session, WW	\$15,705	DC3	2%	\$15,390.90	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-49453-402	Service	Maintenance	ISuita Extra Sarvar Activistion		Classic - Premier Software Service 8X5, One Year, ContentConnect Extra Server Activation Ent License	\$20	DC3	2%	\$19.60	Service
4872-49453-432	Service	Maintenance	ISINTE EXTRA Server Activiation	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, ContentConnect Extra Server Activation Ent License	\$25	DC3	2%	\$24.50	Service
4877-49453-422	Service	Maintenance	ISINTE EXTRA Server Activiation	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, ContentConnect Extra Server Activation Ent License	\$25	DC3	2%	\$24.50	Service
4870-49452-402	Service	Maintenance	ISuite Redundant Activiation	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, ContentConnect Redundant Server Activation License	\$100	DC3	2%	\$98.00	Service
4872-49452-432	Service	Maintenance	ISLUTE REDUDGANT ACTIVIATION		Classic - Elite Premier Software Service, One Year, ContentConnect Redundant Server Activation License	\$135	DC3	2%	\$132.30	Service
4877-49452-422	Service	Maintenance	ISuite Redundant Activiation		Classic - Polycom Advantage Software Service, One Year, ContentConnect Redundant Server Activation License	\$125	DC3	2%	\$122.50	Service
4870-73400-402	Service	Maintenance	IRP CSS Base SW/ License		Premier Software Service 8X5, One Year, ContentConnect - Base Software License	\$400	DC3	2%	\$392.00	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-73400-404	Service	Maintenance	IDD (CC Baco CM/ Liconco		Premier Software Service 8X5, Three Year, ContentConnect - Base Software License	\$1,080	DC3	2%	\$1,058.40	Service
4872-73400-432	Service	Maintenance	IRP (ISS Base SW/ License	Elite Premier Software Service	Elite Premier Software Service, One Year, ContentConnect - Base Software License	\$540	DC3	2%	\$529.20	Service
4877-73400-422	Service	Maintenance	IRD (\\ Kaca \\\/ Licanca	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, ContentConnect - Base Software License	\$500	DC3	2%	\$490.00	Service
4877-73400-424	Service	Maintenance			Polycom Advantage Software Service, Three Year, ContentConnect - Base Software License	\$1,350	DC3	2%	\$1,323.00	Service
4870-73412-402	Service	liviaintenance			Premier Software Service 8X5, One Year, ContentConnect - 15 Session Licenses	\$3,600	DC3	2%	\$3,528.00	Service
4870-73412-404	Service	Waintenance			Premier Software Service 8X5, Three Year, ContentConnect - 15 Session Licenses	\$9,720	DC3	2%	\$9,525.60	Service
4872-73412-432	Service	Waintenance		Elite Premier Software Service	Elite Premier Software Service, One Year, ContentConnect - 15 Session Licenses	\$4,860	DC3	2%	\$4,762.80	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-73412-422	Service	INfaintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, ContentConnect - 15 Session Licenses	\$4,500	DC3	2%	\$4,410.00	Service
4877-73412-424	Service	Iviaintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, ContentConnect - 15 Session Licenses	\$12,150	DC3	2%	\$11,907.00	Service
4870-73414-402	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, ContentConnect - 150 Session Licenses	\$36,000	DC3	2%	\$35,280.00	Service
4870-73414-404	Service	Iviaintenance			Premier Software Service 8X5, Three Year, ContentConnect - 150 Session Licenses	\$97,200	DC3	2%	\$95,256.00	Service
4872-73414-432	Service	Iviaintenance		Elite Premier Software Service	Elite Premier Software Service, One Year, ContentConnect - 150 Session Licenses	\$48,600	DC3	2%	\$47,628.00	Service
4877-73414-422	Service	Maintenance			Polycom Advantage Software Service, One Year, ContentConnect - 150 Session Licenses	\$45,000	DC3	2%	\$44,100.00	Service
4877-73414-424	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, ContentConnect - 150 Session Licenses	\$121,500	DC3	2%	\$119,070.00	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-73411-402	Service	Maintenance			Premier Software Service 8X5, One Year, ContentConnect - 5 Session Licenses	\$1,200	DC3	2%	\$1,176.00	Service
4870-73411-404	Service	Maintenance			Premier Software Service 8X5, Three Year, ContentConnect - 5 Session Licenses	\$3,240	DC3	2%	\$3,175.20	Service
4872-73411-432	Service	Maintenance		Elite Premier Software Service	Elite Premier Software Service, One Year, ContentConnect - 5 Session Licenses	\$1,620	DC3	2%	\$1,587.60	Service
4877-73411-422	Service	Maintenance			Polycom Advantage Software Service, One Year, ContentConnect - 5 Session Licenses	\$1,500	DC3	2%	\$1,470.00	Service
4877-73411-424	Service	Maintenance			Polycom Advantage Software Service, Three Year, ContentConnect - 5 Session Licenses	\$4,050	DC3	2%	\$3,969.00	Service
4870-73413-402	Service	Maintenance			Premier Software Service 8X5, One Year, ContentConnect - 50 Session Licenses	\$12,000	DC3	2%	\$11,760.00	Service
4870-73413-404	Service	Maintenance			Premier Software Service 8X5, Three Year, ContentConnect - 50 Session Licenses	\$32,400	DC3	2%	\$31,752.00	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-73413-432	Service	Maintenance	RP CSS 50 Session Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, ContentConnect - 50 Session Licenses	\$16,200	DC3	2%	\$15,876.00	Service
4877-73413-422	Service	Maintenance	RP CSS 50 Session Capacity Licenses		Polycom Advantage Software Service, One Year, ContentConnect - 50 Session Licenses	\$15,000	DC3	2%	\$14,700.00	Service
4877-73413-424	Service	Maintenance	RP CSS 50 Session Capacity Licenses		Polycom Advantage Software Service, Three Year, ContentConnect - 50 Session Licenses	\$40,500	DC3	2%	\$39,690.00	Service
4870-73461-402	Service	Maintenance	RP CSS High Availability Licenses		Premier Software Service 8X5, One Year, ContentConnect - High Availability License	\$2,400	DC3	2%	\$2,352.00	Service
4870-73461-404	Service	Maintenance	RP CSS High Availability Licenses		Premier Software Service 8X5, Three Year, ContentConnect - High Availability License	\$6,480	DC3	2%	\$6,350.40	Service
4872-73461-432	Service	Maintenance		Elite Premier Software Service	Elite Premier Software Service, One Year, ContentConnect - High Availability License	\$3,240	DC3	2%	\$3,175.20	Service
4877-73461-422	Service	Maintenance	RP CSS High Availability Licenses		Polycom Advantage Software Service, One Year, ContentConnect - High Availability License	\$3,000	DC3	2%	\$2,940.00	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-73461-424	Service	liviaintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, ContentConnect - High Availability License	\$8,100	DC3	2%	\$7,938.00	Service
5230-51111-402	Infrastructure			User License PREM Upto 15	RealPresence Clariti - Concurrent User License, 1-year, Polycom Premier Support (Qty 5-14 only)	\$1,500	DC12	17%	\$1,245.00	Product
5230-51111-422	Infrastructure		RP Clariti Subscription 1Yr Concurrent Licenses	User License ADV Upto 15	RealPresence Clariti - Concurrent User License, 1-year, Polycom Advantage Support (Qty 5-14 only)	\$1,580	DC12	17%	\$1,311.40	Product
5230-51111-432	Infrastructure		RP Clariti Subscription 1Yr Concurrent Licenses		RealPresence Clariti - Concurrent User License, 1-year, Polycom Elite Support (Qty 5-14 only)	\$1,620	DC12	17%	\$1,344.60	Product
5230-51112-402	Infrastructure		-	User License PREM Upto 50	RealPresence Clariti - Concurrent User License, 1-year, Polycom Premier Support (Qty 15-49 only)	\$1,430	DC12	17%	\$1,186.90	Product
5230-51112-422	Infrastructure		-		RealPresence Clariti - Concurrent User License, 1-year, Polycom Advantage Support (Qty 15-49 only)	\$1,500	DC12	17%	\$1,245.00	Product
5230-51112-432	Infrastructure		-		RealPresence Clariti - Concurrent User License, 1-year, Polycom Elite Support (Qty 15-49 only)	\$1,540	DC12	17%	\$1,278.20	Product

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51113-402	Infrastructure			User License PREM Upto 150	RealPresence Clariti - Concurrent User License, 1-year, Polycom Premier Support (Qty 50-149 only)	\$1,350	DC12	17%	\$1,120.50	Product
5230-51113-422	Infrastructure		RP Clariti Subscription 1Yr Concurrent Licenses		RealPresence Clariti - Concurrent User License, 1-year, Polycom Advantage Support (Qty 50-149 only)	\$1,420	DC12	17%	\$1,178.60	Product
5230-51113-432	Infrastructure		RP Clariti Subscription 1Yr Concurrent Licenses		RealPresence Clariti - Concurrent User License, 1-year, Polycom Elite Support (Qty 50-149 only)	\$1,460	DC12	17%	\$1,211.80	Product
5230-51114-402	Infrastructure			User License PREM Upto 500	RealPresence Clariti - Concurrent User License, 1-year, Polycom Premier Support (Qty 150-499 only)	\$1,280	DC12	17%	\$1,062.40	Product
5230-51114-422	Infrastructure				RealPresence Clariti - Concurrent User License, 1-year, Polycom Advantage Support (Qty 150-499 only)	\$1,340	DC12	17%	\$1,112.20	Product
5230-51114-432	Infrastructure		-		RealPresence Clariti - Concurrent User License, 1-year, Polycom Elite Support (Qty 150-499 only)	\$1,380	DC12	17%	\$1,145.40	Product
5230-51115-402	Infrastructure		-		RealPresence Clariti - Concurrent User License, 1-year, Polycom Premier Support (Qty 500+ only)	\$1,200	DC12	17%	\$996.00	Product

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5230-51115-422	Infrastructure		•	User License ADV 500 plus	RealPresence Clariti - Concurrent User License, 1-year, Polycom Advantage Support (Qty 500+ only)	\$1,260	DC12	17%	\$1,045.80	Product
5230-51115-432	Infrastructure		-	User License ELITE 500 plus	RealPresence Clariti - Concurrent User License, 1-year, Polycom Elite Support (Qty 500+ only)	\$1,300	DC12	17%	\$1,079.00	Product
5230-51111-404	Infrastructure			User License PREM Upto 15	RealPresence Clariti - Concurrent User License, 3-year, Polycom Premier Support (Qty 5-14 only)	\$4,050	DC12	17%	\$3,361.50	Product
5230-51111-424	Infrastructure		RP Clariti Subscription 3Yr Concurrent Licenses	•	RealPresence Clariti - Concurrent User License, 3-year, Polycom Advantage Support (Qty 5-14 only)	\$4,270	DC12	17%	\$3,544.10	Product
5230-51111-433	Infrastructure		RP Clariti Subscription 3Yr Concurrent Licenses		RealPresence Clariti - Concurrent User License, 3-year, Polycom Elite Support (Qty 5-14 only)	\$4,370	DC12	17%	\$3,627.10	Product
5230-51112-404	Infrastructure			User License PREM Upto 50	RealPresence Clariti - Concurrent User License, 3-year, Polycom Premier Support (Qty 15-49 only)	\$3,850	DC12	17%	\$3,195.50	Product
5230-51112-424	Infrastructure				RealPresence Clariti - Concurrent User License, 3-year, Polycom Advantage Support (Qty 15-49 only)	\$4,050	DC12	17%	\$3,361.50	Product

	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51112-433	Infrastructure		RP Clariti Subscription 3Yr Concurrent Licenses	-	RealPresence Clariti - Concurrent User License, 3-year, Polycom Elite Support (Qty 15-49 only)	\$4,160	DC12	17%	\$3,452.80	Product
5230-51113-404	Infrastructure			User License PREM Upto 150	RealPresence Clariti - Concurrent User License, 3-year, Polycom Premier Support (Qty 50-149 only)	\$3,650	DC12	17%	\$3,029.50	Product
5230-51113-424	Infrastructure		-	User License ADV Upto 150	RealPresence Clariti - Concurrent User License, 3-year, Polycom Advantage Support (Qty 50-149 only)	\$3,840	DC12	17%	\$3,187.20	Product
5230-51113-433	Infrastructure	-	-		RealPresence Clariti - Concurrent User License, 3-year, Polycom Elite Support (Qty 50-149 only)	\$3,940	DC12	17%	\$3,270.20	Product
5230-51114-404	Infrastructure			User License PREM Upto 500	RealPresence Clariti - Concurrent User License, 3-year, Polycom Premier Support (Qty 150-499 only)	\$3,440	DC12	17%	\$2,855.20	Product
5230-51114-424	Infrastructure	-	-		RealPresence Clariti - Concurrent User License, 3-year, Polycom Advantage Support (Qty 150-499 only)	\$3,630	DC12	17%	\$3,012.90	Product
5230-51114-433	Infrastructure				RealPresence Clariti - Concurrent User License, 3-year, Polycom Elite Support (Qty 150-499 only)	\$3,720	DC12	17%	\$3,087.60	Product

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy -	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51115-404	Infrastructure		RP Clariti Subscription 3Yr Concurrent Licenses		RealPresence Clariti - Concurrent User License, 3-year, Polycom Premier Support (Qty 500+ only)	\$3,240	DC12	17%	\$2,689.20	Product
5230-51115-424	Infrastructure		RP Clariti Subscription 3Yr Concurrent Licenses	User License ADV 500 plus	RealPresence Clariti - Concurrent User License, 3-year, Polycom Advantage Support (Qty 500+ only)	\$3,410	DC12	17%	\$2,830.30	Product
5230-51115-433	Infrastructure		RP Clariti Subscription 3Yr Concurrent Licenses		RealPresence Clariti - Concurrent User License, 3-year, Polycom Elite Support (Qty 500+ only)	\$3,500	DC12	17%	\$2,905.00	Product
2200-70220-000	Infrastructure	RPP Hardware	R220	220	Rack Server 220 - No Software or Licenses Included (Maintenance required.3 year partner premier service is included for China.)	\$4,000	DC6	17%	\$3,320.00	Product
2200-70630-000	Infrastructure	RPP Hardware	R630	630	Rack Server 630 - No Software or Licenses Included (Maintenance Contract Required), 3 year partner premier service is included for China	\$8,000	DC6	17%	\$6,640.00	Product
2200-71830-000	Infrastructure	RMX	RMX 1800 3 WW	100HD720p - No	RPCS1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls. Requires 5230-51X1X-XXX. (Maintenance Contract Required)	\$24,000	DC6	17%	\$19,920.00	Product
2200-71831-000	Infrastructure	RMX	RMX 1800-3 ISDN	RMX 1800 Clariti ISDN 100HD720p - No License Pack	RPCS1831 for RealPresence Clariti - IP and ISDN, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls. Requires 5230-51X1X-XXX. (Maintenance Contract Required)	\$35,000	DC6	17%	\$29,050.00	Product

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51011-000	Infrastructure		RP Clariti Perpetual Concurrent Licenses	User License PP Upto 15	RealPresence Clariti - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty 5-14 only)	\$3,750	DC12	17%	\$3,112.50	Product
5230-51012-000	Infrastructure		RP Clariti Perpetual Concurrent Licenses	User License PP Upto 50	RealPresence Clariti - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty 15-49 only)	\$3,560	DC12	17%	\$2,954.80	Product
5230-51013-000	Infrastructure		RP Clariti Perpetual Concurrent Licenses	User License PP Upto 150	RealPresence Clariti - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty 50-149 only)	\$3,380	DC12	17%	\$2,805.40	Product
5230-51014-000	Infrastructure		RP Clariti Perpetual Concurrent Licenses	User License PP Upto 500	RealPresence Clariti - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty 150-499 only)	\$3,190	DC12	17%	\$2,647.70	Product
5230-51015-000	Infrastructure		RP Clariti Perpetual Concurrent Licenses	User License PP 500 plus	RealPresence Clariti - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty 500+ only)	\$3,000	DC12	17%	\$2,490.00	Product
4870-71830-112	Service	Maintonanco	RMX 1800 Clariti 100HD720p - No License Pack	Premier	Premier, One Year, RPCS 1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$2,640	DC3	2%	\$2,587.20	Service
4870-71830-114	Service	Maintenance	RMX 1800 Clariti 100HD720p - No License Pack	Premier On-Site	Premier Onsite, One Year, RPCS 1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$3,960	DC3	2%	\$3,880.80	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-71830-312	Service	Waintenance	RMX 1800 Clariti 100HD720p - No License Pack	Premier	Premier, Three Year, RPCS 1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$7,130	DC3	2%	\$6,987.40	Service
4870-71830-314	Service	Maintonanco	RMX 1800 Clariti 100HD720p - No License Pack	Premier On-Site	Premier Onsite, Three Year, RPCS 1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$10,690	DC3	2%	\$10,476.20	Service
4872-71830-112	Service	Maintenance	RMX 1800 Clariti 100HD720p - No License Pack	Elite Premier	Elite Premier, One Year, RPCS 1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$3,460	DC3	2%	\$3,390.80	Service
4877-71830-513	Service	Waintenance	RMX 1800 Clariti 100HD720p - No License Pack	Polycom Advantage	Polycom Advantage, One Year, RPCS 1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$3,090	DC3	2%	\$3,028.20	Service
4877-71830-514	Service	anco antonanco		Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RPCS 1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$4,475	DC3	2%	\$4,385.50	Service
4877-71830-515	Service	Maintenance		Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RPCS 1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls (see support.polycom.com for availability)	\$7,615	DC3	2%	\$7,462.70	Service
4877-71830-533	Service	Maintenance	RMX 1800 Clariti 100HD720p - No License Pack	Polycom Advantage	Polycom Advantage, Three Year, RPCS 1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$8,345	DC3	2%	\$8,178.10	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-71830-534	Service	Waintenance	-	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, RPCS 1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$12,085	DC3	2%	\$11,843.30	Service
4877-71830-535	Service	Maintenance		Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RPCS 1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls (see support.polycom.com for availability)	\$20,560	DC3	2%	\$20,148.80	Service
4870-71831-112	Service	Maintenance	RMX 1800 Clariti ISDN 100HD720p - No License Pack		Premier, One Year, RPCS 1831 for RealPresence Clariti - IP and ISDN, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$3,850	DC3	2%	\$3,773.00	Service
4870-71831-114	Service	Maintenance	RMX 1800 Clariti ISDN 100HD720p - No License Pack	Premier On-Site	Premier Onsite, One Year, RPCS 1831 for RealPresence Clariti - IP and ISDN, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$5,775	DC3	2%	\$5,659.50	Service
4870-71831-312	Service	Maintonanco	RMX 1800 Clariti ISDN 100HD720p - No License Pack	Premier	Premier, Three Year, RPCS 1831 for RealPresence Clariti - IP and ISDN, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$10,395	DC3	2%	\$10,187.10	Service
4870-71831-314	Service	Maintenance	RMX 1800 Clariti ISDN 100HD720p - No License Pack		Premier Onsite, Three Year, RPCS 1831 for RealPresence Clariti - IP and ISDN, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$15,595	DC3	2%	\$15,283.10	Service
4872-71831-112	Service	Maintonanco	RMX 1800 Clariti ISDN 100HD720p - No License Pack	Elite Premier	Elite Premier, One Year, RPCS 1831 for RealPresence Clariti - IP and ISDN, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$5,045	DC3	2%	\$4,944.10	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-71831-513	Service	Maintenance	RMX 1800 Clariti ISDN 100HD720p - No License Pack	Polycom Advantage	Polycom Advantage, One Year, RPCS 1831 for RealPresence Clariti - IP and ISDN, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$4,505	DC3	2%	\$4,414.90	Service
4877-71831-514	Service	Maintenance	RMX 1800 Clariti ISDN 100HD720p - No License Pack	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RPCS 1831 for RealPresence Clariti - IP and ISDN, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$6,525	DC3	2%	\$6,394.50	Service
4877-71831-515	Service	Maintenance	RMX 1800 Clariti ISDN 100HD720p - No License Pack		Polycom Advantage Onsite 4 hour, One Year, RPCS 1831 for RealPresence Clariti - IP and ISDN, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls (see support.polycom.com for availability)	\$11,105	DC3	2%	\$10,882.90	Service
4877-71831-533	Service	Maintenance	RMX 1800 Clariti ISDN 100HD720p - No License Pack	Polycom Advantage	Polycom Advantage, Three Year, RPCS 1831 for RealPresence Clariti - IP and ISDN, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$12,165	DC3	2%	\$11,921.70	Service
4877-71831-534	Service	Maintenance	RMX 1800 Clariti ISDN 100HD720p - No License Pack	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, RPCS 1831 for RealPresence Clariti - IP and ISDN, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$17,620	DC3	2%	\$17,267.60	Service
4877-71831-535	Service	Maintenance	RMX 1800 Clariti ISDN 100HD720p - No License Pack		Polycom Advantage Onsite 4 hour, Three Year, RPCS 1831 for RealPresence Clariti - IP and ISDN, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls (see support.polycom.com for availability)	\$29,985	DC3	2%	\$29,385.30	Service
4870-51011-037	Service	Deployment	RP Clariti Perpetual	Implementation 5-50	Onsite Advanced Implementation of RealPresence Clariti, single instance. Perpetual. Installation, configuration & testing of audio, video, content-sharing to internal and external users. Includes RealAccess platform.	\$19,995	DC2	2%	\$19,595.10	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-51012-402	Service	Waintenance	•	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 15-49 only)	\$710	DC3	2%	\$695.80	Service
4870-51012-404	Service	N/laintananca		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 15-49 only)	\$1,920	DC3	2%	\$1,881.60	Service
4877-51012-422	Service	Maintenance	-	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 15-49 only)	\$890	DC3	2%	\$872.20	Service
4877-51012-424	Service	Maintenance	-	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 15-49 only)	\$2,405	DC3	2%	\$2,356.90	Service
4870-51014-402	Service	Maintenance	•	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 150-499 only)	\$640	DC3	2%	\$627.20	Service
4870-51014-404	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 150-499 only)	\$1,725	DC3	2%	\$1,690.50	Service
4877-51014-422	Service	Maintenance	-	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 150-499 only)	\$800	DC3	2%	\$784.00	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-51014-424	Service	Waintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 150-499 only)	\$2,160	DC3	2%	\$2,116.80	Service
4870-51011-402	Service	Waintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 5-14 only)	\$750	DC3	2%	\$735.00	Service
4870-51011-404	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 5-14 only)	\$2,025	DC3	2%	\$1,984.50	Service
4877-51011-422	Service	Maintenance	-	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 5-14 only)	\$940	DC3	2%	\$921.20	Service
4877-51011-424	Service	INIAINTENANCE		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 5-14 only)	\$2,540	DC3	2%	\$2,489.20	Service
4870-51013-402	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 50-149 only)	\$675	DC3	2%	\$661.50	Service
4870-51013-404	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 50-149 only)	\$1,825	DC3	2%	\$1,788.50	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-51013-422	Service	Waintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 50-149 only)	\$845	DC3	2%	\$828.10	Service
4877-51013-424	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 50-149 only)	\$2,280	DC3	2%	\$2,234.40	Service
4870-51015-402	Service	Maintonanco		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 500+ only)	\$600	DC3	2%	\$588.00	Service
4870-51015-404	Service	Waintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 500+ only)	\$1,620	DC3	2%	\$1,587.60	Service
4877-51015-422	Service	INIAINTENANCE	-	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 500+ only)	\$750	DC3	2%	\$735.00	Service
4877-51015-424	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 500+ only)	\$2,025	DC3	2%	\$1,984.50	Service
4870-51011-017	Service	Deployment	IRP Clariti Pernetual Annliance	Onsite Installation Single Instance	Onsite Installation, RealPresence Clariti. Single instance. Perpetual. Network installation of RealPresence Clariti SW and licenses in customer environment. Further configuration will require purchase of additional services.	\$2,995	DC2	2%	\$2,935.10	Service

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4870-51011-027	Service	Deployment	RP Clariti Perpetual Appliance	Onsite Basic Implementation 5-50 Users	Onsite Basic Implementation, RealPresence Clariti, single instance. Perpetual. Internal communications only. Delivers basic Polycom videoconferencing, includes RealAccess. Does not activate external communications.	\$7,995	DC2	2%	\$7,835.10	Service
4870-51011-057	Service	Deployment	RP Clariti Perpetual License	Basic Onsite Impl	RealPresence Clariti RealConnect Core Implementation. Perpetual. Onsite Implementation and testing of one instance of RP Clariti with RealConnect. Internal communications only. Solution Design recommended. See WW Services Policies for travel policy.	\$18,995	DC2	2%	\$18,615.10	Service
4870-51011-058	Service	Deployment	RP Clariti Perpetual License	RealConnect Essentials Adv Onsite Impl	RealPresence Clariti RealConnect Core and Edge Implementation. Perpetual. Onsite Implementation of one instance of RP Clariti with RealConnect. Internal and external communications. Solution Design recommended. See WW Services Policies for travel policy.	\$24,995	DC2	2%	\$24,495.10	Service
4870-51111-037	Service	Deployment	RP Clariti Term License	Onsite Advanced	Onsite Advanced Implementation of RealPresence Clariti, single instance. Term License. Installation, configuration & testing of audio, video, content-sharing to internal and external users. Includes RealAccess platform.	\$19,995	DC2	2%	\$19,595.10	Service
4870-51111-057	Service	Deployment	RP Clariti Term License	Basic Onsite Impl	RealPresence Clariti RealConnect Core Implementation. Term. Onsite Implementation and testing of one instance of RP Clariti with RealConnect. Internal communications only. Solution Design recommended. See WW Services Policies for travel policy.	\$18,995	DC2	2%	\$18,615.10	Service
4870-51111-058	Service	Deployment	RP Clariti Term License		RealPresence Clariti RealConnect Core and Edge Implementation. Term. Onsite Implementation of one instance of RP Clariti with RealConnect. Internal and external communications. Solution Design recommended. See WW Services Policies for travel policy.	\$24,995	DC2	2%	\$24,495.10	Service
4870-51111-017	Service	Denloyment	RP Clariti Term License Appliance	Onsite Installation Single Instance	Onsite Installation, RealPresence Clariti, single instance. Term License. Network installation of RealPresence Clariti SW and licenses in customer environment. Further configuration will require purchase of additional services.	\$2,995	DC2	2%	\$2,935.10	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-51111-027	Service	Denloyment	RP Clariti Term License Appliance	Onsite Basic Implementation 5-50 Users	Onsite Basic Implementation, RealPresence Clariti, single instance. Term License. Internal communications only. Delivers basic Polycom videoconferencing, includes RealAccess. Does not activate external communications.	\$7,995	DC2	2%	\$7,835.10	Service
VRMX1500NET	Infrastructure	IRMX	RMX 1500 Network Seperation License	RMX 1500 Network Seperation License	RMX 1500 network separation license, no additional HW needed (Maintenance Contract Required). 3 year partner premier service is included for China	\$10,000	DC6	17%	\$8,300.00	Product
5157-18200-510	Infrastructure	RMX	RMX 1500 Software	RMX 1500 SVC Support License	RMX 1500 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required). 3 year partner premier service is included for China	\$7,000	DC6	17%	\$5,810.00	Product
RPCS1810-005	Infrastructure	RMX	RMX 1800 1 WW	RMX 1800 RPCS 5HD720p	RP Collaboration Server 1800 IP only 2x1080p30/5x720p/10xSD resource configured and licensed system. Maintenance contract required.	\$39,500	DC14	20%	\$31,600.00	Product
RPCS1810-010	Infrastructure	RMX	RMX 1800 1 WW	RMX 1800 RPCS 10HD720p	RP Collaboration Server 1800 IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured and licensed system. Maintenance contract required.	\$68,500	DC14	20%	\$54,800.00	Product
RPCS1810-015	Infrastructure	RMX	RMX 1800 1 WW	RMX 1800 RPCS 15HD720p	RP Collaboration Server 1800 IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured and licensed system. Maintenance contract required.	\$97,500	DC14	20%	\$78,000.00	Product
RPCS1810-020	Infrastructure	RMX	RMX 1800 1 WW	RMX 1800 RPCS 20HD720p	RP Collaboration Server 1800 IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured and licensed sys. For high capacity system, please refer to RPCS1830-020. Maintenance contract required.	\$126,500	DC14	20%	\$101,200.00	Product

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
RPCS1830-020	Infrastructure	RMX	RMX 1800 3 WW	RMX 1800 RPCS 20HD720p	RP Collaboration Server 1800 IP only, high capacity system, with 5x1080p60/10x1080p30/20x720p/40xSD resource configured and licensed system. Maintenance contract required.	\$136,500	DC14	20%	\$109,200.00	Product
RPCS1830-030	Infrastructure	RMX	RMX 1800 3 WW	RMX 1800 RPCS 30HD720p	RP Collaboration Server 1800 IP only, high capacity system, with 7x1080p60/15x1080p30/30x720p/60xSD resource configured and licensed system. Maintenance contract Required.	\$184,500	DC14	20%	\$147,600.00	Product
5150-69862-001	Infrastructure	RMX	RMX 1800 Resource Licenses	RMX 1800 10HD720p Licenses	RPCS/RMX 1800 Resource License Pack - 2x1080p60/5x1080p30/10x720p/20xSD resource licenses. Please verify underlying hardware supports additional capacity. Maintenance contract required. 3 year partner premier service is included for China	\$58,000	DC6	17%	\$48,140.00	Product
5150-69863-001	Infrastructure	RMX	RMX 1800 Resource Licenses	RMX 1800 20HD720p Licenses	RPCS/RMX 1800 Resource License Pack - 5x1080p60/10x1080p30/20x720p/40xSD resource licenses. Please verify underlying hardware supports additional capacity. Maintenance contract required. 3 year partner premier service is included for China	\$116,000	DC6	17%	\$96,280.00	Product
RPCS1831-005	Infrastructure	RMX	RMX 1800-3 ISDN	RMX 1800 ISDN 5HD720p	RPCS 1800, High Capacity System 2x1080p30/5x720p/10xSD resource configured and licensed system. With ISDN Interface. Excluding ISDN/PSTN License. For ISDN/PSTN License, Please Include PN 5150-69760-001. Maintenance Contract Required.	\$49,500	DC14	20%	\$39,600.00	Product
VRMX2020HDRXD	Infrastructure	RMX	RMX 2000 1 MPMRx-D System	RMX 2000 MPMRx-D 20HD720p	RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured and licensed system. Equipped with one (1) MPMRx-D Media Card. (Maintenance Contract Required). 3 year partner premier service is included for China	\$142,000	DC14	20%	\$113,600.00	Product
VRMX2010HDRX	Infrastructure	RMX	RMX 2000 1 MPMRx-S System	RMX 2000 MPMRx-S 10HD720p	RMX 2000/MPMRx IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured and licensed system. Equipped with one (1) MPMRx-S Media Card. (Maintenance Contract Required). 3 year partner premier service is included for China	\$73,500	DC14	20%	\$58,800.00	Product

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
VRMX2015HDRX	Infrastructure	RMX	RMX 2000 1 MPMRx-S System	RMX 2000 MPMRx-S 15HD720p	RMX 2000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured and licensed. Equipped with one (1) MPMRx-S Media Card. (Maintenance Contract Required). 3 year partner premier service is included for China	\$103,000	DC14	20%	\$82,400.00	Product
VRMX2020HDRX	Infrastructure	RMX	RMX 2000 1 MPMRx-S System	RMX 2000 MPMRx-S 20HD720p	RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured and licensed system.Equipped with one (1) MPMRx-S Media Card.For extra capacity system with one MPMRx-D card,please order VRMX2020HDRXD. Mntc Req. 3yr PP srvc incl. for China	\$132,000	DC14	20%	\$105,600.00	Product
VRMX2030HDRX	Infrastructure	RMX	RMX 2000 1 MPMRx-S System	RMX 2000 MPMRx-S 30HD720p	RMX 2000/MPMRx IP only 7x1080p60/15x1080p/30x720p/60xSD resource configured and licensed system. Equipped with one (1) MPMRx-D Media Card. (Maintenance Contract Required). 3 year partner premier service is included for China	\$190,000	DC14	20%	\$152,000.00	Product
VRMX2000RXNET	Infrastructure	RMX	RMX 2000 MPMRx Software Expansion Cards	RMX 2000 MPMRx Network Seperation License	RMX 2000 network separation license for MPMRx, no additional HW needed (Maintenance Contract Required). 3 year partner premier service is included for China	\$15,000	DC6	17%	\$12,450.00	Product
5157-18500-000	Infrastructure	RMX	RMX 2000 Network Seperation License	RMX 2000 Network Separation Software License	RMX 2000 MPMx network separation software license. Additional RTM LAN HW modules may be required. (Maintenance Contract Required). 3 year partner premier service is included for China	\$11,000	DC6	17%	\$9,130.00	Product
VRMX2000P	Infrastructure	RMX	RMX 2000 No MPM System	RMX 2000 MPM No	RMX 2000 including all require FRUs (w\o media cards) for IP only use. MEDIA CARD MODULES AND LICENSES MUST BE PURCHASED OR TRANSFERRED FOR SYSTEM TO OPERATE.	\$25,000	DC14	20%	\$20,000.00	Product
VRMX2003P	Infrastructure	RMX	RMX 2000 Service Parts	RMX 2000 Service Parts	RMX-2000 Cooling Fan Drawer Assembly (field replaceable)	\$4,950	DC6	17%	\$4,108.50	Product

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
VRMX2004P	Infrastructure	RMX	RMX 2000 Service Parts	RMX 2000 Service Parts	RMX-2000 Power Supply Drawer Assembly (field replaceable)	\$5,200	DC6	17%	\$4,316.00	Product
VRMX2006P	Infrastructure	RMX	RMX 2000 Service Parts	RMX 2000 Service Parts	RMX-2000 Rear Transition Module for IP, equipped with four (4) RJ-45 Ethernet connections (field replaceable)	\$8,300	DC6	17%	\$6,889.00	Product
5157-18200-511	Infrastructure	RMX	RMX 2000 Software		RMX 2000 MPMx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required). 3 year partner premier service is included for China	\$15,000	DC6	17%	\$12,450.00	Product
5157-19200-511	Infrastructure	RMX	RMX 2000 Software		RMX 2000 MPMRx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required). 3 year partner premier service is included for China	\$15,000	DC6	17%	\$12,450.00	Product
VRMX2288P	Infrastructure	RIVIX	RMX 2000-4000 E1 and T1 Interface		RMX 2000/4000 E1 T1 interface card supporitng PSTN audio and ISDN H.320 video (Maintenance Contract Required). 3 year partner premier service is included for China	\$15,500	DC6	17%	\$12,865.00	Product
VRMX4015HDRX	Infrastructure	RMX			RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured and licensed system. Equipped with one (1) MPMRx-D Media Card. AC Power (Maintenance Contract Required). 3 year partner premier service is included for China	\$154,000	DC14	20%	\$123,200.00	Product
VRMX4000P	Infrastructure	RMX	IRMX 4000 AC No MPM System	RMX 4000 MPM AC No MPM System	RMX 4000 AC including all required FRUs (w\o media cards) for IP only use. ORDER MUST INCLUDE MEDIA CARD MODULE(S) AND LICENSES.	\$75,000	DC14	20%	\$60,000.00	Product

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
VRMX4004P	Infrastructure	RMX	RMX 4000 Cables and Connectors	Power Supply	RMX 4000 AC Power supply (field replaceable)	\$5,500	DC6	17%	\$4,565.00	Product
VRMX4015HDRX-DC	Infrastructure	RMX	RMX 4000 DC 1 MPMRx-D System	RMX 4000 MPMRx-D DC 15HD720p	RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured and licensed system. Equipped with one (1) MPMRx-D Media Card. DC Power (Maintenance Contract Required). 3 year partner premier service is included for China	\$154,000	DC14	20%	\$123,200.00	Product
VRMX4000P-DC	Infrastructure	RMX	RMX 4000 DC No MPM System	RMX 4000 MPM DC No MPM System	RMX 4000 DC including all required FRUs (w\o media cards) for IP only use. MEDIA CARD MODULES AND LICENSES MUST BE PURCHASED OR TRANSFERRED FOR SYSTEM TO OPERATE.	\$75,000	DC14	20%	\$60,000.00	Product
5157-18200-512	Infrastructure	RMX	RMX 4000 License		RMX 4000 MPMx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required). 3 year partner premier service is included for China	\$30,000	DC6	17%	\$24,900.00	Product
5157-19200-512	Infrastructure	RMX	RMX 4000 License	RMX 4000 MPMRx SVC Support License	RMX 4000 MPMRx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required). 3 year partner premier service is included for China	\$30,000	DC6	17%	\$24,900.00	Product
5157-19500-000	Infrastructure	RMX	RMX 4000 Network Separation License	Network Separation	RMX 4000 MPMRx network separation license, no additional HW needed (Maintenance Contract Required). 3 year partner premier service is included for China	\$20,000	DC6	17%	\$16,600.00	Product
VRMX4002P	Infrastructure	RMX	RMX 4000 Service Parts	RMX 4000 Chassis	RMX 4000 AC Powered 6U Chassis Assembly including Fan Drawer (field replaceable)	\$30,000	DC6	17%	\$24,900.00	Product

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VRMX4002P-DC	Infrastructure	RMX	RMX 4000 Service Parts	IRMIX 4000 (hassis	RMX 4000 DC Powered 6U Chassis Assembly including Fan Drawer (field replaceable)	\$30,000	DC6	17%	\$24,900.00	Product
VRMX4003P	Infrastructure	RMX	RMX 4000 Service Parts	RMX 4000 Cooling Fan Drawer	RMX 4000 Cooling Fan Drawer Assembly (field replaceable)	\$1,000	DC6	17%	\$830.00	Product
VRMX4006P	Infrastructure	RMX	RMX 4000 Service Parts	RMX 4000 RTM LAN	RMX 4000/2000 Rear Transition Module for IP Media (RTM LAN), equipped with four (4) RJ-45 Ethernet connections (field replaceable)	\$2,000	DC6	17%	\$1,660.00	Product
VRMX4007P	Infrastructure	RMX	RMX 4000 Service Parts	RMX 4000 RTM LAN	RMX 4000 Rear Transition Module for IP (RTM IP4000), equipped with six (6) RJ-45 Ethernet connections (field replaceable)	\$8,500	DC6	17%	\$7,055.00	Product
5157-18350-005	Infrastructure	RMX	RMX Resource Licenses	RMX MPMx 5HD720p License	RMX 1500/2000/4000 MPMx Resource License Pack - 2HD1080p/5HD720p/10SD/15CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required). 3 year partner premier service is included for China	\$29,000	DC6	17%	\$24,070.00	Product
5157-18350-010	Infrastructure	RMX	RMX Resource Licenses	RMX MPMx 10HD720p License	RMX 1500/2000/4000 MPMx Resource License Pack - 5x1080p30/10x720p/20xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required). 3 year partner premier service is included for China	\$58,000	DC6	17%	\$48,140.00	Product
5157-18350-015	Infrastructure	RMX	RMX Resource Licenses	RMX MPMx 15HD720p License	RMX 1500/2000/4000 MPMx Resource License Pack - 7x1080p30/15x720p/30xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required). 3 year partner premier service is included for China	\$87,000	DC6	17%	\$72,210.00	Product

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5157-18350-020	Infrastructure	RMX	RMX Resource Licenses	RMX MPMx 20HD720p License	RMX 1500/2000/4000 MPMx Resource License Pack - 10x1080p30/20x720p/40xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required). 3 year partner premier service is included for China	\$116,000	DC6	17%	\$96,280.00	Product
5157-18350-030	Infrastructure	RMX	RMX Resource Licenses	RMX MPMx 30HD720p License	RMX 1500/2000/4000 MPMx Resource License Pack - 15x1080p/30x720p/60xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required). 3 year partner premier service is included for China	\$174,000	DC6	17%	\$144,420.00	Product
5157-19350-005	Infrastructure	RMX	RMX Resource Licenses		RMX 2000/4000 MPMRx System Resource License Pack - 2HD1080p/5HD720p/10SD/15CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required). 3 year partner premier service is included for China	\$29,000	DC6	17%	\$24,070.00	Product
5157-19350-010	Infrastructure	RMX	RMX Resource Licenses		RMX 2000/4000 MPMRx System Resource License Pack - 5x1080p30/10x720p/20xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required). 3 year partner premier service is included for China	\$58,000	DC6	17%	\$48,140.00	Product
5157-19350-015	Infrastructure	RMX	RMX Resource Licenses	RMX MPMRx 15HD720p License	RMX 2000/4000 MPMRx System Resource License Pack - 7x1080p30/15x720p/30xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required). 3 year partner premier service is included for China	\$87,000	DC6	17%	\$72,210.00	Product
5157-19350-020	Infrastructure	RMX	RMX Resource Licenses	RMX MPMRy	RMX 2000/4000 MPMRx System Resource License Pack - 10x1080p30/20x720p/40xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required). 3 year partner premier service is included for China	\$116,000	DC6	17%	\$96,280.00	Product
5157-19350-030	Infrastructure	RMX	RMX Resource Licenses	RMX MPMRx 30HD720p License	RMX 2000/4000 MPMRx System Resource License Pack - 15x1080p/30x720p/60xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required). 3 year partner premier service is included for China	\$174,000	DC6	17%	\$144,420.00	Product

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5230-74601-005	Infrastructure		RPCS Virtual Edition Base Systems	5HD Ports	RPCS Virtual Edition 5HD/10SD/25SVC resource configured and licensed system (Maintenance Contract Required). 3 year partner premier service is included for China	\$30,000	DC14	20%	\$24,000.00	Product
5230-74601-010	Infrastructure		RPCS Virtual Edition Base Systems	10HD Ports	RPCS Virtual Edition 10HD/20SD/50SVC resource configured and licensed system (Maintenance Contract Required). 3 year partner premier service is included for China	\$57,500	DC14	20%	\$46,000.00	Product
5230-74601-015	Infrastructure		RPCS Virtual Edition Base Systems	15HD Ports	RPCS Virtual Edition 15HD/30SD/75SVC resource configured and licensed system (Maintenance Contract Required). 3 year partner premier service is included for China	\$85,000	DC14	20%	\$68,000.00	Product
5230-74601-020	Infrastructure		RPCS Virtual Edition Base Systems	20HD Ports	RPCS Virtual Edition 20HD/40SD/100SVC resource configured and licensed system (Maintenance Contract Required). 3 year partner premier service is included for China	\$113,000	DC14	20%	\$90,400.00	Product
5230-74602-005	Infrastructure	Base Platform Perpetual SW	RPCS Virtual Edition Licenses	5HD License	RPCS Virtual Edition Resource License Pack - 5HD720p/10SD/25SVC resource licenses (Maintenance Contract Required). 3 year partner premier service is included for China	\$29,000	DC6	17%	\$24,070.00	Product
5230-74602-010	Infrastructure	Base Platform Perpetual SW	RPCS Virtual Edition Licenses	10HD License	RPCS Virtual Edition Resource License Pack - 10HD720p/20SD/50SVC resource licenses (Maintenance Contract Required). 3 year partner premier service is included for China	\$58,000	DC6	17%	\$48,140.00	Product
5230-74603-000	Infrastructure	Base Platform Perpetual SW	RPCS Virtual Edition Licenses	Telepresence	RPCS VE - Telepresence License, MLA (Multipoint Layout Application) Software. See also 4870-00588-007.	\$1,050	DC6	17%	\$871.50	Product

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5230-74604-000	Infrastructure	Base Platform Perpetual SW	RPCS Virtual Edition Licenses	IEncruption Liconco Pack	RPCS VE Encryption License pack. Restricted by destination countries.	\$0	DC6	17%	\$0.00	Product
4870-00932-007	Service	Deployment	RMX 1500 10HD1080p,20HD720p,40SD,6 0CIF System	Infrastructure Implementation	Implementation, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System	\$5,995	DC4	2%	\$5,875.10	Service
4870-00932-112	Service	Maintenance	RMX 1500 10HD1080p,20HD720p,40SD,6 0CIF System	Premier	Premier, One Year, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System	\$15,965	DC3	2%	\$15,645.70	Service
4870-00932-114	Service	Maintenance	RMX 1500 10HD1080p,20HD720p,40SD,6 0CIF System	Premier On-Site	Premier Onsite, One Year, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System	\$23,948	DC3	2%	\$23,469.04	Service
4877-00932-513	Service	Maintenance	RMX 1500 10HD1080p,20HD720p,40SD,6 0CIF System	Polycom Advantage	Polycom Advantage One Year, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System (Requires all systems to be covered by Advantage)	\$18,600	DC3	2%	\$18,228.00	Service
4877-00932-514	Service	Maintenance	110HD1080n 20HD720n 40SD 6	Site	Polycom Advantage Onsite, One Year, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System (Requires all systems to be covered by Advantage)	\$26,735	DC3	2%	\$26,200.30	Service
4877-00932-515	Service	Maintenance		Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)	\$45,185	DC3	2%	\$44,281.30	Service

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4870-00934-007	Service	Deployment	RMX 1500 15HD1080p,30HD720p,60SD,9 0CIF System		Implementation, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System	\$5,995	DC4	2%	\$5,875.10	Service
4870-00934-112	Service	Maintenance	RMX 1500 15HD1080p,30HD720p,60SD,9 0CIF System	Premier	Premier, One Year, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System	\$23,278	DC3	2%	\$22,812.44	Service
4870-00934-114	Service	Maintenance	RMX 1500 15HD1080p,30HD720p,60SD,9 0CIF System	Premier On-Site	Premier Onsite, One Year, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System	\$34,917	DC3	2%	\$34,218.66	Service
4877-00934-513	Service	Maintenance	RMX 1500 15HD1080p,30HD720p,60SD,9 0CIF System	Polycom Advantage	Polycom Advantage One Year, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System (Requires all systems to be covered by Advantage)	\$27,120	DC3	2%	\$26,577.60	Service
4877-00934-514	Service	Maintenance	115HD10X0n 30HD770n 60SD 9	Polycom Advantage On-	Polycom Advantage Onsite, One Year, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System (Requires all systems to be covered by Advantage)	\$38,985	DC3	2%	\$38,205.30	Service
4877-00934-515	Service	Maintenance	1154010206 2040 / 206 6050 9	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)	\$65,880	DC3	2%	\$64,562.40	Service
4870-00928-007	Service	Deployment	RMX 1500 5HD1080p,10HD720p,20SD,30 CIF System		Implementation, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System	\$5,995	DC4	2%	\$5,875.10	Service

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4870-00928-112	Service	Maintenance	RMX 1500 5HD1080p,10HD720p,20SD,30 CIF System	Promier	Premier, One Year, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System	\$8,549	DC3	2%	\$8,378.02	Service
4870-00928-114	Service	Maintenance	RMX 1500 5HD1080p,10HD720p,20SD,30 CIF System	Promier (In-Site	Premier Onsite, One Year, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System	\$12,824	DC3	2%	\$12,567.52	Service
4877-00928-513	Service	Maintenance	RMX 1500 5HD1080p,10HD720p,20SD,30 CIF System	Polycom Advantage	Polycom Advantage One Year, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System (Requires all systems to be covered by Advantage)	\$9,960	DC3	2%	\$9,760.80	Service
4877-00928-514	Service	Maintenance	1581710800 10807700 7050 30	Polycom Advantage On-	Polycom Advantage Onsite, One Year, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System (Requires all systems to be covered by Advantage)	\$14,315	DC3	2%	\$14,028.70	Service
4877-00928-515	Service	Maintenance		Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)	\$24,195	DC3	2%	\$23,711.10	Service
4870-00926-007	Service	Deployment	RMX 1500 5HD720p,10SD,15CIF System		Implementation, RMX 1500 5HD720p/10SD/15CIF System	\$5,995	DC4	2%	\$5,875.10	Service
4870-00926-112	Service	Maintenance	RMX 1500 5HD720p,10SD,15CIF System	Premier	Premier, One Year, RMX 1500 5HD720p/10SD/15CIF System	\$4,841	DC3	2%	\$4,744.18	Service

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4870-00926-114	Service	Maintenance	RMX 1500 5HD720p,10SD,15CIF System		Premier Onsite, One Year, RMX 1500 5HD720p/10SD/15CIF System	\$7,262	DC3	2%	\$7,116.76	Service
4877-00926-513	Service	Maintenance	RMX 1500 5HD720p,10SD,15CIF System	Polycom Advantage	Polycom Advantage One Year, RMX 1500 5HD720p/10SD/15CIF System (Requires all systems to be covered by Advantage)	\$5,640	DC3	2%	\$5,527.20	Service
4877-00926-514	Service	Maintenance		Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 1500 5HD720p/10SD/15CIF System (Requires all systems to be covered by Advantage)	\$8,105	DC3	2%	\$7,942.90	Service
4877-00926-515	Service	Maintenance		Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RMX 1500 5HD720p/10SD/15CIF System (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)	\$13,700	DC3	2%	\$13,426.00	Service
4870-00930-007	Service	Deployment	RMX 1500 7HD1080p,15HD720p,30SD,45 CIF System	Infrastructure Implementation	Implementation, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System	\$5,995	DC4	2%	\$5,875.10	Service
4870-00930-112	Service	Maintenance	RMX 1500 7HD1080p,15HD720p,30SD,45 CIF System	Dromior	Premier, One Year, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System	\$12,257	DC3	2%	\$12,011.86	Service
4870-00930-114	Service	Maintenance	RMX 1500 7HD1080p,15HD720p,30SD,45 CIF System	Premier On-Site	Premier Onsite, One Year, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System	\$18,386	DC3	2%	\$18,018.28	Service

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4877-00930-513	Service	Maintenance	RMX 1500 7HD1080p,15HD720p,30SD,45 CIF System		Polycom Advantage One Year, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System (Requires all systems to be covered by Advantage)	\$14,280	DC3	2%	\$13,994.40	Service
4877-00930-514	Service	Maintenance	RMX 1500 7HD1080p,15HD720p,30SD,45 CIF System	Site	Polycom Advantage Onsite, One Year, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System (Requires all systems to be covered by Advantage)	\$20,530	DC3	2%	\$20,119.40	Service
4877-00930-515	Service	Maintenance	RMX 1500 7HD1080p,15HD720p,30SD,45 CIF System		Polycom Advantage Onsite 4 hour, One Year, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)	\$34,690	DC3	2%	\$33,996.20	Service
4870-00976-007	Service	Deployment	RMX 1500 Base Sys, with 10 SD, 15 CIF Resources with MPMx-Q	Infrastructure Implementation	Implementation RMX 1500 Base System, loaded with 10 SD, 15 CIF resource licenses, upgradable with SW license to 25 CIF or/and HD support, equipped with MPMx-Q	\$5,995	DC4	2%	\$5,875.10	Service
4870-00976-112	Service	Maintenance	RMX 1500 Base Sys, with 10 SD, 15 CIF Resources with MPMx-Q	Premier	Premier One Year RMX 1500 Base System, loaded with 10 SD, 15 CIF resource licenses, upgradable with SW license to 25 CIF or/and HD support, equipped with MPMx-Q	\$2,606	DC3	2%	\$2,553.88	Service
4870-00976-114	Service	Maintenance	RMX 1500 Base Sys, with 10 SD, 15 CIF Resources with MPMx-Q	Premier On-Site	Premier Onsite One Year RMX 1500 Base System, loaded with 10 SD, 15 CIF resource licenses, upgradable with SW license to 25 CIF or/and HD support, equipped with MPMx-Q	\$3,904	DC3	2%	\$3,825.92	Service
4877-00976-513	Service	Maintenance	RMX 1500 Base Sys, with 10 SD, 15 CIF Resources with MPMx-Q	Polycom Advantage	Polycom Advantage One Year, RMX 1500 Base System, loaded with 10 SD, 15 CIF resource licenses, upgradable with SW license to 25 CIF or/and HD support, equipped with MPMx-Q (Requires all systems to be covered by Advantage)	\$3,035	DC3	2%	\$2,974.30	Service

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4877-00976-514	Service	Maintenance	RMX 1500 Base Sys, with 10 SD, 15 CIF Resources with MPMx-Q	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 1500 Base System, loaded with 10 SD, 15 CIF resource licenses, upgradable with SW license to 25 CIF or/and HD support, equipped with MPMx-Q (Requires all systems to be covered by Advantage)	\$4,365	DC3	2%	\$4,277.70	Service
4877-00976-515	Service	Maintenance	RMX 1500 Base Sys, with 10 SD, 15 CIF Resources with MPMx-Q	Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RMX 1500 Base System, loaded with 10 SD, 15 CIF resource licenses, upgradable with SW license to 25 CIF or/and HD support, equipped with MPMx-Q (see support.polycom.com for availability information)	\$7,375	DC3	2%	\$7,227.50	Service
4870-00973-007	Service	Deployment	RMX 1500 Base Sys, with 14 SD, 25 CIF Resources with MPMx-Q	Infrastructure Implementation	Implementation, RMX 1500 Base System, loaded with 14 SD, 25 CIF resource licenses, upgradable with SW license to HD only, equipped with MPMx-Q	\$5,995	DC4	2%	\$5,875.10	Service
4870-00973-112	Service	Maintenance	RMX 1500 Base Sys, with 14 SD, 25 CIF Resources with MPMx-Q	Premier	Premier One Year RMX 1500 Base System, loaded with 14 SD, 25 CIF resource licenses, upgradable with SW license to HD only, equipped with MPMx-Q	\$4,192	DC3	2%	\$4,108.16	Service
4870-00973-114	Service	Maintenance	RMX 1500 Base Sys, with 14 SD, 25 CIF Resources with MPMx-Q	Premier On-Site	Premier Onsite One Year RMX 1500 Base System, loaded with 14 SD, 25 CIF resource licenses, upgradable with SW license to HD only, equipped with MPMx-Q	\$6,288	DC3	2%	\$6,162.24	Service
4877-00973-513	Service	Maintenance	RMX 1500 Base Sys, with 14 SD, 25 CIF Resources with MPMx-Q	Polycom Advantage	Polycom Advantage One Year, RMX 1500 Base System, loaded with 14 SD, 25 CIF resource licenses, upgradable with SW license to HD only, equipped with MPMx-Q (Requires all systems to be covered by Advantage)	\$4,885	DC3	2%	\$4,787.30	Service
4877-00973-514	Service	Maintenance	RMX 1500 Base Sys, with 14 SD, 25 CIF Resources with MPMx-Q	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 1500 Base System, loaded with 14 SD, 25 CIF resource licenses, upgradable with SW license to HD only, equipped with MPMx-Q (Requires all systems to be covered by Advantage)	\$7,020	DC3	2%	\$6,879.60	Service

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4877-00973-515	Service	Maintenance	RMX 1500 Base Sys, with 14 SD, 25 CIF Resources with MPMx-Q	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, RMX 1500 Base System, loaded with 14 SD, 25 CIF resource licenses, upgradable with SW license to HD only, equipped with MPMx-Q (see support.polycom.com for availability information)	\$11,865	DC3	2%	\$11,627.70	Service
4870-00279-112	Service	Maintenance	RMX 1500 MPMx Series SVC Software License Option	Premier	Premier, One Year, Collaboration Server/RMX SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$875	DC3	2%	\$857.50	Service
4870-00279-114	Service	Maintenance	RMX 1500 MPMx Series SVC Software License Option	Premier On-Site	Premier Onsite, One Year, Collaboration Server/RMX SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$1,315	DC3	2%	\$1,288.70	Service
4877-00279-513	Service	Maintenance	RMX 1500 MPMx Series SVC Software License Option	Polycom Advantage	Polycom Advantage, One Year, Collaboration Server/RMX SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$1,025	DC3	2%	\$1,004.50	Service
4877-00279-514	Service	Maintenance	RMX 1500 MPMx Series SVC Software License Option	Polycom Advantage On-	Polycom Advantage Onsite, One Year, Collaboration Server/RMX SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$1,485	DC3	2%	\$1,455.30	Service
4877-00279-515	Service	Maintenance	RMX 1500 MPMx Series SVC Software License Option	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, Collaboration Server/RMX SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources. (see support.polycom.com for availability)	\$2,525	DC3	2%	\$2,474.50	Service
4870-18005-007	Service	Deployment	RMX 1800	Infrastructure Implementation	OnSite Implementation, RPCS 1800	\$5,995	DC4	2%	\$5,875.10	Service

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4870-18010-112	Service	Maintenance	RMX 1800 10 HD 35 Port	Premier	Premier, One Year, RMX 1800 IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system.	\$8,116	DC3	2%	\$7,953.68	Service
4872-18010-112	Service	Maintenance	RMX 1800 10 HD 35 Port	Elite Premier	Elite Premier, One Year, RMX 1800 IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system.	\$10,640	DC3	2%	\$10,427.20	Service
4872-18010-914	Service	Maintenance	RMX 1800 10 HD 35 Port	Elite Premier On-Site 4	Elite Premier Onsite 4 hr, One Year, RMX 1800 IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system. (see support.polycom.com for availability)	\$23,640	DC3	2%	\$23,167.20	Service
4877-18010-513	Service	Maintenance	RMX 1800 10 HD 35 Port	Polycom Advantage	Polycom Advantage, One Year, RMX 1800 IP only 10HD 720p resource configured & licensed system, can get to 35 720p ports by SW upgrade.	\$9,455	DC3	2%	\$9,265.90	Service
4870-18015-112	Service	Maintenance	RMX 1800 15 HD 35 Port	Premier	Premier, One Year, RMX 1800 IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system.	\$11,551	DC3	2%	\$11,319.98	Service
4872-18015-112	Service	Maintenance	RMX 1800 15 HD 35 Port	Elite Premier	Elite Premier, One Year, RMX 1800 IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system.	\$15,140	DC3	2%	\$14,837.20	Service
4872-18015-914	Service	Maintenance	RMX 1800 15 HD 35 Port	Elite Premier On-Site 4	Elite Premier Onsite 4 hr, One Year, RMX 1800 IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. (see support.polycom.com for availability)	\$33,650	DC3	2%	\$32,977.00	Service

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4877-18015-513	Service	Maintenance	RMX 1800 15 HD 35 Port		Polycom Advantage, One Year, RMX 1800 IP only 15HD 720p resource configured & licensed system, can get to 35 720p ports by SW upgrade.	\$13,460	DC3	2%	\$13,190.80	Service
4870-18020-112	Service	Maintenance	RMX 1800 20 HD 35 Port	Premier	Premier, One Year, RMX 1800 IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system.	\$14,987	DC3	2%	\$14,687.26	Service
4870-18025-112	Service	Maintenance	RMX 1800 20 HD 35 Port	Premier	Premier, One Year, RMX 1800 IP only high capacity system, with 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system.	\$16,171	DC3	2%	\$15,847.58	Service
4870-18025-114	Service	Maintenance	RMX 1800 20 HD 35 Port	Premier Un-Site	Premier Onsite, One Year, RMX 1800 IP only high capacity system, with 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system.	\$24,257	DC3	2%	\$23,771.86	Service
4872-18020-112	Service	Maintenance	RMX 1800 20 HD 35 Port	Elite Premier	Elite Premier, One Year, RMX 1800 IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system.	\$19,645	DC3	2%	\$19,252.10	Service
4872-18020-114	Service	Maintenance	RMX 1800 20 HD 35 Port	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 1800 IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system.	\$27,280	DC3	2%	\$26,734.40	Service
4872-18020-914	Service	Maintenance	RMX 1800 20 HD 35 Port	Elite Premier On-Site 4	Elite Premier Onsite 4 hr, One Year, RMX 1800 IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system. (see support.polycom.com for availability)	\$43,650	DC3	2%	\$42,777.00	Service

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4872-18025-112	Service	Maintenance	RMX 1800 20 HD 35 Port		Elite Premier, One Year, RMX 1800 IP only high capacity system, with 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system.	\$21,195	DC3	2%	\$20,771.10	Service
4872-18025-114	Service	Maintenance	RMX 1800 20 HD 35 Port	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 1800 IP only high capacity system, with 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system.	\$29,440	DC3	2%	\$28,851.20	Service
4872-18025-914	Service	Maintenance	RMX 1800 20 HD 35 Port	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RMX 1800 IP only high capacity system, with 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system. (see support.polycom.com for availability)	\$47,105	DC3	2%	\$46,162.90	Service
4877-18020-513	Service	Maintenance	RMX 1800 20 HD 35 Port	Polycom Advantage	Polycom Advantage, One Year, RMX 1800 IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system.	\$17,460	DC3	2%	\$17,110.80	Service
4877-18020-514	Service	Maintenance	RMX 1800 20 HD 35 Port	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 1800 IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system.	\$25,100	DC3	2%	\$24,598.00	Service
4877-18020-515	Service	Maintenance	RMX 1800 20 HD 35 Port	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RMX 1800 IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system. (see support.polycom.com for availability)	\$42,415	DC3	2%	\$41,566.70	Service
4877-18025-513	Service	Maintenance	RMX 1800 20 HD 35 Port	Polycom Advantage	Polycom Advantage, One Year, RMX 1800 IP only high capacity system, with 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system.	\$18,840	DC3	2%	\$18,463.20	Service

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4877-18025-514	Service	Maintenance		Site	Polycom Advantage Onsite, One Year, RMX 1800 IP only high capacity system, with 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system.	\$27,085	DC3	2%	\$26,543.30	Service
4877-18025-515	Service	Maintenance		Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, RMX 1800 IP only high capacity system, with 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system. (see support.polycom.com for availability)	\$45,765	DC3	2%	\$44,849.70	Service
4870-18030-112	Service	Maintenance	RMX 1800 30 HD 35 Port	Premier	Premier, One Year, RMX 1800 IP only high capacity system, with 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system.	\$21,857	DC3	2%	\$21,419.86	Service
4870-18030-114	Service	Maintenance	RMX 1800 30 HD 35 Port	Premier (In-Site	Premier Onsite, One Year, RMX 1800 IP only high capacity system, with 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system.	\$32,785	DC3	2%	\$32,129.30	Service
4872-18030-112	Service	Maintenance	RMX 1800 30 HD 35 Port	Elite Premier	Elite Premier, One Year, RMX 1800 IP only high capacity system, with 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system.	\$28,645	DC3	2%	\$28,072.10	Service
4872-18030-114	Service	Maintenance	RMX 1800 30 HD 35 Port	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 1800 IP only high capacity system, with 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system.	\$39,790	DC3	2%	\$38,994.20	Service
4872-18030-914	Service	Maintenance	RMX 1800 30 HD 35 Port	Elite Premier On-Site 4	Elite Premier Onsite 4 hr, One Year, RMX 1800 IP only high capacity system, with 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system. (see support.polycom.com for availability)	\$63,665	DC3	2%	\$62,391.70	Service

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4877-18030-513	Service	Maintenance	RMX 1800 30 HD 35 Port	Polycom Advantage	Polycom Advantage, One Year, RMX 1800 IP only 30HD 720p resource configured & licensed system, can get to 35 720p ports by SW upgrade.	\$25,465	DC3	2%	\$24,955.70	Service
4870-18040-112	Service	Maintenance	RMX 1800 40 HD 70 Port	Premier	Premier, One Year, RMX 1800 IP only high capacity system, with 10x1080p60/20x1080p30/40x720p/80xSD Resource configured & licensed system.	\$28,727	DC3	2%	\$28,152.46	Service
4870-18040-114	Service	Maintenance	RMX 1800 40 HD 70 Port	Premier On-Site	Premier Onsite, One Year, RMX 1800 IP only high capacity system, with 10x1080p60/20x1080p30/40x720p/80xSD Resource configured & licensed system.	\$43,090	DC3	2%	\$42,228.20	Service
4872-18040-112	Service	Maintenance	RMX 1800 40 HD 70 Port	Elite Premier	Elite Premier, One Year, RMX 1800 IP only high capacity system, with 10x1080p60/20x1080p30/40x720p/80xSD Resource configured & licensed system.	\$37,650	DC3	2%	\$36,897.00	Service
4872-18040-114	Service	Maintenance	RMX 1800 40 HD 70 Port	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 1800 IP only high capacity system, with 10x1080p60/20x1080p30/40x720p/80xSD Resource configured & licensed system.	\$52,295	DC3	2%	\$51,249.10	Service
4872-18040-914	Service	Maintenance	RMX 1800 40 HD 70 Port	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RMX 1800 IP only high capacity system, with 10x1080p60/20x1080p30/40x720p/80xSD Resource configured & licensed system. (see support.polycom.com for availability)	\$83,670	DC3	2%	\$81,996.60	Service
4877-18040-513	Service	Maintenance	RMX 1800 40 HD 70 Port	Polycom Advantage	Polycom Advantage, One Year, RMX 1800 IP only high capacity 40HD 720p resource configured & licensed system	\$33,470	DC3	2%	\$32,800.60	Service

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4870-18005-112	Service	Maintenance	RMX 1800 5 HD 35 Port	Premier	Premier, One Year, RMX 1800 IP only 2x1080p30/5x720p/10xSD resource configured & licensed system.	\$4,681	DC3	2%	\$4,587.38	Service
4870-18005-114	Service	Maintenance	RMX 1800 5 HD 35 Port	Premier On-Site	Premier Onsite, One Year, RMX 1800 IP only 2x1080p30/5x720p/10xSD resource configured & licensed system.	\$7,025	DC3	2%	\$6,884.50	Service
4872-18005-112	Service	Maintenance	RMX 1800 5 HD 35 Port	Elite Premier	Elite Premier, One Year, RMX 1800 IP only 2x1080p30/5x720p/10xSD resource configured & licensed system.	\$6,135	DC3	2%	\$6,012.30	Service
4872-18005-114	Service	Maintenance	RMX 1800 5 HD 35 Port	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 1800 IP only 2x1080p30/5x720p/10xSD resource configured & licensed system.	\$8,525	DC3	2%	\$8,354.50	Service
4877-18005-513	Service	Maintenance	RMX 1800 5 HD 35 Port	Polycom Advantage	Polycom Advantage, One Year, RMX 1800 IP only 5HD 720p resource configured & licensed system, can get to 35 720p ports by SW upgrade.	\$5,455	DC3	2%	\$5,345.90	Service
4870-18060-112	Service	Maintenance	RMX 1800 60 HD 70 Port	Premier	Premier, One Year, RMX 1800 IP only high capacity system, with 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system.	\$42,467	DC3	2%	\$41,617.66	Service
4870-18060-114	Service	Maintenance	RMX 1800 60 HD 70 Port	Premier On-Site	Premier Onsite, One Year, RMX 1800 IP only high capacity system, with 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system.	\$63,700	DC3	2%	\$62,426.00	Service

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4872-18060-112	Service	Maintenance	RMX 1800 60 HD 70 Port		Elite Premier, One Year, RMX 1800 IP only high capacity system, with 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system.	\$55,660	DC3	2%	\$54 <i>,</i> 546.80	Service
4872-18060-114	Service	Maintenance	RMX 1800 60 HD 70 Port	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 1800 IP only high capacity system, with 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system.	\$77,305	DC3	2%	\$75,758.90	Service
4872-18060-914	Service	Maintenance	RMX 1800 60 HD 70 Port	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RMX 1800 IP only high capacity system, with 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. (see support.polycom.com for availability)	\$123,690	DC3	2%	\$121,216.20	Service
4877-18060-513	Service	Maintenance	RMX 1800 60 HD 70 Port	Polycom Advantage	Polycom Advantage, One Year, RMX 1800 IP only high capacity 60HD 720p resource configured & licensed system.	\$49,475	DC3	2%	\$48,485.50	Service
4870-18050-112	Service	Maintenance	RMX 1800-3 ISDN - 5 Ports	Promier	Premier, One Year, RMX 1800, High Capacity System 2x1080p30/5x720p/10xSD resource configured & licensed system. With ISDN Interface. Excluding ISDN/PSTN License.	\$6,190	DC3	2%	\$6,066.20	Service
4870-18050-114	Service	Maintenance	RMX 1800-3 ISDN - 5 Ports	Premier Onsite	Premier Onsite, One Year, RMX 1800, High Capacity System 2x1080p30/5x720p/10xSD resource configured & licensed system. With ISDN Interface. Excluding ISDN/PSTN License.	\$9,285	DC3	2%	\$9,099.30	Service
4870-18050-312	Service	Maintenance	RMX 1800-3 ISDN - 5 Ports	Premier	Premier, Three Year, RMX 1800, High Capacity System 2x1080p30/5x720p/10xSD resource configured & licensed system. With ISDN Interface. Excluding ISDN/PSTN License.	\$16,715	DC3	2%	\$16,380.70	Service

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4872-18050-112	Service	Maintenance	RMX 1800-3 ISDN - 5 Ports	Elite Premier	Elite Premier, One Year, RMX 1800, High Capacity System 2x1080p30/5x720p/10xSD resource configured & licensed system. With ISDN Interface. Excluding ISDN/PSTN License.	\$8,110	DC3	2%	\$7,947.80	Service
4872-18050-114	Service	Maintenance	RMX 1800-3 ISDN - 5 Ports		Elite Premier Onsite, One Year, RMX 1800, High Capacity System 2x1080p30/5x720p/10xSD resource configured & licensed system. With ISDN Interface. Excluding ISDN/PSTN License.	\$11,330	DC3	2%	\$11,103.40	Service
4872-18050-914	Service	Maintenance	RMX 1800-3 ISDN - 5 Ports	Elite Premier Onsite 4 hr	Elite Premier Onsite 4 hr, One Year, RMX 1800, High Capacity System 2x1080p30/5x720p/10xSD resource configured & licensed system. With ISDN Interface. Excluding ISDN/PSTN License. (see support.polycom.com for availability)	\$17,790	DC3	2%	\$17,434.20	Service
4877-18050-513	Service	Maintenance	RMX 1800-3 ISDN - 5 Ports	Polycom Advantage	Polycom Advantage, One Year, RMX 1800, High Capacity System 2x1080p30/5x720p/10xSD resource configured & licensed system. With ISDN Interface. Excluding ISDN/PSTN License.	\$7,240	DC3	2%	\$7,095.20	Service
4877-18050-514	Service	Maintenance	RMX 1800-3 ISDN - 5 Ports	Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, RMX 1800, High Capacity System 2x1080p30/5x720p/10xSD resource configured & licensed system. With ISDN Interface. Excluding ISDN/PSTN License.	\$10,490	DC3	2%	\$10,280.20	Service
4877-18050-515	Service	Maintenance	RMX 1800-3 ISDN - 5 Ports	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, RMX 1800, High Capacity System 2x1080p30/5x720p/10xSD resource configured & licensed system. With ISDN Interface. Excluding ISDN/PSTN License. (see support.polycom.com for availability)	\$17,860	DC3	2%	\$17,502.80	Service
4877-18050-533	Service	Maintenance	RMX 1800-3 ISDN - 5 Ports	Polycom Advantage	Polycom Advantage, Three Year, RMX 1800, High Capacity System 2x1080p30/5x720p/10xSD resource configured & licensed system. With ISDN Interface. Excluding ISDN/PSTN License.	\$19,550	DC3	2%	\$19,159.00	Service

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4870-20110-112	Service	Maintenance	RMX 2000 MPMRx 10x720p		Premier, One Year, RMX 2000/MPMRx IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system	\$8,709	DC3	2%	\$8,534.82	Service
4872-20110-112	Service	Maintenance	RMX 2000 MPMRx 10x720p	Elite Premier	Elite Premier, One Year, RMX 2000/MPMRx IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system	\$11,415	DC3	2%	\$11,186.70	Service
4872-20110-914	Service	Maintenance	RMX 2000 MPMRx 10x720p		Elite Premier Onsite 4 hr, One Year, RMX 2000/MPMRx IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system (see support.polycom.com for availability)	\$25,370	DC3	2%	\$24,862.60	Service
4877-20110-513	Service	Maintenance	RMX 2000 MPMRx 10x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 2000/MPMRx IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system	\$10,145	DC3	2%	\$9,942.10	Service
4877-20110-515	Service	Maintenance	RMX 2000 MPMRx 10x720p	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, RMX 2000/MPMRx IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system (see support.polycom.com for availability)	\$24,645	DC3	2%	\$24,152.10	Service
4870-21120-112	Service	Maintenance	RMX 2000 MPMRx 120x720p	Premier	Premier, One Year, RMX 2000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. Can be upgraded up to 200 HD ports w/o additional hardware purchase.	\$84,280	DC3	2%	\$82,594.40	Service
4872-21120-112	Service	Maintenance	RMX 2000 MPMRx 120x720p	Elite Premier	Elite Premier, One Year, RMX 2000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. Can be upgraded up to 200 HD ports w/o additional hardware purchase.	\$110,465	DC3	2%	\$108,255.70	Service

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4877-21120-513	Service	Maintenance	RMX 2000 MPMRx 120x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 2000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. Can be upgraded up to 200 HD ports w/o additional hardware purchase.	\$98,190	DC3	2%	\$96,226.20	Service
4870-20115-112	Service	Maintenance	RMX 2000 MPMRx 15x720p	Premier	Premier, One Year, RMX 2000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system	\$12,144	DC3	2%	\$11,901.12	Service
4872-20115-112	Service	Maintenance	RMX 2000 MPMRx 15x720p	Elite Premier	Elite Premier, One Year, RMX 2000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system	\$15,915	DC3	2%	\$15,596.70	Service
4872-20115-914	Service	Maintenance	RMX 2000 MPMRx 15x720p	Elite Premier On-Site 4	Elite Premier Onsite 4 hr, One Year, RMX 2000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system (see support.polycom.com for availability)	\$35,370	DC3	2%	\$34,662.60	Service
4877-20115-513	Service	Maintenance	RMX 2000 MPMRx 15x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 2000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system	\$14,150	DC3	2%	\$13,867.00	Service
4877-20115-515	Service	Maintenance	IRN/IX JOOO N/IDN/IRV 15V/JOo	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, RMX 2000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system (see support.polycom.com for availability)	\$34,370	DC3	2%	\$33,682.60	Service
4870-20130-112	Service	Maintenance	RMX 2000 MPMRx 30x720p	Premier	Premier, One Year, RMX 2000/MPMRx IP only 7x1080p60/15x1080p/30x720p/60xSD resource configured & licensed system	\$22,449	DC3	2%	\$22,000.02	Service

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4870-20130-114	Service	Maintenance	RMX 2000 MPMRx 30x720p		Premier Onsite, One Year, RMX 2000/MPMRx IP only 7x1080p60/15x1080p/30x720p/60xSD resource configured & licensed system	\$33,676	DC3	2%	\$33,002.48	Service
4872-20130-112	Service	Maintenance	RMX 2000 MPMRx 30x720p	Elite Premier	Elite Premier, One Year, RMX 2000/MPMRx IP only 7x1080p60/15x1080p/30x720p/60xSD resource configured & licensed system	\$29,425	DC3	2%	\$28,836.50	Service
4872-20130-114	Service	Maintenance	RMX 2000 MPMRx 30x720p	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 2000/MPMRx IP only 7x1080p60/15x1080p/30x720p/60xSD resource configured & licensed system	\$40,870	DC3	2%	\$40,052.60	Service
4872-20130-914	Service	Maintenance	RMX 2000 MPMRx 30x720p	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RMX 2000/MPMRx IP only 7x1080p60/15x1080p/30x720p/60xSD resource configured & licensed system (see support.polycom.com for availability)	\$65,390	DC3	2%	\$64,082.20	Service
4877-20130-513	Service	Maintenance	RMX 2000 MPMRx 30x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 2000/MPMRx IP only 7x1080p60/15x1080p/30x720p/60xSD resource configured & licensed system	\$26,155	DC3	2%	\$25,631.90	Service
4877-20130-514	Service	Maintenance	RMX 2000 MPMRx 30x720p	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 2000/MPMRx IP only 7x1080p60/15x1080p/30x720p/60xSD resource configured & licensed system	\$37,595	DC3	2%	\$36,843.10	Service
4877-20130-515	Service	Maintenance	RMX 2000 MPMRx 30x720p	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RMX 2000/MPMRx IP only 7x1080p60/15x1080p/30x720p/60xSD resource configured & licensed system (see support.polycom.com for availability)	\$63,530	DC3	2%	\$62,259.40	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-20145-112	Service	Maintenance	RMX 2000 MPMRx 45x720p	Premier	Premier, One Year,RMX 2000/MPMRx IP only 11x1080p60/22x1080p30/45x720p/90xSD resource configured & licensed system	\$32,754	DC3	2%	\$32,098.92	Service
4870-20145-114	Service	Maintenance	RMX 2000 MPMRx 45x720p	Premier On-Site	Premier Onsite, One Year,RMX 2000/MPMRx IP only 11x1080p60/22x1080p30/45x720p/90xSD resource configured & licensed system	\$49,131	DC3	2%	\$48,148.38	Service
4872-20145-112	Service	Maintenance	RMX 2000 MPMRx 45x720p	Elite Premier	Elite Premier, One Year,RMX 2000/MPMRx IP only 11x1080p60/22x1080p30/45x720p/90xSD resource configured & licensed system	\$42,930	DC3	2%	\$42,071.40	Service
4872-20145-114	Service	Maintenance	RMX 2000 MPMRx 45x720p	Elite Premier On-Site	Elite Premier Onsite, One Year,RMX 2000/MPMRx IP only 11x1080p60/22x1080p30/45x720p/90xSD resource configured & licensed system	\$59,625	DC3	2%	\$58,432.50	Service
4872-20145-914	Service	Maintenance	RMX 2000 MPMRx 45x720p	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year,RMX 2000/MPMRx IP only 11x1080p60/22x1080p30/45x720p/90xSD resource configured & licensed system (see support.polycom.com for availability)	\$95,400	DC3	2%	\$93,492.00	Service
4877-20145-513	Service	Maintenance	RMX 2000 MPMRx 45x720p	Polycom Advantage	Polycom Advantage, One Year,RMX 2000/MPMRx IP only 11x1080p60/22x1080p30/45x720p/90xSD resource configured & licensed system	\$38,160	DC3	2%	\$37,396.80	Service
4877-20145-514	Service	Maintenance	RIVIX 2000 MPN/RX 45x720n	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year,RMX 2000/MPMRx IP only 11x1080p60/22x1080p30/45x720p/90xSD resource configured & licensed system	\$54,855	DC3	2%	\$53,757.90	Service

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4877-20145-515	Service	Maintenance	RMX 2000 MPMRx 45x720p	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year,RMX 2000/MPMRx IP only 11x1080p60/22x1080p30/45x720p/90xSD resource configured & licensed system (see support.polycom.com for availability)	\$92,695	DC3	2%	\$90,841.10	Service
4870-20109-112	Service	Maintenance	RMX 2000 MPMRx 5x720p	Premier	Premier, One Year, RMX 2000 MPMRx, 5 HD/20 CIF base IP system	\$5,255	DC3	2%	\$5,149.90	Service
4870-20109-114	Service	Maintenance	RMX 2000 MPMRx 5x720p	Premier On-Site	Premier Onsite, One Year, RMX 2000 MPMRx, 5 HD/20 CIF base IP system	\$7,880	DC3	2%	\$7,722.40	Service
4872-20109-112	Service	Maintenance	RMX 2000 MPMRx 5x720p	IFLITE Premier	Elite Premier, One Year, RMX 2000 MPMRx, 5 HD/20 CIF base IP system	\$6,880	DC3	2%	\$6,742.40	Service
4872-20109-114	Service	Maintenance	RMX 2000 MPMRx 5x720p	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 2000 MPMRx, 5 HD/20 CIF base IP system	\$9,615	DC3	2%	\$9,422.70	Service
4872-20109-914	Service	Maintenance	RMX 2000 MPMRx 5x720p	hr	Elite Premier Onsite 4 hr, One Year, RMX 2000 MPMRx, 5 HD/20 CIF base IP system (see support.polycom.com for availability)	\$15,095	DC3	2%	\$14,793.10	Service
4877-20109-513	Service	Maintenance	RMX 2000 MPMRx 5x720p	POlycom Advantage	Polycom Advantage, One Year, RMX 2000 MPMRx, 5 HD/20 CIF base IP system	\$6,145	DC3	2%	\$6,022.10	Service

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4877-20109-514	Service	Maintenance	RMX 2000 MPMRx 5x720p		Polycom Advantage Onsite, One Year, RMX 2000 MPMRx, 5 HD/20 CIF base IP system	\$8,905	DC3	2%	\$8,726.90	Service
4877-20109-515	Service	Maintenance	RMX 2000 MPMRx 5x720p	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, RMX 2000 MPMRx, 5 HD/20 CIF base IP system (see support.polycom.com for availability)	\$15,155	DC3	2%	\$14,851.90	Service
4870-20160-112	Service	Maintenance	RMX 2000 MPMRx 60x720p	Premier	Premier, One Year, RMX 2000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system	\$43,059	DC3	2%	\$42,197.82	Service
4870-20160-114	Service	Maintenance	RMX 2000 MPMRx 60x720p	Premier On-Site	Premier Onsite, One Year, RMX 2000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system	\$64,591	DC3	2%	\$63,299.18	Service
4872-20160-112	Service	Maintenance	RMX 2000 MPMRx 60x720p	Elite Premier	Elite Premier, One Year, RMX 2000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system	\$56,435	DC3	2%	\$55,306.30	Service
4872-20160-114	Service	Maintenance	RMX 2000 MPMRx 60x720p		Elite Premier Onsite, One Year, RMX 2000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system	\$78,390	DC3	2%	\$76,822.20	Service
4872-20160-914	Service	Maintenance	RMX 2000 MPMRx 60x720p	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RMX 2000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system (see support.polycom.com for availability)	\$125,425	DC3	2%	\$122,916.50	Service

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4877-20160-513	Service	Maintenance	RMX 2000 MPMRx 60x720p		Polycom Advantage, One Year, RMX 2000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system	\$50,165	DC3	2%	\$49,161.70	Service
4877-20160-514	Service	Maintenance		Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 2000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system	\$72,115	DC3	2%	\$70,672.70	Service
4877-20160-515	Service	Maintenance		Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RMX 2000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system (see support.polycom.com for availability)	\$121,860	DC3	2%	\$119,422.80	Service
4870-20107-112	Service	Maintenance	RMX 2000 MPMRx 7x720P	Premier	Premier, One Year, RMX 2000 MPMRx 7 HD/30 CIF base system	\$7,610	DC3	2%	\$7,457.80	Service
4870-20107-114	Service	Maintenance	RMX 2000 MPMRx 7x720P	Premier ()n-Site	Premier Onsite, One Year, RMX 2000 MPMRx 7 HD/30 CIF base system	\$11,415	DC3	2%	\$11,186.70	Service
4872-20107-112	Service	Maintenance	RMX 2000 MPMRx 7x720P	IFlite Premier	Elite Premier, One Year, RMX 2000 MPMRx 7 HD/30 CIF base system	\$9,970	DC3	2%	\$9,770.60	Service
4872-20107-114	Service	Maintenance	RMX 2000 MPMRx 7x720P	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 2000 MPMRx 7 HD/30 CIF base system	\$13,925	DC3	2%	\$13,646.50	Service

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4872-20107-914	Service	Maintenance	RMX 2000 MPMRx 7x720P	Life Premier On-Site 4	Elite Premier Onsite 4 hr, One Year, RMX 2000 MPMRx 7 HD/30 CIF base system (see support.polycom.com for availability)	\$21 <i>,</i> 860	DC3	2%	\$21,422.80	Service
4877-20107-513	Service	Maintenance	RMX 2000 MPMRx 7x720P	Polycom Advantage	Polycom Advantage, One Year, RMX 2000 MPMRx 7 HD/30 CIF base system	\$5,965	DC3	2%	\$5,845.70	Service
4877-20107-514	Service	Maintenance		Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 2000 MPMRx 7 HD/30 CIF base system	\$12,900	DC3	2%	\$12,642.00	Service
4877-20107-515	Service	Maintenance		Site 4 br	Polycom Advantage Onsite 4 hour, One Year, RMX 2000 MPMRx 7 HD/30 CIF base system (see support.polycom.com for availability)	\$21,955	DC3	2%	\$21,515.90	Service
4870-20121-112	Service	Maintenance	RMX 2000 MPMRx-D 20x720p	Premier	Premier, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system, equipped with extra capacity blade	\$20,435	DC3	2%	\$20,026.30	Service
4870-20121-114	Service	Maintenance	RMX 2000 MPMRx-D 20x720p	Premier On-Site	Premier Onsite, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system, equipped with extra capacity blade	\$30,653	DC3	2%	\$30,039.94	Service
4872-20121-112	Service	Maintenance	RMX 2000 MPMRx-D 20x720p	Elite Premier	Elite Premier, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system, equipped with extra capacity blade	\$26,785	DC3	2%	\$26,249.30	Service

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4872-20121-114	Service	Maintenance	RMX 2000 MPMRx-D 20x720p		Elite Premier Onsite, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system, equipped with extra capacity blade	\$37,200	DC3	2%	\$36,456.00	Service
4872-20121-914	Service	Maintenance	RMX 2000 MPMRx-D 20x720p	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system, equipped with extra capacity blade (see support.polycom.com for availability)	\$59,520	DC3	2%	\$58,329.60	Service
4877-20121-513	Service	Maintenance	RMX 2000 MPMRx-D 20x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system, equipped with extra capacity blade	\$23,810	DC3	2%	\$23,333.80	Service
4877-20121-514	Service	Maintenance	RMX 2000 MPMRx-D 20x720p	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system, equipped with extra capacity blade	\$34,225	DC3	2%	\$33,540.50	Service
4877-20121-515	Service	Maintenance	RMX 2000 MPMRx-D 20x720p	Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system, equipped with extra capacity blade (see support.polycom.com for availability)	\$57,835	DC3	2%	\$56,678.30	Service
4870-20120-112	Service	Maintenance	RMX 2000 MPMRx-S 20x720p	Premier	Premier, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system	\$15,579	DC3	2%	\$15,267.42	Service
4872-20120-112	Service	Maintenance	RMX 2000 MPMRx-S 20x720p	Elite Premier	Elite Premier, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system	\$20,420	DC3	2%	\$20,011.60	Service

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4872-20120-114	Service	Maintenance	RMX 2000 MPMRx-S 20x720p	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system	\$28,365	DC3	2%	\$27,797.70	Service
4872-20120-914	Service	Maintenance	RMX 2000 MPMRx-S 20x720p	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system (see support.polycom.com for availability)	\$45,385	DC3	2%	\$44,477.30	Service
4877-20120-513	Service	Maintenance	RMX 2000 MPMRx-S 20x720p		Polycom Advantage, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system	\$18,150	DC3	2%	\$17,787.00	Service
4877-20120-514	Service	Maintenance	RMX 2000 MPMRx-S 20x720p	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system	\$26,090	DC3	2%	\$25,568.20	Service
4877-20120-515	Service	Maintenance	RMX 2000 MPMRx-S 20x720p	Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system (see support.polycom.com for availability)	\$44,090	DC3	2%	\$43,208.20	Service
4870-00905-112	Service	Maintenance	RMX 2000 MPMx 10HD1080p,20HD720p,40SD,6 0CIF System	Premier	Premier, One Year, RMX 2000 MPMx 10HD1080p/20HD720p/40SD/60CIF System	\$17,201	DC3	2%	\$16,856.98	Service
4870-00905-114	Service	Maintenance	RMX 2000 MPMx 10HD1080p,20HD720p,40SD,6 0CIF System	Premier (In-Nite	Premier Onsite, One Year, RMX 2000 MPMx 10HD1080p/20HD720p/40SD/60CIF System	\$25,802	DC3	2%	\$25,285.96	Service

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4877-00905-513	Service	Maintenance	RMX 2000 MPMx 10HD1080p,20HD720p,40SD,6 0CIF System		Polycom Advantage One Year, RMX 2000 MPMx 10HD1080p/20HD720p/40SD/60CIF System (Requires all systems to be covered by Advantage)	\$20,040	DC3	2%	\$19,639.20	Service
4877-00905-514	Service	Maintenance	RMX 2000 MPMx 10HD1080p,20HD720p,40SD,6 0CIF System	Site	Polycom Advantage Onsite, One Year, RMX 2000 MPMx 10HD1080p/20HD720p/40SD/60CIF System (Requires all systems to be covered by Advantage)	\$28,805	DC3	2%	\$28,228.90	Service
4877-00905-515	Service	Maintenance	RMX 2000 MPMx 10HD1080p,20HD720p,40SD,6 0CIF System		Polycom Advantage Onsite 4 hour, One Year, RMX 2000 MPMx 10HD1080p/20HD720p/40SD/60CIF System (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)	\$48,680	DC3	2%	\$47,706.40	Service
4870-00906-112	Service	Maintenance	RMX 2000 MPMx 15HD1080p,30HD720p,60SD,9 0CIF System	Premier	Premier, One Year, RMX 2000 MPMx 15HD1080p/30HD720p/60SD/90CIF System	\$24,926	DC3	2%	\$24,427.48	Service
4870-00906-114	Service	Maintenance	RMX 2000 MPMx 15HD1080p,30HD720p,60SD,9 0CIF System	Premier ()n-Site	Premier Onsite, One Year, RMX 2000 MPMx 15HD1080p/30HD720p/60SD/90CIF System	\$37,389	DC3	2%	\$36,641.22	Service
4877-00906-513	Service	Maintenance	RMX 2000 MPMx 15HD1080p,30HD720p,60SD,9 0CIF System		Polycom Advantage One Year, RMX 2000 MPMx 15HD1080p/30HD720p/60SD/90CIF System (Requires all systems to be covered by Advantage)	\$29,040	DC3	2%	\$28,459.20	Service
4877-00906-514	Service	Maintenance	RMX 2000 MPMx 15HD1080p,30HD720p,60SD,9 0CIF System	Site	Polycom Advantage Onsite, One Year, RMX 2000 MPMx 15HD1080p/30HD720p/60SD/90CIF System (Requires all systems to be covered by Advantage)	\$41,745	DC3	2%	\$40,910.10	Service

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4877-00906-515	Service	Maintenance	1154010206 2040 / 206 6050 9	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, RMX 2000 MPMx 15HD1080p/30HD720p/60SD/90CIF System (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)	\$70,545	DC3	2%	\$69,134.10	Service
4870-00908-112	Service	Maintenance	RMX 2000 MPMx 22HD1080p,45HD720p,90SD,1 35CIF System	Premier	Premier, One Year, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System	\$36,462	DC3	2%	\$35,732.76	Service
4870-00908-114	Service	Maintenance	RMX 2000 MPMx 22HD1080p,45HD720p,90SD,1 35CIF System	Premier ()n-Site	Premier Onsite, One Year, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System	\$54,693	DC3	2%	\$53,599.14	Service
4877-00908-513	Service	Maintenance	RMX 2000 MPMx 22HD1080p,45HD720p,90SD,1 35CIF System	Polycom Advantage	Polycom Advantage One Year, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System (Requires all systems to be covered by Advantage)	\$42,480	DC3	2%	\$41,630.40	Service
4877-00908-514	Service	Maintenance	RMX 2000 MPMx 22HD1080p,45HD720p,90SD,1 35CIF System	Polycom Advantage On-	Polycom Advantage Onsite, One Year, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System (Requires all systems to be covered by Advantage)	\$61,065	DC3	2%	\$59,843.70	Service
4877-00908-515	Service	Maintenance	177H111080n /15H11770n 405111	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)	\$103,190	DC3	2%	\$101,126.20	Service
4870-00910-007	Service	Deployment	RMX 2000 MPMx 30HD1080p,60HD720p,120SD, 180CIF System	Intrastructure	Implementation, RMX 2000 MPMx/MPMRx 30HD1080p/60HD720p/120SD/180CIF System 30x1080p60/60x1080p30/120x720p/240xSD	\$7,995	DC4	2%	\$7,835.10	Service

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4870-00910-112	Service	Maintenance	RMX 2000 MPMx 30HD1080p,60HD720p,120SD, 180CIF System	Premier	Premier, One Year, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System	\$47,998	DC3	2%	\$47,038.04	Service
4870-00910-114	Service	Maintenance	RMX 2000 MPMx 30HD1080p,60HD720p,120SD, 180CIF System	Premier On-Site	Premier Onsite, One Year, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System	\$71,997	DC3	2%	\$70,557.06	Service
4877-00910-513	Service	Maintenance	RMX 2000 MPMx 30HD1080p,60HD720p,120SD, 180CIF System	Polycom Advantage	Polycom Advantage One Year, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System (Requires all systems to be covered by Advantage)	\$55,920	DC3	2%	\$54,801.60	Service
4877-00910-514	Service	Maintenance	130HD10800 60HD7700 170SD	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System (Requires all systems to be covered by Advantage)	\$80,385	DC3	2%	\$78,777.30	Service
4877-00910-515	Service	Maintenance	RMX 2000 MPMx 30HD1080p,60HD720p,120SD, 180CIF System		Polycom Advantage Onsite 4 hour, One Year, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)	\$135,840	DC3	2%	\$133,123.20	Service
4870-00902-007	Service	Deployment	RMX 2000 MPMx 5HD1080p,10HD720p,20SD,30 CIF System		Implementation, RMX 2000 MPMx /MPMRx 5HD1080p/10HD720p/20SD/30CIF System	\$7,995	DC4	2%	\$7,835.10	Service
4870-00902-112	Service	Maintenance	RMX 2000 MPMx 5HD1080p,10HD720p,20SD,30 CIF System	Premier	Premier, One Year, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System	\$9,476	DC3	2%	\$9,286.48	Service

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4877-00902-513	Service	Maintenance	RMX 2000 MPMx 5HD1080p,10HD720p,20SD,30 CIF System	Polycom Advantage	Polycom Advantage One Year, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System (Requires all systems to be covered by Advantage)	\$11,040	DC3	2%	\$10,819.20	Service
4877-00902-515	Service	Maintenance	RMX 2000 MPMx 5HD1080p,10HD720p,20SD,30 CIF System	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)	\$26,820	DC3	2%	\$26,283.60	Service
4870-00898-112	Service	Maintenance	RMX 2000 MPMx 5HD720P	Premier	Premier, One Year, RMX 2000 MPMx, 5 HD/20 CIF Base IP System	\$5,255	DC3	2%	\$5,149.90	Service
4870-00898-114	Service	Maintenance	RMX 2000 MPMx 5HD720P	Premier ()n-Site	Premier Onsite, One Year, RMX 2000 MPMx, 5 HD/20 CIF Base IP System	\$7,885	DC3	2%	\$7,727.30	Service
4872-00898-112	Service	Maintenance	RMX 2000 MPMx 5HD720P	IFIITE Premier	Elite Premier, One Year, RMX 2000 MPMx, 5 HD/20 CIF Base IP System	\$6,885	DC3	2%	\$6,747.30	Service
4872-00898-114	Service	Maintenance	RMX 2000 MPMx 5HD720P	I Flita Dramiar ()n_Sita	Elite Premier Onsite, One Year, RMX 2000 MPMx, 5 HD/20 CIF Base IP System	\$9,620	DC3	2%	\$9,427.60	Service
4872-00898-914	Service	Maintenance	RMX 2000 MPMx 5HD720P	Flite Premier On-Site 4	Elite Premier Onsite 4 hr, One Year, RMX 2000 MPMx, 5 HD/20 CIF Base IP System (see support.polycom.com for availability)	\$15,105	DC3	2%	\$14,802.90	Service

Product ID	-	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-00898-513	Service	Maintenance	RMX 2000 MPMx 5HD720P	Polycom Advantage	Polycom Advantage, One Year, RMX 2000 MPMx, 5 HD/20 CIF Base IP System	\$6,150	DC3	2%	\$6,027.00	Service
4877-00898-514	Service	Maintenance			Polycom Advantage Onsite, One Year, RMX 2000 MPMx, 5 HD/20 CIF Base IP System	\$8,905	DC3	2%	\$8,726.90	Service
4877-00898-515	Service	Maintenance	RMX 2000 MPMx 5HD720P	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, RMX 2000 MPMx, 5 HD/20 CIF Base IP System (see support.polycom.com for availability)	\$15,160	DC3	2%	\$14,856.80	Service
4870-00904-007	Service	Deployment	RMX 2000 MPMx 7HD1080p,15HD720p,30SD,45 CIF System	Infrastructure Implementation	Implementation, RMX 2000 MPMx/MPMRx 7HD1080p/15HD720p/30SD/45CIF System	\$7,995	DC4	2%	\$7,835.10	Service
4870-00904-112	Service	Maintenance	RMX 2000 MPMx 7HD1080p,15HD720p,30SD,45 CIF System	Premier	Premier, One Year, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System	\$13,287	DC3	2%	\$13,021.26	Service
4877-00904-513	Service	Maintenance	RMX 2000 MPMx 7HD1080p,15HD720p,30SD,45 CIF System	Polycom Advantage	Polycom Advantage One Year, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System (Requires all systems to be covered by Advantage)	\$15,480	DC3	2%	\$15,170.40	Service
4877-00904-515	Service	Maintenance	17HD10806 15HD7706 30SD 45	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)	\$37,605	DC3	2%	\$36,852.90	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-00899-112	Service	Maintenance	RMX 2000 MPMx 7HD720P	promior	Premier, One Year, RMX 2000 MPMx, 7 HD/30 CIF Base IP System	\$7,610	DC3	2%	\$7,457.80	Service
4870-00899-114	Service	Maintenance	RMX 2000 MPMx 7HD720P	Premier (In-Nite	Premier Onsite, One Year, RMX 2000 MPMx, 7 HD/30 CIF Base IP System	\$11,415	DC3	2%	\$11,186.70	Service
4872-00899-112	Service	Maintenance	RMX 2000 MPMx 7HD720P	IFIITE Premier	Elite Premier, One Year, RMX 2000 MPMx, 7 HD/30 CIF Base IP System	\$9,970	DC3	2%	\$9,770.60	Service
4872-00899-114	Service	Maintenance	RMX 2000 MPMx 7HD720P	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 2000 MPMx, 7 HD/30 CIF Base IP System	\$13,925	DC3	2%	\$13,646.50	Service
4872-00899-914	Service	Maintenance	RMX 2000 MPMx 7HD720P	Lite Premier On-Site 4	Elite Premier Onsite 4 hr, One Year, RMX 2000 MPMx, 7 HD/30 CIF Base IP System (see support.polycom.com for availability)	\$21,860	DC3	2%	\$21,422.80	Service
4877-00899-513	Service	Maintenance	RMX 2000 MPMx 7HD720P	Polycom Advantage	Polycom Advantage, One Year, RMX 2000 MPMx, 7 HD/30 CIF Base IP System	\$8,905	DC3	2%	\$8,726.90	Service
4877-00899-514	Service	Maintenance			Polycom Advantage Onsite, One Year, RMX 2000 MPMx, 7 HD/30 CIF Base IP System	\$12,900	DC3	2%	\$12,642.00	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-00899-515	Service	Maintenance		Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, RMX 2000 MPMx, 7 HD/30 CIF Base IP System (see support.polycom.com for availability)	\$21,955	DC3	2%	\$21,515.90	Service
4870-00905-007	Service	Deployment	RMX 2000 MPMx Series	Infrastructure Implementation	Implementation, RMX 2000 MPMx/MPMRx 10HD1080p/20HD720p/40SD/60CIF System	\$7,995	DC4	2%	\$7,835.10	Service
4870-00906-007	Service	Deployment	RMX 2000 MPMx Series		Implementation, RMX 2000 MPMx/MPMRx 15HD1080p/30HD720p/60SD/90CIF System	\$7,995	DC4	2%	\$7,835.10	Service
4870-00908-007	Service	Deployment	RMX 2000 MPMx Series		Implementation, RMX 2000 MPMx/MPMRx 22HD1080p/45HD720p/90SD/135CIF System	\$7,995	DC4	2%	\$7,835.10	Service
4870-00281-112	Service	Maintenance	RMX 2000 MPMx SVC Software License Option	Premier	Premier, One Year, RMX 2000 Collaboration Server/RMX MPMx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$1,875	DC3	2%	\$1,837.50	Service
4870-00281-114	Service	Maintenance	RMX 2000 MPMx SVC Software License Option	Premier On-Site	Premier Onsite, One Year, RMX 2000 Collaboration Server/RMX MPMx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$2,815	DC3	2%	\$2,758.70	Service
4877-00281-513	Service	Waintenance	RMX 2000 MPMx SVC Software License Option	Polycom Advantage	Polycom Advantage, One Year, RMX 2000 Collaboration Server/RMX MPMx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$2,195	DC3	2%	\$2,151.10	Service

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4877-00281-514	Service	liviaintenance	RMX 2000 MPMx SVC Software License Option		Polycom Advantage Onsite, One Year, RMX 2000 Collaboration Server/RMX MPMx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$3,180	DC3	2%	\$3,116.40	Service
4877-00281-515	Service	Waintenance	RMX 2000 MPMx SVC Software License Option	Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RMX 2000 Collaboration Server/RMX MPMx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources. (see support.polycom.com for availability)	\$5,410	DC3	2%	\$5,301.80	Service
4870-41120-112	Service	INIAINTENANCE	RMX 4000 MPMRx AC Systems 120x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. AC Power	\$90,377	DC3	2%	\$88,569.46	Service
4870-41120-114	Service	Waintenance	RMX 4000 MPMRx AC Systems 120x720p	Premier On-Site	Premier Onsite, One Year, RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. AC Power	\$135,569	DC3	2%	\$132,857.62	Service
4872-41120-112	Service	Maintenance	RMX 4000 MPMRx AC Systems 120x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. AC Power	\$118,455	DC3	2%	\$116,085.90	Service
4872-41120-114	Service	INIAINTENANCE	RMX 4000 MPMRx AC Systems 120x720p		Elite Premier Onsite, One Year, RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. AC Power	\$164,525	DC3	2%	\$161,234.50	Service
4877-41120-513	Service	Waintenance	RMX 4000 MPMRx AC Systems 120x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. AC Power	\$105,295	DC3	2%	\$103,189.10	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-41120-514	Service	IVIaIntenance	RMX 4000 MPMRx AC Systems 120x720p	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. AC Power	\$151,360	DC3	2%	\$148,332.80	Service
4870-40115-112	Service	Waintenance	RMX 4000 MPMRx AC Systems 15x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. AC Power	\$18,241	DC3	2%	\$17,876.18	Service
4870-40115-114	Service	Waintenance	RMX 4000 MPMRx AC Systems 15x720p	Premier On-Site	Premier Onsite, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. AC Power	\$27,362	DC3	2%	\$26,814.76	Service
4872-40115-112	Service	IVIaIntenance	RMX 4000 MPMRx AC Systems 15x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. AC Power	\$23,910	DC3	2%	\$23,431.80	Service
4872-40115-114	Service	IVIaIntenance	RMX 4000 MPMRx AC Systems 15x720p	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. AC Power	\$33,205	DC3	2%	\$32,540.90	Service
4872-40115-914	Service	Waintenance	RMX 4000 MPMRx AC Systems 15x720p	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. AC Power (see support.polycom.com for availability)	\$53,130	DC3	2%	\$52,067.40	Service
4877-40115-513	Service	Waintenance	RMX 4000 MPMRx AC Systems 15x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. AC Power	\$21,250	DC3	2%	\$20,825.00	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-40115-514	Service	IVIaIntenance	RMX 4000 MPMRx AC Systems 15x720p	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. AC Power	\$30,550	DC3	2%	\$29,939.00	Service
4877-40115-515	Service	Maintenance	RMX 4000 MPMRx AC Systems 15x720p	Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. AC Power (see support.polycom.com for availability)	\$51,625	DC3	2%	\$50,592.50	Service
4870-41180-112	Service	IVIaIntenance	RMX 4000 MPMRx AC Systems 180x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 45x1080p60/90x1080p30/180x720p/360xSD resource configured & licensed system. Can be upgraded up to 300 HD ports w/o additional hardware purchase. AC Power	\$131,598	DC3	2%	\$128,966.04	Service
4872-41180-112	Service	Waintenance	RMX 4000 MPMRx AC Systems 180x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 45x1080p60/90x1080p30/180x720p/360xSD resource configured & licensed system. Can be upgraded up to 300 HD ports w/o additional hardware purchase. AC Power	\$172,485	DC3	2%	\$169,035.30	Service
4877-41180-513	Service	IVIaIntenance	RMX 4000 MPMRx AC Systems 180x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 4000/MPMRx IP only 45x1080p60/90x1080p30/180x720p/360xSD resource configured & licensed system. Can be upgraded up to 300 HD ports w/o additional hardware purchase. AC Power	\$153,320	DC3	2%	\$150,253.60	Service
4870-41240-112	Service		RMX 4000 MPMRx AC Systems 260x720p		Premier, One Year, RMX 4000/MPMRx IP only 60x1080p60/120x1080p30/260x720p/480xSD resource configured & licensed system. AC Power	\$172,819	DC3	2%	\$169,362.62	Service
4870-40130-112	Service	IVIaIntenance	RMX 4000 MPMRx AC Systems 30x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system. AC Power	\$28,546	DC3	2%	\$27,975.08	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-40130-114	Service	INISINTANSNCA	RMX 4000 MPMRx AC Systems 30x720p		Premier Onsite, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system. AC Power	\$42,822	DC3	2%	\$41,965.56	Service
4872-40130-112	Service	Waintenance	RMX 4000 MPMRx AC Systems 30x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system. AC Power	\$37,415	DC3	2%	\$36,666.70	Service
4872-40130-114	Service	IVIaIntenance	RMX 4000 MPMRx AC Systems 30x720p	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system. AC Power	\$51,970	DC3	2%	\$50,930.60	Service
4872-40130-914	Service	INIAINTENANCE	RMX 4000 MPMRx AC Systems 30x720p		Elite Premier Onsite 4 hr, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system. AC Power (see support.polycom.com for availability)	\$83,150	DC3	2%	\$81,487.00	Service
4877-40130-513	Service	IVIaIntenance	RMX 4000 MPMRx AC Systems 30x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system. AC Power	\$33,260	DC3	2%	\$32,594.80	Service
4877-40130-514	Service	Maintonanco	RMX 4000 MPMRx AC Systems 30x720p	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system. AC Power	\$47,810	DC3	2%	\$46,853.80	Service
4877-40130-515	Service	Maintenance			Polycom Advantage Onsite 4 hour, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system. AC Power (see support.polycom.com for availability)	\$80,790	DC3	2%	\$79,174.20	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-40160-112	Service	INISINTANSNCA	RMX 4000 MPMRx AC Systems 60x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. AC Power	\$49,157	DC3	2%	\$48,173.86	Service
4870-40160-114	Service	Waintenance	RMX 4000 MPMRx AC Systems 60x720p	Premier On-Site	Premier Onsite, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. AC Power	\$73,738	DC3	2%	\$72,263.24	Service
4872-40160-112	Service	Waintenance	RMX 4000 MPMRx AC Systems 60x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. AC Power	\$64,430	DC3	2%	\$63,141.40	Service
4872-40160-114	Service	INIAINTENANCE	RMX 4000 MPMRx AC Systems 60x720p	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. AC Power	\$89,490	DC3	2%	\$87,700.20	Service
4872-40160-914	Service	IMaintenance	RMX 4000 MPMRx AC Systems 60x720p	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. AC Power (see support.polycom.com for availability)	\$143,185	DC3	2%	\$140,321.30	Service
4877-40160-513	Service	Waintenance	RMX 4000 MPMRx AC Systems 60x720p		Polycom Advantage, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. AC Power	\$57,270	DC3	2%	\$56,124.60	Service
4877-40160-514	Service	Waintenance	RMX 4000 MPMRx AC Systems 60x720p	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. AC Power	\$82,325	DC3	2%	\$80,678.50	Service

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4877-40160-515	Service	Maintenance	RMX 4000 MPMRx AC Systems 60x720p	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. AC Power (see support.polycom.com for availability)	\$139,120	DC3	2%	\$136,337.60	Service
4870-40190-112	Service	Waintenance	RMX 4000 MPMRx AC Systems 90x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. AC Power	\$69,767	DC3	2%	\$68,371.66	Service
4870-40190-114	Service	INIAINTENANCE	RMX 4000 MPMRx AC Systems 90x720p	Premier On-Site	Premier Onsite, One Year, RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. AC Power	\$104,653	DC3	2%	\$102,559.94	Service
4872-40190-112	Service	liviaintenance	RMX 4000 MPMRx AC Systems 90x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. AC Power	\$91,440	DC3	2%	\$89,611.20	Service
4872-40190-114	Service	INIAINTENANCE	RMX 4000 MPMRx AC Systems 90x720p	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. AC Power	\$127,005	DC3	2%	\$124,464.90	Service
4877-40190-513	Service		RMX 4000 MPMRx AC Systems 90x720p		Polycom Advantage, One Year, RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. AC Power	\$81,280	DC3	2%	\$79,654.40	Service
4877-40190-514	Service	Maintenance	RMX 4000 MPMRx AC Systems 90x720p	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. AC Power	\$116,845	DC3	2%	\$114,508.10	Service

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4877-40190-515	Service	Waintenance	RMX 4000 MPMRx AC Systems 90x720p	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. AC Power (see support.polycom.com for availability)	\$197,450	DC3	2%	\$193,501.00	Service
4870-4D120-112	Service	Waintenance	RMX 4000 MPMRx DC Systems 120x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. DC Power	\$90,377	DC3	2%	\$88,569.46	Service
4870-4D120-114	Service	Maintenance	RMX 4000 MPMRx DC Systems 120x720p		Premier Onsite, One Year, RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. DC Power	\$135,569	DC3	2%	\$132,857.62	Service
4872-4D120-112	Service	Inviaintenance	RMX 4000 MPMRx DC Systems 120x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. DC Power	\$118,455	DC3	2%	\$116,085.90	Service
4872-4D120-114	Service	Maintenance	RMX 4000 MPMRx DC Systems 120x720p	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. DC Power	\$164,525	DC3	2%	\$161,234.50	Service
4877-4D120-513	Service	INIAINTENANCE	RMX 4000 MPMRx DC Systems 120x720p		Polycom Advantage, One Year, RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. DC Power	\$105,295	DC3	2%	\$103,189.10	Service
4877-4D120-514	Service	Maintenance	RMX 4000 MPMRx DC Systems 120x720p	IPOlycom Advantage ()n-	Polycom Advantage Onsite, One Year, RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. DC Power	\$151,360	DC3	2%	\$148,332.80	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-4DC15-112	Service	INISINTANSNCA	RMX 4000 MPMRx DC Systems 15x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. DC Power	\$18,241	DC3	2%	\$17,876.18	Service
4870-4DC15-114	Service	Maintenance	RMX 4000 MPMRx DC Systems 15x720p	Premier On-Site	Premier Onsite, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. DC Power	\$27,362	DC3	2%	\$26,814.76	Service
4872-4DC15-112	Service	IVIaIntenance	RMX 4000 MPMRx DC Systems 15x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. DC Power	\$23,910	DC3	2%	\$23,431.80	Service
4872-4DC15-114	Service	Waintenance	RMX 4000 MPMRx DC Systems 15x720p	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. DC Power	\$33,205	DC3	2%	\$32,540.90	Service
4872-4DC15-914	Service	IMaintenance	RMX 4000 MPMRx DC Systems 15x720p	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. DC Power (see support.polycom.com for availability)	\$53,130	DC3	2%	\$52,067.40	Service
4877-4DC15-513	Service		RMX 4000 MPMRx DC Systems 15x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. DC Power	\$21,250	DC3	2%	\$20,825.00	Service
4877-4DC15-514	Service	Waintenance	RMX 4000 MPMRx DC Systems 15x720p	Polycom Advantage On-	Polycom Advantage Onsite, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. DC Power	\$30,550	DC3	2%	\$29,939.00	Service

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4877-4DC15-515	Service	Maintenance	RMX 4000 MPMRx DC Systems 15x720p	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. DC Power (see support.polycom.com for availability)	\$51,625	DC3	2%	\$50,592.50	Service
4870-4D180-112	Service	Waintenance	RMX 4000 MPMRx DC Systems 180x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 45x1080p60/90x1080p30/180x720p/360xSD resource configured & licensed system. Can be upgraded up to 300 HD ports w/o additional hardware purchase. DC Power	\$131,598	DC3	2%	\$128,966.04	Service
4872-4D180-112	Service	Maintenance	RMX 4000 MPMRx DC Systems 180x720p		Elite Premier, One Year, RMX 4000/MPMRx IP only 45x1080p60/90x1080p30/180x720p/360xSD resource configured & licensed system. Can be upgraded up to 300 HD ports w/o additional hardware purchase. DC Power	\$172,485	DC3	2%	\$169,035.30	Service
4877-4D180-513	Service	liviaintenance	RMX 4000 MPMRx DC Systems 180x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 4000/MPMRx IP only 45x1080p60/90x1080p30/180x720p/360xSD resource configured & licensed system. Can be upgraded up to 300 HD ports w/o additional hardware purchase. DC Power	\$153,320	DC3	2%	\$150,253.60	Service
4870-4D240-112	Service	Maintenance	RMX 4000 MPMRx DC Systems 240x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 60x1080p60/120x1080p30/240x720p/480xSD resource configured & licensed system. DC Power	\$172,819	DC3	2%	\$169,362.62	Service
4870-4DC30-112	Service	ancontonanco	RMX 4000 MPMRx DC Systems 30x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30xHD720p/60xSD resource configured & licensed system. DC Power	\$28,546	DC3	2%	\$27,975.08	Service
4870-4DC30-114	Service	liviaintenance	RMX 4000 MPMRx DC Systems 30x720p	Premier On-Site	Premier Onsite, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30xHD720p/60xSD resource configured & licensed system. DC Power	\$42,822	DC3	2%	\$41,965.56	Service

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4872-4DC30-112	Service	INISINTANSNCA	RMX 4000 MPMRx DC Systems 30x720p		Elite Premier, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30xHD720p/60xSD resource configured & licensed system. DC Power	\$37,415	DC3	2%	\$36,666.70	Service
4872-4DC30-114	Service	Maintenance	RMX 4000 MPMRx DC Systems 30x720p	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30xHD720p/60xSD resource configured & licensed system. DC Power	\$51,970	DC3	2%	\$50,930.60	Service
4872-4DC30-914	Service	IVIaIntenance	RMX 4000 MPMRx DC Systems 30x720p	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30xHD720p/60xSD resource configured & licensed system. DC Power (see support.polycom.com for availability)	\$83,150	DC3	2%	\$81,487.00	Service
4877-4DC30-513	Service	INIAINTENANCE	RMX 4000 MPMRx DC Systems 30x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30xHD720p/60xSD resource configured & licensed system. DC Power	\$33,260	DC3	2%	\$32,594.80	Service
4877-4DC30-514	Service	IVIaIntenance	RMX 4000 MPMRx DC Systems 30x720p	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30xHD720p/60xSD resource configured & licensed system. DC Power	\$47,810	DC3	2%	\$46,853.80	Service
4877-4DC30-515	Service	Maintenance	RMX 4000 MPMRx DC Systems 30x720p	Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30xHD720p/60xSD resource configured & licensed system. DC Power (see support.polycom.com for availability)	\$80,790	DC3	2%	\$79,174.20	Service
4870-4DC60-112	Service	Waintenance	RMX 4000 MPMRx DC Systems 60x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. DC Power	\$49,157	DC3	2%	\$48,173.86	Service

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4870-4DC60-114	Service	Maintenance	RMX 4000 MPMRx DC Systems 60x720p		Premier Onsite, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. DC Power	\$73,738	DC3	2%	\$72,263.24	Service
4872-4DC60-112	Service	Maintenance	RMX 4000 MPMRx DC Systems 60x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. DC Power	\$64,430	DC3	2%	\$63,141.40	Service
4872-4DC60-114	Service	Maintenance	RMX 4000 MPMRx DC Systems 60x720p	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. DC Power	\$89,490	DC3	2%	\$87,700.20	Service
4872-4DC60-914	Service	Maintenance	RMX 4000 MPMRx DC Systems 60x720p	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. DC Power (see support.polycom.com for availability)	\$143,185	DC3	2%	\$140,321.30	Service
4877-4DC60-513	Service	Maintenance	RMX 4000 MPMRx DC Systems 60x720p		Polycom Advantage, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. DC Power	\$57,270	DC3	2%	\$56,124.60	Service
4877-4DC60-514	Service	M/laintonanco	RMX 4000 MPMRx DC Systems 60x720p	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. DC Power	\$82,325	DC3	2%	\$80,678.50	Service
4877-4DC60-515	Service	Maintenance	RMX 4000 MPMRx DC Systems 60x720p	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. DC Power (see support.polycom.com for availability)	\$139,120	DC3	2%	\$136,337.60	Service

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4870-4DC90-112	Service	IVISINTANSNCA	RMX 4000 MPMRx DC Systems 90x720p		Premier, One Year, RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. DC Power	\$69,767	DC3	2%	\$68,371.66	Service
4870-4DC90-114	Service		RMX 4000 MPMRx DC Systems 90x720p	Premier On-Site	Premier Onsite, One Year, RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. DC Power	\$104,653	DC3	2%	\$102,559.94	Service
4872-4DC90-112	Service	Maintenance	RMX 4000 MPMRx DC Systems 90x720p		Elite Premier, One Year, RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. DC Power	\$91,440	DC3	2%	\$89,611.20	Service
4872-4DC90-114	Service	Maintenance	RMX 4000 MPMRx DC Systems 90x720p	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. DC Power	\$127,005	DC3	2%	\$124,464.90	Service
4877-4DC90-513	Service	Maintenance	RMX 4000 MPMRx DC Systems 90x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. DC Power	\$81,280	DC3	2%	\$79,654.40	Service
4877-4DC90-514	Service	Maintonanco	RMX 4000 MPMRx DC Systems 90x720p	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. DC Power	\$116,845	DC3	2%	\$114,508.10	Service
4877-4DC90-515	Service	Maintenance	RMX 4000 MPMRx DC Systems 90x720p	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. DC Power (see support.polycom.com for availability)	\$197,450	DC3	2%	\$193,501.00	Service

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4870-00916-007	Service	Denlovment	RMX 4000 MPMx 15HD1080p, 30HD720p, 60SD, 90CIF	Infrastructure Implementation	Implementation, RMX 4000 MPMx/MPMRx 15HD1080p/30HD720p/60SD/90CIF AC or DC System	\$8,995	DC4	2%	\$8,815.10	Service
4870-00916-112	Service	Waintenance	RMX 4000 MPMx 15HD1080p, 30HD720p, 60SD, 90CIF	Premier	Premier, One Year, RMX 4000 MPMx 15HD1080p/30HD720p/60SD/90CIF AC or DC System	\$33,166	DC3	2%	\$32,502.68	Service
4870-00916-114	Service	Waintenance	RMX 4000 MPMx 15HD1080p, 30HD720p, 60SD, 90CIF	Premier On-Site	Premier Onsite, One Year, RMX 4000 MPMx 15HD1080p/30HD720p/60SD/90CIF AC or DC System	\$49,749	DC3	2%	\$48,754.02	Service
4877-00916-513	Service	Waintenance	RMX 4000 MPMx 15HD1080p, 30HD720p, 60SD, 90CIF	Polycom Advantage	Polycom Advantage One Year, RMX 4000 MPMx 15HD1080p/30HD720p/60SD/90CIF (Requires all systems to be covered by Advantage)	\$38,640	DC3	2%	\$37,867.20	Service
4877-00916-514	Service	Waintenance		Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 4000 MPMx 15HD1080p/30HD720p/60SD/90CIF (Requires all systems to be covered by Advantage)	\$55,545	DC3	2%	\$54,434.10	Service
4877-00916-515	Service	Maintenance			Polycom Advantage Onsite 4 hour, One Year, RMX 4000 MPMx 15HD1080p/30HD720p/60SD/90CIF (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)	\$93,865	DC3	2%	\$91,987.70	Service
4870-00918-007	Service	Deployment			Implementation, RMX 4000 MPMx/MPMRx 30HD1080p/60HD720p/120SD/180CIF AC or DC System	\$8,995	DC4	2%	\$8,815.10	Service

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4870-00918-112	Service	IMaintenance	RMX 4000 MPMx 30HD1080p, 60HD720p, 120SD, 180CIF	Promier	Premier, One Year, RMX 4000 MPMx 30HD1080p/60HD720p/120SD/180CIF AC or DC System	\$58,401	DC3	2%	\$57,232.98	Service
4870-00918-114	Service	Waintenance	RMX 4000 MPMx 30HD1080p, 60HD720p, 120SD, 180CIF	Premier On-Site	Premier Onsite, One Year, RMX 4000 MPMx 30HD1080p/60HD720p/120SD/180CIF AC or DC System	\$87,602	DC3	2%	\$85,849.96	Service
4877-00918-513	Service	Waintenance	RMX 4000 MPMx 30HD1080p, 60HD720p, 120SD, 180CIF	Polycom Advantage	Polycom Advantage One Year, RMX 4000 MPMx 30HD1080p/60HD720p/120SD/180CIF (Requires all systems to be covered by Advantage)	\$68,040	DC3	2%	\$66,679.20	Service
4877-00918-514	Service	INIAINTENANCE		Polycom Advantage On-	Polycom Advantage Onsite, One Year, RMX 4000 MPMx 30HD1080p/60HD720p/120SD/180CIF (Requires all systems to be covered by Advantage)	\$97,805	DC3	2%	\$95,848.90	Service
4877-00918-515	Service	Waintenance			Polycom Advantage Onsite 4 hour, One Year, RMX 4000 MPMx 30HD1080p/60HD720p/120SD/180CIF (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)	\$165,280	DC3	2%	\$161,974.40	Service
4870-00920-007	Service	Denlovment	RMX 4000 MPMx 45HD1080p, 90HD720p, 180SD, 270CIF		Implementation, RMX 4000 MPMx/MPMRx 45HD1080p/90HD720p/180SD/270CIF AC or DC System	\$8,995	DC4	2%	\$8,815.10	Service
4870-00920-112	Service	INIAINTENANCE	RMX 4000 MPMx 45HD1080p, 90HD720p, 180SD, 270CIF	Premier	Premier, One Year, RMX 4000 MPMx 45HD1080p/90HD720p/180SD/270CIF AC or DC System	\$83,636	DC3	2%	\$81,963.28	Service

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4870-00920-114	Service	INIAINTENANCE	RMX 4000 MPMx 45HD1080p, 90HD720p, 180SD, 270CIF	Promier (In-Site	Premier Onsite, One Year, RMX 4000 MPMx 45HD1080p/90HD720p/180SD/270CIF AC or DC System	\$125,454	DC3	2%	\$122,944.92	Service
4877-00920-513	Service	liviaintenance	RMX 4000 MPMx 45HD1080p, 90HD720p, 180SD, 270CIF	Polycom Advantage	Polycom Advantage One Year, RMX 4000 MPMx 45HD1080p/90HD720p/180SD/270CIF (Requires all systems to be covered by Advantage)	\$97,440	DC3	2%	\$95,491.20	Service
4877-00920-514	Service	Maintenance		Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 4000 MPMx 45HD1080p/90HD720p/180SD/270CIF (Requires all systems to be covered by Advantage)	\$140,070	DC3	2%	\$137,268.60	Service
4870-00922-007	Service	Deployment	RMX 4000 MPMx 60HD1080p, 120HD720p, 240SD, 360CIF	Infrastructure Implementation	Implementation, RMX 4000 MPMx/MPMRx 60HD1080p/120HD720p/240SD/360CIF AC or DC System 45x1080p60/90x1080p30/180x720p/360xSD and 60x1080p60/120x1080p30/240x720p/480xSD	\$8,995	DC4	2%	\$8,815.10	Service
4870-00922-112	Service	IMaintenance	RMX 4000 MPMx 60HD1080p, 120HD720p, 240SD, 360CIF	Premier	Premier, One Year, RMX 4000 MPMx 60HD1080p/120HD720p/240SD/360CIF AC or DC System	\$108,871	DC3	2%	\$106,693.58	Service
4870-00922-114	Service	anco antonanco	RMX 4000 MPMx 60HD1080p, 120HD720p, 240SD, 360CIF	Premier ()n-Site	Premier Onsite, One Year, RMX 4000 MPMx 60HD1080p/120HD720p/240SD/360CIF AC or DC System	\$163,307	DC3	2%	\$160,040.86	Service
4877-00922-513	Service	Waintenance	RMX 4000 MPMx 60HD1080p, 120HD720p, 240SD, 360CIF	Polycom Advantage	Polycom Advantage One Year, RMX 4000 MPMx 60HD1080p/120HD720p/240SD/360CIF (Requires all systems to be covered by Advantage)	\$126,840	DC3	2%	\$124,303.20	Service

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4877-00922-514	Service	Maintonanco	RMX 4000 MPMx 60HD1080p, 120HD720p, 240SD, 360CIF	Polycom Advantage Un-	Polycom Advantage Onsite, One Year, RMX 4000 MPMx 60HD1080p/120HD720p/240SD/360CIF (Requires all systems to be covered by Advantage)	\$182,335	DC3	2%	\$178,688.30	Service
4870-00914-007	Service	Denlovment	RMX 4000 MPMx 7HD1080p, 15HD720p, 30SD, 45CIF		Implementation, RMX 4000 MPMx/MPMRx 7HD1080p/15HD720p/30SD/45CIF AC or DC System	\$8,995	DC4	2%	\$8,815.10	Service
4870-00914-112	Service	Maintenance	RMX 4000 MPMx 7HD1080p, 15HD720p, 30SD, 45CIF	Premier	Premier, One Year, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF AC or DC System	\$22,557	DC3	2%	\$22,105.86	Service
4870-00914-114	Service	Maintenance	RMX 4000 MPMx 7HD1080p, 15HD720p, 30SD, 45CIF	Premier ()n-Site	Premier Onsite, One Year, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF AC or DC System	\$33,836	DC3	2%	\$33,159.28	Service
4877-00914-513	Service	Maintonanco	RMX 4000 MPMx 7HD1080p, 15HD720p, 30SD, 45CIF	Polycom Advantage	Polycom Advantage One Year, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF (Requires all systems to be covered by Advantage)	\$26,280	DC3	2%	\$25,754.40	Service
4877-00914-514	Service	Maintenance	RMX 4000 MPMx 7HD1080p, 15HD720p, 30SD, 45CIF	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF (Requires all systems to be covered by Advantage)	\$37,780	DC3	2%	\$37,024.40	Service
4877-00914-515	Service	Maintenance	RMX 4000 MPMx 7HD1080p, 15HD720p, 30SD, 45CIF	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)	\$63,840	DC3	2%	\$62,563.20	Service

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4870-00283-112	Service	Maintenance	RMX 4000 MPMx SVC Software License Option	Premier	Premier, One Year, RMX 4000 Collaboration Server/RMX MPMx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$3,750	DC3	2%	\$3,675.00	Service
4870-00283-114	Service	Maintenance	RMX 4000 MPMx SVC Software License Option	Premier On-Site	Premier Onsite, One Year, RMX 4000 Collaboration Server/RMX MPMx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$5,625	DC3	2%	\$5,512.50	Service
4872-00283-112	Service	Maintenance	RMX 4000 MPMx SVC Software License Option	Elite Premier	Elite Premier, One Year, RMX 4000 Collaboration Server/RMX MPMx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$4,915	DC3	2%	\$4,816.70	Service
4877-00283-513	Service	Maintenance	RMX 4000 MPMx SVC Software License Option	Polycom Advantage	Polycom Advantage, One Year, RMX 4000 Collaboration Server/RMX MPMx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$4,390	DC3	2%	\$4,302.20	Service
4870-74605-007	Service	Deployment	RPCS Virtual Edition	Implementation	Classic - Implementation Onsite, RPCS Virtual Edition	\$5,995	DC4	2%	\$5,875.10	Service
4870-74610-402	Service	Maintenance	RPCS Virtual Edition Base Systems 10HD	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, RPCS Virtual Edition 10HD/20SD/50SVC resource configured and licensed system	\$11,500	DC3	2%	\$11,270.00	Service
4872-74610-432	Service	Maintenance	RPCS Virtual Edition Base Systems 10HD	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, RPCS Virtual Edition 10HD/20SD/50SVC resource configured and licensed system	\$15,525	DC3	2%	\$15,214.50	Service

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4877-74610-422	Service	Maintenance	RPCS Virtual Edition Base Systems 10HD	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, RPCS Virtual Edition 10HD/20SD/50SVC resource configured and licensed system	\$14,375	DC3	2%	\$14,087.50	Service
4870-74615-402	Service	Maintenance	RPCS Virtual Edition Base Systems 15HD	Premier Software	Classic - Premier Software Service 8X5, One Year, RPCS Virtual Edition 15HD/30SD/75SVC resource configured and licensed system	\$17,000	DC3	2%	\$16,660.00	Service
4872-74615-432	Service	Maintenance	RPCS Virtual Edition Base Systems 15HD	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, RPCS Virtual Edition 15HD/30SD/75SVC resource configured and licensed system	\$22,950	DC3	2%	\$22,491.00	Service
4877-74615-422	Service	Maintenance	RPCS Virtual Edition Base Systems 15HD	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, RPCS Virtual Edition 15HD/30SD/75SVC resource configured and licensed system	\$21,250	DC3	2%	\$20,825.00	Service
4870-74620-402	Service	Maintenance	RPCS Virtual Edition Base Systems 20HD	Premier Software	Classic - Premier Software Service 8X5, One Year, RPCS Virtual Edition 20HD/40SD/100SVC resource configured and licensed system	\$22,600	DC3	2%	\$22,148.00	Service
4872-74620-432	Service	Maintenance	RPCS Virtual Edition Base Systems 20HD	Elite Premier Software	Classic - Elite Premier Software Service, One Year, RPCS Virtual Edition 20HD/40SD/100SVC resource configured and licensed system	\$30,510	DC3	2%	\$29,899.80	Service
4877-74620-422	Service	Maintenance	RPCS Virtual Edition Base Systems 20HD	Polycom Advantage	Classic - Polycom Advantage Software Service, One Year, RPCS Virtual Edition 20HD/40SD/100SVC resource configured and licensed system	\$28,250	DC3	2%	\$27,685.00	Service

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4870-74605-402	Service	Maintenance		Dromior Softward	Classic - Premier Software Service 8X5, One Year, RPCS Virtual Edition 5HD/10SD/25SVC resource configured and licensed system	\$6,000	DC3	2%	\$5,880.00	Service
4872-74605-432	Service	Maintenance		Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, RPCS Virtual Edition 5HD/10SD/25SVC resource configured and licensed system	\$8,100	DC3	2%	\$7,938.00	Service
4877-74605-422	Service	Maintenance	RPCS Virtual Edition Base Systems 5HD	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, RPCS Virtual Edition 5HD/10SD/25SVC resource configured and licensed system	\$7,500	DC3	2%	\$7,350.00	Service
4870-18210-402	Service	Maintenance		Promier Software	Classic - Premier Software Service 8X5, One Year, RPCS Virtual Edition Resource License Pack - 10HD720p/20SD/50SVC resource licenses	\$11,600	DC3	2%	\$11,368.00	Service
4872-18210-432	Service	Maintonanco		Service	Classic - Elite Premier Software Service, One Year, RPCS Virtual Edition Resource License Pack - 10HD720p/20SD/50SVC resource licenses	\$15,660	DC3	2%	\$15,346.80	Service
4877-18210-422	Service	Maintenance		Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, RPCS Virtual Edition Resource License Pack - 10HD720p/20SD/50SVC resource licenses	\$14,500	DC3	2%	\$14,210.00	Service
4870-18205-402	Service	Maintenance		Premier Software	Classic - Premier Software Service 8X5, One Year, RPCS Virtual Edition Resource License Pack - 5HD720p/10SD/25SVC resource licenses	\$5,800	DC3	2%	\$5,684.00	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-18205-432	Service	Maintonanco	RPCS Virtual Edition Licenses 5HD	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, RPCS Virtual Edition Resource License Pack - 5HD720p/10SD/25SVC resource licenses	\$7,830	DC3	2%	\$7,673.40	Service
4877-18205-422	Service	Maintonanco	RPCS Virtual Edition Licenses 5HD	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, RPCS Virtual Edition Resource License Pack - 5HD720p/10SD/25SVC resource licenses	\$7,250	DC3	2%	\$7,105.00	Service
5230-78200-000	Infrastructure	VBP	RPAD AE Base License	Base Software License	RPAD Appliance Edition - Base Software License, DVD. Requires 2200-70XXX-XXX and 5230-7821X-XXX (Maintenance required.3 year partner premier service is included for China.)	\$3,000	DC12	17%	\$2,490.00	Product
5230-78212-000	Infrastructure	VBP	RPAD AE Capacity Licenses	25 Calls	RPAD Appliance Edition - 25 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$4,000	DC12	17%	\$3,320.00	Product
5230-78213-000	Infrastructure	VBP	RPAD AE Capacity Licenses	50 Calls	RPAD Appliance Edition - 50 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$8,000	DC12	17%	\$6,640.00	Product
5230-78214-000	Infrastructure	VBP	RPAD AE Capacity Licenses	150 Calls	RPAD Appliance Edition - 150 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$24,000	DC12	17%	\$19,920.00	Product
5230-78215-000	Infrastructure	VBP	RPAD AE Capacity Licenses	500 Calls	RPAD Appliance Edition - 500 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$80,000	DC12	17%	\$66,400.00	Product

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5230-78300-000	Infrastructure	Base Platform Perpetual SW	RPAD VE Base	Base Software License	RPAD Virtual Edition - Base Software License. Requires 5230-7831X-XXX (Maintenance required.3 year partner premier service is included for China.)	\$3,000	DC12	17%	\$2,490.00	Product
5230-78312-000	Infrastructure	Base Platform Perpetual SW	RPAD VE Capacity Licenses	25 Calls	RPAD Virtual Edition - 25 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$4,000	DC12	17%	\$3,320.00	Product
5230-78313-000	Infrastructure	Base Platform Perpetual SW	RPAD VE Capacity Licenses	50 Calls	RPAD Virtual Edition - 50 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$8,000	DC12	17%	\$6,640.00	Product
5230-78314-000	Infrastructure	Base Platform Perpetual SW	RPAD VE Capacity Licenses	150 Calls	RPAD Virtual Edition - 150 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$24,000	DC12	17%	\$19,920.00	Product
5230-78315-000	Infrastructure	Base Platform Perpetual SW	RPAD VE Capacity Licenses	500 Calls	RPAD Virtual Edition - 500 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$80,000	DC12	17%	\$66,400.00	Product
4870-78701-002	Service	Denloyment	RealPresence Access Director Appliances Services No Calls	Infrastructure Implementation	Implementation, RealPresence Access Director (RPAD) Option to add High Availability. Must purchase the standard RPAD Implementation separately.	\$3,995	DC4	2%	\$3,915.10	Service
4870-78701-007	Service	Donloymont	RealPresence Access Director Appliances Services No Calls	Infrastructure Implementation	Implementation, RP Access Director Appliance (One implementation required for each RPAD bundle ordered)	\$6,200	DC4	2%	\$6,076.00	Service

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4870-78200-402	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Appliance Edition - Base Software License	\$600	DC3	2%	\$588.00	Service
4870-78200-404	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPAD Appliance Edition - Base Software License	\$1,620	DC3	2%	\$1,587.60	Service
4872-78200-432	Service	Maintenance		Elite Premier Software Service	Elite Premier Software Service, One Year, RPAD Appliance Edition - Base Software License	\$810	DC3	2%	\$793.80	Service
4877-78200-422	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Appliance Edition - Base Software License	\$750	DC3	2%	\$735.00	Service
4877-78200-424	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPAD Appliance Edition - Base Software License	\$2,025	DC3	2%	\$1,984.50	Service
4870-78214-402	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Appliance Edition - 150 Call Licenses	\$4,800	DC3	2%	\$4,704.00	Service
4870-78214-404	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPAD Appliance Edition - 150 Call Licenses	\$12,960	DC3	2%	\$12,700.80	Service

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4872-78214-432	Service	Maintenance	RPAD AE 150 Call Capacity Licenses		Elite Premier Software Service, One Year, RPAD Appliance Edition - 150 Call Licenses	\$6,480	DC3	2%	\$6,350.40	Service
4877-78214-422	Service	Maintenance	RPAD AE 150 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Appliance Edition - 150 Call Licenses	\$6,000	DC3	2%	\$5,880.00	Service
4877-78214-424	Service	Maintenance	RPAD AE 150 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPAD Appliance Edition - 150 Call Licenses	\$16,200	DC3	2%	\$15,876.00	Service
4870-78212-402	Service	Maintenance	RPAD AE 25 Call Capacity Licenses		Premier Software Service 8X5, One Year, RPAD Appliance Edition - 25 Call Licenses	\$800	DC3	2%	\$784.00	Service
4870-78212-404	Service	Maintenance	RPAD AE 25 Call Capacity Licenses		Premier Software Service 8X5, Three Year, RPAD Appliance Edition - 25 Call Licenses	\$2,160	DC3	2%	\$2,116.80	Service
4872-78212-432	Service	Maintenance			Elite Premier Software Service, One Year, RPAD Appliance Edition - 25 Call Licenses	\$1,080	DC3	2%	\$1,058.40	Service
4877-78212-422	Service	Maintenance			Polycom Advantage Software Service, One Year, RPAD Appliance Edition - 25 Call Licenses	\$1,000	DC3	2%	\$980.00	Service

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4877-78212-424	Service	INIAINTENANCE		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPAD Appliance Edition - 25 Call Licenses	\$2,700	DC3	2%	\$2,646.00	Service
4870-78213-402	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Appliance Edition - 50 Call Licenses	\$1,600	DC3	2%	\$1,568.00	Service
4870-78213-404	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPAD Appliance Edition - 50 Call Licenses	\$4,320	DC3	2%	\$4,233.60	Service
4872-78213-432	Service	liviaintenance			Elite Premier Software Service, One Year, RPAD Appliance Edition - 50 Call Licenses	\$2,160	DC3	2%	\$2,116.80	Service
4877-78213-422	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Appliance Edition - 50 Call Licenses	\$2,000	DC3	2%	\$1,960.00	Service
4877-78213-424	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPAD Appliance Edition - 50 Call Licenses	\$5,400	DC3	2%	\$5,292.00	Service
4870-78215-402	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Appliance Edition - 500 Call Licenses	\$16,000	DC3	2%	\$15,680.00	Service

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4870-78215-404	Service	Maintenance			Premier Software Service 8X5, Three Year, RPAD Appliance Edition - 500 Call Licenses	\$43,200	DC3	2%	\$42,336.00	Service
4872-78215-432	Service	Maintenance			Elite Premier Software Service, One Year, RPAD Appliance Edition - 500 Call Licenses	\$21,600	DC3	2%	\$21,168.00	Service
4877-78215-422	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Appliance Edition - 500 Call Licenses	\$20,000	DC3	2%	\$19,600.00	Service
4877-78215-424	Service	Maintenance			Polycom Advantage Software Service, Three Year, RPAD Appliance Edition - 500 Call Licenses	\$54,000	DC3	2%	\$52,920.00	Service
4870-78701-112	Service	N/laintonanco	RealPresence Access Director Appliances Services 25 Calls	Premier	Classic - Premier, One Year, RP Access Director Bundle. Appliance, 25 Call Licenses	\$2,142	DC3	2%	\$2,099.16	Service
4870-78701-114	Service	Maintenance	RealPresence Access Director Appliances Services 25 Calls	Premier (In-Nite	Classic - Premier Onsite, One Year, RP Access Director Bundle. Appliance, 25 Call Licenses	\$3,214	DC3	2%	\$3,149.72	Service
4877-78701-513	Service	Maintenance	RealPresence Access Director Appliances Services 25 Calls	POIVCOM Advantage	Classic - Polycom Advantage, One Year, RP Access Director Bundle. Appliance, 25 Call Licenses	\$2,495	DC3	2%	\$2,445.10	Service

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4877-78701-514	Service	Maintenance	RealPresence Access Director Appliances Services 25 Calls		Classic - Polycom Advantage Onsite, One Year, RP Access Director Bundle. Appliance, 25 Call Licenses	\$3,590	DC3	2%	\$3,518.20	Service
4877-78701-515	Service	Maintenance	RealPresence Access Director Appliances Services 25 Calls	Polycom Advantage On-	Classic - Polycom Advantage Onsite 4 hour, One Year, RP Access Director Bundle. Appliance, 25 Call Licenses (see support.polycom.com for availability)	\$6,065	DC3	2%	\$5,943.70	Service
4870-78702-112	Service	Maintenance	RealPresence Access Director Appliances Services 50 Calls	Premier	Classic - Premier, One Year, RP Access Director 50 Bundle. Appliance, 50 Call Licenses	\$3,172	DC3	2%	\$3,108.56	Service
4870-78702-114	Service	Maintenance	RealPresence Access Director Appliances Services 50 Calls	Premier Un-Nite	Classic - Premier Onsite, One Year, RP Access Director 50 Bundle. Appliance, 50 Call Licenses	\$4,759	DC3	2%	\$4,663.82	Service
4877-78702-513	Service	N/laintonanco	RealPresence Access Director Appliances Services 50 Calls		Classic - Polycom Advantage, One Year, RP Access Director 50 Bundle. Appliance, 50 Call Licenses	\$3,695	DC3	2%	\$3,621.10	Service
4877-78702-514	Service	Maintenance	RealPresence Access Director Appliances Services 50 Calls		Classic - Polycom Advantage Onsite, One Year, RP Access Director 50 Bundle. Appliance, 50 Call Licenses	\$5,315	DC3	2%	\$5,208.70	Service
4877-78702-515	Service	Maintenance	RealPresence Access Director Appliances Services 50 Calls	Polycom Advantage On-	Classic - Polycom Advantage Onsite 4 hour, One Year, RP Access Director 50 Bundle. Appliance, 50 Call Licenses (see support.polycom.com for availability)	\$8,980	DC3	2%	\$8,800.40	Service

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4877-78704-515	Service	Maintenance		Polycom Advantage On- Site 4 hr	Classic - Polycom Advantage Onsite 4 hour, One Year, RP Access Director 250 Bundle. Appliance, 250 Call Licenses (see support.polycom.com for availability)	\$32,300	DC3	2%	\$31,654.00	Service
4870-78705-114	Service	Maintonanco	RealPresence Access Director Appliances Services 500 Calls	Premier ()n-Site	Classic - Premier Onsite, One Year, RP Access Director 500 Bundle. Appliance, 500 Call Licenses	\$32,569	DC3	2%	\$31,917.62	Service
4877-78705-513	Service	Maintenance	RealPresence Access Director Appliances Services 500 Calls	Polycom Advantage	Classic - Polycom Advantage, One Year, RP Access Director 500 Bundle. Appliance, 500 Call Licenses	\$25,295	DC3	2%	\$24,789.10	Service
4877-78705-514	Service	Maintenance			Classic - Polycom Advantage Onsite, One Year, RP Access Director 500 Bundle. Appliance, 500 Call Licenses	\$36,365	DC3	2%	\$35,637.70	Service
4877-78705-515	Service	Waintenance		Polycom Advantage On- Site 4 hr	Classic - Polycom Advantage Onsite 4 hour, One Year, RP Access Director 500 Bundle. Appliance, 500 Call Licenses (see support.polycom.com for availability)	\$61,450	DC3	2%	\$60,221.00	Service
4870-78703-112	Service	Maintenance	RealPresence Access Director License Services 100 Calls	Premier	Classic - Premier, One Year, RP Access Director 100 Bundle. Appliance, 100 Call Licenses	\$5,232	DC3	2%	\$5,127.36	Service
4870-78703-114	Service	Maintenance	RealPresence Access Director License Services 100 Calls	Premier On-Site	Classic - Premier Onsite, One Year, RP Access Director 100 Bundle. Appliance, 100 Call Licenses	\$7,849	DC3	2%	\$7,692.02	Service

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4877-78703-513	Service	Maintenance	RealPresence Access Director License Services 100 Calls	Polycom Advantage	Classic - Polycom Advantage, One Year, RP Access Director 100 Bundle. Appliance, 100 Call Licenses	\$6,095	DC3	2%	\$5,973.10	Service
4877-78703-514	Service	Maintenance	RealPresence Access Director License Services 100 Calls		Classic - Polycom Advantage Onsite, One Year, RP Access Director 100 Bundle. Appliance, 100 Call Licenses	\$8,765	DC3	2%	\$8,589.70	Service
4870-78706-112	Service	Maintenance	RealPresence Access Director License Services 25 Calls	Premier	Classic - Premier, One Year, License to add 25 Calls to Access Director (Maintenance Contract Required)	\$1,288	DC3	2%	\$1,262.24	Service
4870-78706-114	Service	Maintenance	RealPresence Access Director License Services 25 Calls	Premier On-Site	Classic - Premier Onsite, One Year, License to add 25 Calls to Access Director (Maintenance Contract Required)	\$1,931	DC3	2%	\$1,892.38	Service
4877-78706-513	Service	Maintenance	RealPresence Access Director License Services 25 Calls		Classic - Polycom Advantage, One Year, License to add 25 Calls to Access Director (Maintenance Contract Required)	\$1,500	DC3	2%	\$1,470.00	Service
4877-78706-514	Service	Maintenance	RealPresence Access Director License Services 25 Calls	IPOlycom Advantage (In-	Classic - Polycom Advantage Onsite, One Year, License to add 25 Calls to Access Director (Maintenance Contract Required)	\$2,155	DC3	2%	\$2,111.90	Service
4877-78706-515	Service	Maintenance	RealPresence Access Director License Services 25 Calls	Polycom Advantage On- Site 4 hr	Classic - Polycom Advantage Onsite 4 hour, One Year, License to add 25 Calls to Access Director (Maintenance Contract Required) (see support.polycom.com for availability)	\$3,645	DC3	2%	\$3,572.10	Service

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4870-78707-112	Service	Maintenance	RealPresence Access Director License Services 50 Calls	Dromior	Classic - Premier, One Year, License to add 50 Calls to Access Director (Maintenance Contract Required)	\$2,575	DC3	2%	\$2,523.50	Service
4870-78707-114	Service	Maintenance	RealPresence Access Director License Services 50 Calls	Premier On-Site	Classic - Premier Onsite, One Year, License to add 50 Calls to Access Director (Maintenance Contract Required)	\$3,863	DC3	2%	\$3,785.74	Service
4877-78707-513	Service	Maintonanco	RealPresence Access Director License Services 50 Calls	Polycom Advantage	Classic - Polycom Advantage, One Year, License to add 50 Calls to Access Director (Maintenance Contract Required)	\$3,000	DC3	2%	\$2,940.00	Service
4877-78707-514	Service	Maintenance		Polycom Advantage On- Site	Classic - Polycom Advantage Onsite, One Year, License to add 50 Calls to Access Director (Maintenance Contract Required)	\$4,315	DC3	2%	\$4,228.70	Service
4877-78707-515	Service	Maintenance		Polycom Advantage On- Site 4 hr	Classic - Polycom Advantage Onsite 4 hour, One Year, License to add 50 Calls to Access Director (Maintenance Contract Required) (see support.polycom.com for availability)	\$7,290	DC3	2%	\$7,144.20	Service
4877-78709-515	Service	Maintenance		Polycom Advantage On- Site 4 hr	Classic - Polycom Advantage Onsite 4 hour, One Year, License to add 250 Calls to Access Director (Maintenance Contract Required) (see support.polycom.com for availability)	\$36,440	DC3	2%	\$35,711.20	Service
4870-78710-112	Service	Maintenance	RealPresence Access Director License Services 500 Calls	Premier	Classic - Premier, One Year, License to add 500 Calls to Access Director (Maintenance Contract Required)	\$25,750	DC3	2%	\$25,235.00	Service

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4870-78710-114	Service	Maintenance	RealPresence Access Director License Services 500 Calls		Classic - Premier Onsite, One Year, License to add 500 Calls to Access Director (Maintenance Contract Required)	\$38,625	DC3	2%	\$37,852.50	Service
4877-78710-513	Service	Maintenance	RealPresence Access Director License Services 500 Calls	Polycom Advantage	Classic - Polycom Advantage, One Year, License to add 500 Calls to Access Director (Maintenance Contract Required)	\$30,000	DC3	2%	\$29,400.00	Service
4877-78710-514	Service	Maintenance	RealPresence Access Director License Services 500 Calls	Polycom Advantage On- Site	Classic - Polycom Advantage Onsite, One Year, License to add 500 Calls to Access Director (Maintenance Contract Required)	\$43,125	DC3	2%	\$42,262.50	Service
4877-78710-515	Service	Maintenance	RealPresence Access Director License Services 500 Calls	Polycom Advantage On- Site 4 hr	Classic - Polycom Advantage Onsite 4 hour, One Year, License to add 500 Calls to Access Director (Maintenance Contract Required) (see support.polycom.com for availability)	\$72,875	DC3	2%	\$71,417.50	Service
4877-78803-422	Service	Maintenance	RPAD VE 100 Call License	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, Access Director Virtual Edition - Add 100 Call Licenses	\$6,250	DC3	2%	\$6,125.00	Service
4877-78801-422	Service	Maintenance	RPAD VE 25 Call License	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, RP Access Director Virtual Edition - Add 25 Call Licenses	\$1,565	DC3	2%	\$1,533.70	Service
4877-78802-422	Service	Maintenance	RPAD VE 50 Call License		Classic - Polycom Advantage Software Service, One Year, Access Director Virtual Edition - Add 50 Call Licenses	\$3,125	DC3	2%	\$3,062.50	Service

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4877-78805-422	Service	Maintenance			Classic - Polycom Advantage Software Service, One Year, Access Director Virtual Edition - Add 500 Call Licenses	\$31,250	DC3	2%	\$30,625.00	Service
4870-78825-007	Service	Deployment	RPAD Virtual Edition	Implementation	Classic - Implementation Onsite, Access Director Virtual Edition	\$6,200	DC4	2%	\$6,076.00	Service
4870-78100-402	Service	Maintenance		Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, Access Director Virtual Edition, 100 Call Licenses	\$3,740	DC3	2%	\$3,665.20	Service
4872-78100-432	Service	Maintenance			Classic - Elite Premier Software Service, One Year, Access Director Virtual Edition, 100 Call Licenses	\$5,050	DC3	2%	\$4,949.00	Service
4877-78100-422	Service	Maintenance			Classic - Polycom Advantage Software Service, One Year, Access Director Virtual Edition, 100 Call Licenses	\$4,675	DC3	2%	\$4,581.50	Service
4870-78825-402	Service	Maintenance			Classic - Premier Software Service 8X5, One Year, Access Director Virtual Edition, 25 Call Licenses	\$1,070	DC3	2%	\$1,048.60	Service
4872-78825-432	Service	Maintenance			Classic - Elite Premier Software Service, One Year, Access Director Virtual Edition, 25 Call Licenses	\$1,445	DC3	2%	\$1,416.10	Service

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4877-78825-422	Service	Maintenance			Classic - Polycom Advantage Software Service, One Year, Access Director Virtual Edition, 25 Call Licenses	\$1,340	DC3	2%	\$1,313.20	Service
4870-78250-402	Service	Maintenance			Classic - Premier Software Service 8X5, One Year, Access Director Virtual Edition, 250 Call Licenses	\$9,080	DC3	2%	\$8,898.40	Service
4870-78850-402	Service	Maintenance			Classic - Premier Software Service 8X5, One Year, Access Director Virtual Edition, 50 Call Licenses	\$1,960	DC3	2%	\$1,920.80	Service
4872-78850-432	Service	Maintenance			Classic - Elite Premier Software Service, One Year, Access Director Virtual Edition, 50 Call Licenses	\$2,645	DC3	2%	\$2,592.10	Service
4877-78850-422	Service	Maintenance		Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, Access Director Virtual Edition, 50 Call Licenses	\$2,450	DC3	2%	\$2,401.00	Service
4872-78500-432	Service	Maintenance			Classic - Elite Premier Software Service, One Year, Access Director Virtual Edition, 500 Call Licenses	\$24,275	DC3	2%	\$23,789.50	Service
4870-07301-007	Service	Deployment	VBP 7301 System	Infrastructure Implementation	Implementation onsite, VBP 7301 Appliance	\$5,840	DC4	2%	\$5,723.20	Service

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4870-07301-112	Service	Maintenance	VBP 7301 System	Premier	Premier, One Year, VBP 7301 Appliance, NAT, 5 Calls	\$1,700	DC3	2%	\$1,666.00	Service
4870-07301-114	Service	Maintenance	VBP 7301 System	Premier Onsite	Premier Onsite, One Year, VBP 7301 Appliance, NAT, 5 Calls	\$2,550	DC3	2%	\$2,499.00	Service
4870-07301-312	Service	Maintenance	VBP 7301 System	Premier	Premier, Three Year, VBP 7301 Appliance, NAT, 5 Calls	\$4,590	DC3	2%	\$4,498.20	Service
4870-07301-314	Service	Maintenance	VBP 7301 System	Premier Onsite	Premier Onsite, Three Year, VBP 7301 Appliance, NAT, 5 Calls	\$6,885	DC3	2%	\$6,747.30	Service
4872-07301-112	Service	Maintenance	VBP 7301 System	Elite Premier	Elite Premier, One Year, VBP 7301 Appliance, NAT, 5 Calls	\$2,225	DC3	2%	\$2,180.50	Service
4872-07301-114	Service	Maintenance	VBP 7301 System	I Flita Dramiar (Incita	Elite Premier Onsite, One Year, VBP 7301 Appliance, NAT, 5 Calls	\$3,110	DC3	2%	\$3,047.80	Service
4872-07301-914	Service	Maintenance	VBP 7301 System		Elite Premier Onsite 4 hr, One Year, VBP 7301 Appliance, NAT, 5 Calls (see support.polycom.com for availability)	\$4,885	DC3	2%	\$4,787.30	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-07301-513	Service	Maintenance	VBP 7301 System		Polycom Advantage, One Year, VBP 7301 Appliance, NAT, 5 Calls	\$1,990	DC3	2%	\$1,950.20	Service
4877-07301-514	Service	Maintenance	IVBP /301 System	Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, VBP 7301 Appliance, NAT, 5 Calls	\$2,880	DC3	2%	\$2,822.40	Service
4877-07301-515	Service	Maintenance	IVRD / 301 Svetom	Polycom Advantage	Polycom Advantage Onsite 4 hour, One Year, VBP 7301 Appliance, NAT, 5 Calls (see support.polycom.com for availability)	\$4,905	DC3	2%	\$4,806.90	Service
4877-07301-533	Service	Maintenance	VBP 7301 System		Polycom Advantage, Three Year, VBP 7301 Appliance, NAT, 5 Calls	\$5,375	DC3	2%	\$5,267.50	Service
4877-07301-534	Service	Maintenance		Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, VBP 7301 Appliance, NAT, 5 Calls	\$7,775	DC3	2%	\$7,619.50	Service
4877-07301-535	Service	Maintenance	IVBD /301 System	Polycom Advantage	Polycom Advantage Onsite 4 hour, Three Year, VBP 7301 Appliance, NAT, 5 Calls (see support.polycom.com for availability)	\$13,245	DC3	2%	\$12,980.10	Service
4870-78300-402	Service	Maintenance	IRDAN VE Raca Softward Liconco		Premier Software Service 8X5, One Year, RPAD Virtual Edition - Base Software License	\$600	DC3	2%	\$588.00	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-78300-404	Service	Maintenance	RPAD VE Base Software License		Premier Software Service 8X5, Three Year, RPAD Virtual Edition - Base Software License	\$1,620	DC3	2%	\$1,587.60	Service
4872-78300-432	Service	Maintenance	RPAD VE Base Software License		Elite Premier Software Service, One Year, RPAD Virtual Edition - Base Software License	\$810	DC3	2%	\$793.80	Service
4877-78300-422	Service	Maintenance	RPAD VE Base Software License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Virtual Edition - Base Software License	\$750	DC3	2%	\$735.00	Service
4877-78300-424	Service	Maintenance	RPAD VE Base Software License	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPAD Virtual Edition - Base Software License	\$2,025	DC3	2%	\$1,984.50	Service
4870-78314-402	Service	liviaintenance	RPAD VE 150 Call Capacity Licenses		Premier Software Service 8X5, One Year, RPAD Virtual Edition - 150 Call Licenses	\$4,800	DC3	2%	\$4,704.00	Service
4870-78314-404	Service	Maintenance	RPAD VE 150 Call Capacity Licenses		Premier Software Service 8X5, Three Year, RPAD Virtual Edition - 150 Call Licenses	\$12,960	DC3	2%	\$12,700.80	Service
4872-78314-432	Service	Waintenance	RPAD VE 150 Call Capacity Licenses		Elite Premier Software Service, One Year, RPAD Virtual Edition - 150 Call Licenses	\$6,480	DC3	2%	\$6,350.40	Service

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4877-78314-422	Service	Waintenance	RPAD VE 150 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Virtual Edition - 150 Call Licenses	\$6,000	DC3	2%	\$5,880.00	Service
4877-78314-424	Service	Maintenance	RPAD VE 150 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPAD Virtual Edition - 150 Call Licenses	\$16,200	DC3	2%	\$15,876.00	Service
4870-78312-402	Service	Waintenance	RPAD VE 25 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Virtual Edition - 25 Call Licenses	\$800	DC3	2%	\$784.00	Service
4870-78312-404	Service	Maintenance	RPAD VE 25 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPAD Virtual Edition - 25 Call Licenses	\$2,160	DC3	2%	\$2,116.80	Service
4872-78312-432	Service	INfaintenance	RPAD VE 25 Call Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPAD Virtual Edition - 25 Call Licenses	\$1,080	DC3	2%	\$1,058.40	Service
4877-78312-422	Service	Maintenance	RPAD VE 25 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Virtual Edition - 25 Call Licenses	\$1,000	DC3	2%	\$980.00	Service
4877-78312-424	Service	Maintenance	RPAD VE 25 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPAD Virtual Edition - 25 Call Licenses	\$2,700	DC3	2%	\$2,646.00	Service

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4870-78313-402	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Virtual Edition - 50 Call Licenses	\$1,600	DC3	2%	\$1,568.00	Service
4870-78313-404	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPAD Virtual Edition - 50 Call Licenses	\$4,320	DC3	2%	\$4,233.60	Service
4872-78313-432	Service	Maintenance		Elite Premier Software Service	Elite Premier Software Service, One Year, RPAD Virtual Edition - 50 Call Licenses	\$2,160	DC3	2%	\$2,116.80	Service
4877-78313-422	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Virtual Edition - 50 Call Licenses	\$2,000	DC3	2%	\$1,960.00	Service
4877-78313-424	Service	liviaintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPAD Virtual Edition - 50 Call Licenses	\$5,400	DC3	2%	\$5,292.00	Service
4870-78315-402	Service	Waintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Virtual Edition - 500 Call Licenses	\$16,000	DC3	2%	\$15,680.00	Service
4870-78315-404	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPAD Virtual Edition - 500 Call Licenses	\$43,200	DC3	2%	\$42 <i>,</i> 336.00	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-78315-432	Service	IVIaIntenance			Elite Premier Software Service, One Year, RPAD Virtual Edition - 500 Call Licenses	\$21,600	DC3	2%	\$21,168.00	Service
4877-78315-422	Service	Maintenance			Polycom Advantage Software Service, One Year, RPAD Virtual Edition - 500 Call Licenses	\$20,000	DC3	2%	\$19,600.00	Service
4877-78315-424	Service	Maintenance			Polycom Advantage Software Service, Three Year, RPAD Virtual Edition - 500 Call Licenses	\$54,000	DC3	2%	\$52,920.00	Service
4870-78803-402	Service	Maintenance	IRPAD VF 100 Call License		Premier Software Service 8X5, One Year, Access Director Virtual Edition - Add 100 Call Licenses	\$5,000	DC3	2%	\$4,900.00	Service
4872-78803-432	Service	Maintenance	IRPAD VE TOO CAILLICENSE		Elite Premier Software Service, One Year, Access Director Virtual Edition - Add 100 Call Licenses	\$6,750	DC3	2%	\$6,615.00	Service
4870-78801-402	Service	Maintenance	IRDAD VE 25 Call Liconso		Premier Software Service 8X5, One Year, RP Access Director Virtual Edition - Add 25 Call Licenses	\$1,250	DC3	2%	\$1,225.00	Service
4872-78801-432	Service	Maintenance	IRPALL VE 75 (all License		Elite Premier Software Service, One Year, RP Access Director Virtual Edition - Add 25 Call Licenses	\$1,690	DC3	2%	\$1,656.20	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-78802-402	Service	Maintenance	IRDAN VE 50 Call Liconso		Premier Software Service 8X5, One Year, Access Director Virtual Edition - Add 50 Call Licenses	\$2,500	DC3	2%	\$2,450.00	Service
4872-78802-432	Service	Maintenance	IRPAIN VE 50 Call License		Elite Premier Software Service, One Year, Access Director Virtual Edition - Add 50 Call Licenses	\$3,375	DC3	2%	\$3,307.50	Service
4870-78805-402	Service	Maintenance	IRPAD VE 500 Call Liconso	Premier Software Service 8x5	Premier Software Service 8X5, One Year, Access Director Virtual Edition - Add 500 Call Licenses	\$25,000	DC3	2%	\$24,500.00	Service
4872-78805-432	Service	Maintenance	IRPAD VE 500 Call License		Elite Premier Software Service, One Year, Access Director Virtual Edition - Add 500 Call Licenses	\$33,750	DC3	2%	\$33,075.00	Service
5230-76500-000	Infrastructure	DMA	DMA 7000 AE Base	Base Software License	DMA Appliance Edition - Base Software License, DVD. Requires 2200-70XXX-XXX and 5230-7651X-XXX (Maintenance required.3 year partner premier service is included for China.)	\$4,000	DC12	17%	\$3,320.00	Product
5230-76513-000	Infrastructure		DMA 7000 AE Capacity Licenses	50 Calls	DMA Appliance Edition - 50 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$4,000	DC12	17%	\$3,320.00	Product
5230-76514-000	Infrastructure	DIMA	DMA 7000 AE Capacity Licenses	150 Calls	DMA Appliance Edition - 150 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$12,000	DC12	17%	\$9,960.00	Product

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-76515-000	Infrastructure	DMA	DMA 7000 AE Capacity Licenses	500 Calls	DMA Appliance Edition - 500 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$40,000	DC12	17%	\$33,200.00	Product
5230-76516-000	Infrastructure	DMA	DMA 7000 AE Capacity Licenses	1500 Calls	DMA Appliance Edition - 1500 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$120,000	DC12	17%	\$99,600.00	Product
5230-76600-000	Infrastructure	Base Platform Perpetual SW	DMA 7000 VE Base	Base Software License	DMA Virtual Edition - Base Software License. Requires 5230-7661X-000 (Maintenance required.3 year partner premier service is included for China.)	\$4,000	DC12	17%	\$3,320.00	Product
5230-76613-000	Infrastructure	Base Platform Perpetual SW	DMA 7000 VE Capacity Licenses	50 Calls	DMA Virtual Edition - 50 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$4,000	DC12	17%	\$3,320.00	Product
5230-76614-000	Infrastructure	Base Platform Perpetual SW	DMA 7000 VE Capacity Licenses	150 Calls	DMA Virtual Edition - 150 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$12,000	DC12	17%	\$9,960.00	Product
5230-76615-000	Infrastructure	Base Platform Perpetual SW	DMA 7000 VE Capacity Licenses	500 Calls	DMA Virtual Edition - 500 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$40,000	DC12	17%	\$33,200.00	Product
5230-76616-000	Infrastructure	Base Platform Perpetual SW	DMA 7000 VE Capacity Licenses	1500 Calls	DMA Virtual Edition - 1500 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$120,000	DC12	17%	\$99,600.00	Product

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-72600-000	Infrastructure	СМА	RPRM AE Base	Base Software License	RPRM Appliance Edition - Base Software License, DVD. Requires 2200-70XXX-XXX and 5230-7261X-XXX. (Maintenance required.3 year partner premier service is included for China.)	\$2,000	DC12	17%	\$1,660.00	Product
5230-72613-000	Infrastructure	СМА	RPRM AE Capacity Licenses	50 Devices	RPRM Appliance Edition - 50 Video Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$2,500	DC12	17%	\$2,075.00	Product
5230-72614-000	Infrastructure	СМА	RPRM AE Capacity Licenses	150 Devices	RPRM Appliance Edition - 150 Video Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$7,500	DC12	17%	\$6,225.00	Product
5230-72615-000	Infrastructure	СМА	RPRM AE Capacity Licenses	500 Devices	RPRM Appliance Edition - 500 Video Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$25,000	DC12	17%	\$20,750.00	Product
5230-72616-000	Infrastructure	СМА	RPRM AE Capacity Licenses	1500 Devices	RPRM Appliance Edition - 1500 Video Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$75,000	DC12	17%	\$62,250.00	Product
5230-72700-000	Infrastructure	Base Platform Perpetual SW	RPRM VE Base	Base Software License	RPRM Virtual Edition - Base Software License. Requires 5230-7271X-XXX (Maintenance required.3 year partner premier service is included for China.)	\$2,000	DC12	17%	\$1,660.00	Product
5230-72713-000	Infrastructure	Base Platform Perpetual SW	RPRM VE Capacity Licenses	50 Devices	RPRM Virtual Edition - 50 Video Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$2,500	DC12	17%	\$2,075.00	Product

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-72714-000	Infrastructure	Base Platform Perpetual SW	RPRM VE Capacity Licenses	150 Devices	RPRM Virtual Edition - 150 Video Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$7,500	DC12	17%	\$6,225.00	Product
5230-72715-000	Infrastructure	Base Platform Perpetual SW	RPRM VE Capacity Licenses	500 Devices	RPRM Virtual Edition - 500 Video Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$25,000	DC12	17%	\$20,750.00	Product
5230-72716-000	Infrastructure	Base Platform Perpetual SW	RPRM VE Capacity Licenses	1500 Devices	RPRM Virtual Edition - 1500 Video Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$75,000	DC12	17%	\$62,250.00	Product
4870-76300-112	Service	Maintenance	DMA 7000 1 Node 50 Call Bundle	Premier	Classic - Premier, One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 50 concurrent calls. Supports up to 64 MCUs (RMX & Codian) & 15K registrants. Super- clustering, H.323/SIP Gateway. Extra call licenses up to 5K sold separately.	\$1,780	DC3	2%	\$1,744.40	Service
4870-76300-114	Service	Maintenance	DMA 7000 1 Node 50 Call Bundle	Premier On-Site	Classic - Premier Onsite, One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 50 concurrent calls. Supports up to 64 MCUs (RMX & Codian) & 15K registrants. Super-clustering, H.323/SIP Gateway. Extra call licenses up to 5K sold separately.	\$2,670	DC3	2%	\$2,616.60	Service
4877-76300-513	Service	Maintonanco	DMA 7000 1 Node 50 Call Bundle	Polycom Advantage	Classic - Polycom Advantage, One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 50 concurrent calls. Supports up to 64 MCUs (RMX & Codian) & 15K registrants. Super-clustering, H.323/SIP Gateway. Extra call licenses up to 5K sold separately.	\$2,070	DC3	2%	\$2,028.60	Service
4877-76300-514	Service	Maintenance	DMA 7000 1 Node 50 Call Bundle	Polycom Advantage On- Site	Classic - Polycom Advantage, Premier OS, One Yr, DMA 7000 50 concurrent calls. Supports up to 64 MCUs (RMX & Codian) & 15K registrants. Super-clustering, H.323/SIP Gateway. Extra call licenses up to 5K sold separately	\$2,975	DC3	2%	\$2,915.50	Service

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4877-76300-515	Service	Maintenance	DMA 7000 1 Node 50 Call Bundle	Polycom Advantage On-	Classic - Polycom Advantage OS4hr, 1 YR, DMA 7000 50 concurrent calls. Supports up to 64 MCUs (RMX & Codian) & 15K registrants. Super-clustering, H.323/SIP Gateway. Extra call licenses up to 5K sold separately. (see support.polycom.com for availability)	\$5,030	DC3	2%	\$4,929.40	Service
4870-76350-112	Service	Maintenance	DMA 7000 50 Call License	Premier	Classic - Premier, 1 Yr, DMA7000 Platform 50 Concurrent Call License. Software Only. Purchase to upgrade capacity on DMA7000 platform. License can be purchased in multiples to aggregate call volume. DMA7000 supports up to 5K concurrent calls total	\$1,030	DC3	2%	\$1,009.40	Service
4870-76350-114	Service	Maintenance	DMA 7000 50 Call License	Premier On-Site	Classic - Premier Onsite, 1 Yr, DMA7000 Platform 50 Concurrent Call License. Software Only. Purchase to UPG capacity on DMA7000 platform. License can be purchased in multiples to aggregate call vol DMA7000 supports up to 5K concurrent calls total	\$1,545	DC3	2%	\$1,514.10	Service
4877-76350-513	Service	Maintenance	DMA 7000 50 Call License		Classic - Polycom Advantage, 1Yr, DMA7000 Platform 50 Concurrent Call License. Software Only. Purchase to UPG capacity on DMA7000 platform. License can be purchased in multiples to aggregate call vol. DMA7000 supports up to 5K concurrent calls total	\$1,200	DC3	2%	\$1,176.00	Service
4877-76350-514	Service	Maintenance	DMA 7000 50 Call License	Polycom Advantage On- Site	Classic - Polycom Advantage Onsite, 1Yr, DMA7000 Platform 50 Concurrent Call License. Software Only. Purchase to UPG capacity on DMA7000. License can be purchased in multiples to aggregate call volume. DMA7000 supports up to 5K concurrent calls total	\$1,725	DC3	2%	\$1,690.50	Service
4877-76350-515	Service	Maintenance	DMA 7000 50 Call License	Polycom Advantage On-	Classic-Adv OS 4hr, 1Yr, DMA7000 Pltfrm 50 Concurrent Call Licn. SW Only. Purchase to UPG capacity on DMA7k. Licn can be purchased in multiples to aggregate call vol. DMA7k supports up to 5K concurrent calls total*see support.polycom.com for availability	\$2,915	DC3	2%	\$2,856.70	Service
4870-01022-112	Service	Maintenance	DMA 7000 Base System with 100 Call License	Premier	Classic - Premier, One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 100 concurrent calls	\$2,369	DC3	2%	\$2,321.62	Service

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4870-01022-114	Service		DMA 7000 Base System with 100 Call License		Classic - Premier Onsite, One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 100 concurrent calls	\$3,554	DC3	2%	\$3,482.92	Service
4877-01022-513	Service	Maintenance	DMA 7000 Base System with 100 Call License	Polycom Advantage	Classic - Polycom Advantage One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 100 concurrent calls (Requires all systems to be covered by Advantage)	\$2,760	DC3	2%	\$2,704.80	Service
4877-01022-514	Service	Maintenance	DMA 7000 Base System with 100 Call License	POINCOM Advantage ()n-	Classic - Polycom Advantage Onsite, One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 100 concurrent calls (Requires all systems to be covered by Advantage)	\$3,965	DC3	2%	\$3,885.70	Service
4877-01022-515	Service	Maintenance	DMA 7000 Base System with 100 Call License	Polycom Advantage On- Site 4 hr	Classic - Polycom Advantage Onsite 4 hour, One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 100 concurrent calls (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)	\$6,705	DC3	2%	\$6,570.90	Service
4870-01021-112	Service	Waintenance	DMA 7000 Base System with 500 Call License	promior	Classic - Premier, One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 500 concurrent calls	\$6,396	DC3	2%	\$6,268.08	Service
4870-01021-114	Service	Maintonanco	DMA 7000 Base System with 500 Call License	Premier ()n-Site	Classic - Premier Onsite, One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 500 concurrent calls	\$9,594	DC3	2%	\$9,402.12	Service
4877-01021-513	Service	Maintenance	DMA 7000 Base System with 500 Call License	Polycom Advantage	Classic - Polycom Advantage One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 500 concurrent calls (Requires all systems to be covered by Advantage)	\$7,450	DC3	2%	\$7,301.00	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-01021-514	Service	anco antonanco	DMA 7000 Base System with 500 Call License	Polycom Advantage On-	Classic - Polycom Advantage Onsite, One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 500 concurrent calls (Requires all systems to be covered by Advantage)	\$10,710	DC3	2%	\$10,495.80	Service
4870-01013-112	Service	Maintenance	DMA 7000 Platform 100 Concurrent Call License - Software only	Premier	Classic - Premier, One Year, DMA 7000 Platform 100 Concurrent Call License. Software Only. Purchase to upgrade capacity on DMA 7000 platform.	\$1,185	DC3	2%	\$1,161.30	Service
4870-01013-114	Service	Maintenance	DMA 7000 Platform 100 Concurrent Call License - Software only	Premier On-Site	Classic - Premier Onsite, One Year, DMA 7000 Platform 100 Concurrent Call License. Software Only. Purchase to upgrade capacity on DMA 7000 platform.	\$1,777	DC3	2%	\$1,741.46	Service
4877-01013-513	Service	Maintenance	DMA 7000 Platform 100 Concurrent Call License - Software only	Polycom Advantage	Classic - Polycom Advantage One Year, DMA 7000 Platform 100 Concurrent Call License. Software Only. Purchase to upgrade capacity on DMA 7000 platform. (Requires all systems to be covered by Advantage)	\$1,380	DC3	2%	\$1,352.40	Service
4877-01013-514	Service	Maintenance	DMA 7000 Platform 100 Concurrent Call License - Software only	Polycom Advantage On-	Classic - Polycom Advantage Onsite, One Year, DMA 7000 Platform 100 Concurrent Call License. Software Only. Purchase to upgrade capacity on DMA 7000 platform. (Requires all systems to be covered by Advantage)	\$1,985	DC3	2%	\$1,945.30	Service
4870-01015-112	Service	Maintenance	DMA 7000 Platform 1000 Concurrent Call License - Software only	Premier	Classic - Premier, One Year, DMA 7000 Platform 1000 Concurrent Call License. Software Only. Purchase to upgrade capacity on DMA 7000 platform.	\$10,661	DC3	2%	\$10,447.78	Service
4870-01015-114	Service	Maintenance	DMA 7000 Platform 1000 Concurrent Call License - Software only	Premier On-Site	Classic - Premier Onsite, One Year, DMA 7000 Platform 1000 Concurrent Call License. Software Only. Purchase to upgrade capacity on DMA 7000 platform.	\$15,991	DC3	2%	\$15,671.18	Service

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4877-01015-513	Service	Maintenance	DMA 7000 Platform 1000 Concurrent Call License - Software only	Polycom Advantage	Classic - Polycom Advantage One Year, DMA 7000 Platform 1000 Concurrent Call License. Software Only. Purchase to upgrade capacity on DMA 7000 platform. (Requires all systems to be covered by Advantage)	\$12,420	DC3	2%	\$12,171.60	Service
4877-01015-514	Service	Maintenance	DMA 7000 Platform 1000 Concurrent Call License - Software only		Classic - Polycom Advantage Onsite, One Year, DMA 7000 Platform 1000 Concurrent Call License. Software Only. Purchase to upgrade capacity on DMA 7000 platform. (Requires all systems to be covered by Advantage)	\$17,855	DC3	2%	\$17,497.90	Service
4870-01014-112	Service	Maintenance	DMA 7000 Platform 500 Concurrent Call License - Software only	Premier	Classic - Premier, One Year, DMA 7000 Platform 500 Concurrent Call License. Software Only. Purchase to upgrade capacity on DMA 7000 platform.	\$5,629	DC3	2%	\$5,516.42	Service
4870-01014-114	Service	Maintenance	DMA 7000 Platform 500 Concurrent Call License - Software only	Premier On-Site	Classic - Premier Onsite, One Year, DMA 7000 Platform 500 Concurrent Call License. Software Only. Purchase to upgrade capacity on DMA 7000 platform.	\$8,446	DC3	2%	\$8,277.08	Service
4870-01016-112	Service	Maintenance	DMA 7000 Platform 5000 Concurrent Call License - Software only	Premier	Classic - Premier, One Year, DMA 7000 Platform 5000 Concurrent Call License. Software Only. Purchase to upgrade capacity on DMA 7000 platform.	\$47,380	DC3	2%	\$46,432.40	Service
4870-01016-114	Service	Maintenance	DMA 7000 Platform 5000 Concurrent Call License - Software only		Classic - Premier Onsite, One Year, DMA 7000 Platform 5000 Concurrent Call License. Software Only. Purchase to upgrade capacity on DMA 7000 platform.	\$71,070	DC3	2%	\$69,648.60	Service
4877-01016-513	Service	Maintenance	DMA 7000 Platform 5000 Concurrent Call License - Software only	Polycom Advantage	Classic - Polycom Advantage One Year, DMA 7000 Platform 5000 Concurrent Call License. Software Only. Purchase to upgrade capacity on DMA 7000 platform. (Requires all systems to be covered by Advantage)	\$55,200	DC3	2%	\$54,096.00	Service

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4877-01016-514	Service	Maintenance	DMA 7000 Platform 5000 Concurrent Call License - Software only	Polycom Advantage On- Site	Classic - Polycom Advantage Onsite, One Year, DMA 7000 Platform 5000 Concurrent Call License. Software Only. Purchase to upgrade capacity on DMA 7000 platform. (Requires all systems to be covered by Advantage)	\$79,350	DC3	2%	\$77,763.00	Service
4870-01027-112	Service	Ancontonanco	DMA 7000 Super-Node Server with 100 Concurrent Calls	Premier	Classic - Premier, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 100 concurrent calls.	\$4,620	DC3	2%	\$4,527.60	Service
4870-01027-114	Service	Maintenance	DMA 7000 Super-Node Server with 100 Concurrent Calls	Premier On-Site	Classic - Premier Onsite, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 100 concurrent calls.	\$6,932	DC3	2%	\$6,793.36	Service
4877-01027-513	Service	Waintenance	DMA 7000 Super-Node Server with 100 Concurrent Calls	Polycom Advantage	Classic - Polycom Advantage, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 100 concurrent calls. (Requires all systems to be covered by Advantage)	\$5,380	DC3	2%	\$5,272.40	Service
4877-01027-514	Service	Maintenance	DMA 7000 Super-Node Server with 100 Concurrent Calls	Polycom Advantage On- Site	Classic - Polycom Advantage Onsite, One Year, Super- Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 100 concurrent calls. (Requires all systems to be covered by Advantage)	\$7,735	DC3	2%	\$7,580.30	Service
4870-01033-112	Service	Maintonanco	DMA 7000 Super-Node Server with 500 Concurrent Calls	Premier	Classic - Premier, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 500 concurrent calls.	\$7,699	DC3	2%	\$7,545.02	Service
4870-01033-114	Service	Maintenance	DMA 7000 Super-Node Server with 500 Concurrent Calls	Premier On-Site	Classic - Premier Onsite, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 500 concurrent calls.	\$11,551	DC3	2%	\$11,319.98	Service

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4877-01033-513	Service	N/laintonanco	DMA 7000 Super-Node Server with 500 Concurrent Calls		Classic - Polycom Advantage for Premier, One Year, Super- Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 500 concurrent calls.	\$8,970	DC3	2%	\$8,790.60	Service
4877-01033-514	Service	anco antonanco		Polycom Advantage On- Site	Classic - Polycom Advantage Onsite, One Year, Super- Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 500 concurrent calls.	\$12,895	DC3	2%	\$12,637.10	Service
4870-76401-402	Service	INISINTANSNCA	DMA 7000 VE Single Node 100 Calls	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, DMAVE- 1 Node, 100 Calls	\$2,140	DC3	2%	\$2,097.20	Service
4872-76401-432	Service	IVIaIntenance	DMA 7000 VE Single Node 100 Calls		Classic - Elite Premier Software Service, One Year, DMAVE- 1 Node, 100 Calls	\$2,890	DC3	2%	\$2,832.20	Service
4877-76401-422	Service	INISINTANSNCA	DMA 7000 VE Single Node 100 Calls	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, DMAVE-1 Node, 100 Calls	\$2,675	DC3	2%	\$2,621.50	Service
4870-76400-402	Service	N/laintonanco	U U		Classic - Premier Software Service 8X5, One Year, DMAVE- 1 Node, 50 Calls	\$1,250	DC3	2%	\$1,225.00	Service
4872-76400-432	Service	anco antonanco	_		Classic - Elite Premier Software Service, One Year, DMAVE- 1 Node, 50 Calls	\$1,690	DC3	2%	\$1,656.20	Service

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4877-76400-422	Service	INISINTANSNCA	DMA 7000 VE Single Node 50 Calls	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, DMAVE-1 Node, 50 Calls	\$1,565	DC3	2%	\$1,533.70	Service
4870-76402-402	Service		DMA 7000 VE Single Node 500 Calls	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, DMAVE- 1 Node, 500 Calls	\$8,190	DC3	2%	\$8,026.20	Service
4872-76402-432	Service		DMA 7000 VE Single Node 500 Calls	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, DMAVE- 1 Node, 500 Calls	\$11,055	DC3	2%	\$10,833.90	Service
4877-76402-422	Service	Waintenance	DMA 7000 VE Single Node 500 Calls	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, DMAVE-1 Node, 500 Calls	\$10,240	DC3	2%	\$10,035.20	Service
4870-73001-007	Service	Deployment	VDM 400	Infrastructure Implementation	Classic - Implementation, Video Dual Manager 400 platform	\$10,500	DC4	2%	\$10,290.00	Service
4870-73001-112	Service	Maintenance	VDM 400 100 Seats - 50 Concurrent Calls	Premier	Classic - Premier, One Year, Video Dual Manager 400 platform. Virtual DMA/Resource Mgr with appliance server. Up to 100 devices on RM and 50 concurrent calls on DMA, no redundancy. Separate API licenses.	\$2,961	DC3	2%	\$2,901.78	Service
4870-73001-114	Service	Maintenance	VDM 400 100 Seats - 50 Concurrent Calls	Premier On-Site	Classic - Premier Onsite, One Year, Video Dual Manager 400 platform. Virtual DMA/Resource Mgr with appliance server. Up to 100 devices on RM and 50 concurrent calls on DMA, no redundancy. Separate API licenses.	\$4,444	DC3	2%	\$4,355.12	Service

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4872-73001-112	Service	Maintenance	VDM 400 100 Seats - 50 Concurrent Calls	I Flito Dromior	Classic - Elite Premier, One Year, Video Dual Manager 400 platform. Virtual DMA/Resource Mgr with appliance server. Up to 100 devices on RM and 50 concurrent calls on DMA, no redundancy. Separate API licenses.	\$3,880	DC3	2%	\$3,802.40	Service
4872-73001-114	Service	Maintenance	VDM 400 100 Seats - 50 Concurrent Calls	Elite Premier On-Site	Classic - Elite Premier Onsite, One Year, Video Dual Manager 400 platform. Virtual DMA/Resource Mgr with appliance server. Up to 100 devices on RM and 50 concurrent calls on DMA, no redundancy. Separate API licenses.	\$5,395	DC3	2%	\$5,287.10	Service
4872-73001-914	Service	Maintenance	VDM 400 100 Seats - 50 Concurrent Calls	Elite Premier On-Site 4 hr	Classic - Elite Premier OS 4hr, 1YR, Video Dual Manager 400 platform. Virtual DMA/Resource Mgr with appliance server. Up to 100 devices on RM and 50 concurrent calls on DMA, no redundancy. Separate API licenses. (see support.polycom.com for availability)	\$8,630	DC3	2%	\$8,457.40	Service
4877-73001-513	Service	Maintenance	VDM 400 100 Seats - 50 Concurrent Calls	Polycom Advantage	Classic - Polycom Advantage, One Year, Video Dual Manager 400 platform. Virtual DMA/Resource Mgr with appliance server. Up to 100 devices on RM and 50 concurrent calls on DMA, no redundancy. Separate API licenses.	\$3,450	DC3	2%	\$3,381.00	Service
4877-73001-514	Service	Maintenance	VDM 400 100 Seats - 50 Concurrent Calls	Polycom Advantage On- Site	Classic - Polycom Advantage Onsite, One Year, Video Dual Manager 400 platform. Virtual DMA/Resource Mgr with appliance server. Up to 100 devices on RM and 50 concurrent calls on DMA, no redundancy. Separate API licenses.	\$4,960	DC3	2%	\$4,860.80	Service
4877-73001-515	Service	Maintenance	VDM 400 100 Seats - 50 Concurrent Calls	Site 4 hr	Classic - Polycom Advantage OS4hr, 1YR, Video Dual Mgr 400 platform. Virtual DMA/Resource Mgr with appliance server. Up to 100 devices on RM and 50 concurrent calls on DMA, no redundancy. Separate API licenses (see support.polycom.com for availability)	\$8,380	DC3	2%	\$8,212.40	Service
4870-73002-112	Service	Maintenance	VDM 400 200 Seats - 100 Concurrent Calls	Premier	Classic - Premier, One Year, Video Dual Manager 400 platform. Virtual DMA/Resource Mgr with appliance server. Up to 200 devices on RM and 100 concurrent calls on DMA, no redundancy. Separate API licenses.	\$3,790	DC3	2%	\$3,714.20	Service

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4870-73002-114	Service	Maintenance	VDM 400 200 Seats - 100 Concurrent Calls	Premier ()n-Site	Classic - Premier Onsite, One Year, Video Dual Manager 400 platform. Virtual DMA/Resource Mgr with appliance server. Up to 200 devices on RM and 100 concurrent calls on DMA, no redundancy. Separate API licenses.	\$5,686	DC3	2%	\$5,572.28	Service
4872-73002-112	Service	Maintenance	VDM 400 200 Seats - 100 Concurrent Calls	Elite Premier	Classic - Elite Premier, One Year, Video Dual Manager 400 platform. Virtual DMA/Resource Mgr with appliance server. Up to 200 devices on RM and 100 concurrent calls on DMA, no redundancy. Separate API licenses.	\$4,970	DC3	2%	\$4,870.60	Service
4872-73002-114	Service	Maintenance	VDM 400 200 Seats - 100 Concurrent Calls	Elite Premier On-Site	Classic - Elite Premier Onsite, One Year, Video Dual Manager 400 platform. Virtual DMA/Resource Mgr with appliance server. Up to 200 devices on RM and 100 concurrent calls on DMA, no redundancy. Separate API licenses.	\$6,900	DC3	2%	\$6,762.00	Service
4872-73002-914	Service	Maintenance	VDM 400 200 Seats - 100 Concurrent Calls		Classic - Elite Premier OS4hr, 1YR, Video Dual Manager 400 platform. Virtual DMA/Resource Mgr with appliance server. Up to 200 devices on RM and 100 concurrent calls on DMA, no redundancy. Separate API licenses. (see support.polycom.com for availability)	\$11,040	DC3	2%	\$10,819.20	Service
4877-73002-513	Service	Maintenance	VDM 400 200 Seats - 100 Concurrent Calls	Polycom Advantage	Classic - Polycom Advantage, One Year, Video Dual Manager 400 platform. Virtual DMA/Resource Mgr with appliance server. Up to 200 devices on RM and 100 concurrent calls on DMA, no redundancy. Separate API licenses.	\$4,415	DC3	2%	\$4,326.70	Service
4877-73002-514	Service	Maintenance	VDM 400 200 Seats - 100 Concurrent Calls	Polycom Advantage On- Site	Classic - Polycom Advantage Onsite, One Year, Video Dual Manager 400 platform. Virtual DMA/Resource Mgr with appliance server. Up to 200 devices on RM and 100 concurrent calls on DMA, no redundancy. Separate API licenses.	\$6,350	DC3	2%	\$6,223.00	Service
4877-73002-515	Service	Maintenance	VDM 400 200 Seats - 100 Concurrent Calls	Polycom Advantage On- Site 4 hr	Classic - Polycom Advantage OS4hr, 1YR, Video Dual Mgr 400 platform. Virtual DMA/Resource Mgr with appliance server. Up to 200 devices on RM and 100 concurrent calls on DMA, no redundancy. Separate API licenses. (see support.polycom.com for availability)	\$10,725	DC3	2%	\$10,510.50	Service

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4870-72112-402	Service	Maintenance	RM Virtual Edition Enterprise 100		Classic - Premier Software Service 8X5, One Year, RPRM VE +100 Device. Multi-tenancy, APIs extra.	\$1,250	DC3	2%	\$1,225.00	Service
4872-72112-432	Service	Maintenance	RM Virtual Edition Enterprise 100		Classic - Elite Premier Software Service, One Year, RPRM VE +100 Device. Multi-tenancy, APIs extra.	\$1,690	DC3	2%	\$1,656.20	Service
4877-72112-422	Service	Maintenance	RM Virtual Edition Enterprise 100	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, RPRM VE +100 Device. Multi-tenancy, APIs extra.	\$1,565	DC3	2%	\$1,533.70	Service
4870-72152-402	Service	Maintenance	RM Virtual Edition Enterprise 10000		Classic - Premier Software Service 8X5, One Year, RPRM VE 10000 Devices. Multi-tenancy, APIs extra.	\$149,880	DC3	2%	\$146,882.40	Service
4877-72152-422	Service	Maintenance	RM Virtual Edition Enterprise 10000		Classic - Polycom Advantage Software Service, One Year, RPRM VE 10000 Devices. Multi-tenancy, APIs extra.	\$187,350	DC3	2%	\$183,603.00	Service
4870-72122-402	Service	Maintenance	RM Virtual Edition Enterprise 2500		Classic - Premier Software Service 8X5, One Year, RPRM VE 2500 Devices. Multi-tenancy, APIs extra.	\$37,750	DC3	2%	\$36,995.00	Service
4872-72122-432	Service	Maintenance	RM Virtual Edition Enterprise 2500		Classic - Elite Premier Software Service, One Year, RPRM VE 2500 Devices. Multi-tenancy, APIs extra.	\$50,965	DC3	2%	\$49,945.70	Service

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4877-72122-422	Service	Maintonanco	RM Virtual Edition Enterprise 2500	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, RPRM VE 2500 Devices. Multi-tenancy, APIs extra.	\$47,190	DC3	2%	\$46,246.20	Service
4870-72102-402	Service		RM Virtual Edition Enterprise 500	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, RPRM VE +500 Device. Multi-tenancy, APIs extra.	\$7,835	DC3	2%	\$7,678.30	Service
4870-72132-402	Service		RM Virtual Edition Enterprise 5000	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, RPRM VE 5000 Devices. Multi-tenancy, APIs extra.	\$76,010	DC3	2%	\$74,489.80	Service
4872-72132-432	Service	IVIaIntenance	RM Virtual Edition Enterprise 5000		Classic - Elite Premier Software Service, One Year, RPRM VE 5000 Devices. Multi-tenancy, APIs extra.	\$102,615	DC3	2%	\$100,562.70	Service
4877-72132-422	Service	IVIaIntenance	RM Virtual Edition Enterprise 5000	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, RPRM VE 5000 Devices. Multi-tenancy, APIs extra.	\$95,015	DC3	2%	\$93,114.70	Service
4877-72140-515	Service	Maintenance	RealPresence Access Director License Services 500 Calls	Polycom Advantage On- Site 4 hr	Classic - Polycom Advantage Onsite 4 hour, One Year, Resource Manager Enterprise; Add 100 Devices to an existing system (see support.polycom.com for availability)	\$3,645	DC3	2%	\$3,572.10	Service
4870-72140-112	Service	Waintenance	Resource Manager Enterprise Licenses 100	Premier	Classic - Premier, One Year, Resource Manager Enterprise; Add 100 Devices to an existing system	\$1,288	DC3	2%	\$1,262.24	Service

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4870-72140-114	Service	IVIaIntenance	Resource Manager Enterprise Licenses 100		Classic - Premier Onsite, One Year, Resource Manager Enterprise; Add 100 Devices to an existing system	\$1,931	DC3	2%	\$1,892.38	Service
4872-72140-112	Service	Maintenance	Resource Manager Enterprise Licenses 100	IFlite Premier	Classic - Elite Premier, One Year, Resource Manager Enterprise; Add 100 Devices to an existing system	\$1,690	DC3	2%	\$1,656.20	Service
4872-72140-114	Service	Waintenance	Resource Manager Enterprise Licenses 100	Elite Premier On-Site	Classic - Elite Premier Onsite, One Year, Resource Manager Enterprise; Add 100 Devices to an existing system	\$2,345	DC3	2%	\$2,298.10	Service
4872-72140-914	Service	INIAINTENANCE	Resource Manager Enterprise Licenses 100	Elite Premier On-Site 4 hr	Classic - Elite Premier Onsite 4 hr, One Year, Resource Manager Enterprise; Add 100 Devices to an existing system (see support.polycom.com for availability)	\$3,750	DC3	2%	\$3,675.00	Service
4877-72140-513	Service	Waintenance	Resource Manager Enterprise Licenses 100	Polycom Advantage	Classic - Polycom Advantage, One Year, Resource Manager Enterprise; Add 100 Devices to an existing system	\$1,500	DC3	2%	\$1,470.00	Service
4877-72140-514	Service	Maintenance		Site	Classic - Polycom Advantage Onsite, One Year, Resource Manager Enterprise; Add 100 Devices to an existing system	\$2,155	DC3	2%	\$2,111.90	Service
4872-72142-914	Service	Maintenance	Resource Manager Enterprise Licenses 1000	Elite Premier On-Site 4 hr	Classic - Elite Premier Onsite 4 hr, One Year, Resource Manager Enterprise; Add 1000 Devices to an existing system (see support.polycom.com for availability)	\$37,505	DC3	2%	\$36,754.90	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-72142-515	Service	IVIaIntenance		Polycom Advantage On- Site 4 hr	Classic - Polycom Advantage Onsite 4 hour, One Year, Resource Manager Enterprise; Add 1000 Devices to an existing system (see support.polycom.com for availability)	\$36,440	DC3	2%	\$35,711.20	Service
4870-72141-112	Service	Maintonanco	Resource Manager Enterprise Licenses 500	Premier	Classic - Premier, One Year, Resource Manager Enterprise; Add 500 Devices to an existing system	\$6,438	DC3	2%	\$6,309.24	Service
4872-72141-112	Service	Waintenance	Resource Manager Enterprise Licenses 500	IFLITE Premier	Classic - Elite Premier, One Year, Resource Manager Enterprise; Add 500 Devices to an existing system	\$8,440	DC3	2%	\$8,271.20	Service
4877-72141-513	Service	INIAINTENANCE	Resource Manager Enterprise Licenses 500	Polycom Advantage	Classic - Polycom Advantage, One Year, Resource Manager Enterprise; Add 500 Devices to an existing system	\$7,500	DC3	2%	\$7,350.00	Service
4870-72403-112	Service	IVIaIntenance	Resource Manager Multi- Tenant License	Premier	Classic - Premier, One Year, Resource Manager Appliance - Multi-Tenant License	\$2,575	DC3	2%	\$2,523.50	Service
4870-72403-114	Service	Maintenance	Resource Manager Multi- Tenant License	Premier ()n-Site	Classic - Premier Onsite, One Year, Resource Manager Appliance - Multi-Tenant License	\$3,865	DC3	2%	\$3,787.70	Service
4872-72403-112	Service	Waintenance	Resource Manager Multi- Tenant License	IFLITE Premier	Classic - Elite Premier, One Year, Resource Manager Appliance - Multi-Tenant License	\$3,375	DC3	2%	\$3,307.50	Service

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4872-72403-114	Service		Resource Manager Multi- Tenant License	FIITE Premier (In-NITE	Classic - Elite Premier Onsite, One Year, Resource Manager Appliance - Multi-Tenant License	\$4,715	DC3	2%	\$4,620.70	Service
4872-72403-914	Service		Resource Manager Multi- Tenant License	Elite Premier On-Site 4 hr	Classic - Elite Premier Onsite 4 hr, One Year, Resource Manager Appliance - Multi-Tenant License (see support.polycom.com for availability)	\$7,405	DC3	2%	\$7,256.90	Service
4877-72403-513	Service	Waintenance	Resource Manager Multi- Tenant License	Polycom Advantage	Classic - Polycom Advantage, One Year, Resource Manager Appliance - Multi-Tenant License	\$3,015	DC3	2%	\$2,954.70	Service
4877-72403-514	Service	Waintenance			Classic - Polycom Advantage Onsite, One Year, Resource Manager Appliance - Multi-Tenant License	\$4,365	DC3	2%	\$4,277.70	Service
4877-72403-515	Service	INIAINTENANCE	-	Polycom Advantage On-	Classic - Polycom Advantage Onsite 4 hour, One Year, Resource Manager Appliance - Multi-Tenant License (see support.polycom.com for availability)	\$7,430	DC3	2%	\$7,281.40	Service
4870-72404-402	Service	Maintenance		Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, Resource Manager Virtual Edition - Multi-Tenant License	\$3,560	DC3	2%	\$3,488.80	Service
4872-72404-432	Service	Maintenance		Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, Resource Manager Virtual Edition - Multi-Tenant License	\$4,805	DC3	2%	\$4,708.90	Service

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4877-72404-422	Service	Maintenance	RM Virtual Edition Multi- Tenant License	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, Resource Manager Virtual Edition - Multi-Tenant License	\$4,450	DC3	2%	\$4,361.00	Service
4870-72111-112	Service	Maintonanco	Resource Manager Enterprise 100	Premier	Classic - Premier, One Year, Resource Manager 100 System	\$1,931	DC3	2%	\$1,892.38	Service
4870-72111-114	Service	anco antonanco	Resource Manager Enterprise 100	Promier (In-Site	Classic - Premier Onsite, One Year, Resource Manager 100 System	\$2,899	DC3	2%	\$2,841.02	Service
4872-72111-112	Service	INIAINTENANCE	Resource Manager Enterprise 100	Elite Premier	Classic - Elite Premier, One Year, Resource Manager 100 System	\$2,530	DC3	2%	\$2,479.40	Service
4872-72111-114	Service		Resource Manager Enterprise 100	Elite Premier On-Site	Classic - Elite Premier Onsite, One Year, Resource Manager 100 System	\$3,520	DC3	2%	\$3,449.60	Service
4872-72111-914	Service	IN/ISINTONSNCO	Resource Manager Enterprise 100	Flite Premier On-Site 4	Classic - Elite Premier Onsite 4 hr, One Year, Resource Manager 100 System (see support.polycom.com for availability)	\$5,630	DC3	2%	\$5,517.40	Service
4877-72111-513	Service	anco antonanco	Resource Manager Enterprise 100	Polycom Advantage	Classic - Polycom Advantage, One Year, Resource Manager 100 System	\$2,250	DC3	2%	\$2,205.00	Service

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4877-72111-514	Service	N/laintonanco			Classic - Polycom Advantage Onsite, One Year, Resource Manager 100 System	\$3,235	DC3	2%	\$3,170.30	Service
4877-72111-515	Service	Maintenance		Polycom Advantage On-	Classic - Polycom Advantage Onsite 4 hr, One Year, Resource Manager 100 System (see support.polycom.com for availability)	\$5,465	DC3	2%	\$5,355.70	Service
4872-72110-914	Service	Maintenance	Resource Manager Enterprise 1000		Classic - Elite Premier Onsite 4 hr, One Year, Resource Manager 1000 (see support.polycom.com for availability)	\$36,385	DC3	2%	\$35,657.30	Service
4877-72110-515	Service	INIAINTENANCE		Site 1 hr	Classic - Polycom Advantage Onsite 4 hour, One Year, Resource Manager 1000 (see support.polycom.com for availability)	\$35,345	DC3	2%	\$34,638.10	Service
4870-72150-112	Service	Maintenance	Resource Manager Enterprise 10000	Promier	Classic - Premier, One Year, Resource Manager Enterprise 10000 System	\$109,438	DC3	2%	\$107,249.24	Service
4870-72150-114	Service	Maintonanco	Resource Manager Enterprise 10000	Premier ()n-Site	Classic - Premier Onsite, One Year, Resource Manager Enterprise 10000 System	\$164,156	DC3	2%	\$160,872.88	Service
4872-72150-112	Service	Maintenance	Resource Manager Enterprise 10000	Flite Premier	Classic - Elite Premier, One Year, Resource Manager Enterprise 10000 System	\$143,440	DC3	2%	\$140,571.20	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-72150-114	Service		Resource Manager Enterprise 10000	Elite Premier On-Site	Classic - Elite Premier Onsite, One Year, Resource Manager Enterprise 10000 System	\$199,220	DC3	2%	\$195,235.60	Service
4877-72150-513	Service	Maintenance	Resource Manager Enterprise 10000	Polycom Advantage	Classic - Polycom Advantage, One Year, Resource Manager Enterprise 10000 System	\$127,500	DC3	2%	\$124,950.00	Service
4877-72150-514	Service	Maintenance		Polycom Advantage On- Site	Classic - Polycom Advantage Onsite, One Year, Resource Manager Enterprise 10000 System	\$183,280	DC3	2%	\$179,614.40	Service
4870-72120-112	Service	anco antonanco	Resource Manager Enterprise 2500	Premier	Classic - Premier, One Year, Resource Manager 2500 System	\$28,325	DC3	2%	\$27,758.50	Service
4870-72120-114	Service	INISINTANSNCA	Resource Manager Enterprise 2500	Premier (In-Nite	Classic - Premier Onsite, One Year, Resource Manager 2500 System	\$52,957	DC3	2%	\$51,897.86	Service
4872-72120-112	Service	Maintonanco	Resource Manager Enterprise 2500	Elite Premier	Classic - Elite Premier, One Year, Resource Manager 2500 System	\$37,125	DC3	2%	\$36,382.50	Service
4872-72120-114	Service	anco antonanco	Resource Manager Enterprise 2500	Elite Premier On-Site	Classic - Elite Premier Onsite, One Year, Resource Manager 2500 System	\$64,270	DC3	2%	\$62,984.60	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-72120-914	Service	anco antonanco	Resource Manager Enterprise 2500	Elite Premier On-Site 4	Classic - Elite Premier Onsite 4 hr, One Year, Resource Manager 2500 System (see support.polycom.com for availability)	\$102,830	DC3	2%	\$100,773.40	Service
4877-72120-513	Service	anco antonanco	Resource Manager Enterprise 2500		Classic - Polycom Advantage, One Year, Resource Manager 2500 System	\$33,000	DC3	2%	\$32,340.00	Service
4877-72120-514	Service	Waintenance		Polycom Advantage On- Site	Classic - Polycom Advantage Onsite, One Year, Resource Manager 2500 System	\$59,130	DC3	2%	\$57,947.40	Service
4877-72120-515	Service	IVIaIntenance		Site 4 br	Classic - Polycom Advantage Onsite 4 hour, One Year, Resource Manager 2500 System (see support.polycom.com for availability)	\$99,915	DC3	2%	\$97,916.70	Service
4870-72100-112	Service	IVIaIntenance	Resource Manager Enterprise 500	Premier	Classic - Premier, One Year, Resource Manager 500 System	\$6,695	DC3	2%	\$6,561.10	Service
4872-72100-112	Service	N/laintonanco	Resource Manager Enterprise 500	IFLITE Premier	Classic - Elite Premier, One Year, Resource Manager 500 System	\$8,775	DC3	2%	\$8,599.50	Service
4877-72100-513	Service	anco antonanco	Resource Manager Enterprise 500	IPOlycom Advantage	Classic - Polycom Advantage, One Year, Resource Manager 500 System	\$7,800	DC3	2%	\$7,644.00	Service

Product ID			Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-72130-112	Service		Resource Manager Enterprise 5000	Premier	Classic - Premier, One Year, Resource Manager 5000 System	\$57,294	DC3	2%	\$56,148.12	Service
4870-72130-114	Service	anco antonanco	Resource Manager Enterprise 5000	Premier (In-Nite	Classic - Premier Onsite, One Year, Resource Manager 5000 System	\$85,943	DC3	2%	\$84,224.14	Service
4872-72130-112	Service	anco antonanco	Resource Manager Enterprise 5000	i Filte Premier	Classic - Elite Premier, One Year, Resource Manager 5000 System	\$75,095	DC3	2%	\$73,593.10	Service
4872-72130-114	Service	INIAINTENANCE	Resource Manager Enterprise 5000	Flite Premier Un-Nite	Classic - Elite Premier Onsite, One Year, Resource Manager 5000 System	\$104,300	DC3	2%	\$102,214.00	Service
4872-72130-914	Service	anco antonanco	Resource Manager Enterprise 5000	Life Premier On-Site 4	Classic - Elite Premier Onsite 4 hr, One Year, Resource Manager 5000 System (see support.polycom.com for availability)	\$166,880	DC3	2%	\$163,542.40	Service
4877-72130-513	Service		Resource Manager Enterprise 5000	POIVCOM Advantage	Classic - Polycom Advantage, One Year, Resource Manager 5000 System	\$66,750	DC3	2%	\$65,415.00	Service
4877-72130-514	Service				Classic - Polycom Advantage Onsite, One Year, Resource Manager 5000 System	\$95,955	DC3	2%	\$94,035.90	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-72130-515	Service	N/laintananca	Resource Manager Enterprise 5000	Polycom Advantage On-	Classic - Polycom Advantage Onsite 4 hour, One Year, Resource Manager 5000 System (see support.polycom.com for availability)	\$162,145	DC3	2%	\$158,902.10	Service
4870-77622-112	Service	Maintenance	Resource Manager Enterprise High Availability	Dromior	Classic - Premier, One Year, Resource Manager Optional High Availability	\$2,060	DC3	2%	\$2,018.80	Service
4870-77622-114	Service	Maintenance	Resource Manager Enterprise High Availability	Promier (In-Site	Classic - Premier Onsite, One Year, Resource Manager Optional High Availability	\$3,090	DC3	2%	\$3,028.20	Service
4872-77622-112	Service	Maintenance	Resource Manager Enterprise High Availability	IFIITE Premier	Classic - Elite Premier, One Year, Resource Manager Optional High Availability	\$2,700	DC3	2%	\$2,646.00	Service
4872-77622-114	Service	Maintenance	Resource Manager Enterprise High Availability	FIITO Promior (In-NITO	Classic - Elite Premier Onsite, One Year, Resource Manager Optional High Availability	\$3,750	DC3	2%	\$3,675.00	Service
4872-77622-914	Service		Resource Manager Enterprise High Availability	hr	Classic - Elite Premier Onsite 4 hr, One Year, Resource Manager Optional High Availability (see support.polycom.com for availability)	\$6,000	DC3	2%	\$5,880.00	Service
4877-77622-513	Service	Maintenance	Resource Manager Enterprise High Availability	IPOlycom Advantage	Classic - Polycom Advantage, One Year, Resource Manager Optional High Availability	\$2,400	DC3	2%	\$2,352.00	Service

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4877-77622-514	Service	INIAINTENANCE			Classic - Polycom Advantage Onsite, One Year, Resource Manager Optional High Availability	\$3,450	DC3	2%	\$3,381.00	Service
4877-77622-515	Service	N/laintonanco		Polycom Advantage On-	Classic - Polycom Advantage Onsite 4 hour, One Year, Resource Manager Optional High Availability (see support.polycom.com for availability)	\$5,830	DC3	2%	\$5,713.40	Service
4870-76501-402	Service	Maintenance	DMA 7000 AE Base SW License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Appliance Edition - Base Software License	\$800	DC3	2%	\$784.00	Service
4870-76501-404	Service	Maintenance	IDMA 7000 AF Base SW LICENSE	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, DMA Appliance Edition - Base Software License	\$2,160	DC3	2%	\$2,116.80	Service
4872-76501-432	Service	Maintenance	IDIVIA 7000 AF Base SW LICENSE		Elite Premier Software Service, One Year, DMA Appliance Edition - Base Software License	\$1,080	DC3	2%	\$1,058.40	Service
4877-76501-422	Service	Maintenance	IDMA /000 AF Base SW/ License		Polycom Advantage Software Service, One Year, DMA Appliance Edition - Base Software License	\$1,000	DC3	2%	\$980.00	Service
4877-76501-424	Service	Maintenance	IDMA /000 AF Base SW/ License	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, DMA Appliance Edition - Base Software License	\$2,700	DC3	2%	\$2,646.00	Service

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4870-01011-007	Service	Deployment	DMA 7000 Base System with 10 calls	Infrastructure Implementation	Implementation service, DMA 7000 series solution - for Dual-node or Supernodes. (See published Service Description for complete scope)	\$10,375	DC4	2%	\$10,167.50	Service
4870-76310-007	Service	Deployment	DMA 7000 Series	Infrastructure Implementation	Implementation of a single, secondary DMA 7000 server. Adds a secondary DMA server to an existing DMA, to convert a single-server DMA setup into a dual-server setup.	\$5,200	DC4	2%	\$5,096.00	Service
4870-79200-007	Service	Deployment	DMA 7000 Series TCSPI Version 3	Infrastructure Implementation	OnSite Implementation, TCSPI - IBM Sametime	\$7,495	DC4	2%	\$7,345.10	Service
4870-76514-402	Service	Maintenance	DMA 7000 AE 150 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Appliance Edition - 150 Call Licenses	\$2,400	DC3	2%	\$2,352.00	Service
4870-76514-404	Service	Maintenance	DMA 7000 AE 150 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, DMA Appliance Edition - 150 Call Licenses	\$6,480	DC3	2%	\$6,350.40	Service
4872-76514-432	Service	Maintenance			Elite Premier Software Service, One Year, DMA Appliance Edition - 150 Call Licenses	\$3,240	DC3	2%	\$3,175.20	Service
4877-76514-422	Service	Maintenance	DMA 7000 AE 150 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, DMA Appliance Edition - 150 Call Licenses	\$3,000	DC3	2%	\$2,940.00	Service

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4877-76514-424	Service	Maintenance	DMA 7000 AE 150 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, DMA Appliance Edition - 150 Call Licenses	\$8,100	DC3	2%	\$7,938.00	Service
4870-76516-402	Service	Maintenance	DMA 7000 AE 1500 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Appliance Edition - 1500 Call Licenses	\$24,000	DC3	2%	\$23,520.00	Service
4870-76516-404	Service	Maintenance	DMA 7000 AE 1500 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, DMA Appliance Edition - 1500 Call Licenses	\$64,800	DC3	2%	\$63,504.00	Service
4872-76516-432	Service	Maintenance	DMA 7000 AE 1500 Call Capacity Licenses		Elite Premier Software Service, One Year, DMA Appliance Edition - 1500 Call Licenses	\$32,400	DC3	2%	\$31,752.00	Service
4877-76516-422	Service	Maintenance	DMA 7000 AE 1500 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, DMA Appliance Edition - 1500 Call Licenses	\$30,000	DC3	2%	\$29,400.00	Service
4877-76516-424	Service	Maintenance	DMA 7000 AE 1500 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, DMA Appliance Edition - 1500 Call Licenses	\$81,000	DC3	2%	\$79,380.00	Service
4870-76513-402	Service	Maintenance	DMA 7000 AE 50 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Appliance Edition - 50 Call Licenses	\$800	DC3	2%	\$784.00	Service

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4870-76513-404	Service	IVIaIntenance	DMA 7000 AE 50 Call Capacity Licenses		Premier Software Service 8X5, Three Year, DMA Appliance Edition - 50 Call Licenses	\$2,160	DC3	2%	\$2,116.80	Service
4872-76513-432	Service	Maintenance			Elite Premier Software Service, One Year, DMA Appliance Edition - 50 Call Licenses	\$1,080	DC3	2%	\$1,058.40	Service
4877-76513-422	Service	Maintenance	DMA 7000 AE 50 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, DMA Appliance Edition - 50 Call Licenses	\$1,000	DC3	2%	\$980.00	Service
4877-76513-424	Service	Waintenance	DMA 7000 AE 50 Call Capacity Licenses		Polycom Advantage Software Service, Three Year, DMA Appliance Edition - 50 Call Licenses	\$2,700	DC3	2%	\$2,646.00	Service
4870-76515-402	Service	Iviaintenance	DMA 7000 AE 500 Call Capacity Licenses		Premier Software Service 8X5, One Year, DMA Appliance Edition - 500 Call Licenses	\$8,000	DC3	2%	\$7,840.00	Service
4870-76515-404	Service	Waintenance	DMA 7000 AE 500 Call Capacity Licenses		Premier Software Service 8X5, Three Year, DMA Appliance Edition - 500 Call Licenses	\$21,600	DC3	2%	\$21,168.00	Service
4872-76515-432	Service	Maintenance			Elite Premier Software Service, One Year, DMA Appliance Edition - 500 Call Licenses	\$10,800	DC3	2%	\$10,584.00	Service

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4877-76515-422	Service	Maintenance	DMA 7000 AE 500 Call Capacity Licenses		Polycom Advantage Software Service, One Year, DMA Appliance Edition - 500 Call Licenses	\$10,000	DC3	2%	\$9,800.00	Service
4877-76515-424	Service	Maintenance	DMA 7000 AE 500 Call Capacity Licenses		Polycom Advantage Software Service, Three Year, DMA Appliance Edition - 500 Call Licenses	\$27,000	DC3	2%	\$26,460.00	Service
4870-76517-402	Service	Maintenance	DMA 7000 AE 5000 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Appliance Edition - 5000 Call Licenses	\$80,000	DC3	2%	\$78,400.00	Service
4872-76517-432	Service	Maintenance			Elite Premier Software Service, One Year, DMA Appliance Edition - 5000 Call Licenses	\$108,000	DC3	2%	\$105,840.00	Service
4877-76517-422	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, DMA Appliance Edition - 5000 Call Licenses	\$100,000	DC3	2%	\$98,000.00	Service
4870-70620-112	Service	Maintenance	Common Server R620	Promier	Premier, One Year, R620 Server - No Software or Licenses included	\$880	DC3	2%	\$862.40	Service
4870-70620-114	Service	Maintenance	Common Server R620	Premier Onsite	Premier Onsite, One Year, R620 Server - No Software or Licenses included	\$1,320	DC3	2%	\$1,293.60	Service

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4870-70620-312	Service	Maintenance	Common Server R620	Premier	Premier, Three Year, R620 Server - No Software or Licenses included	\$2,375	DC3	2%	\$2,327.50	Service
4870-70620-314	Service	Maintenance	Common Server R620	Premier Onsite	Premier Onsite, Three Year, R620 Server - No Software or Licenses included	\$3,565	DC3	2%	\$3,493.70	Service
4872-70620-112	Service	Maintenance	Common Server R620	Elite Premier	Elite Premier, One Year, R620 Server - No Software or Licenses included	\$1,155	DC3	2%	\$1,131.90	Service
4872-70620-114	Service	Maintenance	Common Server R620	I Flita Promiar (Incita	Elite Premier Onsite, One Year, R620 Server - No Software or Licenses included	\$1,610	DC3	2%	\$1,577.80	Service
4872-70620-914	Service	Maintenance	Common Server R620	Elite Premier Onsite 4 hr	Elite Premier Onsite 4 hr, One Year, R620 Server - No Software or Licenses included (see support.polycom.com for availability)	\$2,530	DC3	2%	\$2,479.40	Service
4877-70620-513	Service	Maintenance	Common Server R620	Polycom Advantage	Polycom Advantage, One Year, R620 Server - No Software or Licenses included	\$1,030	DC3	2%	\$1,009.40	Service
4877-70620-514	Service	Maintenance	ICOMMON Server R620	Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, R620 Server - No Software or Licenses included	\$1,490	DC3	2%	\$1,460.20	Service

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4877-70620-515	Service	Maintenance	Common Server R620	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, R620 Server - No Software or Licenses included (see support.polycom.com for availability)	\$2,540	DC3	2%	\$2,489.20	Service
4877-70620-533	Service	Maintenance	Common Server R620	Polycom Advantage	Polycom Advantage, Three Year, R620 Server - No Software or Licenses included	\$2,780	DC3	2%	\$2,724.40	Service
4877-70620-534	Service	Maintenance	Common Server R620	Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, R620 Server - No Software or Licenses included	\$4,025	DC3	2%	\$3,944.50	Service
4877-70620-535	Service	Maintenance	Common Server R620	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, R620 Server - No Software or Licenses included (see support.polycom.com for availability)	\$6,860	DC3	2%	\$6,722.80	Service
4870-70220-112	Service	Maintenance	Rack Server R220	Premier	Premier, One Year, R220 Server - No Software or Licenses included	\$440	DC3	2%	\$431.20	Service
4870-70220-114	Service	Maintenance	Rack Server R220	Premier Onsite	Premier Onsite, One Year, R220 Server - No Software or Licenses included	\$660	DC3	2%	\$646.80	Service
4870-70220-312	Service	Maintenance	Rack Server R220	Premier	Premier, Three Year, R220 Server - No Software or Licenses included	\$1,190	DC3	2%	\$1,166.20	Service

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4870-70220-314	Service	Maintenance	Rack Server R220	Promior Lincito	Premier Onsite, Three Year, R220 Server - No Software or Licenses included	\$1,780	DC3	2%	\$1,744.40	Service
4872-70220-112	Service	Maintenance	Rack Server R220	Elite Premier	Elite Premier, One Year, R220 Server - No Software or Licenses included	\$575	DC3	2%	\$563.50	Service
4872-70220-114	Service	Maintenance	Rack Server R220	Flita Pramiar (Incita	Elite Premier Onsite, One Year, R220 Server - No Software or Licenses included	\$805	DC3	2%	\$788.90	Service
4872-70220-914	Service	Maintenance	Rack Server R220	Elite Premier Unsite 4	Elite Premier Onsite 4 hr, One Year, R220 Server - No Software or Licenses included (see support.polycom.com for availability)	\$1,265	DC3	2%	\$1,239.70	Service
4877-70220-513	Service	Maintenance	Rack Server R220		Polycom Advantage, One Year, R220 Server - No Software or Licenses included	\$515	DC3	2%	\$504.70	Service
4877-70220-514	Service	Maintenance	IRack Server 8770		Polycom Advantage Onsite, One Year, R220 Server - No Software or Licenses included	\$745	DC3	2%	\$730.10	Service
4877-70220-515	Service	Maintenance	IRack Server 8770	Polycom Advantage	Polycom Advantage Onsite 4 hour, One Year, R220 Server - No Software or Licenses included (see support.polycom.com for availability)	\$1,270	DC3	2%	\$1,244.60	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-70220-533	Service	Maintenance	Rack Server R220	Polycom Advantage	Polycom Advantage, Three Year, R220 Server - No Software or Licenses included	\$1,390	DC3	2%	\$1,362.20	Service
4877-70220-534	Service	Maintenance	IRack Server R770	Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, R220 Server - No Software or Licenses included	\$2,010	DC3	2%	\$1,969.80	Service
4877-70220-535	Service	Maintenance	Rack Sarvar R / //	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, R220 Server - No Software or Licenses included (see support.polycom.com for availability)	\$3,430	DC3	2%	\$3,361.40	Service
4870-70630-112	Service	Maintenance	Rack Server R630	Premier	Premier, One Year, Rack Server 630 - No Software or Licenses Included	\$880	DC3	2%	\$862.40	Service
4870-70630-114	Service	Maintenance	Rack Server R630	Premier Onsite	Premier Onsite, One Year, Rack Server 630 - No Software or Licenses Included	\$1,320	DC3	2%	\$1,293.60	Service
4870-70630-312	Service	Maintenance	Rack Server R630	Premier	Premier, Three Year, Rack Server 630 - No Software or Licenses Included	\$2,375	DC3	2%	\$2,327.50	Service
4870-70630-314	Service	Maintenance	Rack Server R630	Premier Onsite	Premier Onsite, Three Year, Rack Server 630 - No Software or Licenses Included	\$3,565	DC3	2%	\$3,493.70	Service

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4872-70630-112	Service	Maintenance	Rack Server R630	Elite Premier	Elite Premier, One Year, Rack Server 630 - No Software or Licenses Included	\$1,155	DC3	2%	\$1,131.90	Service
4872-70630-114	Service	Maintenance	Rack Server R630	IFIIto Promior (Incito	Elite Premier Onsite, One Year, Rack Server 630 - No Software or Licenses Included	\$1,610	DC3	2%	\$1,577.80	Service
4872-70630-914	Service	Maintenance	Rack Server R630	Elite Premier Onsite 4 hr	Elite Premier Onsite 4 hr, One Year, Rack Server 630 - No Software or Licenses Included (see support.polycom.com for availability)	\$2,530	DC3	2%	\$2,479.40	Service
4877-70630-513	Service	Maintenance	Rack Server R630	Polycom Advantage	Polycom Advantage, One Year, Rack Server 630 - No Software or Licenses Included	\$1,030	DC3	2%	\$1,009.40	Service
4877-70630-514	Service	Maintenance	IRACK Server RESU	Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, Rack Server 630 - No Software or Licenses Included	\$1,490	DC3	2%	\$1,460.20	Service
4877-70630-515	Service	Maintenance	IRack Sarvar R630	Unsite Anr	Polycom Advantage Onsite 4 hour, One Year, Rack Server 630 - No Software or Licenses Included (see support.polycom.com for availability)	\$2,540	DC3	2%	\$2,489.20	Service
4877-70630-533	Service	Maintenance	Rack Server R630		Polycom Advantage, Three Year, Rack Server 630 - No Software or Licenses Included	\$2,780	DC3	2%	\$2,724.40	Service

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4877-70630-534	Service	Maintenance			Polycom Advantage Onsite, Three Year, Rack Server 630 - No Software or Licenses Included	\$4,025	DC3	2%	\$3,944.50	Service
4877-70630-535	Service	Maintenance	IRack Sorvor Restl	Polycom Advantage	Polycom Advantage Onsite 4 hour, Three Year, Rack Server 630 - No Software or Licenses Included (see support.polycom.com for availability)	\$6,860	DC3	2%	\$6,722.80	Service
4870-76600-402	Service	Maintenance	DMA 7000 VE Base SW License		Premier Software Service 8X5, One Year, DMA Virtual Edition - Base Software License	\$800	DC3	2%	\$784.00	Service
4870-76600-404	Service	Maintenance	IDMA 7000 VE Base SW LICENSE		Premier Software Service 8X5, Three Year, DMA Virtual Edition - Base Software License	\$2,160	DC3	2%	\$2,116.80	Service
4872-76600-432	Service	Maintenance	IDMA 7000 VF Base SW License		Elite Premier Software Service, One Year, DMA Virtual Edition - Base Software License	\$1,080	DC3	2%	\$1,058.40	Service
4877-76600-422	Service	Maintenance	IDMA /000 VE Base SW/ License		Polycom Advantage Software Service, One Year, DMA Virtual Edition - Base Software License	\$1,000	DC3	2%	\$980.00	Service
4877-76600-424	Service	Maintenance	IDIMIA /OOO VE Base SW/ LICENSE		Polycom Advantage Software Service, Three Year, DMA Virtual Edition - Base Software License	\$2,700	DC3	2%	\$2,646.00	Service

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4870-76410-007	Service	Deployment	DMA 7000 Virtual Edition	Implementation	Implementation Onsite, DMAVE	\$7,995	DC4	2%	\$7,835.10	Service
4870-76614-402	Service	Waintenance	DMA 7000 VE 150 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Virtual Edition - 150 Call Licenses	\$2,400	DC3	2%	\$2,352.00	Service
4870-76614-404	Service	Waintenance	DMA 7000 VE 150 Call Capacity Licenses		Premier Software Service 8X5, Three Year, DMA Virtual Edition - 150 Call Licenses	\$6,480	DC3	2%	\$6,350.40	Service
4872-76614-432	Service	INIAINTENANCE			Elite Premier Software Service, One Year, DMA Virtual Edition - 150 Call Licenses	\$3,240	DC3	2%	\$3,175.20	Service
4877-76614-422	Service	Iviaintenance	DMA 7000 VE 150 Call Capacity Licenses		Polycom Advantage Software Service, One Year, DMA Virtual Edition - 150 Call Licenses	\$3,000	DC3	2%	\$2,940.00	Service
4877-76614-424	Service	Waintenance	DMA 7000 VE 150 Call Capacity Licenses		Polycom Advantage Software Service, Three Year, DMA Virtual Edition - 150 Call Licenses	\$8,100	DC3	2%	\$7,938.00	Service
4870-76616-402	Service	Maintenance			Premier Software Service 8X5, One Year, DMA Virtual Edition - 1500 Call Licenses	\$24,000	DC3	2%	\$23,520.00	Service

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4870-76616-404	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, DMA Virtual Edition - 1500 Call Licenses	\$64,800	DC3	2%	\$63,504.00	Service
4872-76616-432	Service	Maintenance		Elite Premier Software Service	Elite Premier Software Service, One Year, DMA Virtual Edition - 1500 Call Licenses	\$32,400	DC3	2%	\$31,752.00	Service
4877-76616-422	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, DMA Virtual Edition - 1500 Call Licenses	\$30,000	DC3	2%	\$29,400.00	Service
4877-76616-424	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, DMA Virtual Edition - 1500 Call Licenses	\$81,000	DC3	2%	\$79,380.00	Service
4870-76613-402	Service	liviaintenance	DMA 7000 VE 50 Call Capacity Licenses		Premier Software Service 8X5, One Year, DMA Virtual Edition - 50 Call Licenses	\$800	DC3	2%	\$784.00	Service
4870-76613-404	Service	Maintenance	DMA 7000 VE 50 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, DMA Virtual Edition - 50 Call Licenses	\$2,160	DC3	2%	\$2,116.80	Service
4872-76613-432	Service	Maintenance		Elite Premier Software Service	Elite Premier Software Service, One Year, DMA Virtual Edition - 50 Call Licenses	\$1,080	DC3	2%	\$1,058.40	Service

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4877-76613-422	Service	INIAINTENANCE	DMA 7000 VE 50 Call Capacity Licenses		Polycom Advantage Software Service, One Year, DMA Virtual Edition - 50 Call Licenses	\$1,000	DC3	2%	\$980.00	Service
4877-76613-424	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, DMA Virtual Edition - 50 Call Licenses	\$2,700	DC3	2%	\$2,646.00	Service
4870-76615-402	Service		DMA 7000 VE 500 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Virtual Edition - 500 Call Licenses	\$8,000	DC3	2%	\$7,840.00	Service
4870-76615-404	Service	liviaintenance	DMA 7000 VE 500 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, DMA Virtual Edition - 500 Call Licenses	\$21,600	DC3	2%	\$21,168.00	Service
4872-76615-432	Service	liviaintenance			Elite Premier Software Service, One Year, DMA Virtual Edition - 500 Call Licenses	\$10,800	DC3	2%	\$10,584.00	Service
4877-76615-422	Service	Waintenance	DMA 7000 VE 500 Call Capacity Licenses		Polycom Advantage Software Service, One Year, DMA Virtual Edition - 500 Call Licenses	\$10,000	DC3	2%	\$9,800.00	Service
4877-76615-424	Service	Maintenance	DMA 7000 VE 500 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, DMA Virtual Edition - 500 Call Licenses	\$27,000	DC3	2%	\$26,460.00	Service

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4870-76617-402	Service	Maintenance			Premier Software Service 8X5, One Year, DMA Virtual Edition - 5000 Call Licenses	\$80,000	DC3	2%	\$78,400.00	Service
4872-76617-432	Service	Maintenance			Elite Premier Software Service, One Year, DMA Virtual Edition - 5000 Call Licenses	\$108,000	DC3	2%	\$105,840.00	Service
4877-76617-422	Service	Maintenance			Polycom Advantage Software Service, One Year, DMA Virtual Edition - 5000 Call Licenses	\$100,000	DC3	2%	\$98,000.00	Service
4870-72101-001	Service	Deployment	Resource Manager	Infrastructure Implementation - Basic	RealPresence Resource Manager Implementation, Basic. For limited RPRM configurations. See Service Description for details.	\$5,995	DC4	2%	\$5,875.10	Service
4870-72101-002	Service	Deployment	Resource Manager	Implementation -	RealPresence Resource Manager Implementation, Advanced. For advanced RPRM configurations. See Service Description for details.	\$10,995	DC4	2%	\$10,775.10	Service
4870-77622-007	Service	Denlovment	Resource Manager Enterprise High Availability	Infrastructure Implementation	Implementation, Resource Manager Optional High Availability	\$5,750	DC4	2%	\$5,635.00	Service
4870-72600-402	Service	Maintenance	IRPRM AF Base SW/ License		Premier Software Service 8X5, One Year, RPRM Appliance Edition - Base Software License, DVD	\$400	DC3	2%	\$392.00	Service

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4870-72600-404	Service	Maintenance	RPRM AE Base SW License	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Appliance Edition - Base Software License, DVD	\$1,080	DC3	2%	\$1,058.40	Service
4872-72600-432	Service	Maintenance	RPRM AE Base SW License	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Appliance Edition - Base Software License, DVD	\$540	DC3	2%	\$529.20	Service
4877-72600-422	Service	Maintenance	RPRM AE Base SW License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - Base Software License, DVD	\$500	DC3	2%	\$490.00	Service
4877-72600-424	Service	Maintenance	RPRM AE Base SW License	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Appliance Edition - Base Software License, DVD	\$1,350	DC3	2%	\$1,323.00	Service
4870-72614-402	Service	liviaintenance	RPRM AE 150 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - 150 Video Device Licenses.	\$1,500	DC3	2%	\$1,470.00	Service
4870-72614-404	Service	Maintenance	RPRM AE 150 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Appliance Edition - 150 Video Device Licenses.	\$4,050	DC3	2%	\$3,969.00	Service
4872-72614-432	Service	Maintenance	RPRM AE 150 Device Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Appliance Edition - 150 Video Device Licenses.	\$2,025	DC3	2%	\$1,984.50	Service

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4877-72614-422	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - 150 Video Device Licenses.	\$1,875	DC3	2%	\$1,837.50	Service
4877-72614-424	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Appliance Edition - 150 Video Device Licenses.	\$5,065	DC3	2%	\$4,963.70	Service
4870-72616-402	Service	Maintenance	RPRM AE 1500 Device Capacity Licenses		Premier Software Service 8X5, One Year, RPRM Appliance Edition - 1500 Video Device Licenses.	\$15,000	DC3	2%	\$14,700.00	Service
4870-72616-404	Service	Maintenance	RPRM AE 1500 Device Capacity Licenses		Premier Software Service 8X5, Three Year, RPRM Appliance Edition - 1500 Video Device Licenses.	\$40,500	DC3	2%	\$39,690.00	Service
4872-72616-432	Service	Maintenance			Elite Premier Software Service, One Year, RPRM Appliance Edition - 1500 Video Device Licenses.	\$20,250	DC3	2%	\$19,845.00	Service
4877-72616-422	Service	Maintenance	RPRM AE 1500 Device Capacity Licenses		Polycom Advantage Software Service, One Year, RPRM Appliance Edition - 1500 Video Device Licenses.	\$18,750	DC3	2%	\$18,375.00	Service
4877-72616-424	Service	Maintenance	RPRM AE 1500 Device Capacity Licenses		Polycom Advantage Software Service, Three Year, RPRM Appliance Edition - 1500 Video Device Licenses.	\$50,625	DC3	2%	\$49,612.50	Service

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4870-72613-402	Service	liviaintenance	RPRM AE 50 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - 50 Video Device Licenses.	\$500	DC3	2%	\$490.00	Service
4870-72613-404	Service	Maintenance	RPRM AE 50 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Appliance Edition - 50 Video Device Licenses.	\$1,350	DC3	2%	\$1,323.00	Service
4872-72613-432	Service	Maintenance	RPRM AE 50 Device Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Appliance Edition - 50 Video Device Licenses.	\$675	DC3	2%	\$661.50	Service
4877-72613-422	Service	Maintenance	RPRM AE 50 Device Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - 50 Video Device Licenses.	\$625	DC3	2%	\$612.50	Service
4877-72613-424	Service	liviaintenance	RPRM AE 50 Device Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Appliance Edition - 50 Video Device Licenses.	\$1,690	DC3	2%	\$1,656.20	Service
4870-72615-402	Service	Maintenance	RPRM AE 500 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - 500 Video Device Licenses.	\$5,000	DC3	2%	\$4,900.00	Service
4870-72615-404	Service	Maintenance	RPRM AE 500 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Appliance Edition - 500 Video Device Licenses.	\$13,500	DC3	2%	\$13,230.00	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-72615-432	Service	Maintenance			Elite Premier Software Service, One Year, RPRM Appliance Edition - 500 Video Device Licenses.	\$6,750	DC3	2%	\$6,615.00	Service
4877-72615-422	Service	INIAINTENANCE		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - 500 Video Device Licenses.	\$6,250	DC3	2%	\$6,125.00	Service
4877-72615-424	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Appliance Edition - 500 Video Device Licenses.	\$16,875	DC3	2%	\$16,537.50	Service
4870-72617-402	Service	Waintenance	RPRM AE 5000 Device Capacity Licenses		Premier Software Service 8X5, One Year, RPRM Appliance Edition - 5000 Video Device Licenses.	\$50,000	DC3	2%	\$49,000.00	Service
4870-72617-404	Service	INIAINTENANCE	RPRM AE 5000 Device Capacity Licenses		Premier Software Service 8X5, Three Year, RPRM Appliance Edition - 5000 Video Device Licenses.	\$135,000	DC3	2%	\$132,300.00	Service
4872-72617-432	Service	Maintenance			Elite Premier Software Service, One Year, RPRM Appliance Edition - 5000 Video Device Licenses.	\$67,500	DC3	2%	\$66,150.00	Service
4877-72617-422	Service	Maintenance	RPRM AE 5000 Device Capacity Licenses		Polycom Advantage Software Service, One Year, RPRM Appliance Edition - 5000 Video Device Licenses.	\$62 <i>,</i> 500	DC3	2%	\$61,250.00	Service

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4877-72617-424	Service	INIAINTENANCE	RPRM AE 5000 Device Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Appliance Edition - 5000 Video Device Licenses.	\$168,750	DC3	2%	\$165,375.00	Service
4870-72700-402	Service	Maintenance	RPRM VE Base SW License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - Base Software License.	\$400	DC3	2%	\$392.00	Service
4870-72700-404	Service	Maintenance	RPRM VE Base SW License	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Virtual Edition - Base Software License.	\$1,080	DC3	2%	\$1,058.40	Service
4872-72700-432	Service	Maintenance	RPRM VE Base SW License		Elite Premier Software Service, One Year, RPRM Virtual Edition - Base Software License.	\$540	DC3	2%	\$529.20	Service
4877-72700-422	Service	Maintenance	RPRM VE Base SW License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - Base Software License.	\$500	DC3	2%	\$490.00	Service
4877-72700-424	Service	Maintenance	RPRM VE Base SW License	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Virtual Edition - Base Software License.	\$1,350	DC3	2%	\$1,323.00	Service
4870-72714-402	Service	Waintenance	RPRM VE 150 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - 150 Video Device Licenses.	\$1,500	DC3	2%	\$1,470.00	Service

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4870-72714-404	Service	liviaintenance			Premier Software Service 8X5, Three Year, RPRM Virtual Edition - 150 Video Device Licenses.	\$4,050	DC3	2%	\$3,969.00	Service
4872-72714-432	Service	Maintenance			Elite Premier Software Service, One Year, RPRM Virtual Edition - 150 Video Device Licenses.	\$2,025	DC3	2%	\$1,984.50	Service
4877-72714-422	Service	Maintenance			Polycom Advantage Software Service, One Year, RPRM Virtual Edition - 150 Video Device Licenses.	\$1,875	DC3	2%	\$1,837.50	Service
4877-72714-424	Service	Maintenance			Polycom Advantage Software Service, Three Year, RPRM Virtual Edition - 150 Video Device Licenses.	\$5,065	DC3	2%	\$4,963.70	Service
4870-72716-402	Service	liviaintenance	RPRM VE 1500 Device Capacity Licenses		Premier Software Service 8X5, One Year, RPRM Virtual Edition - 1500 Video Device Licenses.	\$15,000	DC3	2%	\$14,700.00	Service
4870-72716-404	Service	Waintenance	RPRM VE 1500 Device Capacity Licenses		Premier Software Service 8X5, Three Year, RPRM Virtual Edition - 1500 Video Device Licenses.	\$40,500	DC3	2%	\$39,690.00	Service
4872-72716-432	Service	Maintenance			Elite Premier Software Service, One Year, RPRM Virtual Edition - 1500 Video Device Licenses.	\$20,250	DC3	2%	\$19,845.00	Service

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4877-72716-422	Service	liviaintenance	RPRM VE 1500 Device Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - 1500 Video Device Licenses.	\$18,750	DC3	2%	\$18,375.00	Service
4877-72716-424	Service	Maintenance	RPRM VE 1500 Device Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Virtual Edition - 1500 Video Device Licenses.	\$50,625	DC3	2%	\$49,612.50	Service
4870-72713-402	Service	liviaintenance	RPRM VE 50 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - 50 Video Device Licenses.	\$500	DC3	2%	\$490.00	Service
4870-72713-404	Service	Maintenance	RPRM VE 50 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Virtual Edition - 50 Video Device Licenses.	\$1,350	DC3	2%	\$1,323.00	Service
4872-72713-432	Service	liviaintenance	RPRM VE 50 Device Capacity Licenses		Elite Premier Software Service, One Year, RPRM Virtual Edition - 50 Video Device Licenses.	\$675	DC3	2%	\$661.50	Service
4877-72713-422	Service	Maintenance	RPRM VE 50 Device Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - 50 Video Device Licenses.	\$625	DC3	2%	\$612.50	Service
4877-72713-424	Service	Maintenance	RPRM VE 50 Device Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Virtual Edition - 50 Video Device Licenses.	\$1,690	DC3	2%	\$1,656.20	Service

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4870-72715-402	Service	liviaintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - 500 Video Device Licenses.	\$5,000	DC3	2%	\$4,900.00	Service
4870-72715-404	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Virtual Edition - 500 Video Device Licenses.	\$13,500	DC3	2%	\$13,230.00	Service
4872-72715-432	Service	Maintenance		Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Virtual Edition - 500 Video Device Licenses.	\$6,750	DC3	2%	\$6,615.00	Service
4877-72715-422	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - 500 Video Device Licenses.	\$6,250	DC3	2%	\$6,125.00	Service
4877-72715-424	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Virtual Edition - 500 Video Device Licenses.	\$16,875	DC3	2%	\$16,537.50	Service
4870-72717-402	Service	Waintenance	RPRM VE 5000 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - 5000 Video Device Licenses.	\$50,000	DC3	2%	\$49,000.00	Service
4870-72717-404	Service	Maintenance	RPRM VE 5000 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Virtual Edition - 5000 Video Device Licenses.	\$135,000	DC3	2%	\$132,300.00	Service

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4872-72717-432	Service	Iviaintenance			Elite Premier Software Service, One Year, RPRM Virtual Edition - 5000 Video Device Licenses.	\$67,500	DC3	2%	\$66,150.00	Service
4877-72717-422	Service	INfaintenance	RPRM VE 5000 Device Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - 5000 Video Device Licenses.	\$62,500	DC3	2%	\$61,250.00	Service
4877-72717-424	Service	Maintenance	RPRM VE 5000 Device Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Virtual Edition - 5000 Video Device Licenses.	\$168,750	DC3	2%	\$165,375.00	Service
5150-69963-025	Video Solutions Group	RP Desktop	RealPresence Desktop	RPD 25 User License	Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 25 users (Includes 1year Polycom Premier Maintenance)	\$1,218	DC10	17%	\$1,010.94	Product and Service
5150-69963-050	Video Solutions Group	RP Desktop	RealPresence Desktop	RPD 50 User License	Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 50 users (Includes 1year Polycom Premier Maintenance)	\$2,312	DC10	17%	\$1,918.96	Product and Service
5150-69963-100	Video Solutions Group	RP Desktop	RealPresence Desktop	RPD 100 User License	Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 100 users (Includes 1 year Polycom Premier Maintenance)	\$4,373	DC10	17%	\$3,629.59	Product and Service
4870-00370-002	Service	Deployment	HDX 4000 Series	Endpoint Installation	Onsite installation service for HDX 4000 Series	\$1,195	DC4	2%	\$1,171.10	Service

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4870-00370-106	Service	Maintenance	HDX 4000 Series	Premier	Premier, One Year, HDX 4000 Series	\$850	DC3	2%	\$833.00	Service
4870-00370-108	Service	Maintenance	HDX 4000 Series	Premier On-Site	Premier Onsite, One Year, HDX 4000 Series	\$1,275	DC3	2%	\$1,249.50	Service
4870-00370-136	Service	Maintenance	HDX 4000 Series	Premier	Premier, Three Year, HDX 4000 Series	\$2,170	DC3	2%	\$2,126.60	Service
4870-00370-138	Service	Maintenance	HDX 4000 Series	Premier On-Site	Premier Onsite, Three Year, HDX 4000 Series	\$3,250	DC3	2%	\$3,185.00	Service
4877-00370-513	Service	Maintenance	HDX 4000 Series		Polycom Advantage, One Year, HDX 4000 (Requires all systems to be covered by Advantage)	\$890	DC3	2%	\$872.20	Service
4877-00370-514	Service	Maintenance			Polycom Advantage Onsite, One Year, HDX 4000 (Requires all systems to be covered by Advantage)	\$1,285	DC3	2%	\$1,259.30	Service
4877-00370-533	Service	Maintenance	HDX 4000 Series		Polycom Advantage, Three Year, HDX 4000 (Requires all systems to be covered by Advantage)	\$2,275	DC3	2%	\$2,229.50	Service

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4877-00370-534	Service	Maintenance			Polycom Advantage Onsite,Three Year, HDX 4000 (Requires all systems to be covered by Advantage)	\$3,265	DC3	2%	\$3,199.70	Service
4870-00979-004	Service	Deployment	HDX 4500 Series	Endpoint Installation	Onsite Installation service for HDX 4500	\$1,195	DC4	2%	\$1,171.10	Service
4870-00979-106	Service	Maintenance	HDX 4500 Series	Premier	Premier, One Year, HDX 4500	\$773	DC3	2%	\$757.54	Service
4870-00979-108	Service	Maintenance	HDX 4500 Series	Premier On-Site	Premier Onsite, One Year, HDX 4500	\$1,159	DC3	2%	\$1,135.82	Service
4870-00979-136	Service	Maintenance	HDX 4500 Series	Premier	Premier, Three Year, HDX 4500	\$1,970	DC3	2%	\$1,930.60	Service
4870-00979-138	Service	Maintenance	HDX 4500 Series	Premier On-Site	Premier Onsite, Three Year, HDX 4500	\$2,955	DC3	2%	\$2,895.90	Service
4877-00979-513	Service	Maintenance	HDX 4500 Series		Polycom Advantage, One Year, HDX 4500 (Requires all systems to be covered by Advantage)	\$810	DC3	2%	\$793.80	Service

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4877-00979-514	Service	Maintenance		Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, HDX 4500 (Requires all systems to be covered by Advantage)	\$1,170	DC3	2%	\$1,146.60	Service
4877-00979-515	Service	Maintenance	HUNY /1500 Sories	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, HDX 4500 (see support.polycom.com for availability)	\$2,005	DC3	2%	\$1,964.90	Service
4877-00979-533	Service	Maintenance	HDX 4500 Series	Polycom Advantage	Polycom Advantage, Three Year, HDX 4500 (Requires all systems to be covered by Advantage)	\$2,070	DC3	2%	\$2,028.60	Service
4877-00979-534	Service	Maintenance	IHDX 4500 Series	Polycom Advantage On- Site	Polycom Advantage Onsite,Three Year, HDX 4500 (Requires all systems to be covered by Advantage)	\$2,970	DC3	2%	\$2,910.60	Service
2457-23716-001	Video Solutions Group	IRP (TROUD	Group Series Cables And Connectors	Audio Cables	CLink 2 cable, HDX microphone array cable RJ45 to Walta(F) adapts HDX microphone cable to HDX 9000 series codecs	\$31	DC6	17%	\$25.73	Product
5150-23912-001	Video Solutions Group	HDX	HDX Software Only	License	HDX MPPlus Multipoint Software Option License. Allows for 4 site MP video calls. Available for HDX systems (4000, 4500, 7000, 8000 and 9000 Series).	\$3,099	DC6	17%	\$2,572.17	Product
5150-26946-001	Video Solutions Group	HDX	HDX Software Only	License	Software option for "1080p Resolution", to enable 1080 encode/decode. Supported on HDX 7000 revC and revD; HDX 8000 revB; HDX 9000/9006 revB systems.	\$3,000	DC6	17%	\$2,490.00	Product

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5150-63389-001	Video Solutions Group	HDX	HDX Software Only	License	X RTV/CCCP license. Enables support for Microsoft RTV codec and direct calls to MS AV MCU. Available for HDX 9006, HDX 8000 rev B, HDX 7000 rev C or D, HDX 6000, HDX 4500, HDX 4000 rev C.	\$999	DC6	17%	\$829.17	Product
5150-63611-001	Video Solutions Group	HDX	HDX Software Only	License	HDX TIP license. Enables support for Cisco TIP compatibility. Available for HDX 9000/9006 revB; HDX 8000 revB; HDX 7000 revC or revD; HDX 4500; HDX 4000 revC.	\$999	DC6	17%	\$829.17	Product
7200-63530-001	Video Solutions Group	RP Group	Group 300 Systems	Group 300 720p EagleEye Acoustic	RealPresence Group 300 - 720p: Group 300 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required	\$2,999	DC10	17%	\$2,489.17	Product
7200-64500-001	Video Solutions Group	RP Group	Group 300 Systems	Group 300 720p EagleEye IV-4x	RealPresence Group 300-720p:Group 300 HD codec, EagleEyelV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	\$5,599	DC10	17%	\$4,647.17	Product
7200-65320-001	Video Solutions Group	RP Group	Group 310 Systems	Group 310 720p EagleEye Acoustic	RealPresence Group 310 - 720p: Group 310 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required	\$2,999	DC10	17%	\$2,489.17	Product
7200-65340-001	Video Solutions Group	RP Group	Group 310 Systems	Group 310 720p EagleEye IV-4x	RealPresence Group 310-720p:Group 310 HD codec, EagleEyelV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	\$5,599	DC10	17%	\$4,647.17	Product
1676-68466-001	Video Solutions Group	RP Group	Group Series Accessories	Transfer Case	Transport Case for RealPresence Group 300 and 500. Hard case with casters, retractable handle and custom foam interior. Accommodates base unit, EagleEye IV, mic array, GS remote control and battery, misc cables. Services not available for this product.	\$800	DC6	17%	\$664.00	Product

Product ID	Product Hierarchy - Line Of Business		·Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
2200-65878-001	Video Solutions Group	RP Group	Group Series Accessories	Speaker	Stereo Speaker kit, 110-220v. Includes two 60w Satellite speakers, 150w subwoofer fuses for both 120 or 240v power source, speaker stands, 3.5mm to 2xRCA, 3.5mm to 3.5mm and speaker wire. Replaces 2200-21969-120 and -240.	\$929	DC6	17%	\$771.07	Product
2201-52757-001	Video Solutions Group	RP Group	Group Series Accessories	Remotes	RealPresence Group Series Remote Control with one USB battery for use with Group Series codecs.	\$250	DC6	17%	\$207.50	Product
2215-28454-002	Video Solutions Group	RP Group	Group Series Accessories	Privacy Cover-Eagle Eye Camera IV	Privacy cover for the EagleEye IV camera. Warranty not available for this item.	\$19	DC99	17%	\$15.77	Product
2520-52757-001	Video Solutions Group	RP Group	Group Series Accessories	Remotes	Replacement USB remote battery for the Group Series Remote Control.	\$40	DC6	17%	\$33.20	Product
1465-52790-075	Video Solutions Group	RP Group	Group Series Cables And Connectors	Power Supply	External Level VI Power Supply for the RealPresence Group 300 and 500 Series codecs worldwide. Replaces 1465-52755-075. Rated to 5km in China. Order power cord separately.	\$129	DC6	17%	\$107.07	Product
2215-10445-001	Video Solutions Group	RP Group	Group Series Cables And Connectors	Power cords	Power Cord: AMERICAS, JAPAN -Type A, NEMA 5-15	\$25	DC10	17%	\$20.75	Product
2215-64200-001	Video Solutions Group	RP Group	Group Series Cables And Connectors	Digital Extender	EagleEye Digital Extender, extend the EagleEye IV or EagleEye Acoustic (sans audio) cameras up to 100m from the codec via customer provided Cat 5e cable. Includes: transmitter, receiver and 1m HDCI/mini-HDCI digital cable. (order power cord separately)	\$1,750	DC6	17%	\$1,452.50	Product

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2457-23216-002	Video Solutions Group	RP Group	Group Series Cables And Connectors	Power cords	CLink 2 Cable, Group Series microphone array cable. Walta to Walta. 7.6 m/25 ft. Connects Group Series microphone to Group Series microphone or Group Series microphone to Group Series codec. 7.6 meter Not compatible with HDX microphone array.	\$50	DC6	17%	\$41.50	Product
2457-25646-001	Video Solutions Group	RP Group	Group Series Cables And Connectors	Audio Cables	CLink 2 cable, Walta (codec side) to RJ-45F Adapter Cable. For connecting Ceiling Microphone Array or other RJ-45 CLink 2 cable to Group Series and HDX8000/7000/6000/4000 series codecs.	\$40	DC6	17%	\$33.20	Product
2457-28808-004	Video Solutions Group	RP Group	Group Series Cables And Connectors	Power Supply	Cable, HDMI(M) to HDMI(M), 1.829m/6ft.	\$70	DC6	17%	\$58.10	Product
2457-63542-001	Video Solutions Group	RP Group	Group Series Cables And Connectors	Power cords	Serial Cable for the Group Series 3x0 and Group Series 500. DB9-F to 8-PIN DIN, 3 meters.	\$50	DC6	17%	\$41.50	Product
2457-64356-001	Video Solutions Group	RP Group	Group Series Cables And Connectors	Camera Cables	Camera Cable for EagleEye IV cameras mini-HDCI(M) to HDCI(M). 3m digital cable (ships with the EagleEye IV cameras). Connects EagleEye IV cameras to Group Series codec as main or secondary camera.	\$149	DC6	17%	\$123.67	Product
2457-64356-018	Video Solutions Group	RP Group	Group Series Cables And Connectors	Camera Cables	Camera Cable for EagleEye IV cameras or Digital Breakout Adapter (DBA). 457mm / 18" mini-HDCI(M) to HDCI(M) digital cable. Connects EagleEye IV to codec or DBA, or DBA to Group Series codec	\$89	DC6	17%	\$73.87	Product
2457-64356-030	Video Solutions Group	RP Group	Group Series Cables And Connectors	Camera Cables	Camera Cable for EagleEye IV cameras mini-HDCI(M) to HDCI(M). 300mm digital cable. Connects EagleEye IV cameras to EagleEye Producer or Group Series codec as main or secondary camera.	\$89	DC6	17%	\$73.87	Product

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
2457-64356-100	Video Solutions Group	IRP (sroup	Group Series Cables And Connectors	Camera Cables	Camera Cable for EagleEye IV cameras mini-HDCI(M) to HDCI(M). 1m digital cable. Connects EagleEye IV cameras to Group Series codec as main or secondary camera.	\$99	DC6	17%	\$82.17	Product
2457-64356-101	Video Solutions Group	IRP Group	Group Series Cables And Connectors	Camera Cables	Camera Cable for EagleEye IV cameras mini-HDCI(M) to HDCI(M). 10m digital cable. Connects EagleEye IV cameras to Group Series codec as main or secondary camera.	\$249	DC6	17%	\$206.67	Product
2457-65015-003	Video Solutions Group	RP Group	Group Series Cables And Connectors	Power cords	Camera Cable for EagleEye HD/II/III cameras HDCI(M) to HDCI(M). 3M. Connects EagleEye cameras to Group Series codec as main or secondary camera.	\$149	DC6	17%	\$123.67	Product
2457-65015-010	Video Solutions Group	IRP Group	Group Series Cables And Connectors	Power cords	Camera Cable for EagleEye HD/II/III cameras HDCI(M) to HDCI(M). 10M. Connects EagleEye cameras to Group Series codec as main or secondary camera.	\$249	DC6	17%	\$206.67	Product
8200-23390-040	Video Solutions Group	IRP Group	Group Series Cables And Connectors	Power Supply	Auxiliary Level VI power supply for EagleEye III/IV cameras 12Vdc/3.3A,90-264VAC,NEGATIVE CENTER PIN,2.5mm pin/5.5mm barrelDOES NOT INCLUDE AC POWER CORD	\$129	DC6	17%	\$107.07	Product
2200-64390-001	Video Solutions Group	RP Group	Group Series Cameras	EagleEye IV-12x Wide Angle Lens	EagleEye IV-12x wide angle lens. Provides up to 85 degree field of view. Includes counter weight and lens hood. Recommended for small room only, may produce some artifacts in large room settings. Not supported with EagleEye Producer.	\$200	DC6	17%	\$166.00	Product
2200-64390-002	Video Solutions Group	RP Group	Group Series Cameras	EagleEye IV-4x Wide Angle Lens	EagleEye IV-4x wide angle lens. Provides up to 85 degree field of view. Includes counter weight and lens hood. Recommended for small room only, may produce some artifacts in large room settings. Not supported with EagleEye Producer.	\$200	DC6	17%	\$166.00	Product

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
2624-65058-001	Video Solutions Group	RP Group	Group Series Cameras	EagleEye Acoustic	EagleEye Acoustic Camera: Compatible with Group Series HDCI inputs. Electronic Pan Tilt 2x Digital Zoom. Auto focus. Embedded stereo microphone. Single built-in HDCI cable (incl: power, Comm, IR, Y/Pb/Pr, audio) 2M cable length.	\$1,499	DC10	17%	\$1,244.17	Product
8200-64350-001	Video Solutions Group	RP Group	Group Series Cameras	EagleEye IV-12x	EagleEye IV-12x Camera with Polycom 2012 logo, 12x zoom, silver and black, MPTZ-10. Compatible with RealPresence Group Series software 4.1.3 and later. Includes 3m HDCI digital cable.	\$4,299	DC12	17%	\$3,568.17	Product
8200-64370-001	Video Solutions Group	RP Group	Group Series Cameras	EagleEye IV-4x	EagleEye IV-4x Camera with Polycom 2012 logo, 4x zoom, MPTZ-11. Compatible with RealPresence Group Series software 4.1.3 and later. Includes 3m HDCI digital cable.	\$3,299	DC12	17%	\$2,738.17	Product
7200-68524-125	Video Solutions Group	IRP (aroun	Group Series Digital Breakout Adapter Codec	DBA-Codec	EagleEye Digital Breakout Adapter (DBA)-codec. Breaks out RealPresence Group HDCI input to HDMI and DB9. Includes: DBA-codec. Order min-HDCI to HDCI cable separately. See User's guide for installation guidelines.	\$60	DC6	17%	\$49.80	Product
7200-68518-125	Video Solutions Group	IRP (aroun	Group Series Digital Breakout Adapter-Camera	DBA-Camera	EagleEye Digital Breakout Adapter (DBA)-camera. Breaks out EagleEye IV or EagleEye Acoustic to HDMI and DB9. Includes: DBA-Camera and power supply. Order power cord and min-HDCI to HDCI cable separately. See User's guide for installation guidelines.	\$189	DC6	17%	\$156.87	Product
2215-69777-001	Video Solutions Group	RP Group	Group Series EagleEye Producer	EagleEye Producer- EagleEye III	EagleEye Producer for EagleEye III camera - For all Group Series running 4.2 or later. Includes EagleEye Producer system, 1 HDCI to HDCI cable, power supply, cord: AMER - Type B, NEMA 5-15. Maintenance contract required.	\$1,800	DC6	17%	\$1,494.00	Product
2215-69791-001	Video Solutions Group	RP Group	Group Series EagleEye Producer	EagleEye Producer- EagleEye IV	EagleEye Producer for EagleEye IV camera - For all Group Series running 4.2 or later. Includes EagleEye Producer system, 1 mini-HDCI to HDCI cable, 1 mini-HDCI (f) to HDCI cable, power supply, cord: AMER - Type B, NEMA 5- 15. Maint. contract required.	\$1,800	DC6	17%	\$1,494.00	Product

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
8200-30070-002	Video Solutions Group	RP Group	Group Series Polycom Touch Control	РТС	Polycom Touch Control for use with Group 300, 500, or 700 models. Requires PoE network connection or optional external power supply (2200-42740-XXX).	\$1,749	DC6	17%	\$1,451.67	Product
5150-65081-001	Video Solutions Group	RP Group	Group Series Software	Multipoint Licenses	Group Series and Centro Multipoint License. 6-way on Group 500 and Centro. 8-way on Group 700. Either supports 4-way HD continuous presence.	\$3,099	DC10	17%	\$2,572.17	Product
5150-65084-001	Video Solutions Group	RP Group	Group Series Software	Group Series TIP License	Group Series TIP License. Enables support for Cisco TIP compatibility. Valid for Group 300, 500, 550, 700.	\$999	DC10	17%	\$829.17	Product
8200-84190-001	Video Solutions Group	RP Group	RealPresence Touch Systems	RP Touch-Silver	Polycom RealPresence Touch with silver trim for use with Group Series models. Requires PoE network connection or optional external power supply (2200-42740-XXX). One year Premier Maintenance Included in CALA.	\$1,749	DC6	17%	\$1,451.67	Product
2215-71937-001	Video Solutions Group	RP Group	RP Group Convene Systems	RP Group Convene Accessories	Wall mount bracket kit for RealPresence Group Convene (7200-52850-001). Supports VESA 50x100 and 100x100. includes 2 brackets (wall and monitor), hardware for drywall mounting. Installation services does not include wall mounting.	\$80	DC6	17%	\$66.40	Product
7200-52850-001	Video Solutions Group	RP Group	RP Group Convene Systems	RP Group Convene Media Dock	RealPresence Group Convene media dock.Includes:desk/tabletop stand,27" LED display,audio syst.,single power supply,cable management,codec mount and service in CALA(1yr)/China(3yr PP). Order codec(310 or 500)andWall mnt separately.Mtnce contract required.	\$1,999	DC6	17%	\$1,659.17	Product
7200-67190-001	Video Solutions Group	RP Group	RP Group Convene-GS 310 with Eagle Eye Acoustic Camera	RP Group Convene GS 310 with Eagle Eye Acoustic Camera	RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 310-720p with EagleEye Acoustic (7200-65320-001) Bundle. Maintenance Contract Required.	\$4,998	DC6	17%	\$4,148.34	Product

Product ID	Product Hierarchy - Line Of Business	Product Hierarchy Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
7200-67190-125	Video Solutions Group	RP Group	RP Group Convene-GS 310 with Eagle Eye Acoustic Camera	+ $+$ $+$ $+$ $+$ $+$ $+$ $+$ $+$ $+$	RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 310-720p with EagleEye Acoustic (7200-65320-no power cord) Bundle. Power cord and Maintenance Contract Required.	\$4,973	DC6	17%	\$4,127.59	Product
7200-61070-001	Video Solutions Group	RP Group	RP Group Convene-GS 500 with Eagle Eye Acoustic Camera	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-001) Bundle. Maintenance Contract Required.	\$8,998	DC12	17%	\$7,468.34	Product
7200-61070-125	Video Solutions Group	RP Group	RP Group Convene-GS 500 with Eagle Eye Acoustic Camera	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-no power cord) Bundle. Power cord and Maintenance Contract Required.	\$8,973	DC12	17%	\$7,447.59	Product
7200-61100-001	Video Solutions Group	RP Group	Group 500 Media Center 43 in LED	IV 12x-NA Display Model	Group 500-720 MC 2RT43. Includes: Stand, Group 500-720, rmt, MicArray, EE IV-12x, 2-43" 1080p LED displays, audio system, cable bundle, NA pwr cord. Order casters separately. See ordering guide about Limited Peripheral support. (Mntc Contract Required)	\$30,999	DC12	17%	\$25,729.17	Product
7200-67263-001	Video Solutions Group	RP Group	Group 500 Media Center 55 in LED	Single Pedestal Eagle Eye IV 12x	Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)	\$30,499	DC12	17%	\$25,314.17	Product
7200-67263-125	Video Solutions Group	RP Group	Group 500 Media Center 55 in LED	Single Pedestal Eagle Eye IV 12x	Group 500-720 Media Center 1RT55.Includes: Stand, audio system, Group 500-720 codec,rmt, MicArray, EagleEye IV-12x camera,1-55" 1080p LED display,cable bundle and mtce in CALA(1yr)/China(3yr PP).Order casters separately. (Pwr Cord&Mtnc Contract Required)	\$30,474	DC12	17%	\$25,293.42	Product
7200-67264-001	Video Solutions Group	RP Group	Group 500 Media Center 55 in LED	IV 12x	Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)	\$40,999	DC12	17%	\$34,029.17	Product

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7200-67264-125	Video Solutions Group	RP Group	Group 500 Media Center 55 in LED	Dual Pedestal Eagle Eye IV 12x	Group 500-720 Media Center 2RT55.Includes:Stand,audio system,Group 500-720 codec,rmt,MicArray,EagleEye camera IV-12x camera,2-55" 1080p LED displays,cable bundle & mtce in CALA(1yr)/China(3yr PP).Order casters separately.(Pwr Cord&Mntc Contract Required)	\$40,974	DC12	17%	\$34,008.42	Product
7200-67265-001	Video Solutions Group	RP Group	Group 500 Media Center 65 in LED	Single Pedestal Eagle Eye IV 12x	Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)	\$50,999	DC12	17%	\$42,329.17	Product
7200-67265-125	Video Solutions Group	RP Group	Group 500 Media Center 65 in LED	Single Pedestal Eagle Eye IV 12x	Group 500-720 Media Center 1RT65.Includes:Stand, audio system, Group 500-720 codec,rmt, MicArray,EagleEye IV-12x camera, 1-65" 1080p LED display,cable bundle and mtce in CALA(1yr)/China(3yr PP). Order casters separately. (Pwr CordandMntc Contract Reqd	\$50,974	DC12	17%	\$42,308.42	Product
7200-67266-001	Video Solutions Group	RP Group	Group 500 Media Center 65 in LED	Dual Pedestal Eagle Eye IV 12x	Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays, cable bundle, NA pwr cord. (Maintenance Contract Required)	\$86,999	DC12	17%	\$72,209.17	Product
7200-67266-125	Video Solutions Group	RP Group	Group 500 Media Center 65 in LED	Dual Pedestal Eagle Eye IV 12x	Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays, cable bundle and mtce in CALA(1yr)/China(3yr PP). (Power Cord and Maintenance Contract Required)	\$86,974	DC12	17%	\$72,188.42	Product
7200-67267-001	Video Solutions Group	RP Group	Group 500 Media Center 84 in LED	Single Pedestal Eagle Eye IV 12x	Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-84" 1080p LED display, cable bundle, NA pwr cord. (Maintenance Contract Required)	\$60,999	DC12	17%	\$50,629.17	Product
7200-67267-125	Video Solutions Group	RP Group	Group 500 Media Center 84 in LED	Single Pedestal Eagle Eye IV 12x	Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye camera IV-12x camera, 1-84" 1080p LED display, cable bundle and mtce in CALA(1yr)/China(3yr PP). (Power Cord and Maintenance Contract Reqd)	\$60,974	DC12	17%	\$50,608.42	Product

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7200-67268-001	Video Solutions Group	RP Group	Group 500 Media Center 84 in LED		Group 500-720 Media Center 2RT84. Includes: 2-Stands, audio system, Group 500-720 codec, rmt, MicArray, EE IV- 12x camera, 2-84" 1080p LED displays, cable bundle, NA pwr cord. (Maintenance Contract Required)	\$106,999	DC12	17%	\$88,809.17	Product
7200-67268-125	Video Solutions Group	RP Group	Group 500 Media Center 84 in LED	Dual Pedestal Eagle Eye IV 12x	Group 500-720 Media Center 2RT84. Includes:2-Stands, audio system, Group 500-720 codec, rmt, MicArray, EE IV- 12x camera, 2-84" 1080p LED displays, cable bundle and mtce in CALA(1yr)/China(3yr PP). (2 Power Cords and Maintenance Contract Required)	\$106,974	DC12	17%	\$88,788.42	Product
2675-52709-001	Video Solutions Group	RP Group	Group Series Accessories	Caster Kit	Caster kit for packaged solutions. Supported on: HDX Media Centers single and dual 42" and single 50"; RealPresence Group Series Media Centers dual 42", single/dual 55" and single 65" display. Set of 4, 2 locking for use in front, 4".	\$256	DC6	17%	\$212.48	Product
4870-00584-002	Service	Deployment	HDX 6000 Series	Endpoint Installation	Onsite installation service for HDX 6000 Series	\$1,195	DC4	2%	\$1,171.10	Service
4870-00584-106	Service	Maintenance	HDX 6000 Series	Premier	Premier, One Year, HDX 6000 Series	\$790	DC3	2%	\$774.20	Service
4870-00584-108	Service	Maintenance	HDX 6000 Series	Premier On-Site	Premier Onsite, One Year, HDX 6000 Series	\$1,185	DC3	2%	\$1,161.30	Service
4870-00584-136	Service	Maintenance	HDX 6000 Series	Premier	Premier, Three Year, HDX 6000 Series	\$2,005	DC3	2%	\$1,964.90	Service

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4870-00584-138	Service	Maintenance	HDX 6000 Series	Premier On-Site	Premier Onsite, Three Year, HDX 6000 Series	\$3,020	DC3	2%	\$2,959.60	Service
4877-00584-513	Service	Maintenance	HDX 6000 Series		Polycom Advantage, One Year, HDX 6000 Series (Requires all systems to be covered by Advantage)	\$825	DC3	2%	\$808.50	Service
4877-00584-514	Service	Maintenance	IHUX 6000 Series	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, HDX 6000 Series (Requires all systems to be covered by Advantage)	\$1,190	DC3	2%	\$1,166.20	Service
4877-00584-533	Service	Maintenance	HDX 6000 Series	Polycom Advantage	Polycom Advantage, Three Year, HDX 6000 Series (Requires all systems to be covered by Advantage)	\$2,110	DC3	2%	\$2,067.80	Service
4877-00584-534	Service	Maintenance		Polycom Advantage On- Site	Polycom Advantage Onsite,Three Year, HDX 6000 Series (Requires all systems to be covered by Advantage)	\$3,025	DC3	2%	\$2,964.50	Service
4870-00408-002	Service	Deployment	HDX 7000 Series	Endpoint Installation	Onsite installation service for HDX 7000 Series	\$1,195	DC4	2%	\$1,171.10	Service
4870-01038-002	Service	Deployment	HDX 8000 and EagleEye Director Bundle	Endnoint Installation	Onsite installation service for HDX 8000-1080 or HDX 8000-1080-720 and EagleEye Director Bundle.	\$1,195	DC4	2%	\$1,171.10	Service

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4870-01038-112	Service	INISINTANSNCA	HDX 8000 and EagleEye Director Bundle	Dramiar	Premier, One Year, HDX 8000-1080 or HDX 8000-1080- 720 and EagleEye Director Bundle.	\$2,155	DC3	2%	\$2,111.90	Service
4870-01038-114	Service	Maintenance	HDX 8000 and EagleEye Director Bundle	Premier On-Site	Premier Onsite, One Year, HDX 8000-1080 or HDX 8000- 1080-720 and EagleEye Director Bundle.	\$3,235	DC3	2%	\$3,170.30	Service
4870-01038-312	Service	Waintenance	HDX 8000 and EagleEye Director Bundle	Premier	Premier, Three Year, HDX 8000-1080 or HDX 8000-1080- 720 and EagleEye Director Bundle.	\$5,490	DC3	2%	\$5,380.20	Service
4870-01038-314	Service	INIAINTENANCE	HDX 8000 and EagleEye Director Bundle	Premier (In-Site	Premier Onsite, Three Year, HDX 8000-1080 or HDX 8000-1080-720 and EagleEye Director Bundle.	\$8,245	DC3	2%	\$8,080.10	Service
4877-01038-513	Service	IVIaIntenance	HDX 8000 and EagleEye Director Bundle		Polycom Advantage, One Year, HDX 8000-1080 or HDX 8000-1080-720 and EagleEye Director Bundle	\$2,255	DC3	2%	\$2,209.90	Service
4877-01038-514	Service	Maintenance		Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, HDX 8000-1080 or HDX 8000-1080-720 and EagleEye Director Bundle	\$3,300	DC3	2%	\$3,234.00	Service
4877-01038-533	Service	Waintenance	HDX 8000 and EagleEye Director Bundle		Polycom Advantage, Three Year, HDX 8000-1080 or HDX 8000-1080-720 and EagleEye Director Bundle	\$5,755	DC3	2%	\$5,639.90	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-01038-534	Service				Polycom Advantage Onsite, Three Year, HDX 8000-1080 or HDX 8000-1080-720 and EagleEye Director Bundle	\$8,405	DC3	2%	\$8,236.90	Service
4870-00380-002	Service	Deployment	HDX 8000 Series	Endpoint Installation	Onsite installation service for HDX 8000 Series	\$1,195	DC4	2%	\$1,171.10	Service
4870-00380-106	Service	Maintenance	HDX 8000 Series	Premier	Premier, One Year, HDX 8000 Series	\$1,465	DC3	2%	\$1,435.70	Service
4870-00380-108	Service	Maintenance	HDX 8000 Series	Premier On-Site	Premier Onsite, One Year, HDX 8000 Series	\$2,205	DC3	2%	\$2,160.90	Service
4870-00380-136	Service	Maintenance	HDX 8000 Series	Premier	Premier, Three Year, HDX 8000 Series	\$3,740	DC3	2%	\$3,665.20	Service
4870-00380-138	Service	Maintenance	HDX 8000 Series	Premier On-Site	Premier Onsite, Three Year, HDX 8000 Series	\$5,620	DC3	2%	\$5,507.60	Service
4877-00380-513	Service	Maintenance	HDX 8000 Series	Volvcom (Advantago	Polycom Advantage, One Year, HDX 8000 Series (Requires all systems to be covered by Advantage)	\$1,540	DC3	2%	\$1,509.20	Service

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4877-00380-514	Service	Maintenance			Polycom Advantage Onsite, One Year, HDX 8000 Series (Requires all systems to be covered by Advantage)	\$2,210	DC3	2%	\$2,165.80	Service
4877-00380-533	Service	Maintenance	HDX 8000 Series	Polycom Advantage	Polycom Advantage, Three Year, HDX 8000 Series (Requires all systems to be covered by Advantage)	\$3,925	DC3	2%	\$3,846.50	Service
4877-00380-534	Service	Maintenance			Polycom Advantage Onsite, Three Year, HDX 8000 Series (Requires all systems to be covered by Advantage)	\$5,645	DC3	2%	\$5,532.10	Service
4870-00262-002	Service	Deployment	HDX 9000 Series	Endpoint Installation	Onsite Installation service for HDX 9000 Series	\$1,545	DC4	2%	\$1,514.10	Service
4870-10262-106	Service	Maintenance	HDX 9006 Series	Premier	Premier, One Year, HDX 9006 Series	\$2,375	DC3	2%	\$2,327.50	Service
4870-10262-108	Service	Maintenance	HDX 9006 Series	Premier On-Site	Premier Onsite, One Year, HDX 9006 Series	\$3,565	DC3	2%	\$3,493.70	Service
4870-10262-136	Service	Maintenance	HDX 9006 Series	Premier	Premier, Three Year, HDX 9006 Series	\$6,050	DC3	2%	\$5,929.00	Service

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4870-10262-138	Service	Maintenance	HDX 9006 Series	Premier On-Site	Premier Onsite, Three Year, HDX 9006 Series	\$9,085	DC3	2%	\$8,903.30	Service
4877-10262-513	Service	Maintenance	HDX 9006 Series	Polycom Advantage	Polycom Advantage, One Year, HDX 9006 Series (Requires all systems to be covered by Advantage)	\$2,485	DC3	2%	\$2,435.30	Service
4877-10262-514	Service	Maintenance	IHI)X 9006 Series	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, HDX 9006 Series (Requires all systems to be covered by Advantage)	\$3,575	DC3	2%	\$3,503.50	Service
4877-10262-533	Service	Maintenance	HDX 9006 Series	Polycom Advantage	Polycom Advantage, Three Year, HDX 9006 Series (Requires all systems to be covered by Advantage)	\$6,345	DC3	2%	\$6,218.10	Service
4877-10262-534	Service	Maintenance		Polycom Advantage On- Site	Polycom Advantage Onsite,Three Year, HDX 9006 Series (Requires all systems to be covered by Advantage)	\$9,130	DC3	2%	\$8,947.40	Service
4870-00634-002	Service	Deployment	HDX 6000 Media Center	FndPoint Installation	Onsite installation service for HDX Media Center 6000 series with One 42" Display Series	\$1,495	DC4	2%	\$1,465.10	Service
4870-00634-106	Service	Maintenance	HDX 6000 Media Center	Promier	Premier, One Year, HDX Media Center 6000 series with one display for tabletop or pedestal	\$1,540	DC3	2%	\$1,509.20	Service

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4870-00634-108	Service	Maintenance	HDX 6000 Media Center	Promior (In-NITO	Premier Onsite, One Year, HDX Media Center 6000 series with one display for tabletop or pedestal	\$2,312	DC3	2%	\$2,265.76	Service
4877-00634-513	Service	Maintenance	HDX 6000 Media Center	Polycom Advantage	Polycom Advantage, One Year, HDX Media Center 6000 with one display for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$1,620	DC3	2%	\$1,587.60	Service
4877-00634-514	Service	Maintenance	HDX 6000 Media Center	Polycom Advantage On-	Polycom Advantage Onsite, One Year, HDX Media Center 6000 with one display for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$2,320	DC3	2%	\$2,273.60	Service
4870-00842-002	Service	Deployment	HDX 6000 Media Center with View Camera	Fudpoint Installation	Onsite installation service for HDX Media Center 6000 with View Camera	\$1,495	DC4	2%	\$1,465.10	Service
4870-00842-106	Service	Maintenance	HDX 6000 Media Center with View Camera	Premier	Premier, One Year, HDX Media Center 6000 with View Camera	\$1,025	DC3	2%	\$1,004.50	Service
4870-00842-108	Service	Maintonanco	HDX 6000 Media Center with View Camera	Dromior (In-Sito	Premier Onsite, One Year, HDX Media Center 6000 with View Camera	\$1,540	DC3	2%	\$1,509.20	Service
4877-00842-513	Service	Maintenance	HDX 6000 Media Center with View Camera	Polycom Advantage	Polycom Advantage, One Year, HDX Media Center 6000 Series with View Camera (Requires all systems to be covered by Advantage)	\$1,080	DC3	2%	\$1,058.40	Service

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4877-00842-514	Service	Maintonanco	HDX 6000 Media Center with View Camera	Polycom Advantage On-	Polycom Advantage Onsite, One Year, HDX Media Center 6000 Series with View Camera (Requires all systems to be covered by Advantage)	\$1,540	DC3	2%	\$1,509.20	Service
4870-29915-002	Service	Deployment	HDX 6000 Series		Onsite installation service for HDX Media Center 6000 series with One 50" Display	\$1,995	DC4	2%	\$1,955.10	Service
4870-26790-106	Service	Maintonanco	HDX Media Center 7000 with 1 50 inch Display	Premier	Premier, One Year, HDX Media Center 7000 with one 50" display for tabletop or pedestal	\$2,345	DC3	2%	\$2,298.10	Service
4870-26790-108	Service	Maintenance	HDX Media Center 7000 with 1 50 inch Display	Premier Un-Nite	Premier Onsite, One Year, HDX Media Center 7000 with one 50" display for tabletop or pedestal	\$3,520	DC3	2%	\$3,449.60	Service
4870-26790-136	Service	INIAINTENANCE	HDX Media Center 7000 with 1 50 inch Display	Promior	Premier, Three Year, HDX Media Center 7000 with one 50" display for tabletop or pedestal	\$5,980	DC3	2%	\$5,860.40	Service
4870-26790-138	Service	Maintonanco	HDX Media Center 7000 with 1 50 inch Display	Premier ()n-Site	Premier Onsite, Three Year, HDX Media Center 7000 with one 50" display for tabletop or pedestal	\$8,975	DC3	2%	\$8,795.50	Service
4877-26790-513	Service	Maintenance	HDX Media Center 7000 with 1 50 inch Display	Polycom Advantage	Polycom Advantage, One Year, HDX Media Center 7000 with one 50" display for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$2,465	DC3	2%	\$2,415.70	Service

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4877-26790-514	Service	Waintenance	HDX Media Center 7000 with 1 50 inch Display	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, HDX Media Center 7000 with one 50" display for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$3,530	DC3	2%	\$3,459.40	Service
4877-26790-533	Service	Maintenance	HDX Media Center 7000 with 1 50 inch Display	Polycom Advantage	Polycom Advantage, Three Year, HDX Media Center 7000 with one 50" display for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$6,270	DC3	2%	\$6,144.60	Service
4877-26790-534	Service	Maintenance	HDX Media Center 7000 with 1 50 inch Display		Polycom Advantage Onsite, Three Year, HDX Media Center 7000 with one 50" display for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$9,010	DC3	2%	\$8,829.80	Service
4870-00422-002	Service	Deployment	HDX Media Center 7000 with 1 Display	Endpoint Installation	Onsite Installation service, HDX Media Center 7000 series with One 42" Display (See Video Endpoint Installation Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)	\$1,495	DC4	2%	\$1,465.10	Service
4870-00422-106	Service	IVIaIntenance	HDX Media Center 7000 with 1 Display	Premier	Premier, One Year, HDX Media Center 7000 with one 42" display for tabletop or pedestal	\$2,132	DC3	2%	\$2,089.36	Service
4870-00422-108	Service	Maintenance	HDX Media Center 7000 with 1 Display	Premier ()n-Site	Premier Onsite, One Year, HDX Media Center 7000 with one 42" display for tabletop or pedestal	\$3,198	DC3	2%	\$3,134.04	Service
4877-00422-513	Service	Maintenance	HDX Media Center 7000 with 1 Display	Polycom Advantage	Polycom Advantage, One Year, HDX Media Center 7000 with one 42" display for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$2,240	DC3	2%	\$2,195.20	Service

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4877-00422-514	Service	Waintenance	HDX Media Center 7000 with 1 Display	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, HDX Media Center 7000 with one 42" display for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$3,210	DC3	2%	\$3,145.80	Service
4870-26950-106	Service	Maintenance	HDX Media Center 7000 with 2 50 inch Displays	Promier	Premier, One Year, HDX Media Center 7000 with two 50" displays for tabletop or pedestal	\$2,990	DC3	2%	\$2,930.20	Service
4870-26950-108	Service	Maintenance	HDX Media Center 7000 with 2 50 inch Displays	Premier On-Site	Premier Onsite, One Year, HDX Media Center 7000 with two 50" displays for tabletop or pedestal	\$4,485	DC3	2%	\$4,395.30	Service
4870-26950-136	Service	Maintenance	HDX Media Center 7000 with 2 50 inch Displays	Premier	Premier, Three Year, HDX Media Center 7000 with two 50" displays for tabletop or pedestal	\$7,625	DC3	2%	\$7,472.50	Service
4870-26950-138	Service	IVIaIntenance	HDX Media Center 7000 with 2 50 inch Displays	Premier On-Site	Premier Onsite, Three Year, HDX Media Center 7000 with two 50" displays for tabletop or pedestal	\$11,445	DC3	2%	\$11,216.10	Service
4877-26950-513	Service	Maintenance	HDX Media Center 7000 with 2 50 inch Displays	IPOlycom Advantage	Polycom Advantage, One Year, HDX Media Center 7000 with two 50" displays for tabletop or pedestal	\$3,135	DC3	2%	\$3,072.30	Service
4877-26950-514	Service	Waintenance			Polycom Advantage Onsite, One Year, HDX Media Center 7000 with two 50" displays for tabletop or pedestal	\$4,510	DC3	2%	\$4,419.80	Service

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4877-26950-533	Service	Waintenance	HDX Media Center 7000 with 2 50 inch Displays	Polycom Advantage	Polycom Advantage, Three Year, HDX Media Center 7000 with two 50" displays for tabletop or pedestal	\$8,010	DC3	2%	\$7,849.80	Service
4877-26950-534	Service	Waintenance	HDX Media Center 7000 with 2 50 inch Displays	Polycom Advantage On-	Polycom Advantage Onsite, Three Year, HDX Media Center 7000 with two 50" displays for tabletop or pedestal	\$11,495	DC3	2%	\$11,265.10	Service
4870-00424-002	Service	Deployment	HDX Media Center 7000 with 2 Displays	Endpoint Installation	Onsite Installation, HDX MC 7000 series w/one 50" Display or Two 42" or 50" Displays (See Video Endpoint Install Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)	\$1,995	DC4	2%	\$1,955.10	Service
4870-00424-106	Service	Maintenance	HDX Media Center 7000 with 2 Displays	Premier	Premier, One Year, HDX Media Center 7000 with two 42" displays for tabletop or pedestal	\$2,719	DC3	2%	\$2,664.62	Service
4870-00424-108	Service	Maintenance	HDX Media Center 7000 with 2 Displays	Premier (In-Nite	Premier Onsite, One Year, HDX Media Center 7000 with two 42" displays for tabletop or pedestal	\$4,079	DC3	2%	\$3,997.42	Service
4877-00424-513	Service	Maintenance	HDX Media Center 7000 with 2 Displays	Polycom Advantage	Polycom Advantage, One Year, HDX Media Center 7000 with two 42" displays for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$2,850	DC3	2%	\$2,793.00	Service
4877-00424-514	Service	Maintenance	HDX Media Center 7000 with 2 Displays	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, HDX Media Center 7000 with two 42" displays for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$4,100	DC3	2%	\$4,018.00	Service

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4870-26850-106	Service	Maintenance	HDX Media Center 8000 with 1 50 inch Display	Promier	Premier, One Year, HDX Media Center 8000 with one 50" display for tabletop or pedestal	\$2,935	DC3	2%	\$2,876.30	Service
4870-26850-108	Service	Maintenance	HDX Media Center 8000 with 1 50 inch Display	Promior ()n_Sito	Premier Onsite, One Year, HDX Media Center 8000 with one 50" display for tabletop or pedestal	\$4,400	DC3	2%	\$4,312.00	Service
4870-26850-136	Service	Maintenance	HDX Media Center 8000 with 1 50 inch Display	Premier	Premier, Three Year, HDX Media Center 8000 with one 50" display for tabletop or pedestal	\$7,485	DC3	2%	\$7,335.30	Service
4870-26850-138	Service	Maintenance	HDX Media Center 8000 with 1 50 inch Display	Premier Un-Site	Premier Onsite, Three Year, HDX Media Center 8000 with one 50" display for tabletop or pedestal	\$11,220	DC3	2%	\$10,995.60	Service
4877-26850-513	Service	INIAINTENANCE	HDX Media Center 8000 with 1 50 inch Display	Polycom Advantage	Polycom Advantage, One Year, HDX Media Center 8000 with one 50" display for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$3,080	DC3	2%	\$3,018.40	Service
4877-26850-514	Service	Maintenance	HDX Media Center 8000 with 1 50 inch Display	IPOlycom Advantage (In-	Polycom Advantage Onsite, One Year, HDX Media Center 8000 with one 50" display for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$4,420	DC3	2%	\$4,331.60	Service
4877-26850-533	Service	Maintenance	HDX Media Center 8000 with 1 50 inch Display	Polycom Advantage	Polycom Advantage, Three Year, HDX Media Center 8000 with one 50" display for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$7,855	DC3	2%	\$7,697.90	Service

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4877-26850-534	Service	Maintenance	HDX Media Center 8000 with 1 50 inch Display	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, HDX Media Center 8000 with one 50" display for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$11,285	DC3	2%	\$11,059.30	Service
4870-00386-002	Service	Denloyment	HDX Media Center 8000 with 1 Display	Endpoint Installation	On-site Installation service, HDX Media Center w/one display less than 43". (See Video Endpoint Installation Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)	\$1,995	DC4	2%	\$1,955.10	Service
4870-00386-106	Service	Maintenance	HDX Media Center 8000 with 1 Display	Premier	Premier, One Year, HDX Media Center 8000 with one 42" display for tabletop or pedestal	\$2,668	DC3	2%	\$2,614.64	Service
4870-00386-108	Service	Maintenance	HDX Media Center 8000 with 1 Display	Premier Un-Nite	Premier Onsite, One Year, HDX Media Center 8000 with one 42" display for tabletop or pedestal	\$4,002	DC3	2%	\$3,921.96	Service
4877-00386-513	Service	Iviaintenance	HDX Media Center 8000 with 1 Display	Polycom Advantage	Polycom Advantage, One Year, HDX Media Center 8000 with one 42" display for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$2,800	DC3	2%	\$2,744.00	Service
4877-00386-514	Service	Maintenance	HDX Media Center 8000 with 1 Display	IPOlycom Advantage (In-	Polycom Advantage Onsite, One Year, HDX Media Center 8000 with one 42" display for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$4,020	DC3	2%	\$3,939.60	Service
4870-26820-106	Service	Maintenance	HDX Media Center 8000 with 2 50 inch Displays	Premier	Premier, One Year, HDX Media Center 8000 with two 50" displays for tabletop or pedestal	\$3,535	DC3	2%	\$3,464.30	Service

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4870-26820-108	Service	Maintenance	HDX Media Center 8000 with 2 50 inch Displays	Premier On-Site	Premier Onsite, One Year, HDX Media Center 8000 with two 50" displays for tabletop or pedestal	\$5,300	DC3	2%	\$5,194.00	Service
4870-26820-136	Service	Maintenance	HDX Media Center 8000 with 2 50 inch Displays	Premier	Premier, Three Year, HDX Media Center 8000 with two 50" displays for tabletop or pedestal	\$9,015	DC3	2%	\$8,834.70	Service
4870-26820-138	Service	Maintenance	HDX Media Center 8000 with 2 50 inch Displays	Premier On-Site	Premier Onsite, Three Year, HDX Media Center 8000 with two 50" displays for tabletop or pedestal	\$13,520	DC3	2%	\$13,249.60	Service
4877-26820-513	Service	Maintenance	HDX Media Center 8000 with 2 50 inch Displays	Polycom Advantage	Polycom Advantage, One Year, HDX Media Center 8000 with two 50" displays for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$3,705	DC3	2%	\$3,630.90	Service
4877-26820-514	Service	Waintenance	HDX Media Center 8000 with 2 50 inch Displays	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, HDX Media Center 8000 with two 50" displays for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$5,325	DC3	2%	\$5,218.50	Service
4877-26820-533	Service	Maintenance	HDX Media Center 8000 with 2 50 inch Displays	Polycom Advantage	Polycom Advantage, Three Year, HDX Media Center 8000 with two 50" displays for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$9,460	DC3	2%	\$9,270.80	Service
4877-26820-534	Service	Waintenance		Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, HDX Media Center 8000 with two 50" displays for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$13,585	DC3	2%	\$13,313.30	Service

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4870-00388-002	Service	Denlovment	HDX Media Center 8000 with 2 Displays		On-site Installation, HDX Media Center series w/one 43" or greater display, or two displays. (See Video Endpoint Install Service Description for important wall mount info. Customer is responsible for securing any wall mount brackets to facility walls)	\$2,495	DC4	2%	\$2,445.10	Service
4870-00388-106	Service	Maintenance	HDX Media Center 8000 with 2 Displays	Premier	Premier, One Year, HDX Media Center 8000 with two 42" displays for tabletop or pedestal	\$3,214	DC3	2%	\$3,149.72	Service
4870-00388-108	Service	Maintenance	HDX Media Center 8000 with 2 Displays	Premier On-Site	Premier Onsite, One Year, HDX Media Center 8000 with two 42" displays for tabletop or pedestal	\$4,820	DC3	2%	\$4,723.60	Service
4877-00388-513	Service	Waintenance	HDX Media Center 8000 with 2 Displays	Polycom Advantage	Polycom Advantage, One Year, HDX Media Center 8000 with two 42" displays for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$3,370	DC3	2%	\$3,302.60	Service
4877-00388-514	Service	IVIaIntenance	HDX Media Center 8000 with 2 Displays	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, HDX Media Center 8000 with two 42" displays for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$4,840	DC3	2%	\$4,743.20	Service
4870-68170-002	Service	Denlovment	RealPresence EduCart 500 No Display	Endpoint Installation	Onsite installation, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV- 12x camera, no display	\$1,500	DC4	2%	\$1,470.00	Service
4870-68170-112	Service	Maintenance	RealPresence EduCart 500 No Display	Premier	Premier, One Year, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV- 12x camera, no display	\$1,800	DC3	2%	\$1,764.00	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-68170-114	Service	Maintonanco	RealPresence EduCart 500 No Display	Premier On-Site	Premier Onsite, One Year, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display	\$2,700	DC3	2%	\$2,646.00	Service
4870-68170-312	Service	Maintenance	RealPresence EduCart 500 No Display	Premier	Premier, Three Year, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV- 12x camera, no display	\$4,860	DC3	2%	\$4,762.80	Service
4870-68170-314	Service	Maintenance	RealPresence EduCart 500 No Display	Premier On-Site	Premier Onsite, Three Year, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display	\$7,290	DC3	2%	\$7,144.20	Service
4877-68170-513	Service	Maintenance	RealPresence EduCart 500 No Display	Polycom Advantage	Polycom Advantage, One Year, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display	\$1,895	DC3	2%	\$1,857.10	Service
4877-68170-514	Service	Maintenance		Polycom Advantage On-	Polycom Advantage Onsite, One Year, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display	\$2,745	DC3	2%	\$2,690.10	Service
4877-68170-515	Service	Maintenance		Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display (see support.polycom.com for availability)	\$4,675	DC3	2%	\$4,581.50	Service
4877-68170-533	Service	Maintenance	RealPresence EduCart 500 No Display	Polycom Advantage	Polycom Advantage, Three Year, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display	\$5,115	DC3	2%	\$5,012.70	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy -	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-68170-534	Service	Maintenance	RealPresence EduCart 500 No Display	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display	\$7,410	DC3	2%	\$7,261.80	Service
4877-68170-535	Service	Maintenance	RealPresence EduCart 500 No Display	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display (see support.polycom.com for availability)	\$12,625	DC3	2%	\$12,372.50	Service
4870-64910-112	Service	Maintenance	RealPresence EduCart 500 Single 55 in Display	Premier	Premier, One Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display	\$2,966	DC3	2%	\$2,906.68	Service
4870-64910-114	Service	Maintenance	RealPresence EduCart 500 Single 55 in Display	Premier On-Site	Premier Onsite, One Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV- 12x camera, 1-55" display	\$4,450	DC3	2%	\$4,361.00	Service
4870-64910-312	Service	Maintenance	RealPresence EduCart 500 Single 55 in Display	Premier	Premier, Three Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display	\$8,008	DC3	2%	\$7,847.84	Service
4877-64910-513	Service	Maintenance	RealPresence EduCart 500 Single 55 in Display	Polycom Advantage	Polycom Advantage, One Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV- 12x camera, 1-55" display	\$3,110	DC3	2%	\$3,047.80	Service
4877-64910-514	Service	Maintenance	RealPresence EduCart 500 Single 55 in Display	Site	Polycom Advantage Onsite, One Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display	\$4,475	DC3	2%	\$4,385.50	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-64910-515	Service	Maintenance	RealPresence EduCart 500 Single 55 in Display	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display (see support.polycom.com for availability)	\$7,555	DC3	2%	\$7,403.90	Service
4877-64910-533	Service	Maintenance	RealPresence EduCart 500 Single 55 in Display	Polycom Advantage	Polycom Advantage, Three Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display	\$8,395	DC3	2%	\$8,227.10	Service
4870-64910-314	Service	Maintonanco	RealPresence EduCart 500 Single 55 in Display		Premier Onsite, Three Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV- 12x camera, 1-55" display	\$12,015	DC3	2%	\$11,774.70	Service
4877-64910-534	Service	Maintonanco	RealPresence EduCart 500 Single 55 in Display	Polycom Advantage Un-	Polycom Advantage Onsite, Three Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display	\$12,075	DC3	2%	\$11,833.50	Service
4877-64910-535	Service	Maintonanco	RealPresence EduCart 500 Single 55 in Display	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display (see support.polycom.com for availability)	\$20,400	DC3	2%	\$19,992.00	Service
4870-64910-002	Service	Donloymont	RealPresence EduCart 500 Single 55in Display	Endpoint Installation	Onsite installation RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display	\$2,000	DC4	2%	\$1,960.00	Service
4870-70911-112	Service	Maintenance	RealPresence Eyeless EduCart 500 Single 55 in Display	Premier	Premier, One Year, RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system.	\$2,966	DC3	2%	\$2,906.68	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-70911-114	Service	ancontonanco	RealPresence Eyeless EduCart 500 Single 55 in Display	Premier On-Site	Premier Onsite, One Year, RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, 1- 55" display, 4" 2-way powered monitor speaker system.	\$4,450	DC3	2%	\$4,361.00	Service
4870-70911-312	Service	M/laintonanco	RealPresence Eyeless EduCart 500 Single 55 in Display	Premier	Premier, Three Year, RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system.	\$8,008	DC3	2%	\$7,847.84	Service
4877-70911-513	Service	Maintenance	RealPresence Eyeless EduCart 500 Single 55 in Display	Polycom Advantage	Polycom Advantage, One Year, RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system.	\$3,110	DC3	2%	\$3,047.80	Service
4877-70911-514	Service	Waintenance	RealPresence Eyeless EduCart 500 Single 55 in Display		Polycom Advantage Onsite, One Year, RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system.	\$4,475	DC3	2%	\$4,385.50	Service
4877-70911-515	Service	Waintenance	RealPresence Eyeless EduCart 500 Single 55 in Display	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RealPresence 'eyeless' EduCart 500 Includes: Group 500- 720p codec, rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system. (see support.polycom.com for availability)	\$7,555	DC3	2%	\$7,403.90	Service
4877-70911-533	Service	Maintenance	RealPresence Eyeless EduCart 500 Single 55 in Display	Polycom Advantage	Polycom Advantage, Three Year, RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system.	\$8,395	DC3	2%	\$8,227.10	Service
4870-70911-314	Service	Maintenance	RealPresence Eyeless EduCart 500 Single 55 in Display	Premier On-Site	Premier Onsite, Three Year, RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system.	\$12,015	DC3	2%	\$11,774.70	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-70911-534	Service	ancontonanco	RealPresence Eyeless EduCart 500 Single 55 in Display	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system.	\$12,075	DC3	2%	\$11,833.50	Service
4877-70911-535	Service	Ancontonanco	RealPresence Eyeless EduCart 500 Single 55 in Display	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RealPresence 'eyeless' EduCart 500 Includes: Group 500- 720p codec, rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system. (see support.polycom.com for availability)	\$20,400	DC3	2%	\$19,992.00	Service
4870-70911-002	Service	Doploymont	RealPresence Eyeless EduCart 500 Single 55in Display		Onsite installation, Polycom RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system	\$2,000	DC4	2%	\$1,960.00	Service
4870-61070-002	Service	Deployment	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	Installation	Onsite installation, RealPresence Group Convene (7200- 52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-034) Bundle	\$1,300	DC4	2%	\$1,274.00	Service
4870-61070-112	Service	Maintenance	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	Premier	Premier, One Year, RealPresence Group Convene (7200- 52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-034) Bundle	\$1,080	DC3	2%	\$1,058.40	Service
4870-61070-114	Service	Maintenance	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	Premier On-Site	Premier Onsite, One Year, RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500- 720p with EagleEye Acoustic (7200-63550-034) Bundle	\$1,620	DC3	2%	\$1,587.60	Service
4870-61070-312	Service	Waintenance	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	Premier	Premier, Three Year, RealPresence Group Convene (7200- 52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-034) Bundle	\$2,915	DC3	2%	\$2,856.70	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-61070-314	Service	Maintenance	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	Premier On-Site	Premier Onsite, Three Year, RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500- 720p with EagleEye Acoustic (7200-63550-034) Bundle	\$4,375	DC3	2%	\$4,287.50	Service
4877-61070-513	Service	N/laintonanco	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	Polycom Advantage	Polycom Advantage, One Year, RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550- 034) Bundle	\$1,135	DC3	2%	\$1,112.30	Service
4877-61070-514	Service	Waintenance	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200- 63550-034) Bundle	\$1,650	DC3	2%	\$1,617.00	Service
4877-61070-515	Service	Maintenance	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-034) Bundle (see support.polycom.com for availability)	\$2,805	DC3	2%	\$2,748.90	Service
4877-61070-533	Service		RP Group Convene GS 500 with Eagle Eye Acoustic Camera	Polycom Advantage	Polycom Advantage, Three Year, RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550- 034) Bundle	\$3,065	DC3	2%	\$3,003.70	Service
4877-61070-534	Service	Maintenance	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	Site	Polycom Advantage Onsite, Three Year, RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200- 63550-034) Bundle	\$4,455	DC3	2%	\$4,365.90	Service
4877-61070-535	Service	Waintenance	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-034) Bundle (see support.polycom.com for availability)	\$7,570	DC3	2%	\$7,418.60	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-52850-002	Service	Deployment	RP Group Convene Media Dock	Endpoint Installation	Onsite installation, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display, and codec installation.	\$1,300	DC4	2%	\$1,274.00	Service
4870-52850-112	Service	Maintenance	RP Group Convene Media Dock	Dromior	Premier, One Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display	\$240	DC3	2%	\$235.20	Service
4870-52850-114	Service	Maintenance	RP Group Convene Media Dock	Premier On-Site	Premier Onsite, One Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display	\$360	DC3	2%	\$352.80	Service
4870-52850-312	Service	Maintenance	RP Group Convene Media Dock	Premier	Premier, Three Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display	\$650	DC3	2%	\$637.00	Service
4870-52850-314	Service	Maintenance	RP Group Convene Media Dock	Premier On-Site	Premier Onsite, Three Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display	\$970	DC3	2%	\$950.60	Service
4877-52850-513	Service	Maintenance	RP Group Convene Media Dock		Polycom Advantage, One Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display	\$255	DC3	2%	\$249.90	Service
4877-52850-514	Service	Maintenance	IRP (aroun (onvene Media Dock	Sito	Polycom Advantage Onsite, One Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display	\$365	DC3	2%	\$357.70	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-52850-515	Service	Maintenance	IRP (-roun (onvene Media Dock	Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display (see support.polycom.com for availability)	\$620	DC3	2%	\$607.60	Service
4877-52850-533	Service	Maintenance	RP Group Convene Media Dock	Polycom Advantage	Polycom Advantage, Three Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display	\$690	DC3	2%	\$676.20	Service
4877-52850-534	Service	Maintenance	IRP Group Convene Media Dock	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display	\$985	DC3	2%	\$965.30	Service
4877-52850-535	Service	Maintenance	IRP (Frolin Convene Media Dock	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display (see support.polycom.com for availability)	\$1,675	DC3	2%	\$1,641.50	Service
4870-67190-002	Service	Deployment	RP Group Convene-GS 310 with EE Acoustic Camera	Endpoint Installation	Onsite installation, RealPresence Group Convene plus RealPresence Group Series 310 with EagleEye Acoustic	\$1,300	DC4	2%	\$1,274.00	Service
4870-67190-112	Service	Maintenance	RP Group Convene-GS 310 with EE Acoustic Camera	Premier	Premier, One Year, RealPresence Group Convene plus RealPresence Group Series 310 with EagleEye Acoustic	\$600	DC3	2%	\$588.00	Service
4870-67190-114	Service	Waintenance	RP Group Convene-GS 310 with EE Acoustic Camera	Premier On-Site	Premier Onsite, One Year, RealPresence Group Convene plus RealPresence Group Series 310 with EagleEye Acoustic	\$900	DC3	2%	\$882.00	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-67190-312	Service		RP Group Convene-GS 310 with EE Acoustic Camera	Premier	Premier, Three Year, RealPresence Group Convene plus RealPresence Group Series 310 with EagleEye Acoustic	\$1,620	DC3	2%	\$1,587.60	Service
4870-67190-314	Service	N/laintonanco	RP Group Convene-GS 310 with EE Acoustic Camera	Premier On-Site	Premier Onsite, Three Year, RealPresence Group Convene plus RealPresence Group Series 310 with EagleEye Acoustic	\$2,430	DC3	2%	\$2,381.40	Service
4877-67190-513	Service	Waintenance	RP Group Convene-GS 310 with EE Acoustic Camera	Polycom Advantage	Polycom Advantage, One Year, RealPresence Group Convene plus RealPresence Group Series 310 with EagleEye Acoustic	\$630	DC3	2%	\$617.40	Service
4877-67190-514	Service	liviaintenance	RP Group Convene-GS 310 with EE Acoustic Camera	Polycom Advantage Un-	Polycom Advantage Onsite, One Year, RealPresence Group Convene plus RealPresence Group Series 310 with EagleEye Acoustic	\$915	DC3	2%	\$896.70	Service
4877-67190-515	Service	INISINTANSNCA	RP Group Convene-GS 310 with EE Acoustic Camera	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RealPresence Group Convene plus RealPresence Group Series 310 with EagleEye Acoustic (see support.polycom.com for availability)	\$1,555	DC3	2%	\$1,523.90	Service
4877-67190-533	Service	Maintenance	RP Group Convene-GS 310 with EE Acoustic Camera	Polycom Advantage	Polycom Advantage, Three Year, RealPresence Group Convene plus RealPresence Group Series 310 with EagleEye Acoustic	\$1,700	DC3	2%	\$1,666.00	Service
4877-67190-534	Service	INIAINTENANCE	RP Group Convene-GS 310 with EE Acoustic Camera	Polycom Advantage On-	Polycom Advantage Onsite, Three Year, RealPresence Group Convene plus RealPresence Group Series 310 with EagleEye Acoustic	\$2,470	DC3	2%	\$2,420.60	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-67190-535	Service	Waintenance	RP Group Convene-GS 310 with EE Acoustic Camera	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, Three Year, RealPresence Group Convene plus RealPresence Group Series 310 with EagleEye Acoustic (see support.polycom.com for availability)	\$4,205	DC3	2%	\$4,120.90	Service
4870-64860-002	Service	Donloymont	RealPresence Utility Cart 500 Dual 22in Displays	Endpoint Installation	Onsite installation, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV- 12x camera, 2-22"	\$1,500	DC4	2%	\$1,470.00	Service
4870-68160-002	Service	Denloyment	RealPresence Utility Cart 500 Dual 22in Displays	Endpoint Installation	Onsite Installation, Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD	\$1,500	DC4	2%	\$1,470.00	Service
4870-64860-112	Service	Maintenance	RealPresence Utility Cart 500 Dual 22in Displays	Premier	Premier, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV- 12x camera, 2-22"	\$1,854	DC3	2%	\$1,816.92	Service
4870-64860-114	Service	Waintenance	RealPresence Utility Cart 500 Dual 22in Displays		Premier Onsite, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV- 12x camera, 2-22"	\$2,781	DC3	2%	\$2,725.38	Service
4870-64860-312	Service	Maintenance	RealPresence Utility Cart 500 Dual 22in Displays		Premier, Three Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV- 12x camera, 2-22"	\$5,006	DC3	2%	\$4,905.88	Service
4870-64860-314	Service	Maintenance	RealPresence Utility Cart 500 Dual 22in Displays	Premier On-Site	Premier Onsite, Three Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV- 12x camera, 2-22"	\$7,509	DC3	2%	\$7,358.82	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-64860-513	Service	anco antonanco	RealPresence Utility Cart 500 Dual 22in Displays	Polycom Advantage	Polycom Advantage, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22"	\$1,945	DC3	2%	\$1,906.10	Service
4877-64860-514	Service	Maintonanco	RealPresence Utility Cart 500 Dual 22in Displays	Site	Polycom Advantage Onsite, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22"	\$2,795	DC3	2%	\$2,739.10	Service
4877-64860-515	Service	Maintenance	RealPresence Utility Cart 500 Dual 22in Displays	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22" (see support.polycom.com for availability)	\$4,720	DC3	2%	\$4,625.60	Service
4877-64860-533	Service	Maintenance	RealPresence Utility Cart 500 Dual 22in Displays	Polycom Advantage	Polycom Advantage, Three Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22"	\$5,250	DC3	2%	\$5,145.00	Service
4877-64860-534	Service	Waintenance	RealPresence Utility Cart 500 Dual 22in Displays	Polycom Advantage Un-	Polycom Advantage Onsite, Three Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22"	\$7,545	DC3	2%	\$7,394.10	Service
4877-64860-535	Service	Maintenance	RealPresence Utility Cart 500 Dual 22in Displays	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22" (see support.polycom.com for availability)	\$12,745	DC3	2%	\$12,490.10	Service
4870-68160-112	Service	Waintenance	RealPresence Utility Cart 500 Dual 22in Displays and EEIII	Premier	Premier, One Year, Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD	\$1,795	DC3	2%	\$1,759.10	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-68160-114	Service	anco antonanco	RealPresence Utility Cart 500 Dual 22in Displays and EEIII	Premier On-Site	Premier Onsite, One Year, Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD	\$2,695	DC3	2%	\$2,641.10	Service
4870-68160-312	Service	anco antonanco	RealPresence Utility Cart 500 Dual 22in Displays and EEIII	Premier	Premier, Three Year, Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD	\$4,850	DC3	2%	\$4,753.00	Service
4870-68160-314	Service	Waintenance	RealPresence Utility Cart 500 Dual 22in Displays and EEIII	Premier On-Site	Premier Onsite, Three Year, Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD	\$7,275	DC3	2%	\$7,129.50	Service
4877-68160-513	Service	Maintenance	RealPresence Utility Cart 500 Dual 22in Displays and EEIII	Polycom Advantage	Polycom Advantage, One Year, Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD	\$1,890	DC3	2%	\$1,852.20	Service
4877-68160-514	Service	INISINTANSNCA	RealPresence Utility Cart 500 Dual 22in Displays and EEIII	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD	\$2,740	DC3	2%	\$2,685.20	Service
4877-68160-515	Service	Maintenance	RealPresence Utility Cart 500 Dual 22in Displays and EEIII	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD (see support.polycom.com for availability)	\$4,665	DC3	2%	\$4,571.70	Service
4877-68160-533	Service	Waintenance	RealPresence Utility Cart 500 Dual 22in Displays and EEIII	Polycom Advantage	Polycom Advantage, Three Year, Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD	\$5,105	DC3	2%	\$5,002.90	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-68160-534	Service		RealPresence Utility Cart 500 Dual 22in Displays and EEIII	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD	\$7,400	DC3	2%	\$7,252.00	Service
4877-68160-535	Service	N/laintonanco	RealPresence Utility Cart 500 Dual 22in Displays and EEIII	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD (see support.polycom.com for availability)	\$12,600	DC3	2%	\$12,348.00	Service
4870-65280-002	Service	Donlovmont	RealPresence Utility Cart 500 Eyeless Dual 22in Displays	Endpoint Installation	Onsite installation, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray,, 2- 22"	\$1,500	DC4	2%	\$1,470.00	Service
4870-65280-112	Service	IVIaIntenance	RealPresence Utility Cart 500 Eyeless Dual 22in Displays	Premier	Premier, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray,, 2- 22"	\$1,854	DC3	2%	\$1,816.92	Service
4870-65280-114	Service	IVIaIntenance	RealPresence Utility Cart 500 Eyeless Dual 22in Displays	Premier On-Site	Premier Onsite, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray,, 2-22"	\$2,781	DC3	2%	\$2,725.38	Service
4870-65280-312	Service	Maintenance	RealPresence Utility Cart 500 Eyeless Dual 22in Displays	Premier	Premier, Three Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray,, 2- 22"	\$5,006	DC3	2%	\$4,905.88	Service
4870-65280-314	Service		RealPresence Utility Cart 500 Eyeless Dual 22in Displays	Premier On-Site	Premier Onsite, Three Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray,, 2-22"	\$7,509	DC3	2%	\$7,358.82	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-65280-513	Service		RealPresence Utility Cart 500 Eyeless Dual 22in Displays		Polycom Advantage, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray,, 2-22"	\$1,945	DC3	2%	\$1,906.10	Service
4877-65280-514	Service	Maintenance	RealPresence Utility Cart 500 Eyeless Dual 22in Displays	Site	Polycom Advantage Onsite, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray,, 2-22"	\$2,795	DC3	2%	\$2,739.10	Service
4877-65280-515	Service	Maintenance	RealPresence Utility Cart 500 Eyeless Dual 22in Displays	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray,, 2-22" (see support.polycom.com for availability)	\$4,720	DC3	2%	\$4,625.60	Service
4877-65280-533	Service	Maintenance	RealPresence Utility Cart 500 Eyeless Dual 22in Displays	Polycom Advantage	Polycom Advantage, Three Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray,, 2-22"	\$5,250	DC3	2%	\$5,145.00	Service
4877-65280-534	Service	Maintenance	RealPresence Utility Cart 500 Eyeless Dual 22in Displays	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray,, 2-22"	\$7,545	DC3	2%	\$7,394.10	Service
4877-65280-535	Service	Maintenance	RealPresence Utility Cart 500 Eyeless Dual 22in Displays	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray,, 2-22" (see support.polycom.com for availability)	\$12,745	DC3	2%	\$12,490.10	Service
4870-65270-002	Service	Denlovment	RealPresence Utility Cart 500 Eyeless Single 27in Display	Endpoint Installation	Onsite installation, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, 1- 27"	\$1,500	DC4	2%	\$1,470.00	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-65270-112	Service		RealPresence Utility Cart 500 Eyeless Single 27in Display		Premier, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, 1- 27"	\$1,792	DC3	2%	\$1,756.16	Service
4870-65270-114	Service	Ancontonanco	RealPresence Utility Cart 500 Eyeless Single 27in Display	Premier On-Site	Premier Onsite, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-27"	\$2,688	DC3	2%	\$2,634.24	Service
4870-65270-312	Service	ancontonanco	RealPresence Utility Cart 500 Eyeless Single 27in Display	Premier	Premier, Three Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, 1- 27"	\$4,841	DC3	2%	\$4,744.18	Service
4870-65270-314	Service	liviaintenance	RealPresence Utility Cart 500 Eyeless Single 27in Display	Premier On-Site	Premier Onsite, Three Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-27"	\$7,256	DC3	2%	\$7,110.88	Service
4877-65270-513	Service	IVISINTANSNCA	RealPresence Utility Cart 500 Eyeless Single 27in Display	Polycom Advantage	Polycom Advantage, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-27"	\$1,880	DC3	2%	\$1,842.40	Service
4877-65270-514	Service	Waintenance	RealPresence Utility Cart 500 Eyeless Single 27in Display	Site	Polycom Advantage Onsite, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-27"	\$2,700	DC3	2%	\$2,646.00	Service
4877-65270-515	Service	Waintenance	RealPresence Utility Cart 500 Eyeless Single 27in Display	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-27" (see support.polycom.com for availability)	\$4,565	DC3	2%	\$4,473.70	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-65270-533	Service	Maintonanco	RealPresence Utility Cart 500 Eyeless Single 27in Display		Polycom Advantage, Three Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-27"	\$5,080	DC3	2%	\$4,978.40	Service
4877-65270-534	Service	N/laintonanco	RealPresence Utility Cart 500 Eyeless Single 27in Display	Polycom Advantage Un-	Polycom Advantage Onsite, Three Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-27"	\$7,290	DC3	2%	\$7,144.20	Service
4877-65270-535	Service	Waintenance	RealPresence Utility Cart 500 Eyeless Single 27in Display	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-27" (see support.polycom.com for availability)	\$12,320	DC3	2%	\$12,073.60	Service
4870-64850-002	Service	Deployment	RealPresence Utility Cart 500 Single 27in Display	Endpoint Installation	Onsite installation, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV- 12x camera, 1-27"	\$1,500	DC4	2%	\$1,470.00	Service
4870-64850-112	Service	Waintenance	RealPresence Utility Cart 500 Single 27in Display		Premier, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV- 12x camera, 1-27"	\$1,792	DC3	2%	\$1,756.16	Service
4870-64850-114	Service	Maintonanco	RealPresence Utility Cart 500 Single 27in Display	Premier On-Site	Premier Onsite, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV- 12x camera, 1-27"	\$2,688	DC3	2%	\$2,634.24	Service
4870-64850-312	Service	Waintenance	RealPresence Utility Cart 500 Single 27in Display	Premier	Premier, Three Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV- 12x camera, 1-27"	\$4,841	DC3	2%	\$4,744.18	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-64850-314	Service	Waintenance	RealPresence Utility Cart 500 Single 27in Display	Premier On-Site	Premier Onsite, Three Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV- 12x camera, 1-27"	\$7,256	DC3	2%	\$7,110.88	Service
4877-64850-513	Service	Maintenance	RealPresence Utility Cart 500 Single 27in Display	Polycom Advantage	Polycom Advantage, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27"	\$1,880	DC3	2%	\$1,842.40	Service
4877-64850-514	Service	Maintenance	RealPresence Utility Cart 500 Single 27in Display	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27"	\$2,700	DC3	2%	\$2,646.00	Service
4877-64850-515	Service	Maintenance	RealPresence Utility Cart 500 Single 27in Display	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27" (see support.polycom.com for availability)	\$4,565	DC3	2%	\$4,473.70	Service
4877-64850-533	Service	Maintenance	RealPresence Utility Cart 500 Single 27in Display	Polycom Advantage	Polycom Advantage, Three Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27"	\$5,080	DC3	2%	\$4,978.40	Service
4877-64850-534	Service	Maintenance	RealPresence Utility Cart 500 Single 27in Display	Site	Polycom Advantage Onsite, Three Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27"	\$7,290	DC3	2%	\$7,144.20	Service
4877-64850-535	Service	Waintenance	RealPresence Utility Cart 500 Single 27in Display	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27" (see support.polycom.com for availability)	\$12,320	DC3	2%	\$12,073.60	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-64890-002	Service	Deployment	RealPresence VideoProtect 500	Endpoint Installation	Onsite installation, RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22"	\$1,500	DC4	2%	\$1,470.00	Service
4870-64890-112	Service	Maintenance	RealPresence VideoProtect 500	Premier	Premier, One Year, RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22"	\$1,483	DC3	2%	\$1,453.34	Service
4870-64890-114	Service	Maintenance	RealPresence VideoProtect 500		Premier Onsite, One Year, RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22"	\$2,225	DC3	2%	\$2,180.50	Service
4870-64890-312	Service	Maintenance	RealPresence VideoProtect 500	Premier	Premier, Three Year, RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22"	\$4,007	DC3	2%	\$3,926.86	Service
4870-64890-314	Service	Maintenance	RealPresence VideoProtect 500	Premier On-Site	Premier Onsite, Three Year, RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22"	\$6,005	DC3	2%	\$5,884.90	Service
4877-64890-513	Service	Maintenance	RealPresence VideoProtect 500	Polycom Advantage	Polycom Advantage, One Year, RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22"	\$1,555	DC3	2%	\$1,523.90	Service
4877-64890-514	Service	Maintenance	IRealPresence VideoProtect 500	Polycom Advantage On-	Polycom Advantage Onsite, One Year, RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22"	\$2,235	DC3	2%	\$2,190.30	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-64890-515	Service	Maintenance	RealPresence VideoProtect 500	Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22" (see support.polycom.com for availability)	\$3,780	DC3	2%	\$3,704.40	Service
4877-64890-533	Service	Maintenance	RealPresence VideoProtect 500	Polycom Advantage	Polycom Advantage, Three Year, RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22"	\$4,205	DC3	2%	\$4,120.90	Service
4877-64890-534	Service	Maintenance	RealPresence VideoProtect 500	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22"	\$6,040	DC3	2%	\$5,919.20	Service
4877-64890-535	Service	Maintenance	RealPresence VideoProtect 500	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22" (see support.polycom.com for availability)	\$10,205	DC3	2%	\$10,000.90	Service
4870-63530-002	Service	Deployment	Group 300 720p EE Acoustic	Fuddoint Installation	Onsite installation service for Real Presence Group 300- 720p: Group 300 HD codec, EagleEye Acoustic camera	\$1,300	DC4	2%	\$1,274.00	Service
4870-63530-112	Service	Maintenance	Group 300 720p EE Acoustic	Premier	Premier, One Year, Real Presence Group 300-720p: Group 300 HD codec, EagleEye Acoustic camera	\$371	DC3	2%	\$363.58	Service
4870-63530-114	Service	Maintenance	Group 300 720p EE Acoustic	Premier On-Site	Premier Onsite, One Year, Real Presence Group 300- 720p: Group 300 HD codec, EagleEye Acoustic camera	\$556	DC3	2%	\$544.88	Service

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4870-63530-312	Service	Maintenance	Group 300 720p EE Acoustic	Promior	Premier, Three Year, Real Presence Group 300-720p: Group 300 HD codec, EagleEye Acoustic camera	\$999	DC3	2%	\$979.02	Service
4870-63530-314	Service	Maintenance	Group 300 720p EE Acoustic	Premier On-Site	Premier Onsite, Three Year, Real Presence Group 300- 720p: Group 300 HD codec, EagleEye Acoustic camera	\$1,504	DC3	2%	\$1,473.92	Service
4877-63530-513	Service	Maintenance	Group 300 720p EE Acoustic	Polycom Advantage	Polycom Advantage, One Year, Real Presence Group 300- 720p: Group 300 HD codec, EagleEye Acoustic camera	\$390	DC3	2%	\$382.20	Service
4877-63530-514	Service	Maintenance	Group 300 720p EE Acoustic	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, Real Presence Group 300-720p: Group 300 HD codec, EagleEye Acoustic camera	\$560	DC3	2%	\$548.80	Service
4877-63530-515	Service	Maintenance	Group 300 720p EE Acoustic	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, Real Presence Group 300-720p: Group 300 HD codec, EagleEye Acoustic camera (see support.polycom.com for availability)	\$950	DC3	2%	\$931.00	Service
4877-63530-533	Service	Maintenance	Group 300 720p EE Acoustic	Polycom Advantage	Polycom Advantage, Three Year, Real Presence Group 300-720p: Group 300 HD codec, EagleEye Acoustic camera	\$1,040	DC3	2%	\$1,019.20	Service
4877-63530-534	Service	Maintenance	Group 300 720p EE Acoustic	Site	Polycom Advantage Onsite, Three Year, Real Presence Group 300-720p: Group 300 HD codec, EagleEye Acoustic camera	\$1,510	DC3	2%	\$1,479.80	Service

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4877-63530-535	Service	Maintenance		Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, Real Presence Group 300-720p: Group 300 HD codec, EagleEye Acoustic camera (see support.polycom.com for availability)	\$2,550	DC3	2%	\$2,499.00	Service
4870-64500-001	Service	Deployment	Group 300 720p EE IV 4x	Endpoint Installation	Remote Installation, RealPresence Group 300-720p: Group 300 HD codec, EagleEyeIV-4x camera	\$820	DC4	2%	\$803.60	Service
4870-64500-002	Service	Deployment	Group 300 720p EE IV 4x	Endpoint Installation	Onsite installation, RealPresence Group 300-720p: Group 300 HD codec, EagleEyeIV-4x camera	\$1,300	DC4	2%	\$1,274.00	Service
4870-64500-112	Service	Maintenance	Group 300 720p EE IV 4x	Premier	Premier, One Year, RealPresence Group 300-720p: Group 300 HD codec, EagleEyeIV-4x camera	\$670	DC3	2%	\$656.60	Service
4870-64500-114	Service	Maintenance	Group 300 720p EE IV 4x	Promier Un-Nite	Premier Onsite, One Year, RealPresence Group 300-720p: Group 300 HD codec, EagleEyeIV-4x camera	\$1,010	DC3	2%	\$989.80	Service
4870-64500-312	Service	Maintenance	Group 300 720p EE IV 4x	Premier	Premier, Three Year, RealPresence Group 300-720p: Group 300 HD codec, EagleEyeIV-4x camera	\$1,815	DC3	2%	\$1,778.70	Service
4870-64500-314	Service	Maintenance	Group 300 720p EE IV 4x	Premier (In-Nite	Premier Onsite, Three Year, RealPresence Group 300- 720p: Group 300 HD codec, EagleEyeIV-4x camera	\$2,725	DC3	2%	\$2,670.50	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-64500-513	Service	Maintenance	Group 300 720p EE IV 4x	Polycom Advantage	Polycom Advantage, One Year, RealPresence Group 300- 720p: Group 300 HD codec, EagleEyeIV-4x camera	\$725	DC3	2%	\$710.50	Service
4877-64500-514	Service	Maintenance	Group 300 720p EE IV 4x	Site	Polycom Advantage Onsite, One Year, RealPresence Group 300-720p: Group 300 HD codec, EagleEyelV-4x camera	\$1,045	DC3	2%	\$1,024.10	Service
4877-64500-515	Service	Maintenance	Group 300 720p EE IV 4x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RealPresence Group 300-720p: Group 300 HD codec, EagleEyeIV-4x camera (see support.polycom.com for availability)	\$1,765	DC3	2%	\$1,729.70	Service
4877-64500-533	Service	Maintenance	Group 300 720p EE IV 4x	Polycom Advantage	Polycom Advantage, Three Year, RealPresence Group 300- 720p: Group 300 HD codec, EagleEyeIV-4x camera	\$1,955	DC3	2%	\$1,915.90	Service
4877-64500-534	Service	Maintenance	Group 300 720p EE IV 4x	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, RealPresence Group 300-720p: Group 300 HD codec, EagleEyelV-4x camera	\$2,820	DC3	2%	\$2,763.60	Service
4877-64500-535	Service	Maintenance	Group 300 720p EE IV 4x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RealPresence Group 300-720p: Group 300 HD codec, EagleEyeIV-4x camera (see support.polycom.com for availability)	\$4,765	DC3	2%	\$4,669.70	Service
4870-67258-002	Service	Donloymont	Group 300 MC 42 in AIO LED Single TT EE IV-4x	Endpoint Installation	Onsite Installation, Group 300-720-4x Tabletop Media Center 1TT42. Includes: Group 300-720 codec, rmt, MicArray, EE IV-4x camera, 1-42" 1080p LED tabletop display	\$1,995	DC4	2%	\$1,955.10	Service

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4870-67258-112	Service	Maintonanco	Group 300 MC 42 in AlO LED Single TT EE IV-4x		Premier, One Year, Group 300-720-4x Tabletop Media Center 1TT42. Includes: Group 300-720 codec, rmt, MicArray, EE IV-4x camera, 1-42" 1080p LED tabletop display	\$1,560	DC3	2%	\$1,528.80	Service
4870-67258-114	Service		Group 300 MC 42 in AIO LED Single TT EE IV-4x	Premier On-Site	Premier Onsite, One Year, Group 300-720-4x Tabletop Media Center 1TT42. Includes: Group 300-720 codec, rmt, MicArray, EE IV-4x camera, 1-42" 1080p LED tabletop display	\$2,340	DC3	2%	\$2,293.20	Service
4877-67258-513	Service	Maintonanco	Group 300 MC 42 in AlO LED Single TT EE IV-4x	Polycom Advantage	Polycom Advantage, One Year, Group 300-720-4x Tabletop Media Center 1TT42. Includes: Group 300-720 codec, rmt, MicArray, EE IV-4x camera, 1-42" 1080p LED tabletop display	\$1,645	DC3	2%	\$1,612.10	Service
4877-67258-514	Service	INIaintenance	Group 300 MC 42 in AIO LED Single TT EE IV-4x		Polycom Advantage Onsite, One Year, Group 300-720-4x Tabletop Media Center 1TT42. Includes: Group 300-720 codec, rmt, MicArray, EE IV-4x camera, 1-42" 1080p LED tabletop display	\$2,380	DC3	2%	\$2,332.40	Service
4877-67258-515	Service	IVISINTANSNCA	Group 300 MC 42 in AIO LED Single TT EE IV-4x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, Group 300- 720-4x Tabletop Media Center 1TT42. Includes: Group 300-720 codec, rmt, MicArray, EE IV-4x camera, 1-42" 1080p LED tabletop display (see support.polycom.com for availability)	\$4,050	DC3	2%	\$3,969.00	Service
4870-65320-002	Service	Deployment	Group 310 720p EE Acoustic	IEndhoint installation	Onsite Installation, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera	\$1,300	DC4	2%	\$1,274.00	Service
4870-65320-112	Service	Maintenance	Group 310 720p EE Acoustic	Premier	Premier, One Year, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera	\$371	DC3	2%	\$363.58	Service

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4870-65320-114	Service	Maintenance	Group 310 720p EE Acoustic	Premier (In-Nite	Premier Onsite, One Year, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera	\$556	DC3	2%	\$544.88	Service
4870-65320-312	Service	Maintenance	Group 310 720p EE Acoustic	Dromior	Premier, Three Year, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera	\$999	DC3	2%	\$979.02	Service
4870-65320-314	Service	Maintenance	Group 310 720p EE Acoustic	Premier (In-Nite	Premier Onsite, Three Year, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera	\$1,504	DC3	2%	\$1,473.92	Service
4877-65320-513	Service	Maintenance	Group 310 720p EE Acoustic	IPOIVCOM Advantage	Polycom Advantage, One Year, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera	\$390	DC3	2%	\$382.20	Service
4877-65320-514	Service	Maintenance	I(rn) = I(rn) + I(rn	Site	Polycom Advantage Onsite, One Year, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera	\$560	DC3	2%	\$548.80	Service
4877-65320-515	Service	Maintenance	$I_{-round} = I_{111} I_{111}$	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera (see support.polycom.com for availability)	\$950	DC3	2%	\$931.00	Service
4877-65320-533	Service	Maintenance	Group 310 720p EE Acoustic	IPOlycom Advantage	Polycom Advantage, Three Year, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera	\$1,040	DC3	2%	\$1,019.20	Service

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4877-65320-534	Service	Maintenance	Group 310 720p EE Acoustic	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera	\$1,510	DC3	2%	\$1,479.80	Service
4877-65320-535	Service	Maintenance	IGroup 310 770b EF Acoustic	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera (see support.polycom.com for availability)	\$2,550	DC3	2%	\$2,499.00	Service
4870-65340-001	Service	Deployment	Group 310 720p EE IV 4x	Endpoint Installation	Remote Implememtation, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera	\$820	DC4	2%	\$803.60	Service
4870-65340-002	Service	Deployment	Group 310 720p EE IV 4x	IEndhoint installation	Onsite installation, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyelV-4x camera	\$1,300	DC4	2%	\$1,274.00	Service
4870-65340-112	Service	Maintenance	Group 310 720p EE IV 4x		Premier, One Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyelV-4x camera	\$670	DC3	2%	\$656.60	Service
4870-65340-114	Service	Maintenance	Group 310 720p EE IV 4x	Premier (In-Site	Premier Onsite, One Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera	\$1,010	DC3	2%	\$989.80	Service
4870-65340-312	Service	Maintenance	Group 310 720p EE IV 4x	Promier	Premier, Three Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera	\$1,815	DC3	2%	\$1,778.70	Service

Product ID		-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-65340-314	Service	Maintenance	Group 310 720p EE IV 4x	Promier (In-Site	Premier Onsite, Three Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera	\$2,725	DC3	2%	\$2,670.50	Service
4877-65340-513	Service	Maintenance	Group 310 720p EE IV 4x	Polycom Advantage	Polycom Advantage, One Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera	\$725	DC3	2%	\$710.50	Service
4877-65340-514	Service	Maintenance	16roun 310 770n FE IV 4y	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyelV-4x camera	\$1,045	DC3	2%	\$1,024.10	Service
4877-65340-515	Service	Maintenance	$1(3r_0)(n_1 \times 1)(1/2)(n_1 \mapsto 1)/2(n_2 \times 1)$	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera (see support.polycom.com for availability)	\$1,765	DC3	2%	\$1,729.70	Service
4877-65340-533	Service	Maintenance	Group 310 720p EE IV 4x	Polycom Advantage	Polycom Advantage, Three Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera	\$1,955	DC3	2%	\$1,915.90	Service
4877-65340-534	Service	Maintenance	1(3roun 310 / 20n EE IV / IV	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyelV-4x camera	\$2,820	DC3	2%	\$2,763.60	Service
4877-65340-535	Service	Maintenance	$1(3r_0)(n + 1)(1 + 1)$	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera (see support.polycom.com for availability)	\$4,765	DC3	2%	\$4,669.70	Service

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4870-65570-002	Service	Donloymont	Group 310 MC 42 in AlO LED Single TT EE IV-4x		Onsite Installation, Group 310-720-4x Tabletop Media Center 1TT42. Includes: Group 310-720 codec, rmt, MicArray, EE IV-4x camera, 1x 42" 1080p LED tabletop display	\$1,995	DC4	2%	\$1,955.10	Service
4870-65570-112	Service	Ancontonanco	Group 310 MC 42 in AIO LED Single TT EE IV-4x	Premier	Premier, One Year, Group 310-720-4x Tabletop Media Center 1TT42. Includes: Group 310-720 codec, rmt, MicArray, EE IV-4x camera, 1x 42" 1080p LED tabletop display	\$1,560	DC3	2%	\$1,528.80	Service
4870-65570-114	Service	Maintenance	Group 310 MC 42 in AIO LED Single TT EE IV-4x		Premier Onsite, One Year, Group 310-720-4x Tabletop Media Center 1TT42. Includes: Group 310-720 codec, rmt, MicArray, EE IV-4x camera, 1x 42" 1080p LED tabletop display	\$2,340	DC3	2%	\$2,293.20	Service
4877-65570-513	Service	Maintenance	Group 310 MC 42 in AIO LED Single TT EE IV-4x	Polycom Advantage	Polycom Advantage, One Year, Group 310-720-4x Tabletop Media Center 1TT42. Includes: Group 310-720 codec, rmt, MicArray, EE IV-4x camera, 1x 42" 1080p LED tabletop display	\$1,645	DC3	2%	\$1,612.10	Service
4877-65570-514	Service	ancontonanco	Group 310 MC 42 in AlO LED Single TT EE IV-4x	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, Group 310-720-4x Tabletop Media Center 1TT42. Includes: Group 310-720 codec, rmt, MicArray, EE IV-4x camera, 1x 42" 1080p LED tabletop display	\$2,380	DC3	2%	\$2,332.40	Service
4877-65570-515	Service	Ancontonanco	Group 310 MC 42 in AIO LED Single TT EE IV-4x	Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, Group 310- 720-4x Tabletop Media Center 1TT42. Includes: Group 310-720 codec, rmt, MicArray, EE IV-4x camera, 1x 42" 1080p LED tabletop display (see support.polycom.com for availability)	\$4,050	DC3	2%	\$3,969.00	Service
4870-63550-002	Service	Deployment	Group 500 720p EE Acoustic	Endpoint Installation	Onsite installation service for Real Presence Group 500- 720p: Group 500 HD codec, EagleEye Acoustic camera, univ. remote	\$1,300	DC4	2%	\$1,274.00	Service

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4870-63550-112	Service	Maintenance	Group 500 720p EE Acoustic		Premier, One Year, Real Presence Group 500-720p: Group 500 HD codec, EagleEye Acoustic camera, univ. remote	\$865	DC3	2%	\$847.70	Service
4870-63550-114	Service	Maintenance	Group 500 720p EE Acoustic	Premier On-Site	Premier Onsite, One Year, Real Presence Group 500- 720p: Group 500 HD codec, EagleEye Acoustic camera, univ. remote	\$1,298	DC3	2%	\$1,272.04	Service
4870-63550-312	Service	Maintenance	Group 500 720p EE Acoustic		Premier, Three Year, Real Presence Group 500-720p: Group 500 HD codec, EagleEye Acoustic camera, univ. remote	\$2,338	DC3	2%	\$2,291.24	Service
4870-63550-314	Service	Maintenance	Group 500 720p EE Acoustic	Premier On-Site	Premier Onsite, Three Year, Real Presence Group 500- 720p: Group 500 HD codec, EagleEye Acoustic camera, univ. remote	\$3,502	DC3	2%	\$3,431.96	Service
4877-63550-513	Service	Maintenance	Group 500 720p EE Acoustic	Polycom Advantage	Polycom Advantage, One Year, Real Presence Group 500- 720p: Group 500 HD codec, EagleEye Acoustic camera, univ. remote	\$910	DC3	2%	\$891.80	Service
4877-63550-514	Service	Maintenance	IGroup 500 770p FF Acoustic	Site	Polycom Advantage Onsite, One Year, Real Presence Group 500-720p: Group 500 HD codec, EagleEye Acoustic camera, univ. remote	\$1,310	DC3	2%	\$1,283.80	Service
4877-63550-515	Service	Maintenance	$1(3r_{0})$ n_{10} 500 700 r_{10} r_{10} r_{10} r_{10}	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, Real Presence Group 500-720p: Group 500 HD codec, EagleEye Acoustic camera, univ. remote (see support.polycom.com for availability)	\$2,210	DC3	2%	\$2,165.80	Service

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4877-63550-533	Service	Maintenance	Group 500 720p EE Acoustic		Polycom Advantage, Three Year, Real Presence Group 500-720p: Group 500 HD codec, EagleEye Acoustic camera, univ. remote	\$2,450	DC3	2%	\$2,401.00	Service
4877-63550-534	Service	Maintenance	$1(3r_{0})$ n_{10} 500 700 r_{10} r_{10} r_{10} r_{10}	Site	Polycom Advantage Onsite, Three Year, Real Presence Group 500-720p: Group 500 HD codec, EagleEye Acoustic camera, univ. remote	\$3,520	DC3	2%	\$3,449.60	Service
4877-63550-535	Service	Maintenance	$1(3r_{0})$ n_{10} 500 700 r_{10} r_{10} r_{10} r_{10}	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, Real Presence Group 500-720p: Group 500 HD codec, EagleEye Acoustic camera, univ. remote (see support.polycom.com for availability)	\$5,950	DC3	2%	\$5,831.00	Service
4870-64250-001	Service	Deployment	Group 500 720p EE IV 12x	Endpoint Installation	Remote Implememtation, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera	\$820	DC4	2%	\$803.60	Service
4870-64250-002	Service	Deployment	Group 500 720p EE IV 12x	FENDING INSTALLATION	Onsite installation, RealPresence Group 500-720p: Group 500 HD codec, EagleEyelV-12x camera	\$1,300	DC4	2%	\$1,274.00	Service
4870-64250-112	Service	Maintenance	Group 500 720p EE IV 12x	Premier	Premier, One Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyelV-12x camera	\$1,320	DC3	2%	\$1,293.60	Service
4870-64250-114	Service	Maintenance	Group 500 720p EE IV 12x	Premier ()n-Site	Premier Onsite, One Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera	\$1,980	DC3	2%	\$1,940.40	Service

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4870-64250-312	Service	Maintenance	Group 500 720p EE IV 12x	Dromior	Premier, Three Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera	\$3,565	DC3	2%	\$3,493.70	Service
4870-64250-314	Service	Maintenance	Group 500 720p EE IV 12x	Premier On-Site	Premier Onsite, Three Year, RealPresence Group 500- 720p: Group 500 HD codec, EagleEyeIV-12x camera	\$5,345	DC3	2%	\$5,238.10	Service
4877-64250-513	Service	Maintenance	Group 500 720p EE IV 12x	Polycom Advantage	Polycom Advantage, One Year, RealPresence Group 500- 720p: Group 500 HD codec, EagleEyeIV-12x camera	\$1,425	DC3	2%	\$1,396.50	Service
4877-64250-514	Service	Maintenance	1(3roun 500 770n FF IV 178	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyelV-12x camera	\$2,050	DC3	2%	\$2,009.00	Service
4877-64250-515	Service	Maintenance		Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera (see support.polycom.com for availability)	\$3,465	DC3	2%	\$3,395.70	Service
4877-64250-533	Service	Maintenance	Group 500 720p EE IV 12x	Polycom Advantage	Polycom Advantage, Three Year, RealPresence Group 500- 720p: Group 500 HD codec, EagleEyeIV-12x camera	\$3,850	DC3	2%	\$3,773.00	Service
4877-64250-534	Service	Maintenance	$1(3r_0)(n_5)(n_7)(n_5) + 1(n_7)(n_7)(n_7)(n_7)(n_7)(n_7)(n_7)(n_7)$	Site	Polycom Advantage Onsite, Three Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyelV-12x camera	\$5,530	DC3	2%	\$5,419.40	Service

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4877-64250-535	Service	Maintenance		Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyelV-12x camera (see support.polycom.com for availability)	\$9,355	DC3	2%	\$9,167.90	Service
4870-64510-001	Service	Deployment	Group 500 720p EE IV 4x	Endpoint Installation	Remote Implememtation, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera	\$820	DC4	2%	\$803.60	Service
4870-64510-002	Service	Deployment	Group 500 720p EE IV 4x	Endpoint Installation	Onsite installation, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera	\$1,300	DC4	2%	\$1,274.00	Service
4870-64510-112	Service	Maintenance	Group 500 720p EE IV 4x	Premier	Premier, One Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera	\$1,150	DC3	2%	\$1,127.00	Service
4870-64510-114	Service	Maintenance	Group 500 720p EE IV 4x		Premier Onsite, One Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera	\$1,730	DC3	2%	\$1,695.40	Service
4870-64510-312	Service	Maintenance	Group 500 720p EE IV 4x	Premier	Premier, Three Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera	\$3,110	DC3	2%	\$3,047.80	Service
4870-64510-314	Service	Maintenance	Group 500 720p EE IV 4x	Premier (In-Site	Premier Onsite, Three Year, RealPresence Group 500- 720p: Group 500 HD codec, EagleEyeIV-4x camera	\$4,670	DC3	2%	\$4,576.60	Service

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4877-64510-513	Service	Maintenance	Group 500 720p EE IV 4x	Polycom Advantage	Polycom Advantage, One Year, RealPresence Group 500- 720p: Group 500 HD codec, EagleEyeIV-4x camera	\$1,240	DC3	2%	\$1,215.20	Service
4877-64510-514	Service	Maintenance	Group 500 720p EE IV 4x	Site	Polycom Advantage Onsite, One Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyelV-4x camera	\$1,785	DC3	2%	\$1,749.30	Service
4877-64510-515	Service	Maintenance	Group 500 720p EE IV 4x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera (see support.polycom.com for availability)	\$3,025	DC3	2%	\$2,964.50	Service
4877-64510-533	Service	Maintenance	Group 500 720p EE IV 4x	Polycom Advantage	Polycom Advantage, Three Year, RealPresence Group 500- 720p: Group 500 HD codec, EagleEyeIV-4x camera	\$3,355	DC3	2%	\$3,287.90	Service
4877-64510-534	Service	Maintenance	Group 500 720p EE IV 4x	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyelV-4x camera	\$4,825	DC3	2%	\$4,728.50	Service
4877-64510-535	Service	Maintenance	Group 500 720p EE IV 4x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera (see support.polycom.com for availability)	\$8,165	DC3	2%	\$8,001.70	Service
4870-67262-002	Service	Deniovment	Group 500 MC 42 in AlO LED Dual Pedestal EE IV-12x	Endpoint Installation	Onsite Installation, Group 500-720 Media Center 2RT42. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-42" 1080p LED display	\$2,495	DC4	2%	\$2,445.10	Service

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4870-67262-112	Service	Waintenance	Group 500 MC 42 in AlO LED Dual Pedestal EE IV-12x		Premier, One Year, Group 500-720 Media Center 2RT42. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-42" 1080p LED display	\$3,720	DC3	2%	\$3,645.60	Service
4870-67262-114	Service	Maintenance	Group 500 MC 42 in AlO LED Dual Pedestal EE IV-12x		Premier Onsite, One Year, Group 500-720 Media Center 2RT42. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-42" 1080p LED display	\$5,580	DC3	2%	\$5,468.40	Service
4877-67262-513	Service	Maintenance	Group 500 MC 42 in AlO LED Dual Pedestal EE IV-12x	Polycom Advantage	Polycom Advantage, One Year, Group 500-720 Media Center 2RT42. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-42" 1080p LED display	\$4,020	DC3	2%	\$3,939.60	Service
4877-67262-514	Service	Waintenance	Group 500 MC 42 in AlO LED Dual Pedestal EE IV-12x		Polycom Advantage Onsite, One Year, Group 500-720 Media Center 2RT42. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-42" 1080p LED display	\$5,770	DC3	2%	\$5,654.60	Service
4877-67262-515	Service	anco antonanco	Group 500 MC 42 in AlO LED Dual Pedestal EE IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, Group 500- 720 Media Center 2RT42. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-42" 1080p LED display (see support.polycom.com for availability)	\$9,760	DC3	2%	\$9,564.80	Service
4870-67261-002	Service	Donlovmont	Group 500 MC 42 in AlO LED Dual TT EE IV-12x	Endpoint Installation	Onsite Installation, Group 500-720 Tabletop Media Center 2TT42. Includes: Group 500-720 codec, rmt, MicArray, EE IV-12x, 2-42" 1080p LED tabletop displays	\$2,495	DC4	2%	\$2,445.10	Service
4870-67261-112	Service	Maintenance	Group 500 MC 42 in AlO LED Dual TT EE IV-12x	Premier	Premier, One Year, Group 500-720 Tabletop Media Center 2TT42. Includes: Group 500-720 codec, rmt, MicArray, EE IV-12x, 2-42" 1080p LED tabletop displays	\$2,760	DC3	2%	\$2,704.80	Service

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4870-67261-114	Service	ancontonanco	Group 500 MC 42 in AlO LED Dual TT EE IV-12x		Premier Onsite, One Year, Group 500-720 Tabletop Media Center 2TT42. Includes: Group 500-720 codec, rmt, MicArray, EE IV-12x, 2-42" 1080p LED tabletop displays	\$4,140	DC3	2%	\$4,057.20	Service
4877-67261-513	Service	Ancontonanco	Group 500 MC 42 in AlO LED Dual TT EE IV-12x	Polycom Advantage	Polycom Advantage, One Year, Group 500-720 Tabletop Media Center 2TT42. Includes: Group 500-720 codec, rmt, MicArray, EE IV-12x, 2-42" 1080p LED tabletop displays	\$2,980	DC3	2%	\$2,920.40	Service
4877-67261-514	Service	Maintenance	Group 500 MC 42 in AlO LED Dual TT EE IV-12x		Polycom Advantage Onsite, One Year, Group 500-720 Tabletop Media Center 2TT42. Includes: Group 500-720 codec, rmt, MicArray, EE IV-12x, 2-42" 1080p LED tabletop displays	\$4,280	DC3	2%	\$4,194.40	Service
4877-67261-515	Service	Waintenance	Group 500 MC 42 in AlO LED Dual TT EE IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, Group 500- 720 Tabletop Media Center 2TT42. Includes: Group 500- 720 codec, rmt, MicArray, EE IV-12x, 2-42" 1080p LED tabletop displays (see support.polycom.com for availability)	\$7,240	DC3	2%	\$7,095.20	Service
4870-67259-002	Service	Donloymont	Group 500 MC 42 in AlO LED Single TT EE IV-12x	Endpoint Installation	Onsite Installation, Group 500-720 Tabletop Media Center 1TT42. Includes: Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 1-42" 1080p LED TT display	\$1,995	DC4	2%	\$1,955.10	Service
4870-67259-112	Service	Maintonanco	Group 500 MC 42 in AIO LED Single TT EE IV-12x	Premier	Premier, One Year, Group 500-720 Tabletop Media Center 1TT42. Includes: Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 1-42" 1080p LED TT display	\$2,280	DC3	2%	\$2,234.40	Service
4870-67259-114	Service	Maintonanco	Group 500 MC 42 in AIO LED Single TT EE IV-12x	Premier On-Site	Premier Onsite, One Year, Group 500-720 Tabletop Media Center 1TT42. Includes: Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 1-42" 1080p LED TT display	\$3,420	DC3	2%	\$3,351.60	Service

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4877-67259-513	Service	INISINTANSNCA	Group 500 MC 42 in AlO LED Single TT EE IV-12x	Polycom Advantage	Polycom Advantage, One Year, Group 500-720 Tabletop Media Center 1TT42. Includes: Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 1-42" 1080p LED TT display	\$2,460	DC3	2%	\$2,410.80	Service
4877-67259-514	Service	IN/ISINTONSNCO	Group 500 MC 42 in AlO LED Single TT EE IV-12x	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, Group 500-720 Tabletop Media Center 1TT42. Includes: Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 1-42" 1080p LED TT display	\$3,540	DC3	2%	\$3,469.20	Service
4877-67259-515	Service	N/laintonanco	Group 500 MC 42 in AlO LED Single TT EE IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, Group 500- 720 Tabletop Media Center 1TT42. Includes: Group 500- 720 codec, rmt, MicArray, EE IV-12x camera, 1-42" 1080p LED TT display (see support.polycom.com for availability)	\$5,980	DC3	2%	\$5,860.40	Service
4870-61100-002	Service	Denlovment	Group 500 MC 43 in AlO LED Dual Pedestal EE IV-12x	Endpoint Installation	Onsite Installation, Group 500-720 Media Center 2RT43. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-43" 1080p LED display	\$2,495	DC4	2%	\$2,445.10	Service
4870-61100-112	Service	INISINTANSNCA	Group 500 MC 43 in AlO LED Dual Pedestal EE IV-12x	Premier	Premier, One Year, Group 500-720 Media Center 2RT43. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-43" 1080p LED display	\$3,720	DC3	2%	\$3,645.60	Service
4870-61100-114	Service	Maintenance	Group 500 MC 43 in AlO LED Dual Pedestal EE IV-12x	Premier On-Site	Premier Onsite, One Year, Group 500-720 Media Center 2RT43. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-43" 1080p LED display	\$5,580	DC3	2%	\$5,468.40	Service
4870-61100-312	Service	Maintenance	Group 500 MC 43 in AIO LED Dual Pedestal EE IV-12x	Premier	Premier, Three Year, Group 500-720 Media Center 2RT43. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-43" 1080p LED display	\$10,045	DC3	2%	\$9,844.10	Service

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4870-61100-314	Service	N/laintonanco	Group 500 MC 43 in AlO LED Dual Pedestal EE IV-12x	Premier On-Site	Premier Onsite, Three Year, Group 500-720 Media Center 2RT43. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-43" 1080p LED display	\$15,065	DC3	2%	\$14,763.70	Service
4877-61100-513	Service		Group 500 MC 43 in AlO LED Dual Pedestal EE IV-12x	Polycom Advantage	Polycom Advantage, One Year, Group 500-720 Media Center 2RT43. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-43" 1080p LED display	\$4,020	DC3	2%	\$3,939.60	Service
4877-61100-514	Service	Maintenance	Group 500 MC 43 in AlO LED Dual Pedestal EE IV-12x		Polycom Advantage Onsite, One Year, Group 500-720 Media Center 2RT43. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-43" 1080p LED display	\$5,770	DC3	2%	\$5,654.60	Service
4877-61100-515	Service	Waintenance	Group 500 MC 43 in AlO LED Dual Pedestal EE IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, Group 500- 720 Media Center 2RT43. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-43" 1080p LED display (see support.polycom.com for availability)	\$9,760	DC3	2%	\$9,564.80	Service
4877-61100-533	Service	Maintenance	Group 500 MC 43 in AlO LED Dual Pedestal EE IV-12x	Polycom Advantage	Polycom Advantage, Three Year, Group 500-720 Media Center 2RT43. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-43" 1080p LED display	\$10,850	DC3	2%	\$10,633.00	Service
4877-61100-534	Service	Waintenance	Group 500 MC 43 in AlO LED Dual Pedestal EE IV-12x	Polycom Advantage On-	Polycom Advantage Onsite, Three Year, Group 500-720 Media Center 2RT43. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-43" 1080p LED display	\$15,590	DC3	2%	\$15,278.20	Service
4877-61100-535	Service	Maintenance	Group 500 MC 43 in AlO LED Dual Pedestal EE IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, Group 500- 720 Media Center 2RT43. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-43" 1080p LED display (see support.polycom.com for availability)	\$26,350	DC3	2%	\$25,823.00	Service

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4870-67264-002	Service	Donloymont	Group 500 MC 55 in LED Dual Pedestal EE IV-12x		Onsite installation; Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays	\$2,495	DC4	2%	\$2,445.10	Service
4870-67264-112	Service	Maintenance	Group 500 MC 55 in LED Dual Pedestal EE IV-12x	Premier	Premier, One Year, Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays	\$4,920	DC3	2%	\$4,821.60	Service
4870-67264-114	Service	Maintenance	Group 500 MC 55 in LED Dual Pedestal EE IV-12x		Premier Onsite, One Year, Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays	\$7,380	DC3	2%	\$7,232.40	Service
4877-67264-513	Service	Waintenance	Group 500 MC 55 in LED Dual Pedestal EE IV-12x	Polycom Advantage	Polycom Advantage, One Year, Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500- 720 codec, rmt, MicArray, EagleEye IV-12X camera, 2-55" 1080p LED displays	\$5,310	DC3	2%	\$5,203.80	Service
4877-67264-514	Service	Waintenance	Group 500 MC 55 in LED Dual Pedestal EE IV-12x	Site	Polycom Advantage Onsite, One Year, Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays	\$7,640	DC3	2%	\$7,487.20	Service
4877-67264-535	Service	Maintenance	Group 500 MC 55 in LED Dual Pedestal EE IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, Group 500- 720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays (see support.polycom.com for availability)	\$34,850	DC3	2%	\$34,153.00	Service
4870-67264-312	Service	Maintenance	Group 500 MC 55 in LED Dual Pedestal EE IV-12x		Premier, Three Year, Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays	\$13,285	DC3	2%	\$13,019.30	Service

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4870-67264-314	Service	N/laintonanco	Group 500 MC 55 in LED Dual Pedestal EE IV-12x		Premier Onsite, Three Year, Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays	\$19,925	DC3	2%	\$19,526.50	Service
4877-67264-533	Service	Maintenance	Group 500 MC 55 in LED Dual Pedestal EE IV-12x	Polycom Advantage	Polycom Advantage, Three Year, Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500- 720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays	\$14,350	DC3	2%	\$14,063.00	Service
4877-67264-534	Service	Maintenance	Group 500 MC 55 in LED Dual Pedestal EE IV-12x	Polycom Advantage On-	Polycom Advantage Onsite, Three Year, Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays	\$20,620	DC3	2%	\$20,207.60	Service
4877-67264-515	Service	Maintenance	Group 500 MC 55 in LED Dual Pedestal EE IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, Group 500- 720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays (see support.polycom.com for availability)	\$12,910	DC3	2%	\$12,651.80	Service
4870-67263-002	Service	Denlovment	Group 500 MC 55 in LED Single Pedestal EE IV-12x	Endpoint Installation	Onsite installation, Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display	\$2,495	DC4	2%	\$2,445.10	Service
4870-67263-112	Service	Waintenance	Group 500 MC 55 in LED Single Pedestal EE IV-12x		Premier, One Year, Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display	\$3,720	DC3	2%	\$3,645.60	Service
4870-67263-114	Service	Waintenance	Group 500 MC 55 in LED Single Pedestal EE IV-12x	Premier On-Site	Premier Onsite, One Year, Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display	\$5,580	DC3	2%	\$5,468.40	Service

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4877-67263-513	Service	IVIaIntenance	Group 500 MC 55 in LED Single Pedestal EE IV-12x	Polycom Advantage	Polycom Advantage, One Year, Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500- 720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display	\$4,020	DC3	2%	\$3,939.60	Service
4877-67263-514	Service		Group 500 MC 55 in LED Single Pedestal EE IV-12x	Site	Polycom Advantage Onsite, One Year, Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display	\$5,770	DC3	2%	\$5,654.60	Service
4877-67263-535	Service	Maintenance	Group 500 MC 55 in LED Single Pedestal EE IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, Group 500- 720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display (see support.polycom.com for availability)	\$26,350	DC3	2%	\$25,823.00	Service
4870-67263-312	Service	INIAINTENANCE	Group 500 MC 55 in LED Single Pedestal EE IV-12x	Premier	Premier, Three Year, Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display	\$10,045	DC3	2%	\$9,844.10	Service
4870-67263-314	Service	INISINTANSNCA	Group 500 MC 55 in LED Single Pedestal EE IV-12x	Premier On-Site	Premier Onsite, Three Year, Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display	\$15,065	DC3	2%	\$14,763.70	Service
4877-67263-533	Service	Waintenance	Group 500 MC 55 in LED Single Pedestal EE IV-12x	Polycom Advantage	Polycom Advantage, Three Year, Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500- 720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display	\$10,850	DC3	2%	\$10,633.00	Service
4877-67263-534	Service	Maintenance	Group 500 MC 55 in LED Single Pedestal EE IV-12x	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display	\$15,590	DC3	2%	\$15,278.20	Service

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4877-67263-515	Service	Maintenance	Group 500 MC 55 in LED Single Pedestal EE IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, Group 500- 720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display (see support.polycom.com for availability)	\$9,760	DC3	2%	\$9,564.80	Service
4870-67266-002	Service	Denloyment	Group 500 MC 65 in LED Dual Pedestal EE IV-12x	Endpoint Installation	Onsite installation, Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays	\$2,495	DC4	2%	\$2,445.10	Service
4870-67266-312	Service	Maintenance	Group 500 MC 65 in LED Dual Pedestal EE IV-12x	Premier	Premier, Three Year, Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays	\$28,190	DC3	2%	\$27,626.20	Service
4870-67266-314	Service	Waintenance	Group 500 MC 65 in LED Dual Pedestal EE IV-12x	Premier On-Site	Premier Onsite, Three Year, Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays	\$42,280	DC3	2%	\$41,434.40	Service
4877-67266-515	Service	Waintenance	Group 500 MC 65 in LED Dual Pedestal EE IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, Group 500- 720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays (see support.polycom.com for availability)	\$27,390	DC3	2%	\$26,842.20	Service
4877-67266-533	Service	Maintenance	Group 500 MC 65 in LED Dual Pedestal EE IV-12x	Polycom Advantage	Polycom Advantage, Three Year, Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500- 720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays	\$30,450	DC3	2%	\$29,841.00	Service
4877-67266-534	Service	Maintenance	Group 500 MC 65 in LED Dual Pedestal EE IV-12x	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays	\$43,760	DC3	2%	\$42,884.80	Service

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4877-67266-535	Service	Waintenance	Group 500 MC 65 in LED Dual Pedestal EE IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, Group 500- 720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays (see support.polycom.com for availability)	\$73,960	DC3	2%	\$72,480.80	Service
4870-67266-112	Service	Maintonanco	Group 500 MC 65 in LED Dual Pedestal EE IV-12x	Premier	Premier, One Year, Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays	\$10,440	DC3	2%	\$10,231.20	Service
4870-67266-114	Service	Maintenance	Group 500 MC 65 in LED Dual Pedestal EE IV-12x		Premier Onsite, One Year, Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays	\$15,660	DC3	2%	\$15,346.80	Service
4877-67266-513	Service	Waintenance	Group 500 MC 65 in LED Dual Pedestal EE IV-12x	Polycom Advantage	Polycom Advantage, One Year, Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500- 720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays	\$11,280	DC3	2%	\$11,054.40	Service
4877-67266-514	Service	Waintenance	Group 500 MC 65 in LED Dual Pedestal EE IV-12x	Site	Polycom Advantage Onsite, One Year, Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays	\$16,210	DC3	2%	\$15,885.80	Service
4870-67265-002	Service	Denlovment	Group 500 MC 65 in LED Single Pedestal EE IV-12x	Endpoint Installation	Onsite installation, Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display	\$2,495	DC4	2%	\$2,445.10	Service
4870-67265-112	Service	Waintenance	Group 500 MC 65 in LED Single Pedestal EE IV-12x	Premier	Premier, One Year, Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display	\$6,120	DC3	2%	\$5,997.60	Service

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4870-67265-114	Service	IVISINTANSNCA	Group 500 MC 65 in LED Single Pedestal EE IV-12x	Premier On-Site	Premier Onsite, One Year, Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display	\$9,180	DC3	2%	\$8,996.40	Service
4870-67265-314	Service	ancontonanco	Group 500 MC 65 in LED Single Pedestal EE IV-12x	Premier On-Site	Premier Onsite, Three Year, Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display	\$24,785	DC3	2%	\$24,289.30	Service
4877-67265-513	Service	Waintenance	Group 500 MC 65 in LED Single Pedestal EE IV-12x	Polycom Advantage	Polycom Advantage, One Year, Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500- 720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display	\$6,610	DC3	2%	\$6,477.80	Service
4877-67265-534	Service	Waintenance	Group 500 MC 65 in LED Single Pedestal EE IV-12x		Polycom Advantage Onsite, Three Year, Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display	\$25,650	DC3	2%	\$25,137.00	Service
4877-67265-535	Service		Group 500 MC 65 in LED Single Pedestal EE IV-12x	Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, Group 500- 720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display (see support.polycom.com for availability)	\$43,350	DC3	2%	\$42,483.00	Service
4870-67265-312	Service	Waintenance	Group 500 MC 65 in LED Single Pedestal EE IV-12x	Premier	Premier, Three Year, Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display	\$16,525	DC3	2%	\$16,194.50	Service
4877-67265-533	Service	Waintenance	Group 500 MC 65 in LED Single Pedestal EE IV-12x	Polycom Advantage	Polycom Advantage, Three Year, Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500- 720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display	\$17,850	DC3	2%	\$17,493.00	Service

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4877-67265-514	Service	Waintenance	Group 500 MC 65 in LED Single Pedestal EE IV-12x		Polycom Advantage Onsite, One Year, Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display	\$9,500	DC3	2%	\$9,310.00	Service
4877-67265-515	Service	Maintenance	Group 500 MC 65 in LED Single Pedestal EE IV-12x	Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, Group 500- 720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display (see support.polycom.com for availability)	\$16,060	DC3	2%	\$15,738.80	Service
4870-67268-002	Service	Denlovment	Group 500 MC 84 in LED Dual Pedestal EE IV-12x	Endpoint Installation	Onsite installation, Group 500-720 Media Center 2RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2-84" 1080p LED displays	\$2,495	DC4	2%	\$2,445.10	Service
4870-67268-312	Service	Waintenance	Group 500 MC 84 in LED Dual Pedestal EE IV-12x	Premier	Premier, Three Year, Group 500-720 Media Center 2RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2-84" 1080p LED displays	\$35,710	DC3	2%	\$34,995.80	Service
4870-67268-314	Service	ancontonanco	Group 500 MC 84 in LED Dual Pedestal EE IV-12x	Premier Un-Site	Premier Onsite, Three Year, Group 500-720 Media Center 2RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2-84" 1080p LED displays	\$53,560	DC3	2%	\$52,488.80	Service
4877-67268-515	Service	Maintenance	Group 500 MC 84 in LED Dual Pedestal EE IV-12x	Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, Group 500- 720 Media Center 2RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2- 84" 1080p LED displays (see support.polycom.com for availability)	\$33,690	DC3	2%	\$33,016.20	Service
4877-67268-533	Service	Maintenance	Group 500 MC 84 in LED Dual Pedestal EE IV-12x	Polycom Advantage	Polycom Advantage, Three Year, Group 500-720 Media Center 2RT84. Includes: Stand, audio system, Group 500- 720 codec, rmt, MicArray, EE IV-12x camera, 2-84" 1080p LED displays	\$37,440	DC3	2%	\$36,691.20	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-67268-534	Service	Maintenance	Group 500 MC 84 in LED Dual Pedestal EE IV-12x	Site	Polycom Advantage Onsite, Three Year, Group 500-720 Media Center 2RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2- 84" 1080p LED displays	\$53,820	DC3	2%	\$52,743.60	Service
4877-67268-535	Service	N/Isintonsnco	Group 500 MC 84 in LED Dual Pedestal EE IV-12x	Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, Group 500- 720 Media Center 2RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2- 84" 1080p LED displays (see support.polycom.com for availability)		DC3	2%	\$89,131.00	Service
4870-67268-112	Service	Maintenance	Group 500 MC 84 in LED Dual Pedestal EE IV-12x	Premier	Premier, One Year, Group 500-720 Media Center 2RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2-84" 1080p LED displays	\$13,225	DC3	2%	\$12,960.50	Service
4870-67268-114	Service	Maintenance	Group 500 MC 84 in LED Dual Pedestal EE IV-12x	Premier (In-Site	Premier Onsite, One Year, Group 500-720 Media Center 2RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2-84" 1080p LED displays	\$19,838	DC3	2%	\$19,441.24	Service
4877-67268-513	Service	INISINTANSNCA	Group 500 MC 84 in LED Dual Pedestal EE IV-12x		Polycom Advantage, One Year, Group 500-720 Media Center 2RT84. Includes: Stand, audio system, Group 500- 720 codec, rmt, MicArray, EE IV-12x camera, 2-84" 1080p LED displays	\$13,870	DC3	2%	\$13,592.60	Service
4877-67268-514	Service	Maintenance	Group 500 MC 84 in LED Dual Pedestal EE IV-12x	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, Group 500-720 Media Center 2RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2- 84" 1080p LED displays	\$19,940	DC3	2%	\$19,541.20	Service
4870-67267-002	Service	Donloymont	Group 500 MC 84 in LED Single Pedestal EE IV-12x		Onsite installation, Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye camera IV-12x camera, 1-84" 1080p LED display	\$2,495	DC4	2%	\$2,445.10	Service

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4870-67267-112	Service	Ancontonanco	Group 500 MC 84 in LED Single Pedestal EE IV-12x	Premier	Premier, One Year, Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye camera IV-12x camera, 1-84" 1080p LED display	\$7,540	DC3	2%	\$7,389.20	Service
4870-67267-314	Service	Waintenance	Group 500 MC 84 in LED Single Pedestal EE IV-12x	Premier On-Site	Premier Onsite, Three Year, Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye camera IV-12x camera, 1- 84" 1080p LED display	\$30,534	DC3	2%	\$29,923.32	Service
4877-67267-513	Service	INIAINTENANCE	Group 500 MC 84 in LED Single Pedestal EE IV-12x	Polycom Advantage	Polycom Advantage, One Year, Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500- 720 codec, rmt, MicArray, EagleEye camera IV-12x camera, 1-84" 1080p LED display	\$7,910	DC3	2%	\$7,751.80	Service
4877-67267-534	Service	Maintenance	Group 500 MC 84 in LED Single Pedestal EE IV-12x	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye camera IV- 12x camera, 1-84" 1080p LED display	\$30,680	DC3	2%	\$30,066.40	Service
4877-67267-535	Service	Waintenance	Group 500 MC 84 in LED Single Pedestal EE IV-12x	Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, Group 500- 720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye camera IV- 12x camera, 1-84" 1080p LED display (see support.polycom.com for availability)		DC3	2%	\$50,822.80	Service
4870-67267-312	Service	Maintenance	Group 500 MC 84 in LED Single Pedestal EE IV-12x	Premier	Premier, Three Year, Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye camera IV-12x camera, 1- 84" 1080p LED display	\$20,358	DC3	2%	\$19,950.84	Service
4870-67267-114	Service	Waintenance	Group 500 MC 84 in LED Single Pedestal EE IV-12x	Premier On-Site	Premier Onsite, One Year, Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye camera IV-12x camera, 1- 84" 1080p LED display	\$11,309	DC3	2%	\$11,082.82	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-67267-533	Service	Maintenance	Group 500 MC 84 in LED Single Pedestal EE IV-12x	Polycom Advantage	Polycom Advantage, Three Year, Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500- 720 codec, rmt, MicArray, EagleEye camera IV-12x camera, 1-84" 1080p LED display	\$21,350	DC3	2%	\$20,923.00	Service
4877-67267-514	Service	Maintenance	Group 500 MC 84 in LED Single Pedestal EE IV-12x	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye camera IV- 12x camera, 1-84" 1080p LED display	\$11,360	DC3	2%	\$11,132.80	Service
4877-67267-515	Service	Maintenance	Group 500 MC 84 in LED Single Pedestal EE IV-12x		Polycom Advantage Onsite 4 hour, One Year, Group 500- 720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye camera IV- 12x camera, 1-84" 1080p LED display (see support.polycom.com for availability)	\$19,210	DC3	2%	\$18,825.80	Service
4870-23790-002	Service	Deployment	Group 500 Medialign 155 Single Display-EagleEye Producer EagleEye IV-12x	Endpoint Installation	Onsite Installation, RP Medialign 155. Includes: GS 500 w/EEIV-12x, 1-55" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$2,495	DC4	2%	\$2,445.10	Service
4870-23790-112	Service	Maintenance	Group 500 Medialign 155 Single Display-EagleEye Producer EagleEye IV-12x		Premier, One Year, RP Medialign 155. Includes: GS 500 w/EEIV-12x, 1-55" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$2,700	DC3	2%	\$2,646.00	Service
4870-23790-114	Service		Group 500 Medialign 155 Single Display-EagleEye Producer EagleEye IV-12x	Premier On-Site	Premier Onsite, One Year, RP Medialign 155. Includes: GS 500 w/EEIV-12x, 1-55" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$4,050	DC3	2%	\$3,969.00	Service
4870-23790-312	Service	Maintenance	Group 500 Medialign 155 Single Display-EagleEye Producer EagleEye IV-12x	Premier	Premier, Three Year, RP Medialign 155. Includes: GS 500 w/EEIV-12x, 1-55" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$7,290	DC3	2%	\$7,144.20	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-23790-314	Service	Maintenance	Group 500 Medialign 155 Single Display-EagleEye Producer EagleEye IV-12x	Premier On-Site	Premier Onsite, Three Year, RP Medialign 155. Includes: GS 500 w/EEIV-12x, 1-55" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$10,935	DC3	2%	\$10,716.30	Service
4877-23790-513	Service	Maintenance	Group 500 Medialign 155 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage	Polycom Advantage, One Year, RP Medialign 155. Includes: GS 500 w/EEIV-12x, 1-55" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$2,845	DC3	2%	\$2,788.10	Service
4877-23790-514	Service	Maintenance	Group 500 Medialign 155 Single Display-EagleEye Producer EagleEye IV-12x		Polycom Advantage Onsite, One Year, RP Medialign 155. Includes: GS 500 w/EEIV-12x, 1-55" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$4,120	DC3	2%	\$4,037.60	Service
4877-23790-515	Service	Maintenance	Group 500 Medialign 155 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RP Medialign 155. Includes: GS 500 w/EEIV-12x, 1-55" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand (see support.polycom.com for availability)	\$7,010	DC3	2%	\$6,869.80	Service
4877-23790-533	Service	Maintenance	Group 500 Medialign 155 Single Display-EagleEye Producer EagleEye IV-12x	POlycom Advantage	Polycom Advantage, Three Year, RP Medialign 155. Includes: GS 500 w/EEIV-12x, 1-55" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$7,680	DC3	2%	\$7,526.40	Service
4877-23790-534	Service	Maintenance	Group 500 Medialign 155 Single Display-EagleEye Producer EagleEye IV-12x		Polycom Advantage Onsite, Three Year, RP Medialign 155. Includes: GS 500 w/EEIV-12x, 1-55" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$11,125	DC3	2%	\$10,902.50	Service
4877-23790-535	Service	Maintenance	Group 500 Medialign 155 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RP Medialign 155. Includes: GS 500 w/EEIV-12x, 1-55" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand (see support.polycom.com for availability)	\$18,930	DC3	2%	\$18,551.40	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-24030-002	Service	Deployment	Group 500 Medialign 170 Single Display-EagleEye Producer EagleEye IV-12x	Endpoint Installation	Onsite Installation, RP Medialign 170. Includes: GS 500 w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$2,495	DC4	2%	\$2,445.10	Service
4870-24030-112	Service	Maintenance	Group 500 Medialign 170 Single Display-EagleEye Producer EagleEye IV-12x	Premier	Premier, One Year, RP Medialign 170. Includes: GS 500 w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$5,200	DC3	2%	\$5,096.00	Service
4870-24030-114	Service	Maintenance	Group 500 Medialign 170 Single Display-EagleEye Producer EagleEye IV-12x	Premier On-Site	Premier Onsite, One Year, RP Medialign 170. Includes: GS 500 w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$7,800	DC3	2%	\$7,644.00	Service
4870-24030-312	Service	Maintenance	Group 500 Medialign 170 Single Display-EagleEye Producer EagleEye IV-12x	Premier	Premier, Three Year, RP Medialign 170. Includes: GS 500 w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$14,040	DC3	2%	\$13,759.20	Service
4870-24030-314	Service	Maintenance	Group 500 Medialign 170 Single Display-EagleEye Producer EagleEye IV-12x	Premier On-Site	Premier Onsite, Three Year, RP Medialign 170. Includes: GS 500 w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$21,060	DC3	2%	\$20,638.80	Service
4877-24030-513	Service	Maintenance	Group 500 Medialign 170 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage	Polycom Advantage, One Year, RP Medialign 170. Includes: GS 500 w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$5,475	DC3	2%	\$5,365.50	Service
4877-24030-514	Service	Maintenance	ISingle Display-FagleFye	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RP Medialign 170. Includes: GS 500 w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$7,935	DC3	2%	\$7,776.30	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-24030-515	Service	Maintenance	Group 500 Medialign 170 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RP Medialign 170. Includes: GS 500 w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand (see support.polycom.com for availability)	\$13,500	DC3	2%	\$13,230.00	Service
4877-24030-533	Service	Maintenance	Group 500 Medialign 170 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage	Polycom Advantage, Three Year, RP Medialign 170. Includes: GS 500 w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$14,785	DC3	2%	\$14,489.30	Service
4877-24030-534	Service	Maintenance	Group 500 Medialign 170 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, RP Medialign 170. Includes: GS 500 w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$21,425	DC3	2%	\$20,996.50	Service
4877-24030-535	Service	Maintenance	Group 500 Medialign 170 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RP Medialign 170. Includes: GS 500 w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand (see support.polycom.com for availability)	\$36,450	DC3	2%	\$35,721.00	Service
4870-23860-002	Service	Deployment	Group 500 Medialign 255 Dual Displays-EagleEye Producer EagleEye IV-12x	Endpoint Installation	Onsite Installation, RP Medialign 255. Includes: GS 500 w/EEIV-12x, 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$2,495	DC4	2%	\$2,445.10	Service
4870-23860-112	Service	Maintenance	Group 500 Medialign 255 Dual Displays-EagleEye Producer EagleEye IV-12x	Premier	Premier, One Year, RP Medialign 255. Includes: GS 500 w/EEIV-12x, 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$5,200	DC3	2%	\$5,096.00	Service
4870-23860-114	Service	Maintenance	Group 500 Medialign 255 Dual Displays-EagleEye Producer EagleEye IV-12x	Premier On-Site	Premier Onsite, One Year, RP Medialign 255. Includes: GS 500 w/EEIV-12x, 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$7,800	DC3	2%	\$7,644.00	Service

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4870-23860-312	Service	Maintenance	Group 500 Medialign 255 Dual Displays-EagleEye Producer EagleEye IV-12x	Premier	Premier, Three Year, RP Medialign 255. Includes: GS 500 w/EEIV-12x, 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$14,040	DC3	2%	\$13,759.20	Service
4870-23860-314	Service	Maintenance	Group 500 Medialign 255 Dual Displays-EagleEye Producer EagleEye IV-12x	Premier On-Site	Premier Onsite, Three Year, RP Medialign 255. Includes: GS 500 w/EEIV-12x, 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$21,060	DC3	2%	\$20,638.80	Service
4877-23860-513	Service	Maintenance	Group 500 Medialign 255 Dual Displays-EagleEye Producer EagleEye IV-12x	Polycom Advantage	Polycom Advantage, One Year, RP Medialign 255. Includes: GS 500 w/EEIV-12x, 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$5,475	DC3	2%	\$5,365.50	Service
4877-23860-514	Service	Maintenance	Group 500 Medialign 255 Dual Displays-EagleEye Producer EagleEye IV-12x	Polycom Advantage On-	Polycom Advantage Onsite, One Year, RP Medialign 255. Includes: GS 500 w/EEIV-12x, 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$7,935	DC3	2%	\$7,776.30	Service
4877-23860-515	Service	Maintenance	Group 500 Medialign 255 Dual Displays-EagleEye Producer EagleEye IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RP Medialign 255. Includes: GS 500 w/EEIV-12x, 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand (see support.polycom.com for availability)	\$13,500	DC3	2%	\$13,230.00	Service
4877-23860-533	Service	Maintenance	Group 500 Medialign 255 Dual Displays-EagleEye Producer EagleEye IV-12x	Polycom Advantage	Polycom Advantage, Three Year, RP Medialign 255. Includes: GS 500 w/EEIV-12x, 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$14,785	DC3	2%	\$14,489.30	Service
4877-23860-534	Service	Maintenance	Group 500 Medialign 255 Dual Displays-EagleEye Producer EagleEye IV-12x	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, RP Medialign 255. Includes: GS 500 w/EEIV-12x, 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$21,425	DC3	2%	\$20,996.50	Service

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4877-23860-535	Service	Maintenance	Group 500 Medialign 255 Dual Displays-EagleEye Producer EagleEye IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RP Medialign 255. Includes: GS 500 w/EEIV-12x, 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand (see support.polycom.com for availability)	\$36,450	DC3	2%	\$35,721.00	Service
4870-24060-002	Service	Deployment	Group 500 Medialign 270 Dual Touch Displays-EagleEye Director EagleEye IV-12x	Endpoint Installation	Onsite Installation, RP Medialign 270. Includes: GS 500 (7200-64250-001 w/out EEIV-12x), 2-70" 1080 LED displays, speaker, RP Touch, EE Director w/ 2*EE III, tabletop content interface, 1080 and S4B licenses, stand.	\$2,495	DC4	2%	\$2,445.10	Service
4870-24060-112	Service	Maintenance	Group 500 Medialign 270 Dual Touch Displays-EagleEye Director EagleEye IV-12x	Premier	Premier, One Year, RP Medialign 270. Includes: GS 500 (7200-64250-001 w/out EEIV-12x), 2-70" 1080 LED displays, speaker, RP Touch, EE Director w/ 2*EE III, tabletop content interface, 1080 and S4B licenses, stand	\$8,200	DC3	2%	\$8,036.00	Service
4870-24060-114	Service	Maintenance	Group 500 Medialign 270 Dual Touch Displays-EagleEye Director EagleEye IV-12x	Premier On-Site	Premier Onsite, One Year, RP Medialign 270. Includes: GS 500 (7200-64250-001 w/out EEIV-12x), 2-70" 1080 LED displays, speaker, RP Touch, EE Director w/ 2*EE III, tabletop content interface, 1080 and S4B licenses, stand	\$12,300	DC3	2%	\$12,054.00	Service
4870-24060-312	Service	Maintenance	Group 500 Medialign 270 Dual Touch Displays-EagleEye Director EagleEye IV-12x	Premier	Premier, Three Year, RP Medialign 270. Includes: GS 500 (7200-64250-001 w/out EEIV-12x), 2-70" 1080 LED displays, speaker, RP Touch, EE Director w/ 2*EE III, tabletop content interface, 1080 and S4B licenses, stand	\$22,140	DC3	2%	\$21,697.20	Service
4870-24060-314	Service	Maintenance	Group 500 Medialign 270 Dual Touch Displays-EagleEye Director EagleEye IV-12x		Premier Onsite, Three Year,RP Medialign 270. Includes: GS 500 (7200-64250-001 w/out EEIV-12x), 2-70" 1080 LED displays, speaker, RP Touch, EE Director w/ 2*EE III, tabletop content interface, 1080 and S4B licenses, stand	\$33,210	DC3	2%	\$32,545.80	Service
4877-24060-513	Service	Maintenance	Group 500 Medialign 270 Dual Touch Displays-EagleEye Director EagleEye IV-12x	Polycom Advantage	Polycom Advantage, One Year, RP Medialign 270. Includes: GS 500 (7200-64250-001 w/out EEIV-12x), 2- 70" 1080 LED displays, speaker, RP Touch, EE Director w/ 2*EE III, tabletop content interface, 1080 and S4B licenses, stand	\$8,635	DC3	2%	\$8,462.30	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-24060-514	Service	Maintenance	Group 500 Medialign 270 Dual Touch Displays-EagleEye Director EagleEye IV-12x	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RP Medialign 270. Includes: GS 500 (7200-64250-001 w/out EEIV-12x), 2- 70" 1080 LED displays, speaker, RP Touch, EE Director w/ 2*EE III, tabletop content interface, 1080 and S4B licenses, stand	\$12,510	DC3	2%	\$12,259.80	Service
4877-24060-515	Service	Maintenance	Group 500 Medialign 270 Dual Touch Displays-EagleEye Director EagleEye IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RP Medialign 270. Includes: GS 500 w/EEIV-12x, 2-70" 1080 LED displays, speaker, RP Touch, EE Director, tabletop content interface, 1080 & S4B licenses, and stand (see support.polycom.com for availability)	\$21,290	DC3	2%	\$20,864.20	Service
4877-24060-533	Service	Maintenance	Group 500 Medialign 270 Dual Touch Displays-EagleEye Director EagleEye IV-12x	Polycom Advantage	Polycom Advantage, Three Year, RP Medialign 270. Includes: GS 500 (7200-64250-001 w/out EEIV-12x), 2- 70" 1080 LED displays, speaker, RP Touch, EE Director w/ 2*EE III, tabletop content interface, 1080 and S4B licenses, stand	\$23,315	DC3	2%	\$22,848.70	Service
4877-24060-534	Service	Maintenance	Group 500 Medialign 270 Dual Touch Displays-EagleEye Director EagleEye IV-12x	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, RP Medialign 270. Includes: GS 500 (7200-64250-001 w/out EEIV-12x), 2-70" 1080 LED displays, speaker, RP Touch, EE Director w/ 2*EE III, tabletop content interface, 1080 and S4B licenses, stand	\$33,775	DC3	2%	\$33,099.50	Service
4877-24060-535	Service	Maintenance	Group 500 Medialign 270 Dual Touch Displays-EagleEye Director EagleEye IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RP Medialign 270. Includes: GS 500 w/EEIV-12x, 2-70" 1080 LED displays, speaker, RP Touch, EE Director, tabletop content interface, 1080 & S4B licenses, and stand (see support.polycom.com for availability)	\$57,480	DC3	2%	\$56,330.40	Service
4870-64270-002	Service	Deployment	Group 700 720p EE IV 12x	Endpoint Installation	Onsite installation, RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera	\$1,300	DC4	2%	\$1,274.00	Service
4870-64270-112	Service	Maintenance	Group 700 720p EE IV 12x	Premier	Premier, One Year, RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera.	\$1,700	DC3	2%	\$1,666.00	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-64270-114	Service	Maintenance	Group 700 720p EE IV 12x	Promior (In-NITO	Premier Onsite, One Year, RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera.	\$2,550	DC3	2%	\$2,499.00	Service
4870-64270-312	Service	Maintenance	Group 700 720p EE IV 12x	Dromior	Premier, Three Year, RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera.	\$4,590	DC3	2%	\$4,498.20	Service
4870-64270-314	Service	Maintenance	Group 700 720p EE IV 12x	Premier On-Site	Premier Onsite, Three Year, RealPresence Group 700- 720p: Group 700 HD codec, EagleEyeIV-12x camera.	\$6,885	DC3	2%	\$6,747.30	Service
4877-64270-513	Service	Maintenance	Group 700 720p EE IV 12x	Polycom Advantage	Polycom Advantage, One Year, RealPresence Group 700- 720p: Group 700 HD codec, EagleEyeIV-12x camera.	\$1,835	DC3	2%	\$1,798.30	Service
4877-64270-514	Service	Maintenance			Polycom Advantage Onsite, One Year, RealPresence Group 700-720p: Group 700 HD codec, EagleEyelV-12x camera.	\$2,640	DC3	2%	\$2,587.20	Service
4877-64270-533	Service	Maintenance	Group 700 720p EE IV 12x	Polycom Advantage	Polycom Advantage, Three Year, RealPresence Group 700- 720p: Group 700 HD codec, EagleEyeIV-12x camera.	\$4,955	DC3	2%	\$4,855.90	Service
4877-64270-534	Service	Maintenance	I(3rOUD / UU / (UD EE IV 1))	Site	Polycom Advantage Onsite, Three Year, RealPresence Group 700-720p: Group 700 HD codec, EagleEyelV-12x camera.	\$7,130	DC3	2%	\$6,987.40	Service

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4870-00980-004	Service	Deployment	Eagle Eye Director		Installation for EagleEye Director when added to an existing HDX or Group Series system.	\$1,050	DC4	2%	\$1,029.00	Service
4870-00980-112	Service	Maintenance	Eagle Eye Director	Premier	Premier, One Year, EagleEye Director	\$685	DC3	2%	\$671.30	Service
4870-00980-114	Service	Maintenance	Eagle Eye Director	Premier On-Site	Premier Onsite, One Year, EagleEye Director	\$1,030	DC3	2%	\$1,009.40	Service
4870-00980-312	Service	Maintenance	Eagle Eye Director	Premier	Premier, Three Year, EagleEye Director	\$1,750	DC3	2%	\$1,715.00	Service
4870-00980-314	Service	Maintenance	Eagle Eye Director	Premier On-Site	Premier Onsite, Three Year, EagleEye Director	\$2,625	DC3	2%	\$2,572.50	Service
4877-00980-513	Service	Maintenance	Eagle Eye Director	Polycom Advantage	Polycom Advantage, One Year, EagleEye Director (Requires all systems to be covered by Advantage)	\$715	DC3	2%	\$700.70	Service
4877-00980-514	Service	Maintenance	IFAGIO EVO DIFOCTOR	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, EagleEye Director (Requires all systems to be covered by Advantage)	\$1,035	DC3	2%	\$1,014.30	Service

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4877-00980-533	Service	Maintenance	Eagle Eye Director	Polycom Advantage	Polycom Advantage, Three Year, EagleEye Director (Requires all systems to be covered by Advantage)	\$1,835	DC3	2%	\$1,798.30	Service
4877-00980-534	Service	Maintenance	IFagle Eve Director	Polycom Advantage On- Site	Polycom Advantage Onsite,Three Year, EagleEye Director (Requires all systems to be covered by Advantage)	\$2,640	DC3	2%	\$2,587.20	Service
4870-65250-002	Service	Deployment	Group 500 EED Bundle	Endpoint Installation	Onsite installation, EagleEye Director bundle/RealPresence Group Series. Includes 1 GS 500 (7200-63430-001) and 1 EagleEye Director (7200-69180- 001)	\$1,300	DC4	2%	\$1,274.00	Service
4870-65250-112	Service	Maintenance	Group 500 EED Bundle	Premier	Premier, One Year, EagleEye Director bundle/RealPresence Group Series. Includes 1 GS 500 (7200-63430-001) and 1 EagleEye Director (7200-69180- 001)	\$1,985	DC3	2%	\$1,945.30	Service
4870-65250-114	Service	Maintenance	Group 500 EED Bundle	Premier On-Site	Premier Onsite, One Year, EagleEye Director bundle/RealPresence Group Series. Includes 1 GS 500 (7200-63430-001) and 1 EagleEye Director (7200-69180- 001)	\$2,975	DC3	2%	\$2,915.50	Service
4870-65250-312	Service	Maintenance	Group 500 EED Bundle		Premier, Three Year, EagleEye Director bundle/RealPresence Group Series. Includes 1 GS 500 (7200-63430-001) and 1 EagleEye Director (7200-69180- 001)	\$5,355	DC3	2%	\$5,247.90	Service
4870-65250-314	Service	Maintenance	Group 500 EED Bundle	Premier On-Site	Premier Onsite, Three Year, EagleEye Director bundle/RealPresence Group Series. Includes 1 GS 500 (7200-63430-001) and 1 EagleEye Director (7200-69180- 001)	\$8,035	DC3	2%	\$7,874.30	Service

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4877-65250-513	Service	Maintenance	Group 500 EED Bundle	Polycom Advantage	Polycom Advantage, One Year, EagleEye Director bundle/RealPresence Group Series. Includes 1 GS 500 (7200-63430-001) and 1 EagleEye Director (7200-69180- 001)	\$2,090	DC3	2%	\$2,048.20	Service
4877-65250-514	Service	Maintenance	Group 500 EED Bundle	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, EagleEye Director bundle/RealPresence Group Series. Includes 1 GS 500 (7200-63430-001) and 1 EagleEye Director (7200-69180- 001)	\$3,025	DC3	2%	\$2,964.50	Service
4877-65250-515	Service	Maintenance	Group 500 EED Bundle	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, EagleEye Director bundle/RealPresence Group Series. Includes 1 GS 500 (7200-63430-001) and 1 EagleEye Director (7200- 69180-001) (see support.polycom.com for availability)	\$5,155	DC3	2%	\$5,051.90	Service
4877-65250-533	Service	Maintenance	Group 500 EED Bundle	Polycom Advantage	Polycom Advantage, Three Year, EagleEye Director bundle/RealPresence Group Series. Includes 1 GS 500 (7200-63430-001) and 1 EagleEye Director (7200-69180- 001)	\$5,645	DC3	2%	\$5,532.10	Service
4877-65250-534	Service	Maintenance	Group 500 EED Bundle	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, EagleEye Director bundle/RealPresence Group Series. Includes 1 GS 500 (7200-63430-001) and 1 EagleEye Director (7200-69180- 001)	\$8,170	DC3	2%	\$8,006.60	Service
4877-65250-535	Service	Maintenance	Group 500 EED Bundle	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, EagleEye Director bundle/RealPresence Group Series. Includes 1 GS 500 (7200-63430-001) and 1 EagleEye Director (7200- 69180-001) (see support.polycom.com for availability)	\$13,910	DC3	2%	\$13,631.80	Service
4870-69747-002	Service	Deployment	Group Series EagleEye Producer	Installation	Onsite Installation, EagleEye Producer: for EagleEye IV, EagleEye III or EagleEye III camera	\$1,050	DC4	2%	\$1,029.00	Service

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4870-69747-112	Service	Maintenance	Group Series EagleEye Producer	promior	Premier, One Year, EagleEye Producer for EagleEye IV or EagleEye III camera	\$205	DC3	2%	\$200.90	Service
4870-69747-114	Service	Maintenance	Group Series EagleEye Producer	Premier On-Site	Premier Onsite, One Year, EagleEye Producer for EagleEye IV or EagleEye III camera	\$310	DC3	2%	\$303.80	Service
4870-69747-312	Service	Maintenance	Group Series EagleEye Producer	Promier	Premier, Three Year, EagleEye Producer for EagleEye IV or EagleEye III camera	\$555	DC3	2%	\$543.90	Service
4870-69747-314	Service	Maintenance	Group Series EagleEye Producer	Premier Un-Nite	Premier Onsite, Three Year, EagleEye Producer for EagleEye IV or EagleEye III camera	\$835	DC3	2%	\$818.30	Service
4877-69747-513	Service	Maintenance	Group Series EagleEye Producer		Polycom Advantage, One Year, EagleEye Producer for EagleEye IV or EagleEye III camera	\$215	DC3	2%	\$210.70	Service
4877-69747-514	Service	Maintenance	IGTOUD Series FagleFVE Producer	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, EagleEye Producer for EagleEye IV or EagleEye III camera	\$315	DC3	2%	\$308.70	Service
4877-69747-515	Service	Maintenance	IL-roun Sarias Egglatva Droducar	Site 1 hr	Polycom Advantage Onsite 4 hour, One Year, EagleEye Producer for EagleEye IV or EagleEye III camera (see support.polycom.com for availability)	\$530	DC3	2%	\$519.40	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-69747-533	Service	Maintenance	Group Series EagleEye Producer		Polycom Advantage, Three Year, EagleEye Producer for EagleEye IV or EagleEye III camera	\$580	DC3	2%	\$568.40	Service
4877-69747-534	Service	Maintenance	IGTOUD Series FagleFVE Producer		Polycom Advantage Onsite, Three Year, EagleEye Producer for EagleEye IV or EagleEye III camera	\$850	DC3	2%	\$833.00	Service
4877-69747-535	Service	Maintenance	IGRAUD SARIAS FORLAFVA PRODUCAR	Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, EagleEye Producer for EagleEye IV or EagleEye III camera (see support.polycom.com for availability)	\$1,435	DC3	2%	\$1,406.30	Service
4870-65810-001	Service	Deployment	RealPresence Touch	Installation	Implementation, Polycom RealPresence Touch. Installation and configuration of a single RealPresence Touch device for single or multi-codec systems.	\$1,050	DC4	2%	\$1,029.00	Service
4870-65810-112	Service	Maintenance	RealPresence Touch	Premier	Premier, One Year, RealPresence Touch with chrome trim	\$205	DC3	2%	\$200.90	Service
4870-65810-312	Service	Maintenance	RealPresence Touch	Premier	Premier, Three Year, RealPresence Touch with chrome trim	\$555	DC3	2%	\$543.90	Service
4877-65810-513	Service	Maintenance	RealPresence Touch	IPOlycom Advantage	Polycom Advantage, One Year, RealPresence Touch with chrome trim	\$215	DC3	2%	\$210.70	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-65810-514	Service	Maintenance			Polycom Advantage Onsite, One Year, RealPresence Touch with chrome trim	\$315	DC3	2%	\$308.70	Service
4877-65810-515	Service	Maintenance	I Real Presence Louch	Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RealPresence Touch with chrome trim (see support.polycom.com for availability)	\$530	DC3	2%	\$519.40	Service
4877-65810-533	Service	Maintenance	RealPresence Touch		Polycom Advantage, Three Year, RealPresence Touch with chrome trim	\$580	DC3	2%	\$568.40	Service
4877-65810-534	Service	Maintenance			Polycom Advantage Onsite, Three Year, RealPresence Touch with chrome trim	\$850	DC3	2%	\$833.00	Service
4877-65810-535	Service	Maintenance		Polycom Advantage On-	Polycom Advantage Onsite 4 hour, Three Year, RealPresence Touch with chrome trim (see support.polycom.com for availability)	\$1,435	DC3	2%	\$1,406.30	Service
4870-84910-112	Service	Maintenance	RealPresence Touch	Premier	Premier, One Year, RealPresence Touch with silver trim	\$205	DC3	2%	\$200.90	Service
4870-84910-312	Service	Maintenance	RealPresence Touch	Premier	Premier, Three Year, RealPresence Touch with silver trim	\$555	DC3	2%	\$543.90	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-84910-114	Service	Maintenance	RealPresence Touch	Premier On-Site	Premier Onsite, One Year, RealPresence Touch with silver trim	\$310	DC3	2%	\$303.80	Service
4870-84910-314	Service	Maintenance	RealPresence Touch	Premier (In-Site	Premier Onsite, Three Year, RealPresence Touch with silver trim	\$835	DC3	2%	\$818.30	Service
4877-84910-513	Service	Maintenance	RealPresence Touch	Polycom Advantage	Polycom Advantage, One Year, RealPresence Touch with silver trim	\$215	DC3	2%	\$210.70	Service
4877-84910-533	Service	Maintenance	RealPresence Touch		Polycom Advantage, Three Year, RealPresence Touch with silver trim	\$580	DC3	2%	\$568.40	Service
4877-84910-514	Service	Maintenance			Polycom Advantage Onsite, One Year, RealPresence Touch with silver trim	\$315	DC3	2%	\$308.70	Service
4877-84910-534	Service	Maintenance	IRealPresence Louch		Polycom Advantage Onsite, Three Year, RealPresence Touch with silver trim	\$850	DC3	2%	\$833.00	Service
4877-84910-515	Service	Maintenance	IRASIPRASANCA LAUCH	Site 1 hr	Polycom Advantage Onsite 4 hour, One Year, RealPresence Touch with silver trim (see support.polycom.com for availability)	\$530	DC3	2%	\$519.40	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-84910-535	Service	Maintenance		Polycom Advantage On-	Polycom Advantage Onsite 4 hour, Three Year, RealPresence Touch with silver trim (see support.polycom.com for availability)	\$1,435	DC3	2%	\$1,406.30	Service
4870-65810-114	Service	Maintenance	RealPresence Touch	Premier (In-Nite	Premier Onsite, One Year, RealPresence Touch with chrome trim	\$310	DC3	2%	\$303.80	Service
4870-65810-314	Service	Maintenance	RealPresence Touch	Premier (In-Nite	Premier Onsite, Three Year, RealPresence Touch with chrome trim	\$835	DC3	2%	\$818.30	Service
4870-00967-002	Service	Deployment	LIQUCD CONTROL	Endpoint installation -	Installation, Polycom Touch Control (PTC), if not installed with the installation of an HDX or Group Series system but installed after.	\$675	DC4	2%	\$661.50	Service
4870-00967-112	Service	Maintenance	Touch Control	Premier	Premier One Year, Touch Control	\$225	DC3	2%	\$220.50	Service
4870-00967-114	Service	Maintenance	Touch Control	Premier On-Site	Premier Onsite, One Year, Touch Control	\$340	DC3	2%	\$333.20	Service
4870-00967-312	Service	Maintenance	Touch Control	Premier	Premier Three Year, Touch Control	\$575	DC3	2%	\$563.50	Service

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4870-00967-314	Service	Maintenance	Touch Control	Premier On-Site	Premier Onsite, Three Year,Touch Control	\$865	DC3	2%	\$847.70	Service
4877-00967-513	Service	Maintenance	Touch Control		Polycom Advantage, One Year,Touch Control (Requires all systems to be covered by Advantage)	\$240	DC3	2%	\$235.20	Service
4877-00967-514	Service	Maintenance		Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, Touch Control (Requires all systems to be covered by Advantage)	\$340	DC3	2%	\$333.20	Service
4877-00967-533	Service	Maintenance	Touch Control		Polycom Advantage, Three Year,Touch Control (Requires all systems to be covered by Advantage)	\$605	DC3	2%	\$592.90	Service
4877-00967-534	Service	Maintenance		Polycom Advantage On- Site	Polycom Advantage Onsite,Three Year,Touch Control (Requires all systems to be covered by Advantage)	\$870	DC3	2%	\$852.60	Service
4870-01205-112	Service	N/laintonanco	RAMP integration support for PRMM	Premier	Premier, One Year, PRMM Media Analytics - RAMP	\$600	DC3	2%	\$588.00	Service
4877-01205-513	Service		RAMP integration support for PRMM	Polycom Advantage	Polycom Advantage, One Year, PRMM Media Analytics - RAMP	\$720	DC3	2%	\$705.60	Service

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VRSS5000-RK	Infrastructure	RSS	Media Suite Accessories	Canture Server	Capture Server Redundancy Kit -Includes one 3.5" 2T, SATA-2 3.0Gbps, 7200RPM, 64MB cache hard disk, plus one 740W, 1U power supply to enable hard disk and power supply redundancy in all Media Suite Appliance Editions and Capture Server Base System models	\$1,700	DC6	17%	\$1,411.00	Product
VRSS5000-12	Infrastructure	RSS	Media Suite Appliance Editions	Media Suite Appliance, 12 Calls	Media Suite Appliance Edition (2U Server) - Records up to 12 SIP/H323 calls, 6 can be streamed live. Includes self- service recording, UGC, VCM portal and up to 500 (live/VOD) streams. Reqs Impl. and Maintenance.3yr partner premier srvc. incl. for China	\$34,000	DC12	17%	\$28,220.00	Product
VRSS5000-18	Infrastructure	RSS	Media Suite Appliance Editions	Media Suite Appliance, 18 Calls	Media Suite Appliance Edition (2U Server) - Records 18 SIP/H323 calls, up to 9 can be streamed live. Includes self- service recording, UGC, VCM portal and up to 500 (live/VOD) streams. Reqs Impl. and Maintenance. 3yr partner premier srvc. incl. for China	\$43,000	DC12	17%	\$35,690.00	Product
VRSS5000-40	Infrastructure	RSS	Media Suite Appliance Editions	Media Suite Appliance, 40 Calls	Media Suite Appliance Edition (2U Server) - Records 40 SIP/H323 calls, 0 can be streamed live. Includes self- service recording, UGC, VCM portal and up to 500 (live/VOD) streams. Reqs Impl. and Maintenance. 3yr partner premier srvc. incl. for China	\$40,000	DC12	17%	\$33,200.00	Product
VRSS5000-6	Infrastructure	RSS	Media Suite Appliance Editions	Media Suite Appliance, 6 Calls	Media Suite Appliance Edition (2U Server) - Records 6 SIP/H323 calls, up to 3 can be streamed live. Includes self- service recording, UGC, VCM portal and up to 500 (live/VOD) streams. Reqs Impl. and Maintenance. 3yr partner premier srvc. incl. for China	\$25,000	DC12	17%	\$20,750.00	Product
VRSS5000-H3	Infrastructure	RSS	Media Suite Appliance Editions	Media Suite Pro Appliance, 0 Calls	Capture Server Base System Recording and Streaming Server - excludes system Software. Reqs Impl. and Maintenance.	\$6,000	DC99	17%	\$4,980.00	Product
VRSS7000-H5	Infrastructure	RSS	Media Suite Appliance Editions	Calls	Capture Server Base System Recording and Streaming Server with DSP (USA-WW)- excludes system Software. Requires Media Suite Pro 24/12 or higher model Software. (Maint.Cont.Reqd.)	\$10,500	DC99	17%	\$8,715.00	Product

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
VRSS5000-100	Infrastructure	RSS	Media Suite Pro Base Software	INIADIO VIITA Dro Roca	Media Suite Pro 100/50SW-100 SIP/H323 calls, up to 50 streamed live, user self-service rcrding,webcasting,easy capture with ScalabilityMode,cluster enabled.500 live/VOD.Max 50 media nodes. Install & min 1Y Support reqd. 3yr PP srvc. incl. for China	\$138,300	DC12	17%	\$114,789.00	Product
VRSS5000-24	Infrastructure	RSS	Media Suite Pro Base Software		Media Suite Pro 24/12 SW-24 SIP/H323 calls, up to 12 streamed live, user self-service rcrding,webcasting,easy capture with ScalabilityMode,cluster enabled.500 live/VOD.Max 50 media nodes. Install & min 1Y Support reqd. 3yr PP srvc. incl. for China	\$49,990	DC12	17%	\$41,491.70	Product
VRSS5000-60	Infrastructure	RSS	Media Suite Pro Base Software	Media Suite Pro Base	Media Suite Pro 60/30SW- 60 SIP/H323 calls, up to 30 streamed live, user self-service rcrding,webcasting,easy capture with ScalabilityMode,cluster enabled.500 live/VOD.Max 50 media nodes. Install & min 1Y Support reqd. 3yr PP srvc. incl. for China	\$88,980	DC12	17%	\$73,853.40	Product
VRSS5000-12VE	Infrastructure	RSS	Media Suite Virtual Editions	Media Suite VE, 12 Calls	Media Suite Virtual Edition - Records 12 SIP/H323 calls, up to 6 of which can be streamed live. Includes self- service record, UGC, VMR playback, portal and up to 500 (live/VOD) streams. Reqs Impl. and Maint. 3yr partner premier srvc. incl. for China	\$25,800	DC12	17%	\$21,414.00	Product
VRSS5000-18VE	Infrastructure	RSS	Media Suite Virtual Editions	Media Suite VF 18	Media Suite Virtual Edition - Records 18 SIP/H323 calls, up to 9 of which can be streamed live. Includes self- service recording, UGC, VCM portal and up to 500 (live/VOD) streams. Reqs Impl. and Maintenance. 3yr partner premier srvc. incl. for China	\$32,700	DC12	17%	\$27,141.00	Product
VRSS5000-2VE	Infrastructure	RSS	Media Suite Virtual Editions		Media Suite Virtual Edition - Records 2 SIP/H323 calls, up to 1 streamed live or encoded.Includes user self-service recording,VCM portal and up to 250 (live/VOD) streams. Reqs Impl. and Maintenance. 3 year partner premier service is included for China	\$14,500	DC12	17%	\$12,035.00	Product
VRSS5000-40VE	Infrastructure	RSS	Media Suite Virtual Editions	Media Suite VE, 40 Calls	Media Suite Virtual Edition - Records 40 SIP/H323 calls, 0 of which can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 (live/VOD) streams. Reqs Impl. and Maintenance. 3 year partner premier service is included for China	\$30,500	DC12	17%	\$25,315.00	Product

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
VRSS5000-6VE	Infrastructure	RSS	Media Suite Virtual Editions	Media Suite VE, 6 Calls	Media Suite Virtual Edition - Records 6 SIP/H323 calls, up to 3 of which can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 (live/VOD) streams. Reqs Impl. and Maintenance. 3yr partner premier srvc. incl. for China	\$19,000	DC12	17%	\$15,770.00	Product
4870-01248-112	Service	Maintenance	Capture Station Portable Pro with MM v6.5 or greater	Premier	Premier, one year, Capture Station Portable Pro Appliance Option being configured to work with an attached Media Manager v6.5 or greater; or other supported server.	\$4,000	DC3	2%	\$3,920.00	Service
4870-01218-112	Service	Maintenance	Capture Station Pro or Portable Pro not with MM v6.5 or greater	Premier	Premier, One year, Capture Station Pro, Portable Pro or Pro SDI Appliance Option to intergrate with web/stream servers OTHER than a Media Manager v6.5	\$3,300	DC3	2%	\$3,234.00	Service
4870-01217-112	Service	Waintenance	Capture Station Pro with MM v6.5 or greater	Premier	Premier, One year, Capture Station Pro, Portable Pro or Pro SDI v6.x appliance, being configured to work with an attached Media Manager v6.5 or greater	\$3,000	DC3	2%	\$2,940.00	Service
4877-01217-513	Service	liviaintenance	Capture Station Pro with MM v6.5 or greater	Polycom Advantage	Polycom Advantage, one year, Capture Station Pro, Portable Pro or Pro SDI v6.x appliance, being configured to work with an attached Media Manager v6.5 or greater	\$3,600	DC3	2%	\$3,528.00	Service
4870-01177-112	Service	Maintenance	HD Caption Station Appliance (SDI)	Premier	Premier, One Year, HD Capture Station Appliance (SDI) captures audio & HD video & PC content. Includes PRCS software & 1 license for Media Editor.	\$7,500	DC3	2%	\$7,350.00	Service
4877-01177-513	Service	Maintenance	HD Caption Station Appliance (SDI)	Polycom Advantage	Polycom Advantage, One Year, HD Capture Station Appliance (SDI) captures audio & HD video & PC content. Includes PRCS software & 1 license for Media Editor.	\$9,000	DC3	2%	\$8,820.00	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-01178-112	Service	Maintenance	Mobile Capture Station	Premier	Premier, One Year, Mobile SD Capture Station Appliance (SVideo / Composite) captures audio & SD video & PC content. Includes PRCS software & 1 license for Media Editor.	\$6,250	DC3	2%	\$6,125.00	Service
4870-01175-112	Service	Maintenance	RealPresence Broadcast Producer - Windows XP only	Premier	Premier, One Year, Polycom RealPresence Broadcast Producer - Windows XP only	\$3,863	DC3	2%	\$3,785.74	Service
4870-01234-112	Service	Maintenance	Refresh Accordent or Capture Station to new Capture Station Protable Pro v6.5	Premier	Premier, one year, Refresh from any Accordent/Polycom Portable Capture Station 2200-75500-600 to new Capture Station Protable Pro or Pro SDI v6.5	\$4,000	DC3	2%	\$3,920.00	Service
4870-01232-112	Service	Maintenance	Refresh for Capture Station Pro to work with MM v6.5 or greater	Premier	Premier, one year, Refresh for Capture Station Pro or Pro SDI appliance, being configured to work with an attached Media Manager v6.5 or greater	\$3,000	DC3	2%	\$2,940.00	Service
4877-01168-513	Service	Maintenance	SD Capture Station	Polycom Advantage	Polycom Advantage, One Year, SD Capture Station Appliance (SVideo / Composite) captures audio & video & PC content. Includes PRCS software & 1 license for Media Editor.	\$4,500	DC3	2%	\$4,410.00	Service
4870-01174-112	Service	Maintenance	SW to leverage multicast- enabled networks	Premier	Premier, One Year, PRMM SW for AMIT that enables large organizations to leverage multicast-enabled networks by delivering high-quality streaming video as a single, compressed stream	\$2,250	DC3	2%	\$2,205.00	Service
4870-01220-112	Service	Maintenance	lwith Media Manager v6.5 or	Premier Software Service	Premier, one year, Media Editor software on compatible client PC (Requires Windows 7) that will be integrated with web/stream servers OTHER than Media Manager v6.5 (for example Blackboard Integration)	\$500	DC3	2%	\$490.00	Service

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4870-01219-112	Service	Maintonanco	Media Editor Software with Media Manager v6.5 or greater	Premier Software	Premier, one year, Media Editor software on compatible client PC (Req Windows 7) configured to work with an attached Media Manager v6.5 or greater (non Media Manager v6.5 use 4870-01220-007). Training is not included	\$330	DC3	2%	\$323.40	Service
4877-01174-513	Service	Maintonanco	SW to leverage multicast- enabled networks	Polycom Advantage	Polycom Advantage, One Year, Service Contract for SW that enables large organizations to leverage multicast- enabled networks by delivering high-quality streaming video as a single, compressed stream	\$2,700	DC3	2%	\$2,646.00	Service
4870-01226-112	Service	Maintenance	External Windows IIS Media Server	Premier	Premier, one year, External Windows IIS Media Server (CPE hardware, software)	\$720	DC3	2%	\$705.60	Service
4877-01226-513	Service	Maintenance	External Windows IIS Media Server	Polycom Advantage	Polycom Advantage, one year, External Windows IIS Media Server (CPE hardware, software)	\$865	DC3	2%	\$847.70	Service
4870-01225-112	Service	Maintenance	External Windows Media Server	Premier	Premier, one year, External Windows Media Server (CPE hardware, software)	\$720	DC3	2%	\$705.60	Service
4877-01225-513	Service	Maintenance	External Windows Media Server	Polycom Advantage	Polycom Advantage, one year, External Windows Media Server (CPE hardware, software)	\$865	DC3	2%	\$847.70	Service
4870-01227-112	Service	Maintenance	External Wowza Media Server	Premier	Premier, one year, External Wowza Media Server (CPE hardware, software)	\$720	DC3	2%	\$705.60	Service

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4877-01227-513	Service	Maintenance	External Wowza Media Server	Polycom Advantage	Polycom Advantage, one year, External Wowza Media Server (CPE hardware, software)	\$865	DC3	2%	\$847.70	Service
4870-01211-112	Service	Maintenance	Media Manager Sharepoint	Premier	Premier, one year, SharePoint module while using Media Manager	\$8,400	DC3	2%	\$8,232.00	Service
4870-01201-112	Service		Media Manager V6.x single appliance - 500 Users	Premier	Premier, one year, RP Media Manager v6.x single appliance-500 concurrent users, 1 portal w/ AD/LDAP, webSSO, Test/Cert, MediaDirector, Mobility (3 licenses), UC Utlity (Lync/ST)	\$10,110	DC3	2%	\$9,907.80	Service
4877-01201-513	Service	Waintenance	Media Manager V6.x single appliance - 500 Users	Polycom Advantage	Polycom Advantage, One year, RP Media Manager v6.x single appliance-500 concurrent users, 1 portal w/ AD/LDAP, webSSO, Test/Cert, MediaDirector, Mobility (3 licenses), UC Utlity (Lync/ST)	\$12,130	DC3	2%	\$11,887.40	Service
4870-01203-112	Service	INISINTANSNCA	Media Manager v6.x single appliance-250 users	Premier	Premier, one year, RP Media Manager v6.x single appliance-250 concurrent users, 1 portal w/ AD/LDAP, webSSO, Test/Cert, MediaDirector, Mobility (3 licenses), UC Utlity (Lync/ST)	\$8,400	DC3	2%	\$8,232.00	Service
4877-01203-513	Service	Maintenance	Media Manager v6.x single appliance-250 users	Polycom Advantage	Polycom Advantage, one year, RP Media Manager v6.x single appliance-250 concurrent users, 1 portal w/ AD/LDAP, webSSO, Test/Cert, MediaDirector, Mobility (3 licenses), UC Utlity (Lync/ST)	\$10,080	DC3	2%	\$9,878.40	Service
4870-01241-112	Service	Waintenance	Media Manager V6.x SW on Windows server - 500 Users	Premier Service	Premier Software Service, one year, PRMM v6.x SW-500 concurrent users, one portal w/ AD/LDAP, webSSO, Test/Cert, MediaDirector, Mobility (3 licenses), UC Utlity (Lync/ST)	\$6,000	DC3	2%	\$5,880.00	Service

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4877-01241-513	Service		Media Manager V6.x SW on Windows server - 500 Users	Polycom Advantage Service	Polycom Advantage, One year, RP Media Manager v6.x SW-500 concurrent users, one portal w/ AD/LDAP, webSSO, Test/Cert, MediaDirector, Mobility (3 licenses), UC Utlity (Lync/ST)	\$7,200	DC3	2%	\$7,056.00	Service
4877-01189-513	Service	Waintenance	MM Digital Signage Integration with X2O Media	Polycom Advantage	Polycom Advantage, One Year PRMM Digital Signage Integration with compatible X2O Media	\$9,000	DC3	2%	\$8,820.00	Service
4870-01167-112	Service	Maintenance	MM MSA integrated with MM Media Director	Premier	Premier Software Service One Year, PRMM, One MSA instance with any supported MSA feature, including content distribution or transcoding.	\$300	DC3	2%	\$294.00	Service
4877-01167-513	Service	Maintenance	MM MSA integrated with MM Media Director	Polycom Advantage	Polycom Advantage Software Service, One Year, PRMM One MSA instance with any supported MSA feature, including content distribution, transcoding or thumbnail generation.	\$360	DC3	2%	\$352.80	Service
4870-01152-112	Service	Maintenance	MM Single Sign-on	Premier	Premier, One Year, PRMM Single Sign-On (SSO)	\$4,500	DC3	2%	\$4,410.00	Service
4870-01235-112	Service	Maintenance	RP Media Manager Virtual Edition v6.x - 250 concurrent users	Premier	Premier, One Year, RP Media Manager Virtual Edition v6.x (VMWare/HyperV) w/250 concurrent users, 1 portal, AD/LDAP, web SSO, TestCert, MediaDirector, Mobility, UC Utlity (Lync/ST). Physical Shipment	\$3,600	DC3	2%	\$3,528.00	Service
4877-01235-513	Service	Maintenance	RP Media Manager Virtual Edition v6.x - 250 concurrent users	Polycom Advantage	Polycom Advantage, One Year, RP Media Manager Virtual Edition v6.x (VMWare/HyperV) w/250 concurrent users, 1 portal, AD/LDAP, web SSO, TestCert, MediaDirector, Mobility, UC Utlity (Lync/ST). Physical Shipment	\$4,320	DC3	2%	\$4,233.60	Service

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4870-01233-112	Service	Iviaintenance	RP MM Virtual Edition v6.x-500 concurrent users	Premier	Premier, One Year, RP Media Manager Virtual Edition v6.x (VMWare/HyperV) w/500 concurrent users, 1 portal, AD/LDAP, web SSO, TestCert, MediaDirector, Mobility, UC Utlity (Lync/ST). Physical Shipment	\$6,000	DC3	2%	\$5,880.00	Service
4877-01233-513	Service	Iviaintenance	RP MM Virtual Edition v6.x-500 concurrent users	Polycom Advantage	Polycom Advantage, One Year, RP Media Manager Virtual Edition v6.x (VMWare/HyperV) w/500 concurrent users, 1 portal, AD/LDAP, web SSO, TestCert, MediaDirector, Mobility, UC Utlity (Lync/ST). Physical Shipment	\$7,200	DC3	2%	\$7,056.00	Service
4870-01221-112	Service	Waintenance	RSS integration with Media Manager	Premier	Premier, one year, RSS or Media Suite integration with Media Manager	\$600	DC3	2%	\$588.00	Service
4877-01221-513	Service	IVIaIntenance	RSS integration with Media Manager	Polycom Advantage	Polycom Advantage, One year, RSS or Media Suite integration with Media Manager	\$720	DC3	2%	\$705.60	Service
4870-01157-112	Service	Maintenance	User Authentication for LDAP	Premier	Premier, One Year, PRMM User Authentication for LDAP- compliant Directory Service	\$3,000	DC3	2%	\$2,940.00	Service
4870-01252-112	Service	Maintenance	Capture Server 12-6	Premier	Premier, One Year, Media Suite Appliance records up to 12 SIP/H323 calls, 6 of which can be used as live streams.	\$6,800	DC3	2%	\$6,664.00	Service
4870-01252-314	Service	Maintenance	Capture Server 12-6	Premier On-Site	Premier Onsite, Three Year, Media Suite Appliance records up to 12 SIP/H323 calls, 6 of which can be used as live streams.	\$27,540	DC3	2%	\$26,989.20	Service

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4877-01252-513	Service	Maintenance	Capture Server 12-6		Polycom Advantage, One Year, Media Suite Appliance records up to 12 SIP/H323 calls, 6 of which can be used as live streams.	\$8,160	DC3	2%	\$7,996.80	Service
4877-01252-534	Service	Maintenance	I anture Server 12-6	Site	Polycom Advantage Onsite, Three Year, Media Suite Appliance records up to 12 SIP/H323 calls, 6 of which can be used as live streams.	\$31,670	DC3	2%	\$31,036.60	Service
4877-01252-535	Service	Maintenance	I anturo Sorvor 17-6	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, Media Suite Appliance records up to 12 SIP/H323 calls, 6 of which can be used as live streams. (see support.polycom.com for availability)	\$53,515	DC3	2%	\$52,444.70	Service
4870-01253-112	Service	Maintenance	Capture Server 18-9	Premier	Premier, One Year, Media Suite Appliance records up to 18 SIP/H323 calls, 9 of which can be used as live streams.	\$8,600	DC3	2%	\$8,428.00	Service
4870-01253-314	Service	Maintenance	Capture Server 18-9	Premier On-Site	Premier Onsite, Three Year, Media Suite Appliance records up to 18 SIP/H323 calls, 9 of which can be used as live streams.	\$34,830	DC3	2%	\$34,133.40	Service
4877-01253-515	Service	Maintenance	l anture Server 18-9	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, Media Suite Appliance records up to 18 SIP/H323 calls, 9 of which can be used as live streams. (see support.polycom.com for availability)	\$25,070	DC3	2%	\$24,568.60	Service
4877-01253-533	Service	Maintenance	Capture Server 18-9	Polycom Advantage	Polycom Advantage, Three Year, Media Suite Appliance records up to 18 SIP/H323 calls, 9 of which can be used as live streams.	\$27,865	DC3	2%	\$27,307.70	Service

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4877-01253-534	Service	Maintenance	I anture Server 18-9	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, Media Suite Appliance records up to 18 SIP/H323 calls, 9 of which can be used as live streams.	\$40,055	DC3	2%	\$39,253.90	Service
4877-01253-535	Service	Maintenance	I antura Sarvar 18-9	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, Media Suite Appliance records up to 18 SIP/H323 calls, 9 of which can be used as live streams. (see support.polycom.com for availability)	\$67,690	DC3	2%	\$66,336.20	Service
4870-01254-112	Service	Maintenance	Capture Server 40-0	Premier	Premier, One Year, Media Suite Appliance records up to 40 SIP/H323 calls, 0 of which can be used as live streams.	\$8,000	DC3	2%	\$7,840.00	Service
4870-01254-314	Service	Maintenance	Capture Server 40-0	Premier On-Site	Premier Onsite, Three Year, Media Suite Appliance records up to 40 SIP/H323 calls, 0 of which can be used as live streams.	\$32,400	DC3	2%	\$31,752.00	Service
4877-01254-533	Service	Maintenance	Capture Server 40-0	Polycom Advantage	Polycom Advantage, Three Year, Media Suite Appliance records up to 40 SIP/H323 calls, 0 of which can be used as live streams.	\$25,920	DC3	2%	\$25,401.60	Service
4877-01254-534	Service	Maintenance	Capture Server 40-0	Site	Polycom Advantage Onsite, Three Year, Media Suite Appliance records up to 40 SIP/H323 calls, 0 of which can be used as live streams.	\$37,260	DC3	2%	\$36,514.80	Service
4877-01254-535	Service	Maintenance	1 anturo Sorvor /10-0	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, Media Suite Appliance records up to 40 SIP/H323 calls, 0 of which can be used as live streams. (see support.polycom.com for availability)	\$62,965	DC3	2%	\$61,705.70	Service

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4870-01251-112	Service	Maintenance	Capture Server 6-3	Promier	Premier, One Year, Media Suite Appliance, records 6 SIP/H323 calls, 3 of which can be used as live streams.	\$5,000	DC3	2%	\$4,900.00	Service
4870-01251-114	Service	Maintenance	Capture Server 6-3	Premier (In-Nite	Premier Onsite, One Year, Media Suite Appliance, records 6 SIP/H323 calls, 3 of which can be used as live streams.	\$7,500	DC3	2%	\$7,350.00	Service
4877-01251-513	Service	Maintenance	Capture Server 6-3	Polycom Advantage	Polycom Advantage, One Year, Media Suite Appliance, records 6 SIP/H323 calls, 3 of which can be used as live streams.	\$6,000	DC3	2%	\$5,880.00	Service
4877-01251-514	Service	Maintenance	ICanfure Server 6-3	Polycom Advantage Un-	Polycom Advantage Onsite, One Year, Media Suite Appliance, records 6 SIP/H323 calls, 3 of which can be used as live streams.	\$8,625	DC3	2%	\$8,452.50	Service
4877-01251-535	Service	Maintenance	1(2nt) ro Sorvor 6-3	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, Media Suite Appliance, records 6 SIP/H323 calls, 3 of which can be used as live streams. (see support.polycom.com for availability)	\$39,355	DC3	2%	\$38,567.90	Service
4870-34008-112	Service	Maintenance	Capture Server Redundancy	Premier	Premier, One Year, Capture Server Redundancy Kit - Includes one 3.5" 2T, SATA-2 3.0Gbps, 7200RPM, 64MB cache hard disk, plus one 740W, 1U power supply for all Media Suite Appliance Editions & Capture Server Base System models	\$500	DC3	2%	\$490.00	Service
4870-34008-312	Service	Maintenance	Capture Server Redundancy	Premier	Premier, Three Year, Capture Server Redundancy Kit - Includes one 3.5" 2T, SATA-2 3.0Gbps, 7200RPM, 64MB cache hard disk, plus one 740W, 1U power supply for all Media Suite Appliance Editions & Capture Server Base System models	\$1,350	DC3	2%	\$1,323.00	Service

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4877-34008-513	Service	Maintenance	Capture Server Redundancy	Polycom Advantage	Polycom Advantage, One Year, Capture Server Redundancy Kit - Includes one 3.5" 2T, SATA-2 3.0Gbps, 7200RPM, 64MB cache hard disk, plus one 740W, 1U power supply for all Media Suite Appliance Editions & Capture Server Base System models	\$600	DC3	2%	\$588.00	Service
4877-34008-533	Service	Maintenance	Capture Server Redundancy	Polycom Advantage	Polycom Advantage, Three Year, Capture Server Redundancy Kit - Includes one 3.5" 2T, SATA-2 3.0Gbps, 7200RPM, 64MB cache hard disk, plus one 740W, 1U power supply for all Media Suite Appliance Editions & Capture Server Base System models	\$1,620	DC3	2%	\$1,587.60	Service
4870-34022-112	Service	Maintenance	Media Suite Pro Appliance With DSP, 0 Calls	Premier	Premier, One Year, Capture Server Base System Recording and Streaming Server with DSP (USA-WW)- excludes system Software.	\$2,100	DC3	2%	\$2,058.00	Service
4870-34022-312	Service	Waintenance	Media Suite Pro Appliance With DSP, 0 Calls	Premier	Premier, Three Year, Capture Server Base System Recording and Streaming Server with DSP (USA-WW)- excludes system Software.	\$5,670	DC3	2%	\$5,556.60	Service
4877-34022-513	Service	Waintenance	Media Suite Pro Appliance With DSP, 0 Calls	Polycom Advantage	Polycom Advantage, One Year, Capture Server Base System Recording and Streaming Server with DSP (USA- WW)- excludes system Software.	\$2,520	DC3	2%	\$2,469.60	Service
4877-34022-533	Service	Maintenance	Media Suite Pro Appliance With DSP, 0 Calls	Polycom Advantage	Polycom Advantage, Three Year, Capture Server Base System Recording and Streaming Server with DSP (USA- WW)- excludes system Software.	\$6,805	DC3	2%	\$6,668.90	Service
4870-01258-112	Service	Maintenance	Eagle Eyelll Kit for Capture Station	Premier	Premier, one year, EagleEye-III PTZ Peripheral kit for compatible Capture Station Pro.	\$1,000	DC3	2%	\$980.00	Service

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4870-69560-402	Service	INIAINTENANCE	Media Suite Capacity Update, 2 to 6 Calls	Premier Software Service 8x5	Premier Software Service 8X5, One Year, Media Suite 2/1 Call Capacity Upgrade - Upgrade Media Suite 2/1 VE to 6 SIP/H323 recording calls, up to 3 can stream live. Includes self-service recording, UGC, VCM portal and up to 500 live/VOD streams.	\$1,500	DC3	2%	\$1,470.00	Service
4870-69560-404	Service	Maintenance	Media Suite Capacity Update, 2 to 6 Calls	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, Media Suite 2/1 Call Capacity Upgrade - Upgrade Media Suite 2/1 VE to 6 SIP/H323 recording calls, up to 3 can stream live. Includes self-service recording, UGC, VCM portal and up to 500 live/VOD streams.	\$4,050	DC3	2%	\$3,969.00	Service
4877-69560-422	Service	INIAINTENANCE	Media Suite Capacity Update, 2 to 6 Calls	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, Media Suite 2/1 Call Capacity Upgrade - Upgrade Media Suite 2/1 VE to 6 SIP/H323 recording calls, up to 3 can stream live. Includes self-service recording, UGC, VCM portal and up to 500 live/VOD streams	\$1,875	DC3	2%	\$1,837.50	Service
4877-69560-424	Service	Waintenance	Media Suite Capacity Update, 2 to 6 Calls	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, Media Suite 2/1 Call Capacity Upgrade - Upgrade Media Suite 2/1 VE to 6 SIP/H323 recording calls, up to 3 can stream live. Includes self-service recording, UGC, VCM portal and up to 500 live/VOD streams	\$5,065	DC3	2%	\$4,963.70	Service
4870-69603-402	Service	liviaintenance	Media Suite HD1080p60 Mode License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, HD 1080p60 option - Media Suite record 1080p60 video calls, offline transcode and 1080p60 VOD. Excludes 1080p60 live streaming or P2P calls. W/O this option, the max for record/transcode/live is 1080p30	\$1,800	DC3	2%	\$1,764.00	Service
4870-69603-404	Service	Maintenance	Media Suite HD1080p60 Mode License	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, HD 1080p60 option - Media Suite record 1080p60 video calls, offline transcode and 1080p60 VOD. Excludes 1080p60 live streaming or P2P calls. W/O this option, the max for record/transcode/live is 1080p30	\$4,860	DC3	2%	\$4,762.80	Service
4877-69603-422	Service	Maintenance	Media Suite HD1080p60 Mode License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, HD 1080p60 option - Media Suite record 1080p60 video calls, offline transcode and 1080p60 VOD. Excludes 1080p60 live streaming or P2P calls. W/O this option, the max for record/transcode/live is 1080p30	\$2,250	DC3	2%	\$2,205.00	Service

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4877-69603-424	Service	Maintenance	Media Suite HD1080p60 Mode License	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, HD 1080p60 option - Media Suite record 1080p60 video calls, offline transcode and 1080p60 VOD. Excludes 1080p60 live streaming or P2P calls. W/O this option, the max for record/transcode/live is 1080p30	\$6,075	DC3	2%	\$5,953.50	Service
4870-01266-402	Service	Maintenance	Media Suite Virtual Editions, 2 Calls	Premier Software Service 8x5	Premier Software Service 8X5, One Year, Media Suite Virtual Edition - Records 2 SIP/H323 calls, up to 1 streamed live or encoded. Includes self-service recording and VCM portal; 250 (live/VOD) viewer streams.	\$2,900	DC3	2%	\$2,842.00	Service
4870-01266-404	Service	Maintenance	Media Suite Virtual Editions, 2 Calls	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, Media Suite Virtual Edition - Records 2 SIP/H323 calls, up to 1 streamed live or encoded. Includes self-service recording and VCM portal; 250 (live/VOD) viewer streams.	\$7,830	DC3	2%	\$7,673.40	Service
4877-01266-422	Service	Maintenance	Media Suite Virtual Editions, 2 Calls	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, Media Suite Virtual Edition - Records 2 SIP/H323 calls, up to 1 streamed live or encoded. Includes self-service recording and VCM portal; 250 (live/VOD) viewer streams.	\$3,625	DC3	2%	\$3,552.50	Service
4877-01266-424	Service	Maintenance	Media Suite Virtual Editions, 2 Calls	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, Media Suite Virtual Edition - Records 2 SIP/H323 calls, up to 1 streamed live or encoded. Includes self-service recording and VCM portal; 250 (live/VOD) viewer streams.	\$9,790	DC3	2%	\$9,594.20	Service
4870-01246-402	Service	Maintenance	Capture Server Virtual Appliance 6-3	Premier Software Service 8x5	Premier Software Service 8X5, One Year, Media Suite Virtual Edition, records up to 6 SIP/H323 calls, 3 of which can be used as live streams	\$5,000	DC3	2%	\$4,900.00	Service
4870-01246-404	Service	Maintenance	Capture Server Virtual Appliance 6-3	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, Media Suite Virtual Edition, records up to 6 SIP/H323 calls, 3 of which can be used as live streams	\$13,500	DC3	2%	\$13,230.00	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-01261-402	Service	Maintenance	Capture Server Virtual Appliance 12-6	Premier Software Service 8x5	Premier Software Service 8X5, One Year, Media Suite Virtual Edition, records up to 12 SIP/H323 calls, 6 of which can be used as live streams	\$6,800	DC3	2%	\$6,664.00	Service
4870-01261-404	Service	Maintenance	Capture Server Virtual Appliance 12-6	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, Media Suite Virtual Edition, records up to 12 SIP/H323 calls, 6 of which can be used as live streams	\$18,360	DC3	2%	\$17,992.80	Service
4870-01262-402	Service	Maintenance	Capture Server Virtual Appliance 18-9	Premier Software Service 8x5	Premier Software Service 8X5, One Year, Media Suite Virtual Edition, records up to 18 SIP/H323 calls, 9 of which can be used as live streams	\$8,600	DC3	2%	\$8,428.00	Service
4870-01262-404	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, Media Suite Virtual Edition, records up to 18 SIP/H323 calls, 9 of which can be used as live streams	\$23,220	DC3	2%	\$22,755.60	Service
4870-01263-402	Service	Maintenance	•	Premier Software Service 8x5	Premier Software Service 8X5, One Year, Media Suite Virtual Edition, records up to 40 SIP/H323 calls, 0 of which can be used as live streams	\$8,000	DC3	2%	\$7,840.00	Service
4870-01263-404	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, Media Suite Virtual Edition, records up to 40 SIP/H323 calls, 0 of which can be used as live streams	\$21,600	DC3	2%	\$21,168.00	Service
4877-01246-422	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, Media Suite Virtual Edition, records up to 6 SIP/H323 calls, 3 of which can be used as live streams	\$6,000	DC3	2%	\$5,880.00	Service

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4877-01246-424	Service	Maintenance	-	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, Media Suite Virtual Edition, records up to 6 SIP/H323 calls, 3 of which can be used as live streams	\$16,200	DC3	2%	\$15,876.00	Service
4877-01261-422	Service	Maintonanco	-	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, Media Suite Virtual Edition, records up to 12 SIP/H323 calls, 6 of which can be used as live streams	\$8,160	DC3	2%	\$7,996.80	Service
4877-01261-424	Service	Maintenance	-	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, Media Suite Virtual Edition, records up to 12 SIP/H323 calls, 6 of which can be used as live streams	\$22,030	DC3	2%	\$21,589.40	Service
4877-01262-422	Service	Maintenance	-	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, Media Suite Virtual Edition, records up to 18 SIP/H323 calls, 9 of which can be used as live streams	\$10,320	DC3	2%	\$10,113.60	Service
4877-01262-424	Service	IVIaIntenance	-	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, Media Suite Virtual Edition, records up to 18 SIP/H323 calls, 9 of which can be used as live streams	\$27,865	DC3	2%	\$27,307.70	Service
4877-01263-422	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, Media Suite Virtual Edition, records up to 40 SIP/H323 calls, 0 of which can be used as live streams	\$9,600	DC3	2%	\$9,408.00	Service
4877-01263-424	Service	Maintenance	-	Nottware Service	Polycom Advantage Software Service, Three Year, Media Suite Virtual Edition, records up to 40 SIP/H323 calls, 0 of which can be used as live streams	\$25,920	DC3	2%	\$25,401.60	Service

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4870-00652-112	Service	Maintenance	RSS 4000 10 Port Base	Premier	Premier, One Year, RSS 4000 10 Port Solution	\$4,290	DC3	2%	\$4,204.20	Service
4870-00652-114	Service	Maintenance	RSS 4000 10 Port Base	Premier On-Site	Premier Onsite, One Year, RSS 4000 10 Port Solution	\$6,435	DC3	2%	\$6,306.30	Service
4877-00652-513	Service	Maintenance	RSS 4000 10 Port Base	Polycom Advantage	Polycom Advantage One Year, RSS 4000 10 Port Solution (Requires all systems to be covered by Advantage)	\$5,148	DC3	2%	\$5,045.04	Service
4877-00652-514	Service	Maintenance	RSS 4000 10 Port Base	Polycom Advantage On-	Polycom Advantage Onsite, One Year, RSS 4000 10 Port Solution (Requires all systems to be covered by Advantage)	\$7,398	DC3	2%	\$7,250.04	Service
4877-00652-515	Service	Maintenance	RSS 4000 10 Port Base	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RSS 4000 10 Port Solution (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)	\$12,507	DC3	2%	\$12,256.86	Service
4870-00658-112	Service	Maintenance	RSS 4000 10 to 15 Port UPG	Premier	Premier, One Year, RSS 4000 Upgrade from 10 Port to 15 port System	\$2,365	DC3	2%	\$2,317.70	Service
4870-00658-114	Service	Maintenance	RSS 4000 10 to 15 Port UPG	Premier On-Site	Premier Onsite, One Year, RSS 4000 Upgrade from 10 Port to 15 port System	\$3,548	DC3	2%	\$3,477.04	Service

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4877-00658-513	Service	Maintenance	RSS 4000 10 to 15 Port UPG	Polycom Advantage	Polycom Advantage One Year, RSS 4000 Upgrade from 10 Port to 15 Port System (Requires all systems to be covered by Advantage)	\$2,838	DC3	2%	\$2,781.24	Service
4877-00658-514	Service	Maintenance	RSS 4000 10 to 15 Port UPG	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RSS 4000 Upgrade from 10 Port to 15 Port System (Requires all systems to be covered by Advantage)	\$4,081	DC3	2%	\$3,999.38	Service
4877-00658-515	Service	Maintenance	RSS 4000 10 to 15 Port UPG	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RSS 4000 Upgrade from 10 Port to 15 Port System (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)	\$6,892	DC3	2%	\$6,754.16	Service
4870-00654-112	Service	Maintenance	RSS 4000 15 Port Base	Premier	Premier, One Year, RSS 4000 15 Port Solution	\$6,105	DC3	2%	\$5,982.90	Service
4870-00654-114	Service	Maintenance	RSS 4000 15 Port Base	Premier On-Site	Premier Onsite, One Year, RSS 4000 15 Port Solution	\$9,158	DC3	2%	\$8,974.84	Service
4877-00654-513	Service	Maintenance	RSS 4000 15 Port Base	Polycom Advantage	Polycom Advantage One Year, RSS 4000 15 Port Solution (Requires all systems to be covered by Advantage)	\$7,260	DC3	2%	\$7,114.80	Service
4877-00654-514	Service	Maintenance	RSS 4000 15 Port Base	Sito	Polycom Advantage Onsite, One Year, RSS 4000 15 Port Solution (Requires all systems to be covered by Advantage)	\$10,439	DC3	2%	\$10,230.22	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-00654-515	Service	Maintenance	RSS 4000 15 Port Base	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RSS 4000 15 Port Solution (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)	\$17,639	DC3	2%	\$17,286.22	Service
4870-00650-007	Service	Deployment	RSS 4000 5 Port Base		Implementation service, RSS 4000 Series Solution (See published Service Description for complete scope)	\$4,995	DC4	2%	\$4,895.10	Service
4870-00650-112	Service	Maintenance	RSS 4000 5 Port Base	Premier	Premier, One Year, RSS 4000 5 Port Solution	\$2,475	DC3	2%	\$2,425.50	Service
4870-00650-114	Service	Maintenance	RSS 4000 5 Port Base	Premier On-Site	Premier Onsite, One Year, RSS 4000 5 Port Solution	\$3,713	DC3	2%	\$3,638.74	Service
4877-00650-513	Service	Maintenance	RSS 4000 5 Port Base	Polycom Advantage	Polycom Advantage One Year, RSS 4000 5 Port Solution (Requires all systems to be covered by Advantage)	\$2,970	DC3	2%	\$2,910.60	Service
4877-00650-514	Service	Maintenance	RSS 4000 5 Port Base	Site	Polycom Advantage Onsite, One Year, RSS 4000 5 Port Solution (Requires all systems to be covered by Advantage)	\$4,268	DC3	2%	\$4,182.64	Service
4877-00650-515	Service	Maintenance	RSS 4000 5 Port Base	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RSS 4000 5 Port Solution (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)	\$7,216	DC3	2%	\$7,071.68	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-00656-112	Service	Maintenance	RSS 4000 5 to 10 Port UPG	Premier	Premier, One Year, RSS 4000 Upgrade from 5 Port to 10 Port System	\$2,365	DC3	2%	\$2,317.70	Service
4870-00656-114	Service	Maintenance	RSS 4000 5 to 10 Port UPG	Premier On-Site	Premier Onsite, One Year, RSS 4000 Upgrade from 5 Port to 10 Port System	\$3,548	DC3	2%	\$3,477.04	Service
4877-00656-513	Service	Maintenance	RSS 4000 5 to 10 Port UPG	Polycom Advantage	Polycom Advantage One Year, RSS 4000 Upgrade from 5 Port to 10 Port System (Requires all systems to be covered by Advantage)	\$2,838	DC3	2%	\$2,781.24	Service
4877-00656-514	Service	Maintenance	RSS 4000 5 to 10 Port UPG	Polycom Advantage Un-	Polycom Advantage Onsite, One Year, RSS 4000 Upgrade from 5 Port to 10 Port System (Requires all systems to be covered by Advantage)	\$4,081	DC3	2%	\$3,999.38	Service
4877-00656-515	Service	Maintenance	RSS 4000 5 to 10 Port UPG		Polycom Advantage Onsite 4 hour, One Year, RSS 4000 Upgrade from 5 Port to 10 Port System (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)	\$6,892	DC3	2%	\$6,754.16	Service
4877-33009-513	Service	Maintonanco	VCM SmartStart Virtual Edition 100 users	Polycom Advantage	Polycom Advantage, One Yr, Media Suite Virtual Appl records up to 6 SIP/H323 calls, 3 can be used as live .mp3 streams & RP MM Virtual Edition v6.x (VMWare / HyperV) - 100 users, 1 portal, AD/LDAP, web SSO, TestCert, MediaDir, Mobility, UC Utility.	\$6,625	DC3	2%	\$6,492.50	Service
5230-73300-000	Infrastructure	CloudAxis	RPWS Base	Base Software License	RP Web Suite - Base Software License, Requires 5230- 7331X-XXX (Maintenance Contract Required) 3 year partner premier service is included for China	\$2,000	DC12	17%	\$1,660.00	Product

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-73313-000	Infrastructure	CloudAxis	RPWS Capacity Licenses	50 Sessions	RP Web Suite - 50 Session Licenses (Maintenance Contract Required) 3 year partner premier service is included for China	\$7,500	DC12	17%	\$6,225.00	Product
5230-73314-000	Infrastructure	CloudAxis	RPWS Capacity Licenses	150 Sessions	RP Web Suite - 150 Session Licenses (Maintenance Contract Required) 3 year partner premier service is included for China	\$22,500	DC12	17%	\$18,675.00	Product
5230-73301-000	Infrastructure	CloudAxis	RPWS Pro Base	Pro Base Software License	RP Web Suite Pro - Base Software License Requires 5230- 7332X-XXX (Maintenance Contract Required) 3 year partner premier service is included for China	\$2,000	DC12	17%	\$1,660.00	Product
5230-73323-000	Infrastructure	CloudAxis	RPWS Pro Capacity Licenses	50 Sessions	RP Web Suite Pro - 50 Session Licenses (Maintenance Contract Required) 3 year partner premier service is included for China	\$15,000	DC12	17%	\$12,450.00	Product
5230-73324-000	Infrastructure	CloudAxis	RPWS Pro Capacity Licenses	150 Sessions	RP Web Suite Pro - 150 Session Licenses, (Maintenance Contract Required) 3 year partner premier service is included for China	\$45,000	DC12	17%	\$37,350.00	Product
4870-73301-002	Service	Deployment	CloudAxis RPWS Base Software License	On-Site Implementation	Onsite Implementation for RP Web Suite.	\$6,995	DC4	2%	\$6,855.10	Service
4870-73300-402	Service	Maintenance	CloudAxis RPWS Base Software License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Web Suite - Base Software License	\$400	DC3	2%	\$392.00	Service

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4870-73300-404	Service	Maintenance	CloudAxis RPWS Base Software License		Premier Software Service 8X5, Three Year, RealPresence Web Suite - Base Software License	\$1,080	DC3	2%	\$1,058.40	Service
4872-73300-432	Service	Maintenance			Elite Premier Software Service, One Year, RealPresence Web Suite - Base Software License	\$540	DC3	2%	\$529.20	Service
4877-73300-422	Service	Maintenance	CloudAxis RPWS Base Software License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Web Suite - Base Software License	\$500	DC3	2%	\$490.00	Service
4877-73300-424	Service	liviaintenance	CloudAxis RPWS Base Software License	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RealPresence Web Suite - Base Software License	\$1,350	DC3	2%	\$1,323.00	Service
4870-73314-402	Service	IVIaIntenance			Premier Software Service 8X5, One Year, RealPresence Web Suite - 150 Session Licenses	\$4,500	DC3	2%	\$4,410.00	Service
4870-73314-404	Service	Waintenance			Premier Software Service 8X5, Three Year, RealPresence Web Suite - 150 Session Licenses	\$12,150	DC3	2%	\$11,907.00	Service
4872-73314-432	Service	Waintenance			Elite Premier Software Service, One Year, RealPresence Web Suite - 150 Session Licenses	\$6,075	DC3	2%	\$5,953.50	Service

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4877-73314-422	Service	INIAINTENANCE		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Web Suite - 150 Session Licenses	\$5,625	DC3	2%	\$5,512.50	Service
4877-73314-424	Service	anco antonanco		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RealPresence Web Suite - 150 Session Licenses	\$15,190	DC3	2%	\$14,886.20	Service
4870-73313-402	Service	Waintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Web Suite - 50 Session Licenses	\$1,500	DC3	2%	\$1,470.00	Service
4870-73313-404	Service	liviaintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RealPresence Web Suite - 50 Session Licenses	\$4,050	DC3	2%	\$3,969.00	Service
4872-73313-432	Service	Waintenance		Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Web Suite - 50 Session Licenses	\$2,025	DC3	2%	\$1,984.50	Service
4877-73313-422	Service	Waintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Web Suite - 50 Session Licenses	\$1,875	DC3	2%	\$1,837.50	Service
4877-73313-424	Service	Waintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RealPresence Web Suite - 50 Session Licenses	\$5,065	DC3	2%	\$4,963.70	Service

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4870-73301-402	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Web Suite Pro - Base Software License	\$400	DC3	2%	\$392.00	Service
4870-73301-404	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RealPresence Web Suite Pro - Base Software License	\$1,080	DC3	2%	\$1,058.40	Service
4872-73301-432	Service	Maintenance		Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Web Suite Pro - Base Software License	\$540	DC3	2%	\$529.20	Service
4877-73301-422	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Web Suite Pro - Base Software License	\$500	DC3	2%	\$490.00	Service
4877-73301-424	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RealPresence Web Suite Pro - Base Software License	\$1,350	DC3	2%	\$1,323.00	Service
4870-73324-402	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Web Suite Pro - 150 Session Licenses	\$9,000	DC3	2%	\$8,820.00	Service
4870-73324-404	Service	Waintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RealPresence Web Suite Pro - 150 Session Licenses	\$24,300	DC3	2%	\$23,814.00	Service

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4872-73324-432	Service	IVIaIntenance	CloudAxis RPWS Pro Capacity Licenses 150 Sessions		Elite Premier Software Service, One Year, RealPresence Web Suite Pro - 150 Session Licenses	\$12,150	DC3	2%	\$11,907.00	Service
4877-73324-422	Service	Waintenance	CloudAxis RPWS Pro Capacity Licenses 150 Sessions	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Web Suite Pro - 150 Session Licenses	\$11,250	DC3	2%	\$11,025.00	Service
4877-73324-424	Service	Waintenance	CloudAxis RPWS Pro Capacity Licenses 150 Sessions	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RealPresence Web Suite Pro - 150 Session Licenses	\$30,375	DC3	2%	\$29,767.50	Service
4870-73323-402	Service	Waintenance	CloudAxis RPWS Pro Capacity Licenses 50 Sessions		Premier Software Service 8X5, One Year, RealPresence Web Suite Pro - 50 Session Licenses	\$3,000	DC3	2%	\$2,940.00	Service
4870-73323-404	Service	IVIaIntenance	CloudAxis RPWS Pro Capacity Licenses 50 Sessions		Premier Software Service 8X5, Three Year, RealPresence Web Suite Pro - 50 Session Licenses	\$8,100	DC3	2%	\$7,938.00	Service
4872-73323-432	Service	Maintenance	CloudAxis RPWS Pro Capacity Licenses 50 Sessions		Elite Premier Software Service, One Year, RealPresence Web Suite Pro - 50 Session Licenses	\$4,050	DC3	2%	\$3,969.00	Service
4877-73323-422	Service	Waintenance	CloudAxis RPWS Pro Capacity Licenses 50 Sessions	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Web Suite Pro - 50 Session Licenses	\$3,750	DC3	2%	\$3,675.00	Service

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4877-73323-424	Service			Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RealPresence Web Suite Pro - 50 Session Licenses	\$10,125	DC3	2%	\$9,922.50	Service
4870-00042-112	Service	Maintenance	SoundStation VTX 1000 Series	Premier	Premier, One Year, VTX 1000	\$105	DC3	2%	\$102.90	Service
4870-00042-312	Service	Maintenance	SoundStation VTX 1000 Series	Premier	Premier, Three Year, VTX 1000	\$268	DC3	2%	\$262.64	Service
4870-16000-112	Service	Maintenance	SoundStation2 Basic	Premier	Premier, One Year, SoundStation2 (analog) conference phone with display. Non-Expandable.	\$25	DC3	2%	\$24.50	Service
4870-16000-312	Service	Maintenance	SoundStation2 Basic	Premier	Premier, Three Year, SoundStation2 (analog) conference phone with display. Non-Expandable.	\$63	DC3	2%	\$61.74	Service
4870-16200-112	Service	Maintenance	Soundstation2 EX	Premier	Premier, One Year, SoundStation2 (analog) conference phone with display. Expandable.	\$25	DC3	2%	\$24.50	Service
4870-16200-312	Service	Maintenance	Soundstation2 EX	Premier	Premier, Three Year, SoundStation2 (analog) conference phone with display. Expandable.	\$63	DC3	2%	\$61.74	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-15100-112	Service	Maintenance	SoundStation2 No Display	Premier	Premier, One Year, SoundStation2 (analog) conference phone without display. Non-Expandable.	\$25	DC3	2%	\$24.50	Service
4870-15100-312	Service	Maintenance	SoundStation2 No Display	Premier	Premier, Three Year, SoundStation2 (analog) conference phone without display. Non-Expandable.	\$63	DC3	2%	\$61.74	Service
4870-00043-112	Service	Maintenance	VTX Twin Pack Bundle	Premier	Premier, One Year, VTX 1000 Twin pack product bundle	\$201	DC3	2%	\$196.98	Service
4870-00043-312	Service	Maintenance	VTX Twin Pack Bundle	Premier	Premier, Three Year, VTX 1000 Twin pack product bundle	\$499	DC3	2%	\$489.02	Service
4870-17910-112	Service	INISINTANSNCA	VoiceStation 300 Analog Conference Phone	Premier	Premier, One Year, VoiceStation 300 (analog) conference phone for small rooms and offices with Bluetooth mobile phone connectivity	\$25	DC3	2%	\$24.50	Service
4870-17910-312	Service	Maintenance	VoiceStation 300 Analog Conference Phone		Premier, Three Year, VoiceStation 300 (analog) conference phone for small rooms and offices with Bluetooth mobile phone connectivity	\$63	DC3	2%	\$61.74	Service
4870-17900-112	Service	Maintonanco	VoiceStation 500 Analog Conference Phone	Premier	Premier, One Year, VoiceStation 500 (analog) conference phone for small rooms and offices with Bluetooth mobile phone connectivity	\$25	DC3	2%	\$24.50	Service

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2200-16155-001	Voice	SoundStation	SoundStation2 Microphones	Expansion Microphones - 2	Expansion microphones kit for SoundStation2 and SoundStation2 Avaya 2490. Includes two (2) expansion microphones and two (2) 2.9m/9.7ft expansion microphone cables. Compatible with SoundStation2 EX and SoundStation2 Avaya 2490 110-120V models only.	\$209	DC6	17%	\$173.47	Product
2200-16020-001	Voice	SoundStation	SoundStation2 Power Supplies		AC Power Kit for SoundStation2. Includes wallmod power/telco module 110-120VAC 0.2A with NA plug, 9.2ft/2.8m RJ-11 to RJ-11 cable and 21ft/6.4m keyed RJ- 45 power supply to console cable.	\$139	DC6	17%	\$115.37	Product
2305-06415-601	Voice	SoundStation	SoundStation2 Series Cables and Connectors	Interface Module	Interface Module,SoundStation2, Avaya, u-Law	\$269	DC6	17%	\$223.27	Product
1676-07870-001	Voice	SoundStation	VTX 1000 Accessories	Neoprene Case	Neoprene carry case for use with SoundStation2, SoundStation2W and VTX 1000 family of conference phones. Can carry console, EX mics and cables.	\$41	DC6	17%	\$34.03	Product
1457-07363-001	Voice	SoundStation	VTX Cables and Connectors	Subwoofer Wire	Cable - Subwoofer cable for SoundStation VTX 1000. 2.7m/9.2ft RCA male to male.	\$19	DC6	17%	\$15.77	Product
2457-07690-001	Voice	SoundStation	VTX Cables and Connectors	Console Cable	Cable - Console Cable connects SoundStation VTX 1000 console to the Interface Module/Power Supply. Keyed RJ- 45, 6.3m/21ft for use with SoundStation VTX 1000 ONLY.	\$30	DC6	17%	\$24.90	Product
2457-07690-002	Voice	SoundStation	VTX Cables and Connectors	Console Cable	Cable - Console Cable connects SoundStation VTX 1000 console to the Interface Module/Power Supply. Keyed RJ- 45, 15.0m/50ft for use with SoundStation VTX 1000 ONLY.	\$41	DC6	17%	\$34.03	Product

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2200-41220-003	Voice	SoundStation	VTX Peripherals	Microphones	Cable - Two (2) expansion microphone cables (round), 7.5m/25ft for SoundStation VTX 1000.	\$30	DC6	17%	\$24.90	Product
2200-07817-001	Voice	ISoundStation	SoundStation 2 Series Cables and Connectors	Cell Phone Cable	Cable-3.5mm cell phone cable 1.2m/4ft for use with SoundStation2 with LCD, SoundStation2 EX, SoundStation2W (Basic and Expandable), SoundStation IP 7000 and SoundStation Duo.	\$8	DC6	17%	\$6.64	Product
2200-00699-001	Voice	SoundStation	SoundStation2 Microphones	Wireless Lapel Microphone	Wireless Lapel Microphone with Frequency A = 171.905MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.	\$419	DC6	17%	\$347.77	Product
2200-00699-002	Voice	SoundStation	SoundStation2 Microphones	Wireless Lapel Microphone	Wireless Lapel Microphone with Frequency F = 203.400MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.	\$419	DC6	17%	\$347.77	Product
2200-41220-002	Voice	SoundStation	SoundStation2 Series Cables and Connectors	Expansion Microphone Cables - 2	Cable - Two (2) expansion microphone cables, 4.5m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000, RP Trio 8800 and CX3000.	\$30	DC6	17%	\$24.90	Product
2457-19047-001	Voice	SoundStation	SoundStation2 Series Cables and Connectors	Mobile Device Cable	Cable - 3.5mm mobile device cable 1.2m/4ft for use with SoundStation2s with LCD and 2W, SSIP 7000, SS Duo and VoiceStation 500. For devices with iPhone (R) style wiring and wiring used by many Samsung, Sony Mobile Communications and Nokia mobile devices	\$19	DC6	17%	\$15.77	Product
2200-41220-001	Voice	SoundStation	VTX Peripherals	Microphones	Cable - Two (2) expansion microphone cables, 2.1m/7ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, RP Trio 8800 and SoundStation IP 6000.	\$30	DC6	17%	\$24.90	Product

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2200-16000-001	Voice	SoundStation	SoundStation2 Basic Systems	Non-expandable Conference Phone with Display	SoundStation2 (analog) conference phone with display. Non-expandable. Includes 110V-120V AC power/telco module with NA plug, 6.4m/21ft console cable, 2.8m/9ft telco cable.	\$619	DC14	20%	\$495.20	Product
2200-15100-001	Voice	KoundStation	SoundStation2 Basic Systems No Display	Non-expandable Conference Phone without Display	SoundStation2 (analog) conference phone without display. Non-expandable. Includes 110V-120V AC wallmod power supply with NA plug, 6.4m/21ft console cable, 2.8m/9ft telco cable.	\$519	DC14	20%	\$415.20	Product
2200-16200-001	Voice	SoundStation	SoundStation2 EX Systems	Expandable Conference Phone with Display	SoundStation2 (analog) conference phone with display. Expandable. Includes 110V-120V AC wallmod power supply with NA plug, 6.4m/21ft console cable, 2.8m/9ft telco cable. Does NOT include expansion mics.	\$729	DC14	20%	\$583.20	Product
2200-16555-001	Voice	SoundStation	SoundStation2 EX Systems		SoundStation2 EX 10 unit multi-pack(EX Mics NOT Included). Multi-pack is drop shipped directly to one end user location.	\$6,489	DC14	20%	\$5,191.20	Product
2457-00449-001	Voice	SoundStation	SoundStation2 Series Cables and Connectors	8-Wire Console Cable	Cable - 8 Wire Console Cable, keyed RJ-45 to RJ-45, 6.4m/21ft, for VoiceStation 100, SoundStation2 and SoundStation2 without Display. Also Premier Satellite to Console Cable.	\$30	DC6	17%	\$24.90	Product
2200-17918-001	Voice	IsoundStation	VoiceStation Cables and Connectors	Power Supply	AC wallmod power supply 110-120VAC 0.2A for VoiceStation 100/300/500 with NA power plug.	\$102	DC6	17%	\$84.66	Product
7200-63550-001	Video Solutions Group	RP Group	Group 500 Systems	Group 500 720p EagleEye Acoustic	RealPresence Group 500 - 720p: Group 500 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required	\$6,999	DC12	17%	\$5,809.17	Product

Product ID	Product Hierarchy - Line Of Business	Product Hierarchy Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
7200-64250-001	Video Solutions Group	RP Group	Group 500 Systems	Group 500 720p EagleEye IV-12x	RealPresence Group 500-720p: Group 500 HD codec, EagleEyelV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	\$10,999	DC12	17%	\$9,129.17	Product
7200-64510-001	Video Solutions Group	RP Group	Group 500 Systems	Group 500 720p EagleEye IV-4x	RealPresence Group 500-720p: Group 500 HD codec, EagleEyelV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	\$9,599	DC12	17%	\$7,967.17	Product
7200-64270-001	Video Solutions Group	RP Group	Group 700 Systems	Group 700 720p EagleEye IV-12x	RealPresence Group 700-720p: Group 700 HD codec, EagleEyelV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	\$16,999	DC12	17%	\$14,109.17	Product
2200-23809-001	Video Solutions Group	RP Group	Group Series Microphones	Spherical Ceiling Microphone Pod	Ceiling Microphone array-Black "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m and 50ft/15m plenum cable, RJ45(F)/Walta(M). For RealPresence Group, HDX and SoundStructure. See Extension for additional arrays.	\$1,239	DC6	17%	\$1,028.37	Product
2200-23809-002	Video Solutions Group	RP Group	Group Series Microphones	Spherical Ceiling Microphone Pod	Ceiling Microphone array-White "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m and 50ft/15m plenum cable, RJ45(F)/Walta(M). For RealPresence Group, HDX and SoundStructure. See Extension for additional arrays.	\$1,239	DC6	17%	\$1,028.37	Product
2200-23810-001	Video Solutions Group	RP Group	Group Series Microphones	Extension Kit	Ceiling Microphone Array - Black "Extension" Kit: Includes 2ft/60cm drop cable, electronics interface, 25ft/7.6m plenum cable. For use with Ceiling Microphone Array 2200-23809-001. Platform dictates maximum # supported.	\$1,239	DC6	17%	\$1,028.37	Product
2200-23810-002	Video Solutions Group	RP Group	Group Series Microphones	Extension Kit	Ceiling Microphone Array - White "Extension" Kit: Includes 2ft/60cm drop cable, electronics interface, 25ft/7.6m plenum cable. For use with Ceiling Microphone Array 2200-23809-002. Platform dictates maximum # supported.	\$1,239	DC6	17%	\$1,028.37	Product

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2215-63885-001	Video Solutions Group	RP Group	Group Series Microphones	RealPresence Group Microphone Array	RealPresence tabletop Microphone Array: Contains one Microphone Array and one 7.6m/25' CLink 2 cable. Compatible with Group Series, Centro and SoundStructure.	\$599	DC6	17%	\$497.17	Product
2457-23215-001	Video Solutions Group	RP Group	Group Series Microphones	Microphone Array Cables	CLink 2 cable, Group Series and HDX microphone array cable. Walta to Walta, 15 ft. Supports connections between devices with CLink 2 ports. HDX 9000 CLink input requires Walta to RJ-45 adapter.	\$29	DC6	17%	\$24.07	Product
2457-26764-072	Video Solutions Group	RP Group	Group Series Microphones	Microphone Array Cables	Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200- 23809-001 and 2200-23810-001 only. Replaces 2457- 24701-001	\$180	DC6	17%	\$149.40	Product
2457-26765-072	Video Solutions Group	RP Group	Group Series Microphones	Microphone Array Cables	Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200- 23809-002 and 2200-23810-002 only. Replaces 2457- 24701-003	\$180	DC6	17%	\$149.40	Product
2457-28978-001	Video Solutions Group	RP Group	Group Series Microphones	Microphone Array Cables	CLink 2 cable, Group Series and HDX microphone array cable. Walta to Walta. 10 ft/3m. Connects HDX microphone to HDX microphone/Soundstation IP7000.	\$40	DC6	17%	\$33.20	Product
2457-29051-001	Video Solutions Group	RP Group	Group Series Microphones	Microphone Array Cables	CLink 2 cable, Group Series and HDX microphone array cable. Walta to Walta. 50 ft. Connects microphone array/SoundStation IP7000 to codec. HDX 9000 CLink input requires Walta to RJ-45 adapter.	\$249	DC6	17%	\$206.67	Product
2215-69524-001	Video Solutions Group	RealPresence Debut	RealPresence Debut Accessories	Remote	RealPresence Debut Remote Control for use with RealPresence Debut. Includes 2 BATTERY,AAA.	\$99	DC6	17%	\$82.17	Product

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4870-00408-106	Service	Maintenance	HDX 7000 Series	Premier	Premier, One Year, HDX 7000 Series	\$1,130	DC3	2%	\$1,107.40	Service
4870-00408-136	Service	Maintenance	HDX 7000 Series	Premier	Premier, Three Year, HDX 7000 Series	\$2,870	DC3	2%	\$2,812.60	Service
4870-00408-108	Service	Maintenance	HDX 7000 Series	Premier On-Site	Premier Onsite, One Year, HDX 7000 Series	\$1,695	DC3	2%	\$1,661.10	Service
4870-00408-138	Service	Maintenance	HDX 7000 Series	Premier On-Site	Premier Onsite, Three Year, HDX 7000 Series	\$4,315	DC3	2%	\$4,228.70	Service
4877-00408-513	Service	Maintenance	HDX 7000 Series		Polycom Advantage, One Year, HDX 7000 Series (Requires all systems to be covered by Advantage)	\$1,190	DC3	2%	\$1,166.20	Service
4877-00408-533	Service	Maintenance	HDX 7000 Series	Polycom Advantage	Polycom Advantage, Three Year, HDX 7000 Series (Requires all systems to be covered by Advantage)	\$3,015	DC3	2%	\$2,954.70	Service
4877-00408-514	Service	Maintenance		Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, HDX 7000 Series (Requires all systems to be covered by Advantage)	\$1,695	DC3	2%	\$1,661.10	Service

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4877-00408-534	Service	Maintenance		Polycom Advantage On- Site	Polycom Advantage Onsite,Three Year, HDX 7000 Series (Requires all systems to be covered by Advantage)	\$4,335	DC3	2%	\$4,248.30	Service
2457-50526-200	Video Solutions Group	НДХ	HDX Cables and Connectors	Camera Cable	Breakout box adapter cable for PowerCam	\$29	DC6	17%	\$24.07	Product
4870-00574-002	Service	Deployment	QDX 6000 Series	Endpoint Installation	Onsite installation service for QDX 6000 Series	\$1,095	DC4	2%	\$1,073.10	Service
4870-34014-112	Service	Maintenance	Capture Server Pro Appliance, O Calls	Premier	Premier, One year, Capture Server Base System Recording and Streaming Server - excludes system Software.	\$1,200	DC3	2%	\$1,176.00	Service
4870-01251-314	Service	Maintenance	Capture Server 6-3	Premier On-Site	Premier Onsite, Three Year, Media Suite Appliance, records 6 SIP/H323 calls, 3 of which can be used as live streams.	\$20,250	DC3	2%	\$19,845.00	Service
4870-01252-114	Service	Maintenance	Capture Server 12-6	Premier On-Site	Premier Onsite, One Year, Media Suite Appliance records up to 12 SIP/H323 calls, 6 of which can be used as live streams.	\$10,200	DC3	2%	\$9,996.00	Service
4870-01253-114	Service	Maintenance	Capture Server 18-9	Premier On-Site	Premier Onsite, One Year, Media Suite Appliance records up to 18 SIP/H323 calls, 9 of which can be used as live streams.	\$12,900	DC3	2%	\$12,642.00	Service

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4870-01254-114	Service	Maintenance	Capture Server 40-0	Premier On-Site	Premier Onsite, One Year, Media Suite Appliance records up to 40 SIP/H323 calls, 0 of which can be used as live streams.	\$12,000	DC3	2%	\$11,760.00	Service
4877-01253-513	Service	Maintenance	Capture Server 18-9	Polycom Advantage	Polycom Advantage, One Year, Media Suite Appliance records up to 18 SIP/H323 calls, 9 of which can be used as live streams.	\$10,320	DC3	2%	\$10,113.60	Service
4877-01254-513	Service	Maintenance	Capture Server 40-0	Polycom Advantage	Polycom Advantage, One Year, Media Suite Appliance records up to 40 SIP/H323 calls, 0 of which can be used as live streams.	\$9,600	DC3	2%	\$9,408.00	Service
4877-34014-513	Service	IMaintenance	Capture Server Pro Appliance, O Calls	Polycom Advantage	Polycom Advantage, One Year, Capture Server Base System Recording and Streaming Server - excludes system Software.	\$1,440	DC3	2%	\$1,411.20	Service
4877-34014-533	Service		Capture Server Pro Appliance, O Calls	Polycom Advantage	Polycom Advantage, Three Year, Capture Server Base System Recording and Streaming Server - excludes system Software.	\$3,890	DC3	2%	\$3,812.20	Service
4877-01251-534	Service	Maintenance	l antura Sarvar 6-3	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, Media Suite Appliance, records 6 SIP/H323 calls, 3 of which can be used as live streams.	\$23,290	DC3	2%	\$22,824.20	Service
4877-01252-514	Service	Maintenance	l anture Server 17-6	Site	Polycom Advantage Onsite, One Year, Media Suite Appliance records up to 12 SIP/H323 calls, 6 of which can be used as live streams.	\$11,730	DC3	2%	\$11,495.40	Service

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4877-01253-514	Service	Maintenance	Capture Server 18-9	Polycom Advantage On-	Polycom Advantage Onsite, One Year, Media Suite Appliance records up to 18 SIP/H323 calls, 9 of which can be used as live streams.	\$14,835	DC3	2%	\$14,538.30	Service
4877-01254-514	Service	Maintenance	Capture Server 40-0	Site	Polycom Advantage Onsite, One Year, Media Suite Appliance records up to 40 SIP/H323 calls, 0 of which can be used as live streams.	\$13,800	DC3	2%	\$13,524.00	Service
4877-01251-515	Service	Maintenance	Capture Server 6-3	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, Media Suite Appliance, records 6 SIP/H323 calls, 3 of which can be used as live streams. (see support.polycom.com for availability)	\$14,575	DC3	2%	\$14,283.50	Service
4877-01252-515	Service	Maintenance	Capture Server 12-6	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, Media Suite Appliance records up to 12 SIP/H323 calls, 6 of which can be used as live streams. (see support.polycom.com for availability)	\$19,820	DC3	2%	\$19,423.60	Service
4877-01254-515	Service	Maintenance	Capture Server 40-0	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, Media Suite Appliance records up to 40 SIP/H323 calls, 0 of which can be used as live streams. (see support.polycom.com for availability)	\$23,320	DC3	2%	\$22,853.60	Service
2201-12310-001	Infrastructure	RPP Hardware	RPP HW Accessories	Power Cords	Power Cord for US, Canada, Philippines, Costa Rica, Venezuela, Guam, Haiti, El-Salvador, Colombia, Taiwan, Mexico, South Korea, Turks and Caicos Islands used in DMA; RPAD; RPCS; RPRM and RPMM	\$0	DC6	17%	\$0.00	Product
4870-00522-007	Service	Deployment	DMA 7000 Series	Intrastructure	Implementation service, DMA 7000 series solution - for Single DMA Implementations. (See published Service Description for complete scope)	\$7,995	DC4	2%	\$7,835.10	Service

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4870-72020-007	Service	Donloymont	Resource Manager Virtual Edition	Implementation	Implementation Onsite, RPRM VE	\$12,300	DC4	2%	\$12,054.00	Service
4870-78704-112	Service	Maintenance	RealPresence Access Director Appliances Services 250 Calls	Promier	Classic - Premier, One Year, RP Access Director 250 Bundle. Appliance, 250 Call Licenses	\$11,412	DC3	2%	\$11,183.76	Service
4870-78705-112	Service	Maintenance	RealPresence Access Director Appliances Services 500 Calls	Premier	Classic - Premier, One Year, RP Access Director 500 Bundle. Appliance, 500 Call Licenses	\$21,712	DC3	2%	\$21,277.76	Service
4870-78704-114	Service	Maintenance	RealPresence Access Director Appliances Services 250 Calls	Premier ()n-Site	Classic - Premier Onsite, One Year, RP Access Director 250 Bundle. Appliance, 250 Call Licenses	\$17,119	DC3	2%	\$16,776.62	Service
4877-78704-513	Service	Waintenance	RealPresence Access Director Appliances Services 250 Calls		Classic - Polycom Advantage, One Year, RP Access Director 250 Bundle. Appliance, 250 Call Licenses	\$13,295	DC3	2%	\$13,029.10	Service
4877-78704-514	Service	Maintenance			Classic - Polycom Advantage Onsite, One Year, RP Access Director 250 Bundle. Appliance, 250 Call Licenses	\$19,115	DC3	2%	\$18,732.70	Service
4877-78703-515	Service	Maintenance		Polycom Advantage Un-	Classic - Polycom Advantage Onsite 4 hour, One Year, RP Access Director 100 Bundle. Appliance, 100 Call Licenses (see support.polycom.com for availability)	\$14,810	DC3	2%	\$14,513.80	Service

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4870-78709-112	Service	Maintenance	RealPresence Access Director License Services 250 Calls	Premier	Classic - Premier, One Year, License to add 250 Calls to Access Director (Maintenance Contract Required)	\$12,875	DC3	2%	\$12,617.50	Service
4870-78709-114	Service	Maintenance	RealPresence Access Director License Services 250 Calls	Premier On-Site	Classic - Premier Onsite, One Year, License to add 250 Calls to Access Director (Maintenance Contract Required)	\$19,313	DC3	2%	\$18,926.74	Service
4870-78500-402	Service	Maintenance	RPADVE Bundles 500 Call Licenses	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, Access Director Virtual Edition, 500 Call Licenses	\$17,980	DC3	2%	\$17,620.40	Service
4872-78250-432	Service	Maintenance	RPADVE Bundles 250 Call Licenses		Classic - Elite Premier Software Service, One Year, Access Director Virtual Edition, 250 Call Licenses	\$12,260	DC3	2%	\$12,014.80	Service
4877-78250-422	Service	Maintenance	RPADVE Bundles 250 Call Licenses	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, Access Director Virtual Edition, 250 Call Licenses	\$11,350	DC3	2%	\$11,123.00	Service
4877-78500-422	Service	Maintenance	RPADVE Bundles 500 Call Licenses		Classic - Polycom Advantage Software Service, One Year, Access Director Virtual Edition, 500 Call Licenses	\$22,475	DC3	2%	\$22,025.50	Service
4877-78804-422	Service	Maintenance	RPAD VE 250 Call License		Classic - Polycom Advantage Software Service, One Year, Access Director Virtual Edition - Add 250 Call Licenses	\$15,625	DC3	2%	\$15,312.50	Service

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4870-78804-402	Service	Maintenance	IRPAN VE 750 Call Liconco		Premier Software Service 8X5, One Year, Access Director Virtual Edition - Add 250 Call Licenses	\$12,500	DC3	2%	\$12,250.00	Service
4872-78804-432	Service	Maintenance	IRPAIN VE 250 Call License		Elite Premier Software Service, One Year, Access Director Virtual Edition - Add 250 Call Licenses	\$16,875	DC3	2%	\$16,537.50	Service
2200-17910-001	Voice	SoundStation	VoiceStation 300 Systems	VoiceStation 300 Analog Conference Phone	VoiceStation 300 (analog) conference phone for small rooms and offices. Non-expandable. Includes 110-120V AC wallmod power supply with NA plug, 2.8m/9ft telco cable, 6.4m/21ft console cable.	\$309	DC8	17%	\$256.47	Product
2200-17960-001	Voice	SoundStation	VoiceStation 300 Systems	Phone Conference	Retail Model of VoiceStation 300 (analog) conference phone for small rooms and offices. Non-expandable. Includes 110-120V AC wallmod power supply with NA plug, 2.8m/9ft telco cable, 6.4m/21ft console cable.	\$323	DC8	17%	\$268.09	Product
2215-17409-001	Voice	SoundStation	VTX Cables and Connectors	Speaker Wire	Cable - External Speaker Integration Kit for SoundStation VTX 1000 and SoundStation IP 7000. Includes 15cm/6in RCA to RCA Y-cable, 3.5mm stereo to RCA Y-adapter and 3.5mm stereo-to-stereo audio coupler.	\$10	DC6	17%	\$8.30	Product
4870-00902-114	Service	Maintenance	RMX 2000 MPMx 5HD1080p,10HD720p,20SD,30 CIF System	Premier ()n-Site	Premier Onsite, One Year, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System	\$14,214	DC3	2%	\$13,929.72	Service
4870-00904-114	Service	Maintenance	RMX 2000 MPMx 7HD1080p,15HD720p,30SD,45 CIF System	Premier On-Site	Premier Onsite, One Year, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System	\$19,931	DC3	2%	\$19,532.38	Service

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4870-18010-114	Service	Maintenance	RMX 1800 10 HD 35 Port		Premier Onsite, One Year, RMX 1800 IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system.	\$12,175	DC3	2%	\$11,931.50	Service
4870-18015-114	Service	Maintenance	RMX 1800 15 HD 35 Port	Premier On-Site	Premier Onsite, One Year, RMX 1800 IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system.	\$17,330	DC3	2%	\$16,983.40	Service
4870-18020-114	Service	Maintenance	RMX 1800 20 HD 35 Port	Premier On-Site	Premier Onsite, One Year, RMX 1800 IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system.	\$22,480	DC3	2%	\$22,030.40	Service
4870-18050-314	Service	Maintenance	RMX 1800-3 ISDN - 5 Ports	Premier Onsite	Premier Onsite, Three Year, RMX 1800, High Capacity System 2x1080p30/5x720p/10xSD resource configured & licensed system. With ISDN Interface. Excluding ISDN/PSTN License.	\$25,070	DC3	2%	\$24,568.60	Service
4870-20110-114	Service	Maintenance	RMX 2000 MPMRx 10x720p	Premier On-Site	Premier Onsite, One Year, RMX 2000/MPMRx IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system	\$13,066	DC3	2%	\$12,804.68	Service
4870-20115-114	Service	Maintenance	RMX 2000 MPMRx 15x720p		Premier Onsite, One Year, RMX 2000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system	\$18,216	DC3	2%	\$17,851.68	Service
4870-20120-114	Service	Maintenance	RMX 2000 MPMRx-S 20x720p	Premier On-Site	Premier Onsite, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system	\$23,371	DC3	2%	\$22,903.58	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-00283-514	Service	liviaintenance	RMX 4000 MPMx SVC Software License Option		Polycom Advantage Onsite, One Year, RMX 4000 Collaboration Server/RMX MPMx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$6,355	DC3	2%	\$6,227.90	Service
4877-00283-515	Service	Maintenance	RMX 4000 MPMx SVC Software License Option	Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RMX 4000 Collaboration Server/RMX MPMx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources. (see support.polycom.com for availability)	\$10,820	DC3	2%	\$10,603.60	Service
4877-00902-514	Service	Maintenance	RMX 2000 MPMx 5HD1080p,10HD720p,20SD,30 CIF System	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System (Requires all systems to be covered by Advantage)	\$15,870	DC3	2%	\$15,552.60	Service
4877-00904-514	Service	Maintenance	RMX 2000 MPMx 7HD1080p,15HD720p,30SD,45 CIF System	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System (Requires all systems to be covered by Advantage)	\$22,255	DC3	2%	\$21,809.90	Service
4877-18050-534	Service	Maintenance	RMX 1800-3 ISDN - 5 Ports	Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, RMX 1800, High Capacity System 2x1080p30/5x720p/10xSD resource configured & amp; licensed system. With ISDN Interface. Excluding ISDN/PSTN License.	\$28,325	DC3	2%	\$27,758.50	Service
4877-18050-535	Service	Maintenance	RMX 1800-3 ISDN - 5 Ports	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, RMX 1800, High Capacity System 2x1080p30/5x720p/10xSD resource configured & licensed system. With ISDN Interface. Excluding ISDN/PSTN License. (see support.polycom.com for availability)	\$48,220	DC3	2%	\$47,255.60	Service
4877-20110-514	Service	Maintenance	RMX 2000 MPMRx 10x720p	Polycom Advantage On-	Polycom Advantage Onsite, One Year, RMX 2000/MPMRx IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system	\$14,585	DC3	2%	\$14,293.30	Service

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4877-20115-514	Service	Maintenance	RMX 2000 MPMRx 15x720p	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 2000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system	\$20,340	DC3	2%	\$19,933.20	Service
4872-51011-432	Service	Maintenance	RP Clariti Perpetual 5 Concurrent User Licenses		Elite Premier Software Service, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 5-14 only)	\$1,015	DC3	2%	\$994.70	Service
4872-51012-432	Service	Maintenance	RP Clariti Perpetual 15 Concurrent User Licenses	Elite Premier Software	Elite Premier Software Service, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 15-49 only)	\$960	DC3	2%	\$940.80	Service
4872-51013-432	Service	Maintenance	RP Clariti Perpetual 50 Concurrent User Licenses	Elite Premier Software	Elite Premier Software Service, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 50-149 only)	\$915	DC3	2%	\$896.70	Service
4872-51014-432	Service	INIAINTENANCE	RP Clariti Perpetual 150 Concurrent User Licenses	Elite Premier Software	Elite Premier Software Service, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 150-499 only)	\$860	DC3	2%	\$842.80	Service
4872-51015-432	Service	Maintenance	RP Clariti Perpetual 500 Concurrent User Licenses		Elite Premier Software Service, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 500+ only)	\$810	DC3	2%	\$793.80	Service
2200-79404-000	Infrastructure	IRMX	RMX 4000 AC 4 MPMRx-D System	MPMRx-D AC No	RMX4000 for RealPresence Clariti - No Licenses, AC, (4) MPMRx-D card. Requires 5230-51X1X-XXX. (Maintenance Contract Required)	\$120,000	DC6	17%	\$99,600.00	Product

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
2200-79414-000	Infrastructure	RMX	RMX 4000 AC 4 MPMRx-D System	RMX 4000 Clariti 4 MPMRx-D AC ISDN No License	RMX4000 for RealPresence Clariti - No Licenses, AC, (1) ISDN card, (4) MPMRx-D card. Requires 5230-51X1X-XXX. (Maintenance Contract Required)	\$135,000	DC6	17%	\$112,050.00	Product
4872-71830-114	Service	Maintonanco	RMX 1800 Clariti 100HD720p - No License Pack	Elite Premier On-Site	Elite Premier Onsite, One Year, RPCS 1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$4,830	DC3	2%	\$4,733.40	Service
4872-71830-914	Service	Maintenance	RMX 1800 Clariti 100HD720p - No License Pack	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RPCS 1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls (see support.polycom.com for availability)	\$7,585	DC3	2%	\$7,433.30	Service
4872-71831-114	Service	Maintenance	RMX 1800 Clariti ISDN 100HD720p - No License Pack	Elite Premier On-Site	Elite Premier Onsite, One Year, RPCS 1831 for RealPresence Clariti - IP and ISDN, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$7,045	DC3	2%	\$6,904.10	Service
4872-71831-914	Service	Maintenance	RMX 1800 Clariti ISDN 100HD720p - No License Pack	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RPCS 1831 for RealPresence Clariti - IP and ISDN, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls (see support.polycom.com for availability)	\$11,060	DC3	2%	\$10,838.80	Service
4870-79201-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D No License	Premier	Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-D card.	\$4,400	DC3	2%	\$4,312.00	Service
4870-79201-312	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D No License	Premier	Premier, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-D card.	\$11,880	DC3	2%	\$11,642.40	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-79202-112	Service	Maintonanco	RMX 2000 Clariti 2 MPMRx-D No License	Premier	Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-D card	\$6,600	DC3	2%	\$6,468.00	Service
4870-79202-312	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D No License	Premier	Premier, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-D card	\$17,820	DC3	2%	\$17,463.60	Service
4870-79205-112	Service	Maintonanco	RMX 2000 Clariti 1 MPMRx-S No License	Premier	Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card.	\$3,850	DC3	2%	\$3,773.00	Service
4870-79205-312	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S No License	Premier	Premier, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card.	\$10,395	DC3	2%	\$10,187.10	Service
4870-79206-112	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S No License	Premier	Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-S card.	\$5,500	DC3	2%	\$5,390.00	Service
4870-79206-312	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S No License	Premier	Premier, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-S card.	\$14,850	DC3	2%	\$14,553.00	Service
4870-79209-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D No License	Premier	Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card, (1) MPMRx-D card.	\$6,050	DC3	2%	\$5,929.00	Service

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4870-79209-312	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D No License	Premier	Premier, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card, (1) MPMRx-D card.	\$16,335	DC3	2%	\$16,008.30	Service
4870-79211-112	Service	Maintonanco	RMX 2000 Clariti 1 MPMRx-D ISDN No License	Premier	Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-D card.	\$6,050	DC3	2%	\$5,929.00	Service
4870-79211-312	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D ISDN No License	Premier	Premier, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-D card.	\$16,335	DC3	2%	\$16,008.30	Service
4870-79212-112	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D ISDN No License	Premier	Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-D card.	\$8,250	DC3	2%	\$8,085.00	Service
4870-79212-312	Service	Maintonanco	RMX 2000 Clariti 2 MPMRx-D ISDN No License	Premier	Premier, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-D card.	\$22,275	DC3	2%	\$21,829.50	Service
4870-79215-112	Service	Maintonanco	RMX 2000 Clariti 1 MPMRx-S ISDN No License	Premier	Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card.	\$5,500	DC3	2%	\$5,390.00	Service
4870-79215-312	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S ISDN No License	Premier	Premier, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card.	\$14,850	DC3	2%	\$14,553.00	Service

Product ID	-	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-79216-112	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S ISDN No License	Premier	Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-S card.	\$7,150	DC3	2%	\$7,007.00	Service
4870-79216-312	Service	Maintonanco	RMX 2000 Clariti 2 MPMRx-S ISDN No License	Premier	Premier, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-S card.	\$19,305	DC3	2%	\$18,918.90	Service
4870-79219-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D ISDN No License	Premier	Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card, (1) MPMRx-D card.	\$7,700	DC3	2%	\$7,546.00	Service
4870-79219-312	Service	Waintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D ISDN No License	Premier	Premier, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card, (1) MPMRx-D card.	\$20,790	DC3	2%	\$20,374.20	Service
4870-79201-114	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D No License	Promior i incito	Premier Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-D card.	\$6,600	DC3	2%	\$6,468.00	Service
4870-79201-314	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D No License	Premier Onsite	Premier Onsite, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-D card.	\$17,820	DC3	2%	\$17,463.60	Service
4870-79202-114	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D No License	Premier Onsite	Premier Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-D card	\$9,900	DC3	2%	\$9,702.00	Service

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4870-79202-314	Service	Maintonanco	RMX 2000 Clariti 2 MPMRx-D No License	Premier Onsite	Premier Onsite, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-D card	\$26,730	DC3	2%	\$26,195.40	Service
4870-79205-114	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S No License	Premier Onsite	Premier Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card.	\$5,775	DC3	2%	\$5,659.50	Service
4870-79205-314	Service	Maintonanco	RMX 2000 Clariti 1 MPMRx-S No License	Premier Onsite	Premier Onsite, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card.	\$15,595	DC3	2%	\$15,283.10	Service
4870-79206-114	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S No License	Premier Onsite	Premier Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-S card.	\$8,250	DC3	2%	\$8,085.00	Service
4870-79206-314	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S No License	Premier (Insite	Premier Onsite, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-S card.	\$22,275	DC3	2%	\$21,829.50	Service
4870-79209-114	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D No License		Premier Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card, (1) MPMRx-D card.	\$9,075	DC3	2%	\$8,893.50	Service
4870-79209-314	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D No License	Premier Onsite	Premier Onsite, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card, (1) MPMRx-D card.	\$24,505	DC3	2%	\$24,014.90	Service

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4870-79211-114	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D ISDN No License	Premier Onsite	Premier Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-D card.	\$9,075	DC3	2%	\$8,893.50	Service
4870-79211-314	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D ISDN No License	Premier Onsite	Premier Onsite, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-D card.	\$24,505	DC3	2%	\$24,014.90	Service
4870-79212-114	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D ISDN No License	Premier Onsite	Premier Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-D card.	\$12,375	DC3	2%	\$12,127.50	Service
4870-79212-314	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D ISDN No License	Premier Onsite	Premier Onsite, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-D card.	\$33,415	DC3	2%	\$32,746.70	Service
4870-79215-114	Service	Maintonanco	RMX 2000 Clariti 1 MPMRx-S ISDN No License	Premier Linsite	Premier Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card.	\$8,250	DC3	2%	\$8,085.00	Service
4870-79215-314	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S ISDN No License	Premier ()nsite	Premier Onsite, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card.	\$22,275	DC3	2%	\$21,829.50	Service
4870-79216-114	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S ISDN No License	Premier Onsite	Premier Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-S card.	\$10,725	DC3	2%	\$10,510.50	Service

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4870-79216-314	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S ISDN No License	Premier Onsite	Premier Onsite, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-S card.	\$28,960	DC3	2%	\$28,380.80	Service
4870-79219-114	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D ISDN No License	Premier Onsite	Premier Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card, (1) MPMRx-D card.	\$11,550	DC3	2%	\$11,319.00	Service
4870-79219-314	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D ISDN No License	Premier Onsite	Premier Onsite, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card, (1) MPMRx-D card.	\$31,185	DC3	2%	\$30,561.30	Service
4872-79201-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D No License	Elite Premier	Elite Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-D card.	\$5,765	DC3	2%	\$5,649.70	Service
4872-79201-114	Service	Maintonanco	RMX 2000 Clariti 1 MPMRx-D No License	Elite Premier Onsite	Elite Premier Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-D card.	\$8,050	DC3	2%	\$7,889.00	Service
4872-79201-914	Service	Maintenance		Elite Premier Onsite 4hr	Elite Premier Onsite 4 hr, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-D card. (see support.polycom.com for availability)	\$12,640	DC3	2%	\$12,387.20	Service
4872-79202-112	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D No License	Elite Premier	Elite Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-D card	\$8,645	DC3	2%	\$8,472.10	Service

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4872-79202-114	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D No License	Elite Premier Onsite	Elite Premier Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-D card	\$12,080	DC3	2%	\$11,838.40	Service
4872-79202-914	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D No License	Elite Premier Onsite 4hr	Elite Premier Onsite 4 hr, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-D card (see support.polycom.com for availability)	\$18,965	DC3	2%	\$18,585.70	Service
4872-79205-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S No License	Elite Premier	Elite Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card.	\$5,045	DC3	2%	\$4,944.10	Service
4872-79205-114	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S No License	Elite Premier Onsite	Elite Premier Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card.	\$7,045	DC3	2%	\$6,904.10	Service
4872-79205-914	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S No License	Elite Premier Onsite 4hr	Elite Premier Onsite 4 hr, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card. (see support.polycom.com for availability)	\$11,060	DC3	2%	\$10,838.80	Service
4872-79206-112	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S No License	Elite Premier	Elite Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-S card.	\$7,205	DC3	2%	\$7,060.90	Service
4872-79206-114	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S No License	Elite Premier Onsite	Elite Premier Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-S card.	\$10,065	DC3	2%	\$9,863.70	Service

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4872-79206-914	Service	Maintenance		Elite Premier Onsite 4hr	Elite Premier Onsite 4 hr, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-S card. (see support.polycom.com for availability)	\$15,800	DC3	2%	\$15,484.00	Service
4872-79209-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D No License	Elite Premier	Elite Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card, (1) MPMRx-D card.	\$7,925	DC3	2%	\$7,766.50	Service
4872-79209-114	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D No License	Elite Premier Onsite	Elite Premier Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card, (1) MPMRx-D card.	\$11,070	DC3	2%	\$10,848.60	Service
4872-79209-914	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D No License		Elite Premier Onsite 4 hr, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card, (1) MPMRx-D card. (see support.polycom.com for availability)	\$17,380	DC3	2%	\$17,032.40	Service
4872-79211-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D ISDN No License	Elite Premier	Elite Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-D card.	\$7,925	DC3	2%	\$7,766.50	Service
4872-79211-114	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D ISDN No License	Elite Premier Onsite	Elite Premier Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-D card.	\$11,070	DC3	2%	\$10,848.60	Service
4872-79211-914	Service	Maintenance		Elite Premier Onsite 4hr	Elite Premier Onsite 4 hr, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-D card. (see support.polycom.com for availability)	\$17,380	DC3	2%	\$17,032.40	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-79212-112	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D ISDN No License	Elite Premier	Elite Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-D card.	\$10,810	DC3	2%	\$10,593.80	Service
4872-79212-114	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D ISDN No License	Elite Premier Onsite	Elite Premier Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-D card.	\$15,100	DC3	2%	\$14,798.00	Service
4872-79212-914	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D ISDN No License	Elite Premier Onsite 4hr	Elite Premier Onsite 4 hr, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-D card. (see support.polycom.com for availability)	\$23,705	DC3	2%	\$23,230.90	Service
4872-79215-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S ISDN No License	Elite Premier	Elite Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card.	\$7,205	DC3	2%	\$7,060.90	Service
4872-79215-114	Service	N/laintonanco	RMX 2000 Clariti 1 MPMRx-S ISDN No License	Elite Premier Onsite	Elite Premier Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card.	\$10,065	DC3	2%	\$9,863.70	Service
4872-79215-914	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S ISDN No License	Elite Premier Onsite 4hr	Elite Premier Onsite 4 hr, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card. (see support.polycom.com for availability)	\$15,800	DC3	2%	\$15,484.00	Service
4872-79216-112	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S ISDN No License	Elite Premier	Elite Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-S card.	\$9,365	DC3	2%	\$9,177.70	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-79216-114	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S ISDN No License	Elite Premier Onsite	Elite Premier Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-S card.	\$13,085	DC3	2%	\$12,823.30	Service
4872-79216-914	Service	Maintenance		Elite Premier Onsite 4hr	Elite Premier Onsite 4 hr, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-S card. (see support.polycom.com for availability)	\$20,545	DC3	2%	\$20,134.10	Service
4872-79219-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D ISDN No License	Elite Premier	Elite Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card, (1) MPMRx-D card.	\$10,085	DC3	2%	\$9,883.30	Service
4872-79219-114	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D ISDN No License	Elite Premier Onsite	Elite Premier Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card, (1) MPMRx-D card.	\$14,090	DC3	2%	\$13,808.20	Service
4872-79219-914	Service	Waintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D ISDN No License	4hr	Elite Premier Onsite 4 hr, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card, (1) MPMRx-D card. (see support.polycom.com for availability)	\$22,120	DC3	2%	\$21,677.60	Service
4877-79201-513	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D No License	Polycom Advantage	Polycom Advantage, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-D card.	\$5,150	DC3	2%	\$5,047.00	Service
4877-79201-533	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D No License	Polycom Advantage	Polycom Advantage, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-D card.	\$13,905	DC3	2%	\$13,626.90	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-79202-513	Service	Maintonanco	RMX 2000 Clariti 2 MPMRx-D No License	Polycom Advantage	Polycom Advantage, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-D card	\$7,720	DC3	2%	\$7,565.60	Service
4877-79202-533	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D No License	Polycom Advantage	Polycom Advantage, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-D card	\$20,845	DC3	2%	\$20,428.10	Service
4877-79205-513	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S No License	Polycom Advantage	Polycom Advantage, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card.	\$4,505	DC3	2%	\$4,414.90	Service
4877-79205-533	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S No License	Polycom Advantage	Polycom Advantage, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card.	\$12,165	DC3	2%	\$11,921.70	Service
4877-79206-513	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S No License	Polycom Advantage	Polycom Advantage, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-S card.	\$6,435	DC3	2%	\$6,306.30	Service
4877-79206-533	Service	Maintonanco	RMX 2000 Clariti 2 MPMRx-S No License	Polycom Advantage	Polycom Advantage, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-S card.	\$17,375	DC3	2%	\$17,027.50	Service
4877-79209-513	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D No License	Polycom Advantage	Polycom Advantage, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card, (1) MPMRx-D card.	\$7,080	DC3	2%	\$6,938.40	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-79209-533	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D No License	Polycom Advantage	Polycom Advantage, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card, (1) MPMRx-D card.	\$19,115	DC3	2%	\$18,732.70	Service
4877-79211-513	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-D card.	\$7,080	DC3	2%	\$6,938.40	Service
4877-79211-533	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-D card.	\$19,115	DC3	2%	\$18,732.70	Service
4877-79212-513	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-D card.	\$9,655	DC3	2%	\$9,461.90	Service
4877-79212-533	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-D card.	\$26,070	DC3	2%	\$25,548.60	Service
4877-79215-513	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S ISDN No License	Polycom Advantage	Polycom Advantage, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card.	\$6,435	DC3	2%	\$6,306.30	Service
4877-79215-533	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S ISDN No License	Polycom Advantage	Polycom Advantage, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card.	\$17,375	DC3	2%	\$17,027.50	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-79216-513	Service	Maintonanco	RMX 2000 Clariti 2 MPMRx-S ISDN No License	Polycom Advantage	Polycom Advantage, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-S card.	\$8,365	DC3	2%	\$8,197.70	Service
4877-79216-533	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S ISDN No License	Polycom Advantage	Polycom Advantage, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-S card.	\$22,585	DC3	2%	\$22,133.30	Service
4877-79219-513	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card, (1) MPMRx-D card.	\$9,010	DC3	2%	\$8,829.80	Service
4877-79219-533	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card, (1) MPMRx-D card.	\$24,325	DC3	2%	\$23,838.50	Service
4877-79201-514	Service	Maintenance		Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-D card.	\$7,460	DC3	2%	\$7,310.80	Service
4877-79201-534	Service	Maintenance		Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-D card.	\$20,140	DC3	2%	\$19,737.20	Service
4877-79202-514	Service	Maintenance		Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-D card	\$11,185	DC3	2%	\$10,961.30	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-79202-534	Service	Maintenance		Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-D card	\$30,200	DC3	2%	\$29,596.00	Service
4877-79205-514	Service	Maintenance		Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card.	\$6,525	DC3	2%	\$6,394.50	Service
4877-79205-534	Service	Maintenance		Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card.	\$17,620	DC3	2%	\$17,267.60	Service
4877-79206-514	Service	Maintenance		Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-S card.	\$9,325	DC3	2%	\$9,138.50	Service
4877-79206-534	Service	liviaintenance		Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-S card.	\$25,180	DC3	2%	\$24,676.40	Service
4877-79209-514	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D No License	Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card, (1) MPMRx-D card.	\$10,255	DC3	2%	\$10,049.90	Service
4877-79209-534	Service	Waintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D No License	Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card, (1) MPMRx-D card.	\$27,690	DC3	2%	\$27,136.20	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-79211-514	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D ISDN No License	Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-D card.	\$10,255	DC3	2%	\$10,049.90	Service
4877-79211-534	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D ISDN No License	Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-D card.	\$27,690	DC3	2%	\$27,136.20	Service
4877-79212-514	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D ISDN No License	Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-D card.	\$13,985	DC3	2%	\$13,705.30	Service
4877-79212-534	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D ISDN No License	Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-D card.	\$37,760	DC3	2%	\$37,004.80	Service
4877-79215-514	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S ISDN No License	Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card.	\$9,325	DC3	2%	\$9,138.50	Service
4877-79215-534	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S ISDN No License	Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card.	\$25,180	DC3	2%	\$24,676.40	Service
4877-79216-514	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S ISDN No License	Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-S card.	\$12,120	DC3	2%	\$11,877.60	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-79216-534	Service	N/laintonanco	RMX 2000 Clariti 2 MPMRx-S ISDN No License	Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-S card.	\$32,725	DC3	2%	\$32,070.50	Service
4877-79219-514	Service	Waintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D ISDN No License	Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card, (1) MPMRx-D card.	\$13,050	DC3	2%	\$12,789.00	Service
4877-79219-534	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D ISDN No License	Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card, (1) MPMRx-D card.	\$35,235	DC3	2%	\$34,530.30	Service
4877-79201-515	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-D card. (see support.polycom.com for availability)	\$12,695	DC3	2%	\$12,441.10	Service
4877-79201-535	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-D card. (see support.polycom.com for availability)	\$34,275	DC3	2%	\$33,589.50	Service
4877-79202-515	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-D card (see support.polycom.com for availability)	\$19,040	DC3	2%	\$18,659.20	Service
4877-79202-535	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-D card (see support.polycom.com for availability)	\$51,410	DC3	2%	\$50,381.80	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-79205-515	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card. (see support.polycom.com for availability)	\$11,105	DC3	2%	\$10,882.90	Service
4877-79205-535	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card. (see support.polycom.com for availability)	\$29,985	DC3	2%	\$29,385.30	Service
4877-79206-515	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-S card. (see support.polycom.com for availability)	\$15,865	DC3	2%	\$15,547.70	Service
4877-79206-535	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-S card. (see support.polycom.com for availability)	\$42,835	DC3	2%	\$41,978.30	Service
4877-79209-515	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D No License	Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card, (1) MPMRx-D card. (see support.polycom.com for availability)	\$17,455	DC3	2%	\$17,105.90	Service
4877-79209-535	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card, (1) MPMRx-D card. (see support.polycom.com for availability)	\$47,130	DC3	2%	\$46,187.40	Service
4877-79211-515	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D ISDN No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-D card. (see support.polycom.com for availability)	\$17,455	DC3	2%	\$17,105.90	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-79211-535	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D ISDN No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-D card. (see support.polycom.com for availability)	\$47,130	DC3	2%	\$46,187.40	Service
4877-79212-515	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D ISDN No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-D card. (see support.polycom.com for availability)	\$23,800	DC3	2%	\$23,324.00	Service
4877-79212-535	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D ISDN No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-D card. (see support.polycom.com for availability)	\$64,260	DC3	2%	\$62,974.80	Service
4877-79215-515	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S ISDN No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card. (see support.polycom.com for availability)	\$15,865	DC3	2%	\$15,547.70	Service
4877-79215-535	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S ISDN No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card. (see support.polycom.com for availability)	\$42,835	DC3	2%	\$41,978.30	Service
4877-79216-515	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S ISDN No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-S card. (see support.polycom.com for availability)	\$20,630	DC3	2%	\$20,217.40	Service
4877-79216-535	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S ISDN No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-S card. (see support.polycom.com for availability)	\$55,700	DC3	2%	\$54,586.00	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-79219-515	Service		RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D ISDN No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card, (1) MPMRx-D card. (see support.polycom.com for availability)	\$22,215	DC3	2%	\$21,770.70	Service
4877-79219-535	Service	IVIaIntenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D ISDN No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card, (1) MPMRx-D card. (see support.polycom.com for availability)	\$59,980	DC3	2%	\$58,780.40	Service
4870-79401-112	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D No License	Premier	Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) MPMRx-D card.	\$6,600	DC3	2%	\$6,468.00	Service
4870-79401-312	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D No License	Premier	Premier, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) MPMRx-D card.	\$17,820	DC3	2%	\$17,463.60	Service
4870-79402-112	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D No License	Premier	Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (2) MPMRx-D card.	\$8,800	DC3	2%	\$8,624.00	Service
4870-79402-312	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D No License	Premier	Premier, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (2) MPMRx-D card.	\$23,760	DC3	2%	\$23,284.80	Service
4870-79403-112	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D No License	Premier	Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (3) MPMRx-D card.	\$11,000	DC3	2%	\$10,780.00	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-79403-312	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D No License	Promier	Premier, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (3) MPMRx-D card.	\$29,700	DC3	2%	\$29,106.00	Service
4870-79404-112	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D No License	Dromier	Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (4) MPMRx-D card.	\$13,200	DC3	2%	\$12,936.00	Service
4870-79404-312	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D No License	Premier	Premier, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (4) MPMRx-D card.	\$35,640	DC3	2%	\$34,927.20	Service
4870-79411-112	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D ISDN No License	Premier	Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (1) MPMRx-D card.	\$8,250	DC3	2%	\$8,085.00	Service
4870-79411-312	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D ISDN No License	promior	Premier, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (1) MPMRx-D card.	\$22,275	DC3	2%	\$21,829.50	Service
4870-79412-112	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D ISDN No License	Premier	Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (2) MPMRx-D card.	\$10,450	DC3	2%	\$10,241.00	Service
4870-79412-312	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D ISDN No License	Premier	Premier, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (2) MPMRx-D card.	\$28,215	DC3	2%	\$27,650.70	Service

Product ID			Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-79413-112	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D ISDN No License	Premier	Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (3) MPMRx-D card.	\$12,650	DC3	2%	\$12,397.00	Service
4870-79413-312	Service	Maintonanco	RMX 4000 Clariti 3 MPMRx-D ISDN No License	Premier	Premier, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (3) MPMRx-D card.	\$34,155	DC3	2%	\$33,471.90	Service
4870-79414-112	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D ISDN No License	Premier	Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (4) MPMRx-D card.	\$14,850	DC3	2%	\$14,553.00	Service
4870-79414-312	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D ISDN No License	Premier	Premier, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (4) MPMRx-D card.	\$40,095	DC3	2%	\$39,293.10	Service
4870-79401-114	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D No License	Premier Onsite	Premier Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) MPMRx-D card.	\$9,900	DC3	2%	\$9,702.00	Service
4870-79401-314	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D No License	Premier Onsite	Premier Onsite, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) MPMRx-D card.	\$26,730	DC3	2%	\$26,195.40	Service
4870-79402-114	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D No License	Premier Onsite	Premier Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (2) MPMRx-D card.	\$13,200	DC3	2%	\$12,936.00	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-79402-314	Service	Maintonanco	RMX 4000 Clariti 2 MPMRx-D No License	Premier Onsite	Premier Onsite, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (2) MPMRx-D card.	\$35,640	DC3	2%	\$34,927.20	Service
4870-79403-114	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D No License	Premier Onsite	Premier Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (3) MPMRx-D card.	\$16,500	DC3	2%	\$16,170.00	Service
4870-79403-314	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D No License	Premier Onsite	Premier Onsite, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (3) MPMRx-D card.	\$44,550	DC3	2%	\$43,659.00	Service
4870-79404-114	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D No License	Premier Onsite	Premier Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (4) MPMRx-D card.	\$19,800	DC3	2%	\$19,404.00	Service
4870-79404-314	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D No License	Promior i incito	Premier Onsite, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (4) MPMRx-D card.	\$53,460	DC3	2%	\$52,390.80	Service
4870-79411-114	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D ISDN No License		Premier Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (1) MPMRx-D card.	\$12,375	DC3	2%	\$12,127.50	Service
4870-79411-314	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D ISDN No License	Premier Onsite	Premier Onsite, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (1) MPMRx-D card.	\$33,415	DC3	2%	\$32,746.70	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-79412-114	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D ISDN No License	Premier Onsite	Premier Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (2) MPMRx-D card.	\$15,675	DC3	2%	\$15,361.50	Service
4870-79412-314	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D ISDN No License	Premier Onsite	Premier Onsite, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (2) MPMRx-D card.	\$42,325	DC3	2%	\$41,478.50	Service
4870-79413-114	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D ISDN No License	Premier Onsite	Premier Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (3) MPMRx-D card.	\$18,975	DC3	2%	\$18,595.50	Service
4870-79413-314	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D ISDN No License	Premier Onsite	Premier Onsite, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (3) MPMRx-D card.	\$51,235	DC3	2%	\$50,210.30	Service
4870-79414-114	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D ISDN No License	Premier Onsite	Premier Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (4) MPMRx-D card.	\$22,275	DC3	2%	\$21,829.50	Service
4870-79414-314	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D ISDN No License	Premier Onsite	Premier Onsite, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (4) MPMRx-D card.	\$60,145	DC3	2%	\$58,942.10	Service
4872-79401-112	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D No License	IFlite Premier	Elite Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) MPMRx-D card.	\$8,645	DC3	2%	\$8,472.10	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-79401-114	Service	Maintonanco	RMX 4000 Clariti 1 MPMRx-D No License	Elite Premier Onsite	Elite Premier Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) MPMRx-D card.	\$12,080	DC3	2%	\$11,838.40	Service
4872-79401-914	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D No License	Elite Premier Onsite 4hr	Elite Premier Onsite 4 hr, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) MPMRx-D card. (see support.polycom.com for availability)	\$18,965	DC3	2%	\$18,585.70	Service
4872-79402-112	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D No License	Elite Premier	Elite Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (2) MPMRx-D card.	\$11,530	DC3	2%	\$11,299.40	Service
4872-79402-114	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D No License	Elite Premier Onsite	Elite Premier Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (2) MPMRx-D card.	\$16,105	DC3	2%	\$15,782.90	Service
4872-79402-914	Service	N/laintonanco	RMX 4000 Clariti 2 MPMRx-D No License	Elite Premier Onsite 4hr	Elite Premier Onsite 4 hr, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (2) MPMRx-D card. (see support.polycom.com for availability)	\$25,285	DC3	2%	\$24,779.30	Service
4872-79403-112	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D No License	IFlite Premier	Elite Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (3) MPMRx-D card.	\$14,410	DC3	2%	\$14,121.80	Service
4872-79403-114	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D No License	Elite Premier Onsite	Elite Premier Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (3) MPMRx-D card.	\$20,130	DC3	2%	\$19,727.40	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-79403-914	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D No License	Elite Premier Onsite 4hr	Elite Premier Onsite 4 hr, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (3) MPMRx-D card. (see support.polycom.com for availability)	\$31 <i>,</i> 605	DC3	2%	\$30,972.90	Service
4872-79404-112	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D No License	Elite Premier	Elite Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (4) MPMRx-D card.	\$17,290	DC3	2%	\$16,944.20	Service
4872-79404-114	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D No License	Elite Premier Onsite	Elite Premier Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (4) MPMRx-D card.	\$24,155	DC3	2%	\$23,671.90	Service
4872-79404-914	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D No License	Elite Premier Onsite 4hr	Elite Premier Onsite 4 hr, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (4) MPMRx-D card. (see support.polycom.com for availability)	\$37,925	DC3	2%	\$37,166.50	Service
4872-79411-112	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D ISDN No License	Elite Premier	Elite Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (1) MPMRx-D card.	\$10,810	DC3	2%	\$10,593.80	Service
4872-79411-114	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D ISDN No License		Elite Premier Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (1) MPMRx-D card.	\$15,100	DC3	2%	\$14,798.00	Service
4872-79411-914	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D ISDN No License	Elite Premier Onsite 4hr	Elite Premier Onsite 4 hr, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (1) MPMRx-D card. (see support.polycom.com for availability)	\$23,705	DC3	2%	\$23,230.90	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-79412-112	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D ISDN No License	Elite Premier	Elite Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (2) MPMRx-D card.	\$13,690	DC3	2%	\$13,416.20	Service
4872-79412-114	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D ISDN No License	Elite Premier Onsite	Elite Premier Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (2) MPMRx-D card.	\$19,125	DC3	2%	\$18,742.50	Service
4872-79412-914	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D ISDN No License	Elite Premier Onsite 4hr	Elite Premier Onsite 4 hr, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (2) MPMRx-D card. (see support.polycom.com for availability)	\$30,025	DC3	2%	\$29,424.50	Service
4872-79413-112	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D ISDN No License	Elite Premier	Elite Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (3) MPMRx-D card.	\$16,570	DC3	2%	\$16,238.60	Service
4872-79413-114	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D ISDN No License	Elite Premier Onsite	Elite Premier Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (3) MPMRx-D card.	\$23,150	DC3	2%	\$22,687.00	Service
4872-79413-914	Service	Maintenance		Elite Premier Onsite 4hr	Elite Premier Onsite 4 hr, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (3) MPMRx-D card. (see support.polycom.com for availability)	\$36,345	DC3	2%	\$35,618.10	Service
4872-79414-112	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D ISDN No License	Elite Premier	Elite Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (4) MPMRx-D card.	\$19,455	DC3	2%	\$19,065.90	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-79414-114	Service	Maintonanco	RMX 4000 Clariti 4 MPMRx-D ISDN No License	Elite Premier Onsite	Elite Premier Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (4) MPMRx-D card.	\$27,175	DC3	2%	\$26,631.50	Service
4872-79414-914	Service	Waintenance	RMX 4000 Clariti 4 MPMRx-D ISDN No License	Elite Premier Onsite 4hr	Elite Premier Onsite 4 hr, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (4) MPMRx-D card. (see support.polycom.com for availability)	\$42 <i>,</i> 665	DC3	2%	\$41,811.70	Service
4877-79401-513	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D No License	Polycom Advantage	Polycom Advantage, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) MPMRx-D card.	\$7,720	DC3	2%	\$7,565.60	Service
4877-79401-533	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D No License	Polycom Advantage	Polycom Advantage, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) MPMRx-D card.	\$20,845	DC3	2%	\$20,428.10	Service
4877-79402-513	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D No License	Polycom Advantage	Polycom Advantage, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (2) MPMRx-D card.	\$10,295	DC3	2%	\$10,089.10	Service
4877-79402-533	Service	Maintonanco	RMX 4000 Clariti 2 MPMRx-D No License	Polycom Advantage	Polycom Advantage, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (2) MPMRx-D card.	\$27,795	DC3	2%	\$27,239.10	Service
4877-79403-513	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D No License	Polycom Advantage	Polycom Advantage, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (3) MPMRx-D card.	\$12,870	DC3	2%	\$12,612.60	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-79403-533	Service	Maintonanco	RMX 4000 Clariti 3 MPMRx-D No License	Polycom Advantage	Polycom Advantage, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (3) MPMRx-D card.	\$34,750	DC3	2%	\$34,055.00	Service
4877-79404-513	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D No License	Polycom Advantage	Polycom Advantage, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (4) MPMRx-D card.	\$15,445	DC3	2%	\$15,136.10	Service
4877-79404-533	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D No License	Polycom Advantage	Polycom Advantage, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (4) MPMRx-D card.	\$41,700	DC3	2%	\$40,866.00	Service
4877-79411-513	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (1) MPMRx-D card.	\$9,655	DC3	2%	\$9,461.90	Service
4877-79411-533	Service	Maintonanco	RMX 4000 Clariti 1 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (1) MPMRx-D card.	\$26,070	DC3	2%	\$25,548.60	Service
4877-79412-513	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (2) MPMRx-D card.	\$12,225	DC3	2%	\$11,980.50	Service
4877-79412-533	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (2) MPMRx-D card.	\$33,010	DC3	2%	\$32,349.80	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-79413-513	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (3) MPMRx-D card.	\$14,800	DC3	2%	\$14,504.00	Service
4877-79413-533	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (3) MPMRx-D card.	\$39,960	DC3	2%	\$39,160.80	Service
4877-79414-513	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (4) MPMRx-D card.	\$17,375	DC3	2%	\$17,027.50	Service
4877-79414-533	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (4) MPMRx-D card.	\$46,915	DC3	2%	\$45,976.70	Service
4877-79401-514	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D No License	Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) MPMRx-D card.	\$11,185	DC3	2%	\$10,961.30	Service
4877-79401-534	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D No License	Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) MPMRx-D card.	\$30,200	DC3	2%	\$29,596.00	Service
4877-79402-514	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D No License	Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (2) MPMRx-D card.	\$14,915	DC3	2%	\$14,616.70	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-79402-534	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D No License	Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (2) MPMRx-D card.	\$40,270	DC3	2%	\$39,464.60	Service
4877-79403-514	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D No License	Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (3) MPMRx-D card.	\$18,645	DC3	2%	\$18,272.10	Service
4877-79403-534	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D No License	Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (3) MPMRx-D card.	\$50,340	DC3	2%	\$49,333.20	Service
4877-79404-514	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D No License	Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (4) MPMRx-D card.	\$22,375	DC3	2%	\$21,927.50	Service
4877-79404-534	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D No License	Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (4) MPMRx-D card.	\$60,415	DC3	2%	\$59,206.70	Service
4877-79411-514	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D ISDN No License	Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (1) MPMRx-D card.	\$13,985	DC3	2%	\$13,705.30	Service
4877-79411-534	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D ISDN No License	Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (1) MPMRx-D card.	\$37,760	DC3	2%	\$37,004.80	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-79412-514	Service	Maintenance		Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (2) MPMRx-D card.	\$17,715	DC3	2%	\$17,360.70	Service
4877-79412-534	Service	Maintenance		Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (2) MPMRx-D card.	\$47,830	DC3	2%	\$46,873.40	Service
4877-79413-514	Service	Maintenance		Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (3) MPMRx-D card.	\$21,440	DC3	2%	\$21,011.20	Service
4877-79413-534	Service	Maintenance		Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (3) MPMRx-D card.	\$57,890	DC3	2%	\$56,732.20	Service
4877-79414-514	Service	Maintenance		Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (4) MPMRx-D card.	\$25,170	DC3	2%	\$24,666.60	Service
4877-79414-534	Service	Maintenance		Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (4) MPMRx-D card.	\$67 <i>,</i> 960	DC3	2%	\$66,600.80	Service
4877-79401-515	Service	Maintenance		Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) MPMRx- D card. (see support.polycom.com for availability)	\$19,040	DC3	2%	\$18,659.20	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-79401-535	Service	Maintonanco	RMX 4000 Clariti 1 MPMRx-D No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) MPMRx- D card. (see support.polycom.com for availability)	\$51,410	DC3	2%	\$50,381.80	Service
4877-79402-515	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (2) MPMRx- D card. (see support.polycom.com for availability)	\$25,390	DC3	2%	\$24,882.20	Service
4877-79402-535	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (2) MPMRx- D card. (see support.polycom.com for availability)	\$68,555	DC3	2%	\$67,183.90	Service
4877-79403-515	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (3) MPMRx- D card. (see support.polycom.com for availability)	\$31,735	DC3	2%	\$31,100.30	Service
4877-79403-535	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (3) MPMRx- D card. (see support.polycom.com for availability)	\$85,685	DC3	2%	\$83,971.30	Service
4877-79404-515	Service	Maintonanco	RMX 4000 Clariti 4 MPMRx-D No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (4) MPMRx- D card. (see support.polycom.com for availability)	\$38,080	DC3	2%	\$37,318.40	Service
4877-79404-535	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (4) MPMRx- D card. (see support.polycom.com for availability)	\$102,815	DC3	2%	\$100,758.70	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-79411-515	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D ISDN No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (1) MPMRx-D card. (see support.polycom.com for availability)	\$23,800	DC3	2%	\$23,324.00	Service
4877-79411-535	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D ISDN No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (1) MPMRx-D card. (see support.polycom.com for availability)	\$64,260	DC3	2%	\$62,974.80	Service
4877-79412-515	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D ISDN No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (2) MPMRx-D card. (see support.polycom.com for availability)	\$30,150	DC3	2%	\$29,547.00	Service
4877-79412-535	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D ISDN No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (2) MPMRx-D card. (see support.polycom.com for availability)	\$81 <i>,</i> 405	DC3	2%	\$79,776.90	Service
4877-79413-515	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D ISDN No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (3) MPMRx-D card. (see support.polycom.com for availability)	\$36,495	DC3	2%	\$35,765.10	Service
4877-79413-535	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D ISDN No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (3) MPMRx-D card. (see support.polycom.com for availability)	\$98,535	DC3	2%	\$96,564.30	Service
4877-79414-515	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D ISDN No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (4) MPMRx-D card. (see support.polycom.com for availability)	\$42,840	DC3	2%	\$41,983.20	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-79414-535	Service	Maintonanco	RMX 4000 Clariti 4 MPMRx-D ISDN No License	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (4) MPMRx-D card. (see support.polycom.com for availability)	\$115,670	DC3	2%	\$113,356.60	Service
5230-51054-000	Infrastructure	IRSS	Media Suite Clariti Perpetual Concurrent Licenses	User License PP 100- 400	RealPresence Media Suite - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty 100-400 only)	\$102	DC12	17%	\$84.66	Product
5230-51055-000	Infrastructure	RSS	Media Suite Clariti Perpetual Concurrent Licenses	User License PP 500- 1400	RealPresence Media Suite - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty 500- 1400 only)	\$85	DC12	17%	\$70.55	Product
5230-51056-000	Infrastructure	IRSS	Media Suite Clariti Perpetual Concurrent Licenses	User License PP 1500- 2900	RealPresence Media Suite - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty 1500- 2900 only)	\$50	DC12	17%	\$41.50	Product
5230-51057-000	Infrastructure	IRVV		User License PP 3000- 4900	RealPresence Media Suite - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty 3000- 4900 only)	\$29	DC12	17%	\$24.07	Product
5230-51058-000	Infrastructure	IRSS	Media Suite Clariti Perpetual Concurrent Licenses	User License PP 5000- 10000	RealPresence Media Suite - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty 5000- 50000 only)	\$24	DC12	17%	\$19.92	Product
5230-73920-001	Infrastructure	IRSS	Media Suite Clariti Subscription Trial Licenses	500 stream Trial License	Media Suite 500 User Trial License for Clariti-VCM portal with up to 500 (live/VOD) simultaneous viewer streams.Records up to 6 SIP/H323 calls,3 can be streamed live.Includes self-service recording,Pro & Platinum .Deploys on VMWare VSphere 5.1/5.5	\$0	DC6	17%	\$0.00	Product

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51154-402	Infrastructure		•		RealPresence Media Suite - Concurrent User License, 1- year Term, Polycom Premier Support (Qty 100-400 only)	\$41	DC12	17%	\$34.03	Product
5230-51154-422	Infrastructure		Media Suite Clariti Subscription 1Yr Concurrent Licenses	400	RealPresence Media Suite - Concurrent User License, 1- year Term, Polycom Advantage Support (Qty 100-400 only)	\$43	DC12	17%	\$35.69	Product
5230-51154-432	Infrastructure	RSS	Media Suite Clariti Subscription 1Yr Concurrent Licenses		RealPresence Media Suite - Concurrent User License, 1- year Term, Polycom Elite Support (Qty 100-400 only)	\$44	DC12	17%	\$36.52	Product
5230-51154-442	Infrastructure	IRNN	Media Suite Clariti Subscription 1Yr Concurrent Licenses		RealPresence Media Suite - Concurrent User License, 1- year Term, Polycom Premier Support (Qty 100-400 only)	\$41	DC12	17%	\$34.03	Product
5230-51155-402	Infrastructure		-		RealPresence Media Suite - Concurrent User License, 1- year Term, Polycom Premier Support (Qty 500-1400 only)	\$34	DC12	17%	\$28.22	Product
5230-51155-422	Infrastructure	RSS	Media Suite Clariti Subscription 1Yr Concurrent Licenses	1400	RealPresence Media Suite - Concurrent User License, 1- year Term, Polycom Advantage Support (Qty 500-1400 only)	\$36	DC12	17%	\$29.88	Product
5230-51155-432	Infrastructure		Media Suite Clariti Subscription 1Yr Concurrent Licenses		RealPresence Media Suite - Concurrent User License, 1- year Term, Polycom Elite Support (Qty 500-1400 only)	\$37	DC12	17%	\$30.71	Product

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51156-402	Infrastructure		Media Suite Clariti Subscription 1Yr Concurrent Licenses	User License PREM	RealPresence Media Suite - Concurrent User License, 1- year Term, Polycom Premier Support (Qty 1500-2900 only)	\$20	DC12	17%	\$16.60	Product
5230-51156-422	Infrastructure		Media Suite Clariti Subscription 1Yr Concurrent Licenses	2900	RealPresence Media Suite - Concurrent User License, 1- year Term, Polycom Advantage Support (Qty 1500-2900 only)	\$21	DC12	17%	\$17.43	Product
5230-51156-432	Infrastructure	IRSS	Media Suite Clariti Subscription 1Yr Concurrent Licenses	User License ELITE 1500-2900	RealPresence Media Suite - Concurrent User License, 1- year Term, Polycom Elite Support (Qty 1500-2900 only)	\$22	DC12	17%	\$18.26	Product
5230-51157-402	Infrastructure	IRSS	Media Suite Clariti Subscription 1Yr Concurrent Licenses	3000-4900	RealPresence Media Suite - Concurrent User License, 1- year Term, Polycom Premier Support (Qty 3000-4900 only)	\$12	DC12	17%	\$9.96	Product
5230-51157-422	Infrastructure	IRNN	Media Suite Clariti Subscription 1Yr Concurrent Licenses	4900	RealPresence Media Suite - Concurrent User License, 1- year Term, Polycom Advantage Support (Qty 3000-4900 only)	\$12	DC12	17%	\$9.96	Product
5230-51157-432	Infrastructure	IRSS	Media Suite Clariti Subscription 1Yr Concurrent Licenses		RealPresence Media Suite - Concurrent User License, 1- year Term, Polycom Elite Support (Qty 3000-4900 only)	\$13	DC12	17%	\$10.79	Product
5230-51158-402	Infrastructure		Media Suite Clariti Subscription 1Yr Concurrent Licenses	User License PREM	RealPresence Media Suite - Concurrent User License, 1- year Term, Polycom Premier Support (Qty 5000-50000 only)	\$10	DC12	17%	\$8.30	Product

	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51158-422	Infrastructure	IRXX	Media Suite Clariti Subscription 1Yr Concurrent Licenses	User License ADV 5000-	RealPresence Media Suite - Concurrent User License, 1- year Term, Polycom Advantage Support (Qty 5000- 50000 only)	\$10	DC12	17%	\$8.30	Product
5230-51158-432	Infrastructure	IRSS	Media Suite Clariti Subscription 1Yr Concurrent Licenses		RealPresence Media Suite - Concurrent User License, 1- year Term, Polycom Elite Support (Qty 5000-50000 only)	\$10	DC12	17%	\$8.30	Product
5230-51154-404	Infrastructure	IRSS	-		RealPresence Media Suite - Concurrent User License, 3- year Term, Polycom Premier Support (Qty 100-400 only)	\$110	DC12	17%	\$91.30	Product
5230-51154-424	Infrastructure	IRNN	Media Suite Clariti Subscription 3Yr Concurrent Licenses	400	RealPresence Media Suite - Concurrent User License, 3- year Term, Polycom Advantage Support (Qty 100-400 only)	\$116	DC12	17%	\$96.28	Product
5230-51154-433	Infrastructure	IRXX	-		RealPresence Media Suite - Concurrent User License, 3- year Term, Polycom Elite Support (Qty 100-400 only)	\$119	DC12	17%	\$98.77	Product
5230-51155-404	Infrastructure	IRSS	Media Suite Clariti Subscription 3Yr Concurrent Licenses	User License PREM 500-	RealPresence Media Suite - Concurrent User License, 3- year Term, Polycom Premier Support (Qty 500-1400 only)	\$92	DC12	17%	\$76.36	Product
5230-51155-424	Infrastructure	IRXX	Media Suite Clariti Subscription 3Yr Concurrent Licenses	1400	RealPresence Media Suite - Concurrent User License, 3- year Term, Polycom Advantage Support (Qty 500-1400 only)	\$97	DC12	17%	\$80.51	Product

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51155-433	Infrastructure		Media Suite Clariti Subscription 3Yr Concurrent Licenses		RealPresence Media Suite - Concurrent User License, 3- year Term, Polycom Elite Support (Qty 500-1400 only)	\$99	DC12	17%	\$82.17	Product
5230-51156-404	Infrastructure		Media Suite Clariti Subscription 3Yr Concurrent Licenses	1500-2900	RealPresence Media Suite - Concurrent User License, 3- year Term, Polycom Premier Support (Qty 1500-2900 only)	\$54	DC12	17%	\$44.82	Product
5230-51156-424	Infrastructure	IRSS	Media Suite Clariti Subscription 3Yr Concurrent Licenses	2900	RealPresence Media Suite - Concurrent User License, 3- year Term, Polycom Advantage Support (Qty 1500-2900 only)	\$57	DC12	17%	\$47.31	Product
5230-51156-433	Infrastructure	IRVV	Media Suite Clariti Subscription 3Yr Concurrent Licenses	User License ELITE 1500-2900	RealPresence Media Suite - Concurrent User License, 3- year Term, Polycom Elite Support (Qty 1500-2900 only)	\$58	DC12	17%	\$48.14	Product
5230-51157-404	Infrastructure	IRNN	Media Suite Clariti Subscription 3Yr Concurrent Licenses	3000-4900	RealPresence Media Suite - Concurrent User License, 3- year Term, Polycom Premier Support (Qty 3000-4900 only)	\$31	DC12	17%	\$25.73	Product
5230-51157-424	Infrastructure	IRSS	Media Suite Clariti Subscription 3Yr Concurrent Licenses	User License ADV 3000- 4900	RealPresence Media Suite - Concurrent User License, 3- year Term, Polycom Advantage Support (Qty 3000-4900 only)	\$33	DC12	17%	\$27.39	Product
5230-51157-433	Infrastructure	IRXX	Media Suite Clariti Subscription 3Yr Concurrent Licenses		RealPresence Media Suite - Concurrent User License, 3- year Term, Polycom Elite Support (Qty 3000-4900 only)	\$34	DC12	17%	\$28.22	Product

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51158-404	Infrastructure		Media Suite Clariti Subscription 3Yr Concurrent Licenses	User License PREM	RealPresence Media Suite - Concurrent User License, 3- year Term, Polycom Premier Support (Qty 5000-50000 only)	\$26	DC12	17%	\$21.58	Product
5230-51158-424	Infrastructure	RSS	Media Suite Clariti Subscription 3Yr Concurrent Licenses	10000	RealPresence Media Suite - Concurrent User License, 3- year Term, Polycom Advantage Support (Qty 5000- 50000 only)	\$27	DC12	17%	\$22.41	Product
5230-51158-433	Infrastructure	IRSS	Media Suite Clariti Subscription 3Yr Concurrent Licenses	User License ELITE 5000-10000	RealPresence Media Suite - Concurrent User License, 3- year Term, Polycom Elite Support (Qty 5000-50000 only)	\$28	DC12	17%	\$23.24	Product
4870-51054-402	Service	Maintenance	Media Suite Clariti Perpetual Concurrent User Licenses 100- 400	Premier Software	Premier Software Service 8X5, One Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 100-400 only)	\$20	DC3	2%	\$19.60	Service
4870-51054-404	Service	Maintenance	Media Suite Clariti Perpetual Concurrent User Licenses 100- 400	Premier Software	Premier Software Service 8X5, Three Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 100-400 only)	\$54	DC3	2%	\$52.92	Service
4870-51055-402	Service	Maintenance	Media Suite Clariti Perpetual Concurrent User Licenses 500- 1400	Premier Software	Premier Software Service 8X5, One Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 500-1400 only)	\$17	DC3	2%	\$16.66	Service
4870-51055-404	Service	Maintenance	Media Suite Clariti Perpetual Concurrent User Licenses 500- 1400	Premier Software	Premier Software Service 8X5, Three Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 500-1400 only)	\$46	DC3	2%	\$45.08	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-51056-402	Service	Maintenance	10 oncurrent licer licenses 1500-	Dramiar Softward	Premier Software Service 8X5, One Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 1500-2900 only)	\$10	DC3	2%	\$9.80	Service
4870-51056-404	Service	Maintenance	Media Suite Clariti Perpetual Concurrent User Licenses 1500- 2900	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 1500-2900 only)	\$27	DC3	2%	\$26.46	Service
4870-51057-402	Service	Maintenance	Media Suite Clariti Perpetual Concurrent User Licenses 3000- 4900	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 3000-4900 only)	\$6	DC3	2%	\$5.88	Service
4870-51057-404	Service	Maintenance	10 Oncurrent liser licenses 3000-	Premier Software	Premier Software Service 8X5, Three Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 3000-4900 only)	\$16	DC3	2%	\$15.68	Service
4870-51058-402	Service	Maintenance	10 Oncurrent liser licenses 5000-	Premier Software	Premier Software Service 8X5, One Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 5000-50000 only)	\$5	DC3	2%	\$4.90	Service
4870-51058-404	Service	Maintenance	IConcurrent llear Licenses 5000-	Premier Software	Premier Software Service 8X5, Three Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 5000-50000 only)	\$14	DC3	2%	\$13.72	Service
4872-51054-432	Service	Maintenance	IConcurrent User Licenses 100-	Elite Premier Software	Elite Premier Software Service, One Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 100-400 only)	\$27	DC3	2%	\$26.46	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-51055-432	Service	Maintenance	Media Suite Clariti Perpetual Concurrent User Licenses 500- 1400	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 500-1400 only)	\$23	DC3	2%	\$22.54	Service
4872-51056-432	Service	Maintenance	Media Suite Clariti Perpetual Concurrent User Licenses 1500- 2900	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 1500-2900 only)	\$14	DC3	2%	\$13.72	Service
4872-51057-432	Service	Maintenance	Media Suite Clariti Perpetual Concurrent User Licenses 3000- 4900	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 3000-4900 only)	\$8	DC3	2%	\$7.84	Service
4872-51058-432	Service	Maintenance	Media Suite Clariti Perpetual Concurrent User Licenses 5000- 10000	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 5000-50000 only)	\$7	DC3	2%	\$6.86	Service
4877-51054-422	Service	Maintenance	Media Suite Clariti Perpetual Concurrent User Licenses 100- 400	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 100-400 only)	\$25	DC3	2%	\$24.50	Service
4877-51054-424	Service	Maintenance	Media Suite Clariti Perpetual Concurrent User Licenses 100- 400	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 100-400 only)	\$68	DC3	2%	\$66.64	Service
4877-51055-422	Service	Maintenance	Media Suite Clariti Perpetual Concurrent User Licenses 500- 1400	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 500-1400 only)	\$21	DC3	2%	\$20.58	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-51055-424	Service	Maintenance	IL ANCHTRANT LICAR LICANCAS SHILL	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 500-1400 only)	\$57	DC3	2%	\$55.86	Service
4877-51056-422	Service	Maintenance	Media Suite Clariti Perpetual Concurrent User Licenses 1500- 2900	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 1500-2900 only)	\$13	DC3	2%	\$12.74	Service
4877-51056-424	Service	Maintenance	Media Suite Clariti Perpetual Concurrent User Licenses 1500- 2900	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 1500-2900 only)	\$35	DC3	2%	\$34.30	Service
4877-51057-422	Service	Maintenance	I Oncurrent liser licenses 3000-	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 3000-4900 only)	\$7	DC3	2%	\$6.86	Service
4877-51057-424	Service	Maintenance	I Oncurrent licer licences 3000-	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 3000-4900 only)	\$19	DC3	2%	\$18.62	Service
4877-51058-422	Service	Maintenance	IConcurrent User Licenses 5000-	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 5000-50000 only)	\$6	DC3	2%	\$5.88	Service
4877-51058-424	Service	Maintenance	10 Oncurrent liser licenses 5000-	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 5000-50000 only)	\$16	DC3	2%	\$15.68	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-51054-001	Service	Deployment	Media Suite Clariti Term Concurrent User Licenses 100- 400	Remote Implementation	Remote Implementation, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 100- 400 only). Polycom will configure one Media Suite node as part of this implementation. Additional nodes require service part number 4870-51055-002.	\$3,060	DC2	2%	\$2,998.80	Service
4870-51055-001	Service	Deployment	Media Suite Clariti Term Concurrent User Licenses 500- 1400	Remote Implementation	Remote Implementation, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 500- 1400 only). Polycom will configure up to two Media Suite nodes. Additional nodes require service part number 4870-51055-002.	\$6,385	DC2	2%	\$6,257.30	Service
4870-51056-001	Service	Deployment	Media Suite Clariti Term Concurrent User Licenses 1500- 2900	Remote Implementation	Remote Implementation, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 1500- 2900 only). Polycom will configure up to three Media Suite nodes. Additional nodes require service part number 4870-51055-002.	\$8,470	DC2	2%	\$8,300.60	Service
4870-51057-001	Service	Deployment	Media Suite Clariti Term Concurrent User Licenses 3000- 4900	Remote Implementation	Remote Implementation, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 3000- 4900 only). Polycom will configure up to five Media Suite nodes. Additional nodes require service part number 4870-51055-002.	\$12,065	DC2	2%	\$11,823.70	Service
4870-51058-001	Service	Deployment	Media Suite Clariti Term Concurrent User Licenses 5000- 10000	Remote Implementation	Remote Implementation, RealPresence Media Suite CLARITI - Concurrent Stream License, Perpetual (Qty 5000- 50000 only). Polycom will configure up to ten Media Suite nodes.	\$21,600	DC2	2%	\$21,168.00	Service
4870-51154-001	Service	Deployment	Media Suite Clariti Term Concurrent User Licenses 100- 400	Remote Implementation	Remote Implementation, RealPresence Media Suite CLARITI - Concurrent User License, Term (Qty 100-400 only). Polycom will configure one Media Suite node as part of this implementation. Additional nodes will require service part number 4870-51155-002.	\$3,060	DC2	2%	\$2,998.80	Service
4870-51155-001	Service	Deployment	Media Suite Clariti Term Concurrent User Licenses 500- 1400	Remote Implementation	Remote Implementation, RealPresence Media Suite CLARITI - Concurrent User License, Term (Qty 500-1400 only). Polycom will configure up to two Media Suite nodes. Additional nodes will require service part number 4870-51155-002.	\$6,385	DC2	2%	\$6,257.30	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-51156-001	Service	Deployment	Media Suite Clariti Term Concurrent User Licenses 1500- 2900	Remote Implementation	Remote Implementation, RealPresence Media Suite CLARITI - Concurrent User License, Term (Qty 1500-2900 only). Polycom will configure up to three Media Suite nodes. Additional nodes will require service part number 4870-51155-002.	\$8,470	DC2	2%	\$8,300.60	Service
4870-51157-001	Service	Deployment	Media Suite Clariti Term Concurrent User Licenses 3000- 4900	Remote Implementation	Remote Implementation, RealPresence Media Suite CLARITI - Concurrent User License, Term (Qty 3000-4900 only). Polycom will configure up to five Media Suite nodes. Additional nodes will require service part number 4870-51155-002.	\$12,065	DC2	2%	\$11,823.70	Service
4870-51158-001	Service	Deployment	Media Suite Clariti Term Concurrent User Licenses 5000- 10000	Remote Implementation	Remote Implementation, RealPresence Media Suite CLARITI - Concurrent User License, Term (Qty 5000-10000 only). Polycom will configure up to ten Media Suite nodes.	\$21,600	DC2	2%	\$21,168.00	Service
4870-84027-007	Service	Deployment	Group Series ISDN Gateway	Onsite Installation 42 inches and under	Group Series ISDN Gateway installation, Onsite. Includes both installation of one (1) ISDN Gateway module, and installation of one (1) single-screen Group Series (42" or less).	\$2,995	DC4	2%	\$2,935.10	Service
4870-84027-008	Service	Deployment	Group Series ISDN Gateway	42 inches	Group Series ISDN Gateway installation, Onsite. Includes both installation of one (1) ISDN Gateway module; and installation of one (1) dual-screen Group Series or (1) single-screen Group Series model over 42".	\$3,995	DC4	2%	\$3,915.10	Service
4870-01251-007	Service	Deployment	Capture Server 6-3	Infrastructure Implementation	Remote Implementation, Media Suite Appliance Edition - Records 6 SIP/H323 calls, up to 3 can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 live/VOD streams. Add'I nodes will require service part number 4870-51155-002.	\$4,995	DC2	2%	\$4,895.10	Service
4870-01252-007	Service	Deployment	Capture Server 12-6	Infrastructure Implementation	Remote Implementation, Media Suite Appliance Edition - Records 12 SIP/H323 calls, up to 6 can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 live/VOD streams. Add'I nodes will require service part number 4870-51155-002.	\$4,995	DC2	2%	\$4,895.10	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-01253-007	Service	Deployment	Capture Server 18-9	Infrastructure Implementation	Remote Implementation, Media Suite Appliance Edition - Records 18 SIP/H323 calls, up to 9 can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 live/VOD streams. Add'I nodes will require service part number 4870-51155-002.	\$4,995	DC2	2%	\$4,895.10	Service
4870-01254-007	Service	Deployment	Capture Server 40-0	Infrastructure Implementation	Remote Implementation, Media Suite Appliance Edition - Records 40 SIP/H323 calls. Includes self-service recording, UGC, VCM portal and up to 500 (live/VOD) streams. Add'I nodes will require service part number 4870-51155-002.	\$9,990	DC2	2%	\$9,790.20	Service
4870-34014-007	Service	Deployment	Capture Server Pro Appliance, O Calls	Remote Implementation	Remote Implementation, Capture Server Base System Recording and Streaming Server - excludes system Software.	\$1,195	DC2	2%	\$1,171.10	Service
4870-34022-001	Service	Denlovment	Media Suite Pro Appliance With DSP, 0 Calls	Remote Implementation	Remote Implementation for Capture Server Base System Recording and Streaming Server with DSP (USA-WW)- excludes system Software.	\$1,195	DC2	2%	\$1,171.10	Service
2200-64870-001	Video Solutions Group	RP Group	RealPresence Utility Cart 500 Accessories	Utility Cart Speakers	3" 2-way powered monitor speaker system. For RealPresence Utility Cart 500. Mounting hardware included.	\$999	DC6	17%	\$829.17	Product
2200-64870-110	Video Solutions Group	IRP Group	RealPresence Utility Cart 500 Accessories	Battery Pack & Power Supply	External 110V power supply and 34Ah battery. For RealPresence Utility Cart 500. Mounting hardware included.	\$4,499	DC6	17%	\$3,734.17	Product
7200-64850-001	Video Solutions Group	RP Group	RealPresence Utility Cart 500	Single 27in Display	Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27" LCD w/integrated audio, cable bundle, NA pwr cord. (Maintenance Contract Required)	\$14,499	DC6	17%	\$12,034.17	Product

Product ID	Product Hierarchy - Line Of Business	Product Hierarchy Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
7200-64850-125	Video Solutions Group	RP Group	RealPresence Utility Cart 500	Single 27in Display	Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27" LCD w/integrated audio, cable bundleandmtce in CALAandChina. (Pwr CordandMaintenance Required)	\$14,474	DC6	17%	\$12,013.42	Product
7200-64860-001	Video Solutions Group	RP Group	RealPresence Utility Cart 500	Dual 22in Displays	Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22" LCD w/integrated audio, cable bundle, NA pwr cord. (Maintenance Contract Required)	\$14,999	DC6	17%	\$12,449.17	Product
7200-64860-125	Video Solutions Group	RP Group	RealPresence Utility Cart 500	Dual 22in Displays	Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22" LCD w/integrated audio, cable bundleandmtce in CALAandChina. (Pwr CordandMaintenance Required)	\$14,974	DC6	17%	\$12,428.42	Product
7200-65270-125	Video Solutions Group	RP Group	RealPresence Utility Cart 500	Eyeless Single 27in Display	Polycom RealPresence Utility Cart 500 'eyeless' Includes: Group 500-720p codec, rmt, MicArray, EagleEye IV mounting bracket, 1-27" LCD w/integrated audio, cable bundleandmtce in CALA. (Camera, Pwr CordandMaintenance ordered separately and required)	\$10,200	DC6	17%	\$8,466.00	Product
7200-65280-125	Video Solutions Group	RP Group	RealPresence Utility Cart 500	Eyeless Dual 22in Displays	Polycom RealPresence Utility Cart 500 'eyeless' Includes: Group 500-720p codec, rmt, MicArray, EagleEye IV mounting bracket, 2-22" LCD w/integrated audio, cable bundleandmtce in CALA. (Camera, Pwr CordandMaintenance ordered separately and required)	\$10,700	DC6	17%	\$8,881.00	Product
7200-68160-125	Video Solutions Group	RP Group	RealPresence Utility Cart 500	Dual 22in Displays and EE III	Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD w/integrated audio, cable bundleandmtce in CALAandChina. (Pwr CordandMaintenance Required)	\$14,974	DC6	17%	\$12,428.42	Product
7200-20040-001	Video Solutions Group	RP Group	RealPresence EduCart 500 Accessories	Additional 55in Display	Polycom RealPresence EduCart 500 2nd display. Includes: 1-55" display, EduCart with 4-way powerstrip, NA power cord (Maintenance Required)	\$11,999	DC12	17%	\$9,959.17	Product

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
7200-20040-125	Video Solutions Group	RP Group	RealPresence EduCart 500 Accessories		Polycom RealPresence EduCart 500 2nd display. Includes: 1-55" display, EduCart with 4-way powerstrip, CALA Service (Pwr Cord&Maintenance Required in ROW)	\$11,999	DC12	17%	\$9,959.17	Product
7200-64910-001	Video Solutions Group	RP Group	RealPresence EduCart 500	Single 55in Display	Polycom RealPresence EduCart 500 Includes: Group 500- 720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle, NA pwr cord. (Maintenance Contract Required)	\$22,749	DC12	17%	\$18,881.67	Product
7200-64910-125	Video Solutions Group	RP Group	RealPresence EduCart 500	Single 55in Display	Polycom RealPresence EduCart 500 Includes: Group 500- 720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle&mtce in CALA&China. (Pwr Cord&Maintenance Required)	\$22,724	DC12	17%	\$18,860.92	Product
7200-68170-001	Video Solutions Group	RP Group	RealPresence EduCart 500	No Display	Polycom RealPresence "headless" EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x, no display, 4" 2-way powered monitor speaker system, cable bundle, NA pwr cord. Supports 400x400 or 600x400 VESA mount (Maintenance Contract Required)	\$14,999	DC12	17%	\$12,449.17	Product
7200-68170-125	Video Solutions Group	RP Group	RealPresence EduCart 500	No Display	Polycom RealPresence "headless" EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display, 4" 2-way powered speakers, cable bundleandmtce in CALAandChina. Supports 400x400 or 600x400 VESA mount (Pwr CordandMaintenance Reqd)	\$14,974	DC12	17%	\$12,428.42	Product
7200-70911-125	Video Solutions Group	RP Group	RealPresence EduCart 500	Eyeless Single 55in Display	Polycom RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec (no camera), rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle & mtce in CALA. (Camera, Pwr Cord, & Maintenance Required and ordered separately)	\$18,500	DC12	17%	\$15,355.00	Product
5230-51022-000	Infrastructure		RP Clariti Audio P2P Perpetual Concurrent Licenses	User License PP Upto	RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Maintenance Contract Required) (Qty 15-49 only)	\$713	DC12	17%	\$591.79	Product

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51023-000	Infrastructure		RP Clariti Audio P2P Perpetual Concurrent Licenses	User License PP Upto	RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Maintenance Contract Required) (Qty 50-149 only)	\$675	DC12	17%	\$560.25	Product
5230-51024-000	Infrastructure		RP Clariti Audio P2P Perpetual Concurrent Licenses	User License PP Upto 500	RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Maintenance Contract Required) (Qty 150-499 only)	\$638	DC12	17%	\$529.54	Product
5230-51025-000	Infrastructure		RP Clariti Audio P2P Perpetual Concurrent Licenses	User License PP Upto 1500	RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Maintenance Contract Required) (Qty 500-1499 only)	\$600	DC12	17%	\$498.00	Product
5230-51026-000	Infrastructure		RP Clariti Audio P2P Perpetual Concurrent Licenses	User License PP 1500 plus	RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Maintenance Contract Required) (Qty 1500+ only)	\$563	DC12	17%	\$467.29	Product
5230-51122-402	Infrastructure	RP One Subscription	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License PREM Upto 50	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1- year License, Polycom Premier Support (Qty 15-49 only)	\$285	DC12	17%	\$236.55	Service
5230-51122-422	Infrastructure	IRP One Subscription	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License ADV Upto 50	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1- year License, Polycom Advantage Support (Qty 15-49 only)	\$300	DC12	17%	\$249.00	Service
5230-51122-432	Infrastructure	RP One Subscription	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses		RealPresence Clariti - Concurrent User, Audio/P2P Only, 1- year License, Polycom Elite Support (Qty 15-49 only)	\$308	DC12	17%	\$255.64	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51123-402	Infrastructure	RP One Subscription	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License PREM Upto 150	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1- year License, Polycom Premier Support (Qty 50-149 only)	\$270	DC12	17%	\$224.10	Service
5230-51123-422	Infrastructure	RP One Subscription	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License ADV Upto 150	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1- year License, Polycom Advantage Support (Qty 50-149 only)	\$284	DC12	17%	\$235.72	Service
5230-51123-432	Infrastructure	RP One Subscription	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	-	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1- year License, Polycom Elite Support (Qty 50-149 only)	\$292	DC12	17%	\$242.36	Service
5230-51124-402	Infrastructure	RP One Subscription	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	Il Into 500	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1- year License, Polycom Premier Support (Qty 150-499 only)	\$255	DC12	17%	\$211.65	Service
5230-51124-422	Infrastructure	RP One Subscription	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License ADV Upto 500	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1- year License, Polycom Advantage Support (Qty 150-499 only)	\$269	DC12	17%	\$223.27	Service
5230-51124-432	Infrastructure	RP One Subscription	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	-	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1- year License, Polycom Elite Support (Qty 150-499 only)	\$275	DC12	17%	\$228.25	Service
5230-51125-402	Infrastructure	RP One Subscription	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	11000 1500	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1- year License, Polycom Premier Support (Qty 500-1499 only)	\$240	DC12	17%	\$199.20	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51125-422	Infrastructure	RP One Subscription	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License ADV Upto	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1- year License, Polycom Advantage Support (Qty 500-1499 only)	\$253	DC12	17%	\$209.99	Service
5230-51125-432	Infrastructure	RP One Subscription	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses		RealPresence Clariti - Concurrent User, Audio/P2P Only, 1- year License, Polycom Elite Support (Qty 500-1499 only)	\$259	DC12	17%	\$214.97	Service
5230-51126-402	Infrastructure	RP One Subscription	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License PREM 1500 plus	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1- year License, Polycom Premier Support (Qty 1500+ only)	\$225	DC12	17%	\$186.75	Service
5230-51126-422	Infrastructure	RP One Subscription	Nubscription 1 Yr Concurrent	User License ADV 1500 plus	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1- year License, Polycom Advantage Support (Qty 1500+ only)	\$237	DC12	17%	\$196.71	Service
5230-51126-432	Infrastructure	RP One Subscription	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License ELITE 1500 plus	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1- year License, Polycom Elite Support (Qty 1500+ only)	\$243	DC12	17%	\$201.69	Service
5230-51122-404	Infrastructure	RP One Subscription	Subscription 3Vr Concurrent		RealPresence Clariti - Concurrent User, Audio/P2P Only, 3- year License, Polycom Premier Support (Qty 15-49 only)	\$770	DC12	17%	\$639.10	Service
5230-51122-424	Infrastructure	RP One Subscription	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses	User License ADV Upto	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3- year License, Polycom Advantage Support (Qty 15-49 only)	\$811	DC12	17%	\$673.13	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51122-433	Infrastructure	RP One Subscription	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses	-	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3- year License, Polycom Elite Support (Qty 15-49 only)	\$831	DC12	17%	\$689.73	Service
5230-51123-404	Infrastructure	RP One Subscription	Subscription 3Vr Concurrent	User License PREM Upto 150	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3- year License, Polycom Premier Support (Qty 50-149 only)	\$729	DC12	17%	\$605.07	Service
5230-51123-424	Infrastructure	RP One Subscription	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses	User License ADV Upto 150	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3- year License, Polycom Advantage Support (Qty 50-149 only)	\$768	DC12	17%	\$637.44	Service
5230-51123-433	Infrastructure	RP One Subscription	ISubscription 3Vr Concurrent		RealPresence Clariti - Concurrent User, Audio/P2P Only, 3- year License, Polycom Elite Support (Qty 50-149 only)	\$787	DC12	17%	\$653.21	Service
5230-51124-404	Infrastructure	RP One Subscription	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses	User License PREM Upto 500	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3- year License, Polycom Premier Support (Qty 150-499 only)	\$689	DC12	17%	\$571.87	Service
5230-51124-424	Infrastructure	RP One Subscription	Subscription 2Vr Concurrent	User License ADV Upto 500	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3- year License, Polycom Advantage Support (Qty 150-499 only)	\$725	DC12	17%	\$601.75	Service
5230-51124-433	Infrastructure	RP One Subscription	ISubscription 3Vr Concurrent	-	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3- year License, Polycom Elite Support (Qty 150-499 only)	\$744	DC12	17%	\$617.52	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51125-404	Infrastructure	RP One Subscription	Subcerintian 2Vr Concurrent		RealPresence Clariti - Concurrent User, Audio/P2P Only, 3- year License, Polycom Premier Support (Qty 500-1499 only)	\$648	DC12	17%	\$537.84	Service
5230-51125-424	Infrastructure	RP One Subscription	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses	User License ADV Upto 1500	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3- year License, Polycom Advantage Support (Qty 500-1499 only)	\$683	DC12	17%	\$566.89	Service
5230-51125-433	Infrastructure	RP One Subscription	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses		RealPresence Clariti - Concurrent User, Audio/P2P Only, 3- year License, Polycom Elite Support (Qty 500-1499 only)	\$700	DC12	17%	\$581.00	Service
5230-51126-404	Infrastructure	RP One Subscription	Subscription 3Yr Concurrent	User License PREM 1500 plus	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3- year License, Polycom Premier Support (Qty 1500+ only)	\$608	DC12	17%	\$504.64	Service
5230-51126-424	Infrastructure	RP One Subscription	Subscription 3Vr Concurrent	User License ADV 1500 plus	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3- year License, Polycom Advantage Support (Qty 1500+ only)	\$640	DC12	17%	\$531.20	Service
5230-51126-433	Infrastructure	RP One Subscription	Subscription 3Vr Concurrent	User License ELITE 1500 plus	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3- year License, Polycom Elite Support (Qty 1500+ only)	\$656	DC12	17%	\$544.48	Service
4870-71810-112	Service	Maintenance	RMX 1800 1WW Clariti - No License Pack	Premier	Premier, One Year, RPCS1810 for RealPresence Clariti - IP Only, No Licenses, Hardware for (17) 1080p30, (35) 720p, or (70) SD calls	\$1,760	DC3	2%	\$1,724.80	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-71810-312	Service	Maintonanco	RMX 1800 1WW Clariti - No License Pack	Premier	Premier, Three Year, RPCS1810 for RealPresence Clariti - IP Only, No Licenses, Hardware for (17) 1080p30, (35) 720p, or (70) SD calls	\$4,750	DC3	2%	\$4,655.00	Service
4870-71810-114	Service	Maintenance	RMX 1800 1WW Clariti - No License Pack	Premier Onsite	Premier Onsite, One Year, RPCS1810 for RealPresence Clariti - IP Only, No Licenses, Hardware for (17) 1080p30, (35) 720p, or (70) SD calls	\$2,640	DC3	2%	\$2,587.20	Service
4870-71810-314	Service	Maintenance	RMX 1800 1WW Clariti - No License Pack	Premier Onsite	Premier Onsite, Three Year, RPCS1810 for RealPresence Clariti - IP Only, No Licenses, Hardware for (17) 1080p30, (35) 720p, or (70) SD calls	\$7,130	DC3	2%	\$6,987.40	Service
4872-71810-112	Service	Maintenance	RMX 1800 1WW Clariti - No License Pack	Elite Premier	Elite Premier, One Year, RPCS1810 for RealPresence Clariti - IP Only, No Licenses, Hardware for (17) 1080p30, (35) 720p, or (70) SD calls	\$2,305	DC3	2%	\$2,258.90	Service
4872-71810-114	Service	Maintenance	RMX 1800 1WW Clariti - No License Pack	Elite Premier Onsite	Elite Premier Onsite, One Year, RPCS1810 for RealPresence Clariti - IP Only, No Licenses, Hardware for (17) 1080p30, (35) 720p, or (70) SD calls	\$3,220	DC3	2%	\$3,155.60	Service
4872-71810-914	Service	Maintenance	RMX 1800 1WW Clariti - No License Pack	Elite Premier Onsite 4 hr	Elite Premier Onsite 4 hr, One Year, RPCS1810 for RealPresence Clariti - IP Only, No Licenses, Hardware for (17) 1080p30, (35) 720p, or (70) SD calls (see support.polycom.com for availability)	\$5,055	DC3	2%	\$4,953.90	Service
4877-71810-513	Service	Maintenance	RMX 1800 1WW Clariti - No License Pack	Polycom Advantage	Polycom Advantage, One Year, RPCS1810 for RealPresence Clariti - IP Only, No Licenses, Hardware for (17) 1080p30, (35) 720p, or (70) SD calls	\$2,060	DC3	2%	\$2,018.80	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-71810-533	Service	Maintenance	RMX 1800 1WW Clariti - No License Pack	Polycom Advantage	Polycom Advantage, Three Year, RPCS1810 for RealPresence Clariti - IP Only, No Licenses, Hardware for (17) 1080p30, (35) 720p, or (70) SD calls	\$5,560	DC3	2%	\$5,448.80	Service
4877-71810-514	Service	Maintenance	RMX 1800 1WW Clariti - No License Pack	Polycom Advantage Onsite	Polycom Advantage Onsite, One Year, RPCS1810 for RealPresence Clariti - IP Only, No Licenses, Hardware for (17) 1080p30, (35) 720p, or (70) SD calls	\$2,985	DC3	2%	\$2,925.30	Service
4877-71810-534	Service	Maintenance	RMX 1800 1WW Clariti - No License Pack	Polycom Advantage Onsite	Polycom Advantage Onsite, Three Year, RPCS1810 for RealPresence Clariti - IP Only, No Licenses, Hardware for (17) 1080p30, (35) 720p, or (70) SD calls	\$8,060	DC3	2%	\$7,898.80	Service
4877-71810-515	Service	Maintenance	RMX 1800 1WW Clariti - No License Pack	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, One Year, RPCS1810 for RealPresence Clariti - IP Only, No Licenses, Hardware for (17) 1080p30, (35) 720p, or (70) SD calls (see support.polycom.com for availability)	\$5,080	DC3	2%	\$4,978.40	Service
4877-71810-535	Service	Maintenance	RMX 1800 1WW Clariti - No License Pack	Polycom Advantage Onsite 4hr	Polycom Advantage Onsite 4 hour, Three Year, RPCS1810 for RealPresence Clariti - IP Only, No Licenses, Hardware for (17) 1080p30, (35) 720p, or (70) SD calls (see support.polycom.com for availability)	\$13,715	DC3	2%	\$13,440.70	Service
4870-51022-402	Service	Maintenance	RP Clariti Audio P2P upto 50 Pertpetual Concurrent Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 15-49 only)	\$145	DC3	2%	\$142.10	Service
4870-51022-404	Service	Maintenance	RP Clariti Audio P2P upto 50 Pertpetual Concurrent Licenses	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 15-49 only)	\$390	DC3	2%	\$382.20	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-51023-402	Service	Waintenance	RP Clariti Audio P2P upto 150 Pertpetual Concurrent Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 50-149 only)	\$135	DC3	2%	\$132.30	Service
4870-51023-404	Service	Maintenance	RP Clariti Audio P2P upto 150 Pertpetual Concurrent Licenses	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 50-149 only)	\$365	DC3	2%	\$357.70	Service
4870-51024-402	Service	Maintenance	RP Clariti Audio P2P upto 500 Pertpetual Concurrent Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 150-499 only)	\$130	DC3	2%	\$127.40	Service
4870-51024-404	Service	Waintenance	RP Clariti Audio P2P upto 500 Pertpetual Concurrent Licenses	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 150-499 only)	\$350	DC3	2%	\$343.00	Service
4870-51025-402	Service	ancontonanco	RP Clariti Audio P2P upto 1500 Pertpetual Concurrent Licenses		Premier Software Service 8X5, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 500-1499 only)	\$120	DC3	2%	\$117.60	Service
4870-51025-404	Service	Maintenance	RP Clariti Audio P2P upto 1500 Pertpetual Concurrent Licenses		Premier Software Service 8X5, Three Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 500-1499 only)	\$325	DC3	2%	\$318.50	Service
4870-51026-402	Service	Maintenance	RP Clariti Audio P2P 1500 plus Pertpetual Concurrent Licenses		Premier Software Service 8X5, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 1500+ only)	\$115	DC3	2%	\$112.70	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-51026-404	Service	N/laintonanco	RP Clariti Audio P2P 1500 plus Pertpetual Concurrent Licenses		Premier Software Service 8X5, Three Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 1500+ only)	\$310	DC3	2%	\$303.80	Service
4872-51022-432	Service	N/laintonanco	RP Clariti Audio P2P upto 50 Pertpetual Concurrent Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 15-49 only)	\$195	DC3	2%	\$191.10	Service
4872-51023-432	Service	Maintenance	RP Clariti Audio P2P upto 150 Pertpetual Concurrent Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 50-149 only)	\$180	DC3	2%	\$176.40	Service
4872-51024-432	Service	Maintenance	RP Clariti Audio P2P upto 500 Pertpetual Concurrent Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 150-499 only)	\$175	DC3	2%	\$171.50	Service
4872-51025-432	Service		RP Clariti Audio P2P upto 1500 Pertpetual Concurrent Licenses		Elite Premier Software Service, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 500-1499 only)	\$160	DC3	2%	\$156.80	Service
4872-51026-432	Service	Maintenance	RP Clariti Audio P2P 1500 plus Pertpetual Concurrent Licenses		Elite Premier Software Service, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 1500+ only)	\$155	DC3	2%	\$151.90	Service
4877-51022-422	Service	Maintenance	RP Clariti Audio P2P upto 50 Pertpetual Concurrent Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 15-49 only)	\$180	DC3	2%	\$176.40	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line		Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-51022-424	Service	Waintenance	RP Clariti Audio P2P upto 50 Pertpetual Concurrent Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 15-49 only)	\$485	DC3	2%	\$475.30	Service
4877-51023-422	Service	Maintenance	RP Clariti Audio P2P upto 150 Pertpetual Concurrent Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 50-149 only)	\$170	DC3	2%	\$166.60	Service
4877-51023-424	Service	Maintenance	RP Clariti Audio P2P upto 150 Pertpetual Concurrent Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 50-149 only)	\$460	DC3	2%	\$450.80	Service
4877-51024-422	Service	Maintenance	RP Clariti Audio P2P upto 500 Pertpetual Concurrent Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 150-499 only)	\$165	DC3	2%	\$161.70	Service
4877-51024-424	Service	INIAINTENANCE	RP Clariti Audio P2P upto 500 Pertpetual Concurrent Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 150-499 only)	\$445	DC3	2%	\$436.10	Service
4877-51025-422	Service	Maintenance	RP Clariti Audio P2P upto 1500 Pertpetual Concurrent Licenses		Polycom Advantage Software Service, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 500-1499 only)	\$150	DC3	2%	\$147.00	Service
4877-51025-424	Service	Maintenance	RP Clariti Audio P2P upto 1500 Pertpetual Concurrent Licenses		Polycom Advantage Software Service, Three Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 500-1499 only)	\$405	DC3	2%	\$396.90	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-51026-422	Service	ancontonanco	RP Clariti Audio P2P 1500 plus Pertpetual Concurrent Licenses		Polycom Advantage Software Service, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 1500+ only)	\$145	DC3	2%	\$142.10	Service
4877-51026-424	Service	Maintonanco	RP Clariti Audio P2P 1500 plus Pertpetual Concurrent Licenses		Polycom Advantage Software Service, Three Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 1500+ only)	\$390	DC3	2%	\$382.20	Service
4877-00980-515	Service	Maintenance	Eagle Eye Director	Upgrade to AdvancedAccess Premier On-Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, EagleEye Director (Requires all systems to be covered by Advantage) (see support.polycom.com for availability)	\$1,980	DC3	2%	\$1,940.40	Service
4877-00980-535	Service	Maintenance	Eagle Eye Director	Upgrade to AdvancedAccess Premier On-Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, EagleEye Director (Requires all systems to be covered by Advantage) (see support.polycom.com for availability)	\$5,345	DC3	2%	\$5,238.10	Service
4870-19063-112	Service	M/laintonanco	RealPresence EduCart 500 Additional 55in Display	Premier	Premier, One Year, Polycom RealPresence EDU Cart 500 2nd display. Includes 1-55" display, EDU Cart with 4-way power strip.	\$1,440	DC3	2%	\$1,411.20	Service
4870-19063-312	Service	Maintenance	RealPresence EduCart 500 Additional 55in Display	Premier	Premier, Three Year, Polycom RealPresence EDU Cart 500 2nd display. Includes 1-55" display, EDU Cart with 4-way power strip.	\$3,890	DC3	2%	\$3,812.20	Service
4870-19063-114	Service	Maintenance	RealPresence EduCart 500 Additional 55in Display	Premier On-Site	Premier Onsite, One Year, Polycom RealPresence EDU Cart 500 2nd display. Includes 1-55" display, EDU Cart with 4-way power strip.	\$2,160	DC3	2%	\$2,116.80	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-19063-314	Service	Maintenance	RealPresence EduCart 500 Additional 55in Display	Premier On-Site	Premier Onsite, Three Year, Polycom RealPresence EDU Cart 500 2nd display. Includes 1-55" display, EDU Cart with 4-way power strip.	\$5,830	DC3	2%	\$5,713.40	Service
4877-19063-513	Service	Maintenance	RealPresence EduCart 500 Additional 55in Display	Polycom Advantage	Polycom Advantage, One Year, One Year, Polycom RealPresence EDU Cart 500 2nd display. Includes 1-55" display, EDU Cart with 4-way power strip.	\$1,515	DC3	2%	\$1,484.70	Service
4877-19063-533	Service	Maintenance	RealPresence EduCart 500 Additional 55in Display	Polycom Advantage	Polycom Advantage, Three Year, One Year, Polycom RealPresence EDU Cart 500 2nd display. Includes 1-55" display, EDU Cart with 4-way power strip.	\$4,090	DC3	2%	\$4,008.20	Service
4877-19063-514	Service	Maintenance		Site	Polycom Advantage Onsite, One Year, Polycom RealPresence EDU Cart 500 2nd display. Includes 1-55" display, EDU Cart with 4-way power strip.	\$2,195	DC3	2%	\$2,151.10	Service
4877-19063-534	Service	Maintenance		Polycom Advantage Un-	Polycom Advantage Onsite, Three Year, Polycom RealPresence EDU Cart 500 2nd display. Includes 1-55" display, EDU Cart with 4-way power strip.	\$5,925	DC3	2%	\$5,806.50	Service
4877-19063-515	Service	Maintenance		Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, Polycom RealPresence EDU Cart 500 2nd display. Includes 1-55" display, EDU Cart with 4-way power strip. (see support.polycom.com for availability)	\$3,740	DC3	2%	\$3,665.20	Service
4877-19063-535	Service	Maintenance		Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, Polycom RealPresence EDU Cart 500 2nd display. Includes 1-55" display, EDU Cart with 4-way power strip. (see support.polycom.com for availability)	\$10,095	DC3	2%	\$9,893.10	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-79001-590	Service	Maintonanco	SmartStart 100 Users - 1 Year Maintenance	Upgrade to Polycom Advantage	UPGRADE to Polycom Advantage One year. SmartStart 100 Maintenance Only uplift	\$4,000	DC3	2%	\$3,920.00	Service
4877-79001-593	Service	Maintenance	SmartStart 100 Users - 3 Year Maintenance	Upgrade to Polycom Advantage	UPGRADE to Polycom Advantage Three year. SmartStart 100 Maintenance Only uplift	\$10,300	DC3	2%	\$10,094.00	Service
2200-80000-313	Infrastructure	RPCS 800s	DMA, Res Mgr, RPAD,	SmartStart 1800-100 Users-3 Year Maintenance	VSS1800-100,3y:RPCS1800 IP Only, 2x1080p30/5x720p/10xSD. RP Web Suite 100 sessions. DMA 7000, 50 calls. RPRM 100 devices.Entitlements to CMAD, RPM, RPD.RPAD, 25 calls.Adoption Portal, 200 users. Implementation+Premier, 3y Mnt	\$154,000	DC6	17%	\$127,820.00	Product and Service
2200-80000-311	Infrastructure	RPCS 800s	DMA, Res Mgr, RPAD,	SmartStart 1800-100 Users-1 Year Maintenance	VSS1800-100,1y: RPCS1800 IP Only, 2x1080p30/5x720p/10xSD. RP Web Suite 100 sessions, DMA 7000, 50 calls. RPRM 100 devices. Entitlements to CMAD, RPM, RPD.RPAD, 25 calls.Adoption Portal,200 users. Implementation+Premier,1y Mnt	\$103,000	DC6	17%	\$85,490.00	Product and Service
5230-51060-000	Infrastructure		RP Clariti Perpetual Options Licenses	Encryption License	RealPresence Clariti - Media Encryption License, Perpetual (No Maintenance Required)	\$0	DC12	17%	\$0.00	Product
5230-51160-100	Infrastructure		RP Clariti Subscription 1Yr Options Licenses	Encryption License	RealPresence Clariti - Media Encryption License, 1-year (No Maintenance Required)	\$0	DC14	20%	\$0.00	Service
5230-51161-100	Infrastructure	-	RP Clariti Subscription 1Yr Options Licenses	High Availability License	RealPresence Clariti - Concurrent User, High Availability Only, 1-year License (No Maintenance Required)	\$0	DC14	20%	\$0.00	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51160-300	Infrastructure		RP Clariti Subscription 3Yr Options Licenses	Encryption License	RealPresence Clariti - Media Encryption License, 3-year (No Maintenance Required)	\$0	DC14	20%	\$0.00	Service
4870-51011-011	Service	Deployment	RP Clariti Perpetual SW Only	Remote Installation Single Instance	Remote Installation of RealPresence Clariti, Software Only, single instance. Perpetual. Network installation of RealPresence Clariti SW and licenses in customer environment. Further configuration & testing will require purchase of additional services.	\$2,395	DC2	2%	\$2,347.10	Service
4870-51011-021	Service	Deployment	RP Clariti Perpetual SW Only	Remote Basic Implementation 5-50 Users	Remote Basic Implementation of RealPresence Clariti, Software Only, single instance. Perpetual. Internal communications only. Delivers basic Polycom videoconferencing, includes RealAccess. Does not activate external communications.	\$6,995	DC2	2%	\$6,855.10	Service
4870-71830-001	Service	Deployment	RP Clariti RPCS 1830	Remote Implementation	Implementation of RPCS1830 or RPCS VE, travel not included. This part number is only available to existing RealPresence Clariti customers. SW installation & licensing of one RPCS1830 or RPCS VE and addition of the RPCS to an existing MCU pool.	\$1,395	DC2	2%	\$1,367.10	Service
4870-71830-007	Service	Deployment	RP Clariti RPCS 1830	Onsite Implementation	Onsite Implementation of RPCS1830 or RPCS VE. This part number is only available to existing RealPresence Clariti customers. Onsite SW install & licensing of one RPCS1830 or RPCS VE and addition of the RPCS to an existing MCU pool. Travel included.	\$2,395	DC2	2%	\$2,347.10	Service
4870-71831-001	Service	Deployment	RP Clariti RPCS 1831	Remote Implementation	Implementation of RPCS1831, travel not included. IP & ISDN. This part number is only available to existing RealPresence Clariti customers. SW installation & licensing of one (1) RPCS1831 and addition of the RPCS to an existing MCU pool.	\$1,995	DC2	2%	\$1,955.10	Service
4870-71831-007	Service	Deployment	RP Clariti RPCS 1831	Onsite Implementation	Onsite Implementation of RPCS1831. IP & ISDN. This part number is only available to existing RealPresence Clariti customers. Onsite SW installation & licensing of one (1) RPCS1831 and addition of RPCS to existing MCU pool. Travel included.	\$2,995	DC2	2%	\$2,935.10	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-71831-010	Service	Deployment	RP Clariti RPCS 1831	Onsite Implementation	ISDN Implementation add-on service. This service configures audio conferencing capabilities on one (1) RP Collaboration Server through the configuration of one (1) ISDN circuit. Customer is responsible for procuring and previously testing ISDN circuit.	\$1,595	DC2	2%	\$1,563.10	Service
4870-51111-011	Service	Denloyment		Single Instance	Remote Installation of RealPresence Clariti, Software Only, single instance. Term License. Network installation of RP Clariti SW and licenses in customer environment. Further configuration & testing will require purchase of additional services.	\$2,395	DC2	2%	\$2,347.10	Service
4870-51111-021	Service	Denlovment	RP Clariti Term License SW Only	Remote Basic Implementation 5-50 Users	Remote Basic Implementation of RealPresence Clariti, SW Only, single instance. Term License. Internal communications only. Delivers basic Polycom videoconferencing, includes RealAccess. Does not activate external communications.	\$6,995	DC2	2%	\$6,855.10	Service
4870-63530-001	Service	Deployment	Group 300 720p EE Acoustic	Endpoint Remote Implementation	Remote Implementation for Real Presence Group 300- 720p: Group 300 HD codec, EagleEye Acoustic camera	\$820	DC4	2%	\$803.60	Service
4870-65320-001	Service	Deployment	Group 310 720p EE Acoustic	Endpoint Installation	Remote Implementation, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera	\$820	DC4	2%	\$803.60	Service
4870-63550-001	Service	Deployment	Group 500 720p EE Acoustic	Endpoint Remote Implementation	Remote Implementation for Real Presence Group 500- 720p: Group 500 HD codec, EagleEye Acoustic camera, univ. remote	\$820	DC4	2%	\$803.60	Service
4870-64270-001	Service	Deployment	Group 700 720p EE IV 12x	Endpoint Installation	Remote Implementation, RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera	\$820	DC4	2%	\$803.60	Service

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2342-65920-001	Video Solutions Group	RP Group	Group Series Accessories	Eagle Eye Mounting	EagleEye Producer mounting bracket, extensions to be used with Universal Camera Mounting (2215-68675-001) or other EagleEye IV Polycom mounting solutions to secure EagleEye Producer to bracket. Includes: brackets, hardware and directions.	\$49	DC6	17%	\$40.67	Product
4872-84910-112	Service	Maintenance	RealPresence Touch - Silver	Elite Premier	Elite Premier, One Year, RealPresence Touch with silver trim	\$270	DC3	2%	\$264.60	Service
4872-84910-114	Service	Maintenance	RealPresence Touch - Silver	Elite Premier On-Site	Elite Premier Onsite, One Year, RealPresence Touch with silver trim	\$380	DC3	2%	\$372.40	Service
4872-84910-914	Service	Maintenance	RealPresence Touch - Silver	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RealPresence Touch with silver trim (see support.polycom.com for availability)	\$595	DC3	2%	\$583.10	Service
2200-68821-001	Video Solutions Group	RP Group	Group Series Accessories	Lower Camera Mount	RealPresence Group Media Center Lower Camera Mount (LCM). Includes: Replacement door with camera cutout, shelf (see 2215-68805-001) and mounting screws. Not for use with RealPresence Group Series 700 installed in Media Center.	\$350	DC6	17%	\$290.50	Product
2215-68805-001	Video Solutions Group	RP Group	Group Series Accessories	Shelf	RealPresence Group Media Center additional shelf. 7.75" deep, 19" wide. Includes 1 shelf and mounting screws. Not for use with GS700 and Lower Camera Mount for the RealPresence Group Media Center (LCM) already installed.	\$150	DC6	17%	\$124.50	Product
2215-69028-001	Video Solutions Group	RP Group	Group Series Accessories	Tabletop Media Center Wall Securing Kit	RealPresence Group Media Center stand wall securing accessory kit for 42", 43", 55" and 65" displays, single 84", replaces the legs upon installation. Sits a maximum of 12" from wall. Requires 2 for dual 84" MC. Not covered by Polycom installation.	\$800	DC6	17%	\$664.00	Product

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4872-67263-112	Service	INISINTANSNCA	Group 500 MC 55 in LED Single Pedestal EE IV-12x	Elite Premier	Elite Premier, One Year, Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display	\$5,020	DC3	2%	\$4,919.60	Service
4872-67263-114	Service	Maintenance	Group 500 MC 55 in LED Single Pedestal EE IV-12x	Elite Premier On-Site	Elite Premier Onsite, One Year, Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500- 720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display	\$6,975	DC3	2%	\$6,835.50	Service
4872-67263-914	Service	Maintenance	Group 500 MC 55 in LED Single Pedestal EE IV-12x	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display (see support.polycom.com for availability)	\$11,160	DC3	2%	\$10,936.80	Service
4872-67264-112	Service	Waintenance	Group 500 MC 55 in LED Dual Pedestal EE IV-12x	Elite Premier	Elite Premier, One Year, Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays	\$6,640	DC3	2%	\$6,507.20	Service
4872-67264-114	Service	Maintenance	Group 500 MC 55 in LED Dual Pedestal EE IV-12x	Elite Premier On-Site	Elite Premier Onsite, One Year, Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500- 720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays	\$9,225	DC3	2%	\$9,040.50	Service
4872-67264-914	Service	Maintenance	Group 500 MC 55 in LED Dual Pedestal EE IV-12x	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays (see support.polycom.com for availability)	\$14,760	DC3	2%	\$14,464.80	Service
4872-67265-112	Service	Maintenance	Group 500 MC 65 in LED Single Pedestal EE IV-12x		Elite Premier, One Year, Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display	\$8,260	DC3	2%	\$8,094.80	Service

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4872-67265-114	Service	ancontonanco	Group 500 MC 65 in LED Single Pedestal EE IV-12x	Elite Premier On-Site	Elite Premier Onsite, One Year, Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500- 720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display	\$11,475	DC3	2%	\$11,245.50	Service
4872-67265-914	Service	Maintonanco	Group 500 MC 65 in LED Single Pedestal EE IV-12x	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display (see support.polycom.com for availability)	\$18,360	DC3	2%	\$17,992.80	Service
4872-67266-112	Service	Maintenance	Group 500 MC 65 in LED Dual Pedestal EE IV-12x		Elite Premier, One Year, Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays	\$14,095	DC3	2%	\$13,813.10	Service
4872-67266-114	Service	Waintenance	Group 500 MC 65 in LED Dual Pedestal EE IV-12x	Elite Premier On-Site	Elite Premier Onsite, One Year, Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500- 720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays	\$19,575	DC3	2%	\$19,183.50	Service
4872-67266-914	Service	Maintenance	Group 500 MC 65 in LED Dual Pedestal EE IV-12x	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays (see support.polycom.com for availability)	\$31,320	DC3	2%	\$30,693.60	Service
4872-67267-112	Service	Waintenance	Group 500 MC 84 in LED Single Pedestal EE IV-12x	Elite Premier	Elite Premier, One Year, Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye camera IV-12x camera, 1- 84" 1080p LED display	\$9,880	DC3	2%	\$9,682.40	Service
4872-67267-114	Service	Waintenance	Group 500 MC 84 in LED Single Pedestal EE IV-12x	Elite Premier On-Site	Elite Premier Onsite, One Year, Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500- 720 codec, rmt, MicArray, EagleEye camera IV-12x camera, 1-84" 1080p LED display	\$13,725	DC3	2%	\$13,450.50	Service

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4872-67267-914	Service	INIAINTENANCE	Group 500 MC 84 in LED Single Pedestal EE IV-12x	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye camera IV- 12x camera, 1-84" 1080p LED display (see support.polycom.com for availability)	\$21,960	DC3	2%	\$21,520.80	Service
4872-67268-112	Service	Maintonanco	Group 500 MC 84 in LED Dual Pedestal EE IV-12x	Elite Premier	Elite Premier, One Year, Group 500-720 Media Center 2RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2-84" 1080p LED displays	\$17,335	DC3	2%	\$16,988.30	Service
4872-67268-114	Service	Maintenance	Group 500 MC 84 in LED Dual Pedestal EE IV-12x	Elite Premier On-Site	Elite Premier Onsite, One Year, Group 500-720 Media Center 2RT84. Includes: Stand, audio system, Group 500- 720 codec, rmt, MicArray, EE IV-12x camera, 2-84" 1080p LED displays	\$24,075	DC3	2%	\$23,593.50	Service
4872-67268-914	Service		Group 500 MC 84 in LED Dual Pedestal EE IV-12x	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, Group 500-720 Media Center 2RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2- 84" 1080p LED displays (see support.polycom.com for availability)	\$38,520	DC3	2%	\$37,749.60	Service
4870-52850-001	Service	Deployment	RP Group Convene Media Dock		Remote installation, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display, and codec configuration. See Svc Description for Remote Endpoint Installations.	\$820	DC4	2%	\$803.60	Service
4870-61070-001	Service	Denloyment	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	Installation	Remote Implementation, RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500- 720p with EagleEye Acoustic (7200-63550-034) Bundle	\$820	DC4	2%	\$803.60	Service
4870-67190-001	Service	Denlovment	RP Group Convene-GS 310 with EE Acoustic Camera	Endpoint Installation	Remote installation, RealPresence Group Convene plus RealPresence Group Series 310 with EagleEye Acoustic	\$820	DC4	2%	\$803.60	Service

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4872-52850-112	Service	Maintenance	RP Group Convene Media Dock		Elite Premier, One Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display	\$315	DC3	2%	\$308.70	Service
4872-52850-114	Service	Maintenance	RP Group Convene Media Dock		Elite Premier Onsite, One Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display	\$440	DC3	2%	\$431.20	Service
4872-52850-914	Service	Maintenance	RP Group Convene Media Dock	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display (see support.polycom.com for availability)	\$690	DC3	2%	\$676.20	Service
4872-61070-112	Service	Waintenance	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	Elite Premier	Elite Premier, One Year, RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500- 720p with EagleEye Acoustic (7200-63550-034) Bundle	\$1,415	DC3	2%	\$1,386.70	Service
4872-61070-114	Service	IVIaIntenance	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	Elite Premier On-Site	Elite Premier Onsite, One Year, RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550- 034) Bundle	\$1,975	DC3	2%	\$1,935.50	Service
4872-61070-914	Service	Maintenance	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550- 034) Bundle (see support.polycom.com for availability)	\$3,100	DC3	2%	\$3,038.00	Service
4872-67190-112	Service	Waintenance	RP Group Convene-GS 310 with EE Acoustic Camera	Elite Premier	Elite Premier, One Year, RealPresence Group Convene plus RealPresence Group Series 310 with EagleEye Acoustic	\$785	DC3	2%	\$769.30	Service

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4872-67190-114	Service	Waintenance	RP Group Convene-GS 310 with EE Acoustic Camera		Elite Premier Onsite, One Year, RealPresence Group Convene plus RealPresence Group Series 310 with EagleEye Acoustic	\$1,100	DC3	2%	\$1,078.00	Service
4872-67190-914	Service	Maintonanco	RP Group Convene-GS 310 with EE Acoustic Camera	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RealPresence Group Convene plus RealPresence Group Series 310 with EagleEye Acoustic (see support.polycom.com for availability)	\$1,725	DC3	2%	\$1,690.50	Service
4872-64850-112	Service	Maintenance	RealPresence Utility Cart 500 Single 27in Display	Elite Premier	Elite Premier, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV- 12x camera, 1-27"	\$2,350	DC3	2%	\$2,303.00	Service
4872-64850-114	Service	Maintenance	RealPresence Utility Cart 500 Single 27in Display	Elite Premier On-Site	Elite Premier Onsite, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27"	\$3,265	DC3	2%	\$3,199.70	Service
4872-64850-914	Service	IVIaIntenance	RealPresence Utility Cart 500 Single 27in Display	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27" (see support.polycom.com for availability)	\$5,225	DC3	2%	\$5,120.50	Service
4872-64860-112	Service	Maintenance	RealPresence Utility Cart 500 Dual 22in Displays	Elite Premier	Elite Premier, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV- 12x camera, 2-22"	\$2,430	DC3	2%	\$2,381.40	Service
4872-64860-114	Service	Maintenance	RealPresence Utility Cart 500 Dual 22in Displays	Elite Premier On-Site	Elite Premier Onsite, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22"	\$3,375	DC3	2%	\$3,307.50	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-64860-914	Service	anco antonanco	RealPresence Utility Cart 500 Dual 22in Displays	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22" (see support.polycom.com for availability)	\$5,400	DC3	2%	\$5,292.00	Service
4872-65270-112	Service	anco antonanco	RealPresence Utility Cart 500 Eyeless Single 27in Display	Elite Premier	Elite Premier, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-27"	\$2,350	DC3	2%	\$2,303.00	Service
4872-65270-114	Service	anco antonanco	RealPresence Utility Cart 500 Eyeless Single 27in Display	Elite Premier On-Site	Elite Premier Onsite, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-27"	\$3,265	DC3	2%	\$3,199.70	Service
4872-65270-914	Service	Waintenance	RealPresence Utility Cart 500 Eyeless Single 27in Display	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-27" (see support.polycom.com for availability)	\$5,225	DC3	2%	\$5,120.50	Service
4872-65280-112	Service	anco antonanco	RealPresence Utility Cart 500 Eyeless Dual 22in Displays	Elite Premier	Elite Premier, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray,, 2-22"	\$2,430	DC3	2%	\$2,381.40	Service
4872-65280-114	Service	Maintonanco	RealPresence Utility Cart 500 Eyeless Dual 22in Displays	Elite Premier On-Site	Elite Premier Onsite, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray,, 2-22"	\$3,375	DC3	2%	\$3,307.50	Service
4872-65280-914	Service	anco antonanco	RealPresence Utility Cart 500 Eyeless Dual 22in Displays		Elite Premier Onsite 4 hr, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray,, 2-22" (see support.polycom.com for availability)	\$5,400	DC3	2%	\$5,292.00	Service

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4872-68160-112	Service		RealPresence Utility Cart 500 Dual 22in Displays and EEIII	Elite Premier	Elite Premier, One Year, Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD	\$2,355	DC3	2%	\$2,307.90	Service
4872-68160-114	Service		RealPresence Utility Cart 500 Dual 22in Displays and EEIII	Elite Premier On-Site	Elite Premier Onsite, One Year, Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD	\$3,290	DC3	2%	\$3,224.20	Service
4872-68160-914	Service	Waintenance	RealPresence Utility Cart 500 Dual 22in Displays and EEIII	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD (see support.polycom.com for availability)	\$5,165	DC3	2%	\$5,061.70	Service
4872-19063-112	Service	Maintenance	RealPresence EduCart 500 Additional 55in Display	Elite Premier	Elite Premier, One Year, Polycom RealPresence EDU Cart 500 2nd display. Includes 1-55" display, EDU Cart with 4- way power strip.	\$1,885	DC3	2%	\$1,847.30	Service
4872-19063-114	Service	Maintenance	RealPresence EduCart 500 Additional 55in Display	Elite Premier On-Site	Elite Premier Onsite, One Year, Polycom RealPresence EDU Cart 500 2nd display. Includes 1-55" display, EDU Cart with 4-way power strip.	\$2,635	DC3	2%	\$2,582.30	Service
4872-19063-914	Service	Maintenance	RealPresence EduCart 500 Additional 55in Display	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, Polycom RealPresence EDU Cart 500 2nd display. Includes 1-55" display, EDU Cart with 4-way power strip. (see support.polycom.com for availability)	\$4,135	DC3	2%	\$4,052.30	Service
4872-64910-112	Service	Maintenance	RealPresence EduCart 500 Single 55 in Display	Elite Premier	Elite Premier, One Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV- 12x camera, 1-55" display	\$3,890	DC3	2%	\$3,812.20	Service

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4872-64910-114	Service	Maintenance	RealPresence EduCart 500 Single 55 in Display		Elite Premier Onsite, One Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV- 12x camera, 1-55" display	\$5,400	DC3	2%	\$5,292.00	Service
4872-64910-914	Service	Maintenance	RealPresence EduCart 500 Single 55 in Display		Elite Premier Onsite 4 hr, One Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display (see support.polycom.com for availability)	\$8,640	DC3	2%	\$8,467.20	Service
4872-68170-112	Service	Maintenance	RealPresence EduCart 500 No Display	Elite Premier	Elite Premier, One Year, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display	\$2,360	DC3	2%	\$2,312.80	Service
4872-68170-114	Service	Maintenance	RealPresence EduCart 500 No Display	Elite Premier On-Site	Elite Premier Onsite, One Year, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display	\$3,295	DC3	2%	\$3,229.10	Service
4872-68170-914	Service	Maintenance	RealPresence EduCart 500 No Display	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display (see support.polycom.com for availability)	\$5,175	DC3	2%	\$5,071.50	Service
4872-70911-112	Service	N/laintonanco	RealPresence Eyeless EduCart 500 Single 55 in Display	Elite Premier	Elite Premier, One Year, RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, 1- 55" display, 4" 2-way powered monitor speaker system.	\$3,890	DC3	2%	\$3,812.20	Service
4872-70911-114	Service	Waintenance	RealPresence Eyeless EduCart 500 Single 55 in Display	Elite Premier On-Site	Elite Premier Onsite, One Year, RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system.	\$5,400	DC3	2%	\$5,292.00	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-70911-914	Service	N/Iaintonanco	RealPresence Eyeless EduCart 500 Single 55 in Display	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system. (see support.polycom.com for availability)	\$8,640	DC3	2%	\$8,467.20	Service
4872-69725-112	Service	Maintenance	RealPresence Debut Systems	Elite Premier	Elite Premier, One Year, RealPresence Debut - 1080p: all- in-one HD codec with build-in mechanical pan/tilt camera, mic, and remote	\$260	DC3	2%	\$254.80	Service
4872-69725-114	Service	Maintenance	RealPresence Debut Systems	Elite Premier On-Site	Elite Premier Onsite, One Year, RealPresence Debut - 1080p: all-in-one HD codec with build-in mechanical pan/tilt camera, mic, and remote	\$365	DC3	2%	\$357.70	Service
4872-69725-914	Service	Maintenance	RealPresence Debut Systems	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RealPresence Debut - 1080p: all-in-one HD codec with build-in mechanical pan/tilt camera, mic, and remote (see support.polycom.com for availability)	\$575	DC3	2%	\$563.50	Service
2215-06177-001	Video Solutions Group	RP Group	Group Series Accessories	Codec Mounting	Shelf for mounting the RealPresence Group 300 and 500 series codecs. This is a black 1u shelf for 19" racks which will hold the codec in position with a secure mounting system. 1u (1.75 inches)x17.5" (without ears, 19" width)x9.8" deep. Shelf only.	\$205	DC6	17%	\$170.15	Product
2215-26941-001	Video Solutions Group	RP Group	Group Series Accessories	Media Cart	Polycom Media Cart dual display adapter kit. For use on 2583-26914-001 only. Support 2 37"-42" flat panel displays of at least 80" combined width and a max of std VESA 600 mnt config. Kit contains 2 extensions and hardware	\$599	DC12	17%	\$497.17	Product
2215-26942-001	Video Solutions Group	RP Group	Group Series Accessories	Shelf	Polycom Media Cart rack mounting kit. Used with 2583- 26914-001 to add rack mount capabilities to the inside shelves. Kit contains 6 3u rack adapters.	\$99	DC12	17%	\$82.17	Product

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2583-26914-001	Video Solutions Group	RP Group	Group Series Accessories	Media Cart	Polycom Media Cart for 1 x 37"-60" flat panel w/max std VESA 600 mnt,3-shelves,5" casters,adjustable monitor height, locking translucent front door, secure back panel, integrated cable mgnt. Order camera mnt, dual display mounts, rack mount separately.	\$1,899	DC12	17%	\$1,576.17	Product
5150-69912-001	Infrastructure	RSS	Media Suite Encryption	Media Suite Encryption	Media Suite Software license to enable H.323/SIP video call encryption on Media Suite (export rules apply).	\$0	DC6	17%	\$0.00	Product
4870-01246-007	Service	Denloyment	Capture Server Virtual Appliance 6-3	Remote	Remote Implementation, Media Suite Virtual Edition. Records up to 6 SIP/H323 calls, 3 of which can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 live/VOD streams. Add'l nodes require service part number 4870-51155-002.	\$4,995	DC2	2%	\$4,895.10	Service
4870-01261-001	Service	Deployment	Capture Server Virtual Appliance 12-6	Remote Implementation	Remote Implementation, Media Suite Virtual Edition. Records 12 SIP/H323 calls, up to 6 can be streamed live. Includes self-srvc recording, UGC, VMR playback, portal & up to 500 live/VOD streams. Add'l nodes require service part number 4870-51155-002.	\$4,995	DC2	2%	\$4,895.10	Service
4870-01262-001	Service	Denloyment	Capture Server Virtual Appliance 18-9	Remote Implementation	Remote Implementation, Media Suite Virtual Edition. Records 18 SIP/H323 calls, up to 9 can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 live/VOD streams. Add'l nodes require service part number 4870-51155-002.	\$4,995	DC2	2%	\$4,895.10	Service
4870-01263-001	Service	Denloyment	Capture Server Virtual Appliance 40-0	Remote Implementation	Remote Implementation, Media Suite Virtual Edition - Records 40 SIP/H323 calls. Includes self-service recording, UGC, VCM portal and up to 500 live/VOD streams. Add'l nodes require service part number 4870- 51155-002.	\$9,990	DC2	2%	\$9,790.20	Service
4870-01251-312	Service	Maintenance	Capture Server 6-3	Premier	Premier, Three Year, Media Suite Appliance, records 6 SIP/H323 calls, 3 of which can be used as live streams.	\$13,500	DC3	2%	\$13,230.00	Service

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4870-01252-312	Service	Maintenance	Capture Server 12-6	Dramiar	Premier, Three Year, Media Suite Appliance records up to 12 SIP/H323 calls, 6 of which can be used as live streams.	\$18,360	DC3	2%	\$17,992.80	Service
4870-01253-312	Service	Maintenance	Capture Server 18-9	Dromior	Premier, Three Year, Media Suite Appliance records up to 18 SIP/H323 calls, 9 of which can be used as live streams.	\$23,220	DC3	2%	\$22,755.60	Service
4870-01254-312	Service	Maintenance	Capture Server 40-0	Dramiar	Premier, Three Year, Media Suite Appliance records up to 40 SIP/H323 calls, 0 of which can be used as live streams.	\$21,600	DC3	2%	\$21,168.00	Service
4870-34014-312	Service	Maintenance	Capture Server Pro Appliance, O Calls	Premier	Premier, Three year, Capture Server Base System Recording and Streaming Server - excludes system Software.	\$3,240	DC3	2%	\$3,175.20	Service
4872-01251-112	Service	Maintenance	Capture Server 6-3	IFIITE Premier	Elite Premier, One Year, Media Suite Appliance, records 6 SIP/H323 calls, 3 of which can be used as live streams.	\$6,750	DC3	2%	\$6,615.00	Service
4872-01251-114	Service	Maintenance	Capture Server 6-3	Elite Premier On-Site	Elite Premier Onsite, One Year, Media Suite Appliance, records 6 SIP/H323 calls, 3 of which can be used as live streams.	\$9,375	DC3	2%	\$9,187.50	Service
4872-01251-914	Service	Maintenance	Capture Server 6-3	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, Media Suite Appliance, records 6 SIP/H323 calls, 3 of which can be used as live streams. (see support.polycom.com for availability)	\$15,000	DC3	2%	\$14,700.00	Service

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4877-01251-533	Service	Maintenance	Capture Server 6-3	Polycom Advantage	Polycom Advantage, Three Year, Media Suite Appliance, records 6 SIP/H323 calls, 3 of which can be used as live streams.	\$16,200	DC3	2%	\$15,876.00	Service
4877-01252-533	Service	Maintenance	Capture Server 12-6	Polycom Advantage	Polycom Advantage, Three Year, Media Suite Appliance records up to 12 SIP/H323 calls, 6 of which can be used as live streams.	\$22,030	DC3	2%	\$21,589.40	Service
4870-01266-001	Service	Denloyment	Media Suite Virtual Editions, 2 Calls	Remote Implementation	Remote Implementation for Media Suite Virtual Edition. Records 2 SIP/H323 calls, up to 1 streamed live or encoded. Includes self-service recording and VCM portal; 250 live/VOD viewer streams. Add'I nodes require service part number 4870-51155-002.	\$2,995	DC2	2%	\$2,935.10	Service
4870-34011-007	Service	Denloyment	Capture Server Pro Base Software 24 Calls	Remote Implementation	Remote Implementation, Media Suite Pro 24/12 SW, single node implementation. Applies to SKU# VRSS5000- 24. Reqs min of 1 Capture Server Base System.	\$8,995	DC2	2%	\$8,815.10	Service
4870-34012-007	Service	Denloyment	Capture Server Pro Base Software 60 Calls	Remote Implementation	Remote Implementation, Media Suite Pro 60/30 SW, single node implementation. Applies to SKU# VRSS5000- 60. Reqs min of 1 Capture Server Base System.	\$15,995	DC2	2%	\$15,675.10	Service
4870-34013-007	Service	Denloyment	Capture Server Pro Base Software 100 Calls	Remote Implementation	Remote Implementation, Media Suite Pro 100/50 SW, single node implementation. Applies to SKU# VRSS5000- 100. Reqs min of 1 Capture Server Base System.	\$25,995	DC2	2%	\$25,475.10	Service
4870-69560-001	Service	Denloyment	Media Suite Capacity Update, 2 to 6 Calls	Remote Implementation	Remote Implementation for Media Suite 2/1 Call Capacity Upgrade - Upgrade Media Suite 2/1 VE to 6 SIP/H323 recording calls, up to 3 can stream live. This upgrade addresses one Media Suite Node only.	\$695	DC2	2%	\$681.10	Service

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4870-69603-001	Service	Deployment	Media Suite HD1080p60 Mode License	Remote Implementation	Remote Implementation for HD 1080p60 option - Media Suite record 1080p60 video calls, offline transcode and 1080p60 VOD. Excludes 1080p60 live streaming or P2P calls. W/O this option, the max for record/transcode/live is 1080p30	\$695	DC2	2%	\$681.10	Service
4870-34011-402	Service	Maintenance	Capture Server Pro Base Software 24 Calls	Premier Software Service 8x5	Premier Software Service 8x5, One Year, Media Suite Pro 24/12 SW. Applies to SKU# VRSS5000-24.	\$10,000	DC3	2%	\$9,800.00	Service
4870-34011-404	Service	Maintonanco	Capture Server Pro Base Software 24 Calls	Premier Software Service 8x5	Premier Software Service 8x5, Three Year, Media Suite Pro 24/12 SW. Applies to SKU# VRSS5000-24.	\$27,000	DC3	2%	\$26,460.00	Service
4870-34012-402	Service	Maintenance	Capture Server Pro Base Software 60 Calls	Premier Software Service 8x5	Premier Software Service 8x5, 1Y, Media Suite Pro 60/30 SW. Applies to SKU# VRSS5000-60. Reqs min of 1 Capture Server Base System with separate maintenance.	\$17,800	DC3	2%	\$17,444.00	Service
4870-34012-404	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8x5, 3Y, Media Suite Pro 60/30 SW. Applies to SKU# VRSS5000-60. Reqs min of 1 Capture Server Base System with separate maintenance.	\$48,000	DC3	2%	\$47,040.00	Service
4870-34013-402	Service	Maintenance	•	Premier Software Service 8x5	Premier Software Service 8x5, 1Y, Media Suite Pro 100/50 SW. Applies to SKU# VRSS5000-100. Reqs min of 1 Capture Server Base System with separate maintenance.	\$27,600	DC3	2%	\$27,048.00	Service
4870-34013-404	Service	Maintenance	•	Premier Software Service 8x5	Premier Software Service 8x5, 3Y, Media Suite Pro 100/50 SW. Applies to SKU# VRSS5000-100. Reqs min of 1 Capture Server Base System with separate maintenance.	\$74,500	DC3	2%	\$73,010.00	Service

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4872-01246-432	Service	Maintenance	•	Elite Premier Software	Elite Premier Software Service, One Year, Media Suite Virtual Edition, records up to 6 SIP/H323 calls, 3 of which can be used as live streams	\$6,750	DC3	2%	\$6,615.00	Service
4872-01261-432	Service	Maintonanco		Service	Elite Premier Software Service, One Year, Media Suite Virtual Edition, records up to 12 SIP/H323 calls, 6 of which can be used as live streams	\$9,180	DC3	2%	\$8,996.40	Service
4872-01262-432	Service	Maintenance	· ·	Elite Premier Software	Elite Premier Software Service, One Year, Media Suite Virtual Edition, records up to 18 SIP/H323 calls, 9 of which can be used as live streams	\$11,610	DC3	2%	\$11,377.80	Service
4872-01263-432	Service	Maintenance		Service	Elite Premier Software Service, One Year, Media Suite Virtual Edition, records up to 40 SIP/H323 calls, 0 of which can be used as live streams	\$10,800	DC3	2%	\$10,584.00	Service
4877-34011-422	Service	Waintenance	-	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, Media Suite Pro 24/12 SW. Applies to SKU# VRSS5000-24.	\$12,000	DC3	2%	\$11,760.00	Service
4877-34011-424	Service	Maintenance			Polycom Advantage Software Service, Three Year, Media Suite Pro 24/12 SW. Applies to SKU# VRSS5000-24.	\$32,400	DC3	2%	\$31,752.00	Service
4877-34012-422	Service	Maintenance			Polycom Advantage Software Service, One Year, Media Suite Pro 60/30 SW. Applies to SKU# VRSS5000-60. Reqs min of 1 Capture Server Base System with separate maintenance.	\$21,360	DC3	2%	\$20,932.80	Service

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4877-34012-424	Service	anco antonanco	-	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, Media Suite Pro 60/30 SW. Applies to SKU# VRSS5000-60. Reqs min of 1 Capture Server Base System with separate maintenance.	\$57,670	DC3	2%	\$56,516.60	Service
4877-34013-422	Service	Waintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, Media Suite Pro 100/50 SW. Applies to SKU# VRSS5000-100. Reqs min of 1 Capture Server Base System with separate maintenance.	\$33,120	DC3	2%	\$32,457.60	Service
4877-34013-424	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, Media Suite Pro 100/50 SW. Applies to SKU# VRSS5000-100. Reqs min of 1 Capture Server Base System with separate maintenance.	\$89,425	DC3	2%	\$87,636.50	Service
4870-34018-007	Service	Deployment	Capture Server Scalability Model	Remote Implementation	Remote Migration, RSS4000 media assets to Media Suite Appliance or VE edition, version 2.0 and above. This migration addresses one Media Suite Node only.	\$2,500	DC2	2%	\$2,450.00	Service
4872-01205-112	Service	INISINTANSNCA	RAMP integration support for PRMM	Elite Premier	Elite Premier, One Year, PRMM Media Analytics - RAMP	\$810	DC3	2%	\$793.80	Service
4870-01113-007	Service	Deployment	AMMS EE Service Package	Remote Installation	Remote-only Installation of the PRMM Reporting Server software (Windows Server & SQL Server not included)	\$4,800	DC2	2%	\$4,704.00	Service
4870-01145-007	Service	Deployment	PRMM	Infrastructure Installation Remote Support	Remote-Only, PRMM planning, implementation, configuration, and testing of Lync functionality.	\$2,500	DC2	2%	\$2,450.00	Service

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4870-01201-007	Service	Denlovment	Media Manager V6.x single appliance - 500 Users	Remote Only Basic Implementation	Remote-only Basic Implementation, Media Manager v6.x single appliance-500 users. Includes non SSL AD; 1 forest & Mobility Transcoding per server. Does not include other LDAP intg, SSO, additional portal, SSL, Id-bal, Lync/ST, train or other integ options	\$3,750	DC2	2%	\$3,675.00	Service
4870-01203-007	Service	Denlovment	Media Manager v6.x single appliance-250 users	Remote Implementation	Remote Implementation, Media Manager v6.x single appliance-250 users. Includes non SSL AD; 1 forest & Mobility Transcoding/server. Does not include other LDAP intg, SSO, add portal, SSL, Id-bal, Lync/ST, train or other integ options. Maint req	\$4,500	DC2	2%	\$4,410.00	Service
4870-01209-007	Service	Deniovment	Media Manager V6.x add'l portal - match main portal	Remote Only Basic Implementation	Remote-Only Basic Implementation, one additional portal Media Manager v6.x to match main portal style (logo, header image, font, search) config & setup of welcome/startup page. Includes AD (1 forest). Other options & training are priced separately	\$2,500	DC2	2%	\$2,450.00	Service
4870-01212-007	Service	Deployment	Sharepoint Connector (additional)	Remote Only Implementation	Remote-Only Implementation, add one additional SharePoint connector solution into one additional portal on Customer's Development environment. SharePoint Integration must already be fully functional and certified	\$12,500	DC2	2%	\$12,250.00	Service
4870-01213-007	Service	Donloymont	MSA integrated with Media Manager Media Director	Remote Only Implementation	Remote-only Implementation, one MSA instance integrated with PRMM Media Director, for use with any supported MSA feature, includes content distribution or transcoding. Windows Media and IIS Smooth Streaming only.	\$500	DC2	2%	\$490.00	Service
4870-01216-007	Service	Deployment	Media Manager V6.x with Digital Signage	Remote Only Implementation	Remote-only Integration, Media Manager v6.x with compatible Digital Signage systems (see release notes for latest list)	\$6,000	DC2	2%	\$5,880.00	Service
4870-01225-007	Service	Deployment	External Windows Media Server	Remote Only Implementation	Remote-only Implementation, External Windows Media Server (CPE hardware, software)	\$3,600	DC2	2%	\$3,528.00	Service

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4870-01226-007	Service	Deployment	External Windows IIS Media Server	Remote Only Implementation	Remote-only Implementation, External Windows IIS Media Server (CPE hardware, software)	\$3,600	DC2	2%	\$3,528.00	Service
4870-01227-007	Service	Deployment	External Wowza Media Server	Remote Only Implementation	Remote-only Implementation, External Wowza Media Server (CPE hardware, software)	\$3,600	DC2	2%	\$3,528.00	Service
4870-01233-007	Service	Deployment	RP MM Virtual Edition v6.x-500 concurrent users	Remote Implementation	Remote Implementaion, RP Media Manager VE v6.x (VMWare/HyperV) w/500 concurrent users, 1 portal, AD/LDAP, web SSO, TestCert, MediaDirector, Mobility, UC Utility (Lync/ST). Physical Shipment. Required basic (or opt'l advanced) 1 year HW/SW support.	\$3,750	DC2	2%	\$3,675.00	Service
4870-01235-007	Service	Deployment	RP MMVirtual Edition v6.x - 250 concurrent users	Remote Implementation	Remote Implementation, RP Media Manager VE v6.x (VMWare/HyperV) w/250 concurrent users, 1 portal, AD/LDAP, web SSO, TestCert, MediaDirector, Mobility, UC Utility (Lync/ST). Physical Shipment. Required basic (or opt'l advanced) 1 year HW/SW support	\$4,500	DC2	2%	\$4,410.00	Service
4870-01241-007	Service	Deniovment	Media Manager V6.x SW on Windows server - 500 Users	Remote Only Basic Implementation	Remote-only Basic Implementation, Media Mgr v6.x SW on one Windows server (or VM)-500 users. Includes nonSSL AD; 1 forest & Mobility Transcoding per server. Does not include other LDAP intg, add'l portal, SSL,Id-bal, Lync/ST, train or other integ options	\$10,800	DC2	2%	\$10,584.00	Service
4870-01209-112	Service	Maintenance	Media Manager V6.x add'l portal - match to main portal	Premier	Premier, one year, one additional portal Media Manager v6.x to match main portal style (logo, header image, font, search) config & setup of welcome/startup page. Includes AD (1 forest)	\$2,280	DC3	2%	\$2,234.40	Service
4877-01188-513	Service	IVIaIntenance	Digital Signage Integration with Scala	Polycom Advantage	Polycom Advantage, One Year PRMM Digital Signage Integration with compatible Scala	\$9,000	DC3	2%	\$8,820.00	Service

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4877-01209-513	Service	INISINTANSNCA	Media Manager V6.x add'l portal - match to main portal	Polycom Advantage	Polycom Advantage, one year, one additional portal Media Manager v6.x to match main portal style (logo, header image, font, search) config & setup of welcome/startup page. Includes AD (1 forest)	\$2,735	DC3	2%	\$2,680.30	Service
4870-73301-001	Service	Deployment	CloudAxis RPWS Base Software License	Remote Implementation	Remote Implementation for RP Web Suite.	\$5,795	DC4	2%	\$5,679.10	Service
4870-73301-003	Service	Denloyment	CloudAxis RPWS Pro Base Software License	Remote Implementation	Remote Implementation for RP Web Suite Pro. To obtain WebRTC functionality. Upgrades for existing components might be required and services must be ordered separately.	\$6,995	DC4	2%	\$6,855.10	Service
4870-73301-004	Service	Deployment	CloudAxis RPWS Pro Base Software License	On-Site Implementation	Onsite Implementation service for RP Web Suite Pro. To obtain WebRTC functionality. Upgrades for existing components might be required and services must be ordered separately.	\$7,995	DC4	2%	\$7,835.10	Service
VCCP0101	Infrastructure	RMX	RMX Cables and Connectors	Power Cord	RMX/RSS Power Cord 110VAC North America, Saudi Arabia, Venezuela	\$0	DC99	17%	\$0.00	Product
VRMX2050P	Infrastructure	RMX	RMX Kits	RMX Kits	RMX1500/2000/4000 Chass Run Kt	\$200	DC6	17%	\$166.00	Product
VRMX3388P	Infrastructure	RMX	RMX 2000-4000 E1 and T1 Interface	RMX 2000-4000 MPMRx E1 and T1 Interface	RMX 2000/4000 MPMRx E1 T1 interface card supporting PSTN audio and ISDN H.320 video (Maintenance Contract Required)	\$15,500	DC6	17%	\$12,865.00	Product

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4870-41180-114	Service	IVIaIntenance	RMX 4000 MPMRx AC Systems 180x720p	Premier On-Site	Premier Onsite, One Year, RMX 4000/MPMRx IP only 45x1080p60/90x1080p30/180x720p/360xSD resource configured & licensed system. Can be upgraded up to 300 HD ports w/o additional hardware purchase. AC Power	\$197,400	DC3	2%	\$193,452.00	Service
4870-4D180-114	Service	Maintenance	RMX 4000 MPMRx DC Systems 180x720p	Premier On-Site	Premier Onsite, One Year, RMX 4000/MPMRx IP only 45x1080p60/90x1080p30/180x720p/360xSD resource configured & licensed system. Can be upgraded up to 300 HD ports w/o additional hardware purchase. DC Power	\$197,400	DC3	2%	\$193,452.00	Service
4872-00283-114	Service	INIAINTENANCE	RMX 4000 MPMx SVC Software License Option		Elite Premier Onsite, One Year, RMX 4000 Collaboration Server/RMX MPMx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$6,865	DC3	2%	\$6,727.70	Service
4872-00283-914	Service	Maintenance	RMX 4000 MPMx SVC Software License Option	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RMX 4000 Collaboration Server/RMX MPMx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources. (see support.polycom.com for availability)	\$10,780	DC3	2%	\$10,564.40	Service
4870-21120-114	Service	Maintenance	RMX 2000 MPMRx 120x720p		Premier Onsite, One Year, RMX 2000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. Can be upgraded up to 200 HD ports w/o additional hardware purchase.	\$126,422	DC3	2%	\$123,893.56	Service
4872-20110-114	Service	Maintenance	RMX 2000 MPMRx 10x720p		Elite Premier Onsite, One Year, RMX 2000/MPMRx IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system	\$15,855	DC3	2%	\$15,537.90	Service
4872-20115-114	Service	Maintenance	RMX 2000 MPMRx 15x720p	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 2000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system	\$22,105	DC3	2%	\$21,662.90	Service

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4872-21120-114	Service	Maintenance	RMX 2000 MPMRx 120x720p		Elite Premier Onsite, One Year, RMX 2000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. Can be upgraded up to 200 HD ports w/o additional hardware purchase.	\$153,425	DC3	2%	\$150,356.50	Service
4877-21120-514	Service	Maintenance	RMX 2000 MPMRx 120x720p	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 2000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. Can be upgraded up to 200 HD ports w/o additional hardware purchase.	\$141,150	DC3	2%	\$138,327.00	Service
4870-00975-112	Service	Maintenance	RMX 1500, 2000 or 4000 Network Separation	Premier	Premier, One Year, RMX1500/2000/4000 MPMx Network Separation	\$2,266	DC3	2%	\$2,220.68	Service
4870-18120-112	Service	Maintenance	RMX 1500, 2000 or 4000 Resource License PK - 120HD Resource License	Premier	Premier, One Year, RMX 4000 MPMx Resource License Pack - 60x1080p30/120x720p/240xSD resource licenses - additional Media Processing Module hardware may be required.	\$82,441	DC3	2%	\$80,792.18	Service
4870-18500-112	Service	Maintenance	RMX 2000 MPMRx Software Expansion Cards Network Seperation	Premier	Premier, One Year, RMX 2000 network separation license for MPMRx, no additional HW needed	\$2,266	DC3	2%	\$2,220.68	Service
4870-18504-112	Service	Maintenance	RMX 2000-4000 MPMRx- System Expansion Kit		Premier, One Year, RMX 2000/4000 MPMRx expansion kit. Includes 6x1080p60/12x1080p30/25x720p/50xSD resource licenses and one (1) MPMRx-D card	\$16,675	DC3	2%	\$16,341.50	Service
4870-18545-112	Service	Maintenance	RMX 1500, 2000 or 4000 Resource License PK - 45HD Resource License	Premier	Premier, One Year, RMX 2000/4000 MPMx Resource License Pack - 22x1080p30,45x720p/90xSD resource licenses - additional Media Processing Module hardware may be required.	\$30,915	DC3	2%	\$30,296.70	Service

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4870-18560-112	Service	Maintenance	RMX 1500, 2000 or 4000 Resource License PK - 60HD Resource License	Premier	Premier, One Year, RMX 2000/4000 MPMx Resource License Pack - 30x1080p30/60x720p/120xSD resource licenses - additional Media Processing Module hardware may be required.	\$41,221	DC3	2%	\$40,396.58	Service
4870-18590-112	Service	Maintenance	RMX 1500, 2000 or 4000 Resource License PK - 90HD Resource License	Premier	Premier, One Year, RMX 4000 MPMx Resource License Pack - 45x1080p30/90x720p/180xSD resource licenses - additional Media Processing Module hardware may be required.	\$61,831	DC3	2%	\$60,594.38	Service
4870-00975-114	Service	Maintenance	RMX 1500, 2000 or 4000 Network Separation	Premier On-Site	Premier Onsite, One Year, RMX1500/2000/4000 MPMx Network Separation	\$3,399	DC3	2%	\$3,331.02	Service
4870-18120-114	Service	Maintenance	RMX 1500, 2000 or 4000 Resource License PK - 120HD Resource License	Premier On-Site	Premier Onsite, One Year, RMX 4000 MPMx Resource License Pack - 60x1080p30/120x720p/240xSD resource licenses - additional Media Processing Module hardware may be required.	\$123,662	DC3	2%	\$121,188.76	Service
4870-18500-114	Service	Maintenance	RMX 2000 MPMRx Software Expansion Cards Network Seperation	Premier On-Site	Premier Onsite, One Year, RMX 2000 network separation license for MPMRx, no additional HW needed	\$3,399	DC3	2%	\$3,331.02	Service
4870-18504-114	Service	Maintenance	RMX 2000-4000 MPMRx- System Expansion Kit	Premier On-Site	Premier Onsite, One Year, RMX 2000/4000 MPMRx expansion kit. Includes 6x1080p60/12x1080p30/25x720p/50xSD resource licenses and one (1) MPMRx-D card	\$25,015	DC3	2%	\$24,514.70	Service
4870-18545-114	Service	Maintenance	RMX 1500, 2000 or 4000 Resource License PK - 45HD Resource License	Premier On-Site	Premier Onsite, One Year, RMX 2000/4000 MPMx Resource License Pack - 22x1080p30,45x720p/90xSD resource licenses - additional Media Processing Module hardware may be required.	\$46,376	DC3	2%	\$45,448.48	Service

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4870-18560-114	Service	Maintenance	RMX 1500, 2000 or 4000 Resource License PK - 60HD Resource License	Premier On-Site	Premier Onsite, One Year, RMX 2000/4000 MPMx Resource License Pack - 30x1080p30/60x720p/120xSD resource licenses - additional Media Processing Module hardware may be required.	\$61,831	DC3	2%	\$60,594.38	Service
4870-18590-114	Service	Maintenance	RMX 1500, 2000 or 4000 Resource License PK - 90HD Resource License	Premier On-Site	Premier Onsite, One Year, RMX 4000 MPMx Resource License Pack - 45x1080p30/90x720p/180xSD resource licenses - additional Media Processing Module hardware may be required.	\$92,746	DC3	2%	\$90,891.08	Service
4870-19200-112	Service	Maintenance	RMX 2000 MPMRx SVC Support License	Premier	Premier, One Year, RMX 2000 MPMRx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$1,875	DC3	2%	\$1,837.50	Service
4870-19200-312	Service	Maintenance	RMX 2000 MPMRx SVC Support License	Premier	Premier, Three Year, RMX 2000 MPMRx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$5,065	DC3	2%	\$4,963.70	Service
4870-19201-112	Service	Maintenance	RMX 4000 MPMRx SVC Support License	Premier	Premier, One Year, RMX 4000 MPMRx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$3,750	DC3	2%	\$3,675.00	Service
4870-19201-312	Service	Maintenance	RMX 4000 MPMRx SVC Support License	Premier	Premier, Three Year, RMX 4000 MPMRx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$10,125	DC3	2%	\$9,922.50	Service
4870-19350-112	Service	Maintenance	RMX MPMRx 2HD1080p, 5HD720p, 10SD, 15CIF License	Premier	Premier, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 2HD1080p/5HD720p/10SD/15CIF resource licenses. Additional Media Processing Module hardware may be required.	\$3,435	DC3	2%	\$3,366.30	Service

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4870-19350-312	Service	Waintenance	RMX MPMRx 2HD1080p, 5HD720p, 10SD, 15CIF License	Premier	Premier, Three Year, RMX 2000/4000 MPMRx System Resource License Pack - 2HD1080p/5HD720p/10SD/15CIF resource licenses. Additional Media Processing Module hardware may be required.	\$9,275	DC3	2%	\$9,089.50	Service
4870-19351-112	Service	Maintenance	RMX MPMRx 5HD1080p, 10HD720p, 20SD, 30CIF License	Premier	Premier, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 5x1080p30/10x720p/20xSD resource licenses. Additional Media Processing Module hardware may be required.	\$6,870	DC3	2%	\$6,732.60	Service
4870-19351-312	Service	Maintenance	RMX MPMRx 5HD1080p, 10HD720p, 20SD, 30CIF License	Premier	Premier, Three Year, RMX 2000/4000 MPMRx System Resource License Pack - 5x1080p30/10x720p/20xSD resource licenses. Additional Media Processing Module hardware may be required.	\$18,550	DC3	2%	\$18,179.00	Service
4870-19352-112	Service	Maintenance	RMX MPMRx 7HD1080p, 15HD720p, 30SD, 45CIF License	Premier	Premier, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 7x1080p30/15x720p/30xSD resource licenses. Additional Media Processing Module hardware may be required.	\$10,305	DC3	2%	\$10,098.90	Service
4870-19352-312	Service	ancontonanco	RMX MPMRx 7HD1080p, 15HD720p, 30SD, 45CIF License	Premier	Premier, Three Year, RMX 2000/4000 MPMRx System Resource License Pack - 7x1080p30/15x720p/30xSD resource licenses. Additional Media Processing Module hardware may be required.	\$27,825	DC3	2%	\$27,268.50	Service
4870-19353-112	Service	Maintonanco	RMX MPMRx 10HD1080p, 20HD720p, 40SD, 60CIF License	Premier	Premier, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 10x1080p30/20x720p/40xSD resource licenses. Additional Media Processing Module hardware may be required.	\$13,740	DC3	2%	\$13,465.20	Service
4870-19353-312	Service	Maintenance	RMX MPMRx 10HD1080p, 20HD720p, 40SD, 60CIF License	Premier	Premier, Three Year, RMX 2000/4000 MPMRx System Resource License Pack - 10x1080p30/20x720p/40xSD resource licenses. Additional Media Processing Module hardware may be required.	\$37,100	DC3	2%	\$36,358.00	Service

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4870-19354-112	Service	anco antonanco	RMX MPMRx 15HD1080p, 30HD720p, 60SD, 90CIF License	Premier	Premier, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 15x1080p/30x720p/60xSD resource licenses. Additional Media Processing Module hardware may be required.	\$20,610	DC3	2%	\$20,197.80	Service
4870-19354-312	Service	Maintenance	RMX MPMRx 15HD1080p, 30HD720p, 60SD, 90CIF License	Premier	Premier, Three Year, RMX 2000/4000 MPMRx System Resource License Pack - 15x1080p/30x720p/60xSD resource licenses. Additional Media Processing Module hardware may be required.	\$55,645	DC3	2%	\$54,532.10	Service
4870-19355-112	Service	Maintenance	RMX 2000-4000 MPMRx 22HD1080p, 45HD720p, 90SD, 135CIF License	Premier	Premier, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 22x1080p30/45x720p/90xSD resource licenses. Additional Media Processing Module hardware may be required.	\$30,915	DC3	2%	\$30,296.70	Service
4870-19355-312	Service	Maintenance	RMX 2000-4000 MPMRx 22HD1080p, 45HD720p, 90SD, 135CIF License	Premier	Premier, Three Year, RMX 2000/4000 MPMRx System Resource License Pack - 22x1080p30/45x720p/90xSD resource licenses. Additional Media Processing Module hardware may be required.	\$83,470	DC3	2%	\$81,800.60	Service
4870-19356-112	Service	Maintenance	RMX 2000-4000 MPMRx 30HD1080p, 60HD720p, 120SD, 180CIF License	Premier	Premier, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 30x1080p30/60x720p/120xSD resource licenses. Additional Media Processing Module hardware may be required.	\$41,220	DC3	2%	\$40,395.60	Service
4870-19356-312	Service	Maintenance	RMX 2000-4000 MPMRx 30HD1080p, 60HD720p, 120SD, 180CIF License	Premier	Premier, Three Year, RMX 2000/4000 MPMRx System Resource License Pack - 30x1080p30/60x720p/120xSD resource licenses. Additional Media Processing Module hardware may be required.	\$111,295	DC3	2%	\$109,069.10	Service
4870-19357-112	Service	Maintenance	RMX 4000 MPMRx 45HD1080p, 90HD720p, 180SD, 270CIF License	Premier	Premier, One Year, RMX 4000 MPMRx System Resource License Pack - 45x1080p30/90x720p/180xSD resource licenses	\$61,830	DC3	2%	\$60,593.40	Service

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4870-19357-312	Service	Maintenance	RMX 4000 MPMRx 45HD1080p, 90HD720p, 180SD, 270CIF License	Premier	Premier, Three Year, RMX 4000 MPMRx System Resource License Pack - 45x1080p30/90x720p/180xSD resource licenses	\$166,945	DC3	2%	\$163,606.10	Service
4870-19358-112	Service	Maintenance	RMX 4000 MPMRx 60HD1080p, 120HD720p, 240SD, 360CIF License	Premier	Premier, One Year, RMX 4000 MPMRx System Resource License Pack - 60x1080p30/120x720p/240xSD resource licenses	\$82,440	DC3	2%	\$80,791.20	Service
4870-19361-112	Service	Waintenance	RMX 2000 Network Separation Software License	Premier	Premier, One Year, RMX 2000 network separation software license for MPMRx. Additional RTM LAN HW modules may be required	\$1,375	DC3	2%	\$1,347.50	Service
4870-19500-112	Service	Maintenance	RMX 4000 MPMRx Network Separation License	Premier	Premier, One Year, RMX 4000 MPMRx network separation license, no additional HW needed	\$2,500	DC3	2%	\$2,450.00	Service
4870-19500-312	Service	Maintenance	RMX 4000 MPMRx Network Separation License	Premier	Premier, Three Year, RMX 4000 MPMRx network separation license, no additional HW needed	\$6,750	DC3	2%	\$6,615.00	Service
4870-19501-112	Service	Maintenance	RMX 2000-4000 MPMRx E1 and T1 Interface	Premier	Premier, One Year, RMX 2000/4000 MPMRx E1 T1 interface card supporitng PSTN audio and ISDN H.320 video	\$1,940	DC3	2%	\$1,901.20	Service
4870-19501-312	Service	Maintenance	RMX 2000-4000 MPMRx E1 and T1 Interface	Premier	Premier, Three Year, RMX 2000/4000 MPMRx E1 T1 interface card supporitng PSTN audio and ISDN H.320 video	\$5,240	DC3	2%	\$5,135.20	Service

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4870-19200-114	Service	Maintenance	RMX 2000 MPMRx SVC Support License	Premier On-Site	Premier Onsite, One Year, RMX 2000 MPMRx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$2,815	DC3	2%	\$2,758.70	Service
4870-19200-314	Service	Maintenance	RMX 2000 MPMRx SVC Support License	Premier On-Site	Premier Onsite, Three Year, RMX 2000 MPMRx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$7,600	DC3	2%	\$7,448.00	Service
4870-19201-114	Service	Maintenance	RMX 4000 MPMRx SVC Support License	Premier On-Site	Premier Onsite, One Year, RMX 4000 MPMRx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$5,625	DC3	2%	\$5,512.50	Service
4870-19201-314	Service	Maintenance	RMX 4000 MPMRx SVC Support License	Premier On-Site	Premier Onsite, Three Year, RMX 4000 MPMRx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$15,190	DC3	2%	\$14,886.20	Service
4870-19350-114	Service	Waintenance	RMX MPMRx 2HD1080p, 5HD720p, 10SD, 15CIF License	Premier On-Site	Premier Onsite, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 2HD1080p/5HD720p/10SD/15CIF resource licenses. Additional Media Processing Module hardware may be required.	\$5,155	DC3	2%	\$5,051.90	Service
4870-19350-314	Service	Maintenance	RMX MPMRx 2HD1080p, 5HD720p, 10SD, 15CIF License	Premier On-Site	Premier Onsite, Three Year, RMX 2000/4000 MPMRx System Resource License Pack - 2HD1080p/5HD720p/10SD/15CIF resource licenses. Additional Media Processing Module hardware may be required.	\$13,920	DC3	2%	\$13,641.60	Service
4870-19351-114	Service	Maintenance	RMX MPMRx 5HD1080p, 10HD720p, 20SD, 30CIF License	Premier On-Site	Premier Onsite, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 5x1080p30/10x720p/20xSD resource licenses. Additional Media Processing Module hardware may be required.	\$10,305	DC3	2%	\$10,098.90	Service

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4870-19351-314	Service	Waintenance	RMX MPMRx 5HD1080p, 10HD720p, 20SD, 30CIF License	Dromior (In-Sito	Premier Onsite, Three Year, RMX 2000/4000 MPMRx System Resource License Pack - 5x1080p30/10x720p/20xSD resource licenses. Additional Media Processing Module hardware may be required.	\$27,825	DC3	2%	\$27,268.50	Service
4870-19352-114	Service	Maintenance	RMX MPMRx 7HD1080p, 15HD720p, 30SD, 45CIF License	Premier On-Site	Premier Onsite, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 7x1080p30/15x720p/30xSD resource licenses. Additional Media Processing Module hardware may be required.	\$15,460	DC3	2%	\$15,150.80	Service
4870-19352-314	Service	Waintenance	RMX MPMRx 7HD1080p, 15HD720p, 30SD, 45CIF License	Premier On-Site	Premier Onsite, Three Year, RMX 2000/4000 MPMRx System Resource License Pack - 7x1080p30/15x720p/30xSD resource licenses. Additional Media Processing Module hardware may be required.	\$41,740	DC3	2%	\$40,905.20	Service
4870-19353-114	Service	Maintenance	RMX MPMRx 10HD1080p, 20HD720p, 40SD, 60CIF License	Premier On-Site	Premier Onsite, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 10x1080p30/20x720p/40xSD resource licenses. Additional Media Processing Module hardware may be required.	\$20,610	DC3	2%	\$20,197.80	Service
4870-19353-314	Service	ancontonanco	RMX MPMRx 10HD1080p, 20HD720p, 40SD, 60CIF License	Premier On-Site	Premier Onsite, Three Year, RMX 2000/4000 MPMRx System Resource License Pack - 10x1080p30/20x720p/40xSD resource licenses. Additional Media Processing Module hardware may be required.	\$55,645	DC3	2%	\$54,532.10	Service
4870-19354-114	Service	Maintonanco	RMX MPMRx 15HD1080p, 30HD720p, 60SD, 90CIF License	Premier On-Site	Premier Onsite, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 15x1080p/30x720p/60xSD resource licenses. Additional Media Processing Module hardware may be required.	\$30,915	DC3	2%	\$30,296.70	Service
4870-19354-314	Service	Maintenance	RMX MPMRx 15HD1080p, 30HD720p, 60SD, 90CIF License	Premier On-Site	Premier Onsite, Three Year, RMX 2000/4000 MPMRx System Resource License Pack - 15x1080p/30x720p/60xSD resource licenses. Additional Media Processing Module hardware may be required.	\$83,470	DC3	2%	\$81,800.60	Service

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4870-19355-114	Service	Maintenance	RMX 2000-4000 MPMRx 22HD1080p, 45HD720p, 90SD, 135CIF License	Premier On-Site	Premier Onsite, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 22x1080p30/45x720p/90xSD resource licenses. Additional Media Processing Module hardware may be required.	\$46,375	DC3	2%	\$45,447.50	Service
4870-19355-314	Service	Maintenance	RMX 2000-4000 MPMRx 22HD1080p, 45HD720p, 90SD, 135CIF License	Premier On-Site	Premier Onsite, Three Year, RMX 2000/4000 MPMRx System Resource License Pack - 22x1080p30/45x720p/90xSD resource licenses. Additional Media Processing Module hardware may be required.	\$125,215	DC3	2%	\$122,710.70	Service
4870-19356-114	Service	Maintenance	RMX 2000-4000 MPMRx 30HD1080p, 60HD720p, 120SD, 180CIF License	Premier On-Site	Premier Onsite, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 30x1080p30/60x720p/120xSD resource licenses. Additional Media Processing Module hardware may be required.	\$61,830	DC3	2%	\$60,593.40	Service
4870-19356-314	Service	Maintenance	RMX 2000-4000 MPMRx 30HD1080p, 60HD720p, 120SD, 180CIF License	Premier On-Site	Premier Onsite, Three Year, RMX 2000/4000 MPMRx System Resource License Pack - 30x1080p30/60x720p/120xSD resource licenses. Additional Media Processing Module hardware may be required.	\$166,940	DC3	2%	\$163,601.20	Service
4870-19357-114	Service	Maintenance	RMX 4000 MPMRx 45HD1080p, 90HD720p, 180SD, 270CIF License	Premier On-Site	Premier Onsite, One Year, RMX 4000 MPMRx System Resource License Pack - 45x1080p30/90x720p/180xSD resource licenses	\$92,745	DC3	2%	\$90,890.10	Service
4870-19358-114	Service	Maintenance	RMX 4000 MPMRx 60HD1080p, 120HD720p, 240SD, 360CIF License	Premier On-Site	Premier Onsite, One Year, RMX 4000 MPMRx System Resource License Pack - 60x1080p30/120x720p/240xSD resource licenses	\$123,660	DC3	2%	\$121,186.80	Service
4870-19361-114	Service	Waintenance	RMX 2000 Network Separation Software License	Premier On-Site	Premier Onsite, One Year, RMX 2000 network separation software license for MPMRx. Additional RTM LAN HW modules may be required	\$2,065	DC3	2%	\$2,023.70	Service

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4870-19500-114	Service	Maintenance	RMX 4000 MPMRx Network Separation License		Premier Onsite, One Year, RMX 4000 MPMRx network separation license, no additional HW needed	\$3,750	DC3	2%	\$3,675.00	Service
4870-19500-314	Service	Maintenance	RMX 4000 MPMRx Network Separation License	Premier On-Site	Premier Onsite, Three Year, RMX 4000 MPMRx network separation license, no additional HW needed	\$10,125	DC3	2%	\$9,922.50	Service
4870-19501-114	Service	Maintenance	RMX 2000-4000 MPMRx E1 and T1 Interface	Premier On-Site	Premier Onsite, One Year, RMX 2000/4000 MPMRx E1 T1 interface card supporitng PSTN audio and ISDN H.320 video	\$2,910	DC3	2%	\$2,851.80	Service
4870-19501-314	Service	Maintenance	RMX 2000-4000 MPMRx E1 and T1 Interface	Premier On-Site	Premier Onsite, Three Year, RMX 2000/4000 MPMRx E1 T1 interface card supporitng PSTN audio and ISDN H.320 video	\$7,855	DC3	2%	\$7,697.90	Service
4870-00274-112	Service	Maintenance	RMX T1 & E1 Interface	Premier	Premier, One Year, RMX T1/E1 interface	\$1,751	DC3	2%	\$1,715.98	Service
4870-00274-312	Service	Maintenance	RMX T1 & E1 Interface	Premier	Premier, Three Year, RMX T1/E1 interface	\$4,481	DC3	2%	\$4,391.38	Service
4870-00274-114	Service	Maintenance	RMX T1 & E1 Interface	Premier On-Site	Premier Onsite, One Year, RMX T1/E1 interface	\$2,627	DC3	2%	\$2,574.46	Service

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4870-00274-314	Service	Maintenance	RMX T1 & E1 Interface	Premier On-Site	Premier Onsite, Three Year, RMX T1/E1 interface	\$6,695	DC3	2%	\$6,561.10	Service
5230-18200-520	Infrastructure	RMX	RMX 1500 Software	RMX 1500 SVC Support	RMX 1500 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required).	\$7,000	DC6	17%	\$5,810.00	Product
5150-69861-001	Infrastructure	RMX	RMX 1800 Resource Licenses	RMX 1800 5HD720p Licenses	RPCS/RMX 1800 Resource License Pack - 1x1080p60/2x1080p30/5x720p/10xSD resource licenses. Please verify underlying hardware supports additional capacity. Maintenance contract required.	\$29,000	DC6	17%	\$24,070.00	Product
4872-18005-914	Service	Maintenance	RMX 1800 5 HD 35 Port	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RMX 1800 IP only 2x1080p30/5x720p/10xSD resource configured & licensed system. (see support.polycom.com for availability)	\$13,640	DC3	2%	\$13,367.20	Service
4872-18010-114	Service	Maintenance	RMX 1800 10 HD 35 Port	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 1800 IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system.	\$14,775	DC3	2%	\$14,479.50	Service
4872-18015-114	Service	Maintenance	RMX 1800 15 HD 35 Port	Elite Premier On-Site	Elite Premier Onsite, One Year, RMX 1800 IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system.	\$21,030	DC3	2%	\$20,609.40	Service
4877-18005-514	Service	Maintenance	RMX 1800 5 HD 35 Port	Polycom Advantage On-	Polycom Advantage Onsite, One Year, RMX 1800 IP only 5HD 720p resource configured & licensed system, can get to 35 720p ports by SW upgrade.	\$7,840	DC3	2%	\$7,683.20	Service

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4877-18010-514	Service	Maintenance	RMX 1800 10 HD 35 Port	Polycom Advantage Un-	Polycom Advantage Onsite, One Year, RMX 1800 IP only 10HD 720p resource configured & licensed system, can get to 35 720p ports by SW upgrade.	\$13,595	DC3	2%	\$13,323.10	Service
4877-18015-514	Service	Maintenance	RMX 1800 15 HD 35 Port	Site	Polycom Advantage Onsite, One Year, RMX 1800 IP only 15HD 720p resource configured & licensed system, can get to 35 720p ports by SW upgrade.	\$19,345	DC3	2%	\$18,958.10	Service
4877-18030-514	Service	Maintenance	RMX 1800 30 HD 35 Port	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RMX 1800 IP only 30HD 720p resource configured & licensed system, can get to 35 720p ports by SW upgrade.	\$36,605	DC3	2%	\$35,872.90	Service
4877-18040-514	Service	Maintenance	RMX 1800 40 HD 70 Port	Site	Polycom Advantage Onsite, One Year, RMX 1800 IP only high capacity 40HD 720p resource configured & licensed system	\$48,110	DC3	2%	\$47,147.80	Service
4877-18060-514	Service	Maintenance	RMX 1800 60 HD 70 Port	Site	Polycom Advantage Onsite, One Year, RMX 1800 IP only high capacity 60HD 720p resource configured & licensed system.	\$71,120	DC3	2%	\$69,697.60	Service
4877-18005-515	Service	Maintenance	RMX 1800 5 HD 35 Port	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RMX 1800 IP only 5HD 720p resource configured & licensed system, can get to 35 720p ports by SW upgrade. (see support.polycom.com for availability)	\$13,250	DC3	2%	\$12,985.00	Service
4877-18010-515	Service	Maintenance	RMX 1800 10 HD 35 Port	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RMX 1800 IP only 10HD 720p resource configured & licensed system, can get to 35 720p ports by SW upgrade. (see support.polycom.com for availability)	\$22,970	DC3	2%	\$22,510.60	Service

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4877-18015-515	Service	Maintenance	RMX 1800 15 HD 35 Port	Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RMX 1800 IP only 15HD 720p resource configured & licensed system, can get to 35 720p ports by SW upgrade. (see support.polycom.com for availability)	\$32,690	DC3	2%	\$32,036.20	Service
4877-18030-515	Service	Maintenance	RMX 1800 30 HD 35 Port	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RMX 1800 IP only 30HD 720p resource configured & licensed system, can get to 35 720p ports by SW upgrade. (see support.polycom.com for availability)	\$61,855	DC3	2%	\$60,617.90	Service
4877-18040-515	Service	Maintenance	RMX 1800 40 HD 70 Port		Polycom Advantage Onsite 4 hour, One Year, RMX 1800 IP only high capacity 40HD 720p resource configured & licensed system (see support.polycom.com for availability)	\$81,300	DC3	2%	\$79,674.00	Service
4877-18060-515	Service	Maintenance	RMX 1800 60 HD 70 Port	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, RMX 1800 IP only high capacity 60HD 720p resource configured & licensed system. (see support.polycom.com for availability)	\$120,185	DC3	2%	\$117,781.30	Service
4870-18017-112	Service	Maintenance	RMX 1800 10 HD License	Premier	Premier, One Year, RPCS/RMX 1800 Resource License Pack - 2x1080p60/5x1080p30/10x720p/20xSD resource licenses.	\$6,870	DC3	2%	\$6,732.60	Service
4870-18018-112	Service	Maintenance	RMX 1800 20 HD License	Premier	Premier, One Year, RPCS/RMX 1800 Resource License Pack - 5x1080p60/10x1080p30/20x720p/40xSD resource licenses.	\$13,740	DC3	2%	\$13,465.20	Service
4870-18019-112	Service	Maintenance	RMX 1800 40 HD License	Premier	Premier, One Year, RPCS/RMX 1800 Resource License Pack - 10x1080p60/20x1080p30/40x720p/80xSD resource licenses.	\$27,480	DC3	2%	\$26,930.40	Service

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4870-18021-112	Service	Maintenance	RMX 1800 Network Separation	Premier	Premier, One Year, RPCS/RMX 1800 network separation license, no additional HW needed.	\$1,185	DC3	2%	\$1,161.30	Service
4870-18021-312	Service	Maintenance	RMX 1800 Network Separation	Premier	Premier, Three Year, RPCS/RMX 1800 network separation license, no additional HW needed.	\$3,198	DC3	2%	\$3,134.04	Service
4870-18022-112	Service	Maintenance	RMX 1800 SVC Mix Enablement	Premier	Premier, One Year, RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$829	DC3	2%	\$812.42	Service
4870-18022-312	Service	Maintenance	RMX 1800 SVC Mix Enablement		Premier, Three Year, RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$2,240	DC3	2%	\$2,195.20	Service
4870-18017-114	Service	Maintenance	RMX 1800 10 HD License	Premier On-Site	Premier Onsite, One Year, RPCS/RMX 1800 Resource License Pack - 2x1080p60/5x1080p30/10x720p/20xSD resource licenses.	\$10,305	DC3	2%	\$10,098.90	Service
4870-18018-114	Service	Maintenance	RMX 1800 20 HD License	Premier On-Site	Premier Onsite, One Year, RPCS/RMX 1800 Resource License Pack - 5x1080p60/10x1080p30/20x720p/40xSD resource licenses.	\$20,610	DC3	2%	\$20,197.80	Service
4870-18019-114	Service	Maintenance	RMX 1800 40 HD License	Premier On-Site	Premier Onsite, One Year, RPCS/RMX 1800 Resource License Pack - 10x1080p60/20x1080p30/40x720p/80xSD resource licenses.	\$41,221	DC3	2%	\$40,396.58	Service

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4870-18021-114	Service	Maintenance	RMX 1800 Network Separation	Premier (In-Site	Premier Onsite, One Year, RPCS/RMX 1800 network separation license, no additional HW needed.	\$1,777	DC3	2%	\$1,741.46	Service
4870-18021-314	Service	Maintenance	RMX 1800 Network Separation	Premier ()n-Site	Premier Onsite, Three Year, RPCS/RMX 1800 network separation license, no additional HW needed.	\$4,800	DC3	2%	\$4,704.00	Service
4870-18022-114	Service	Maintenance	RMX 1800 SVC Mix Enablement		Premier Onsite, One Year, RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$1,246	DC3	2%	\$1,221.08	Service
4870-18022-314	Service	Maintenance	RMX 1800 SVC Mix Enablement	Premier On-Site	Premier Onsite, Three Year, RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$3,363	DC3	2%	\$3,295.74	Service
4872-18017-112	Service	Maintenance	RMX 1800 10 HD License	Elite Premier	Elite Premier, One Year, RPCS/RMX 1800 Resource License Pack - 2x1080p60/5x1080p30/10x720p/20xSD resource licenses.	\$9,005	DC3	2%	\$8,824.90	Service
4872-18017-114	Service	Maintenance	RMX 1800 10 HD License	Elite Premier On-Site	Elite Premier Onsite, One Year, RPCS/RMX 1800 Resource License Pack - 2x1080p60/5x1080p30/10x720p/20xSD resource licenses.	\$12,505	DC3	2%	\$12,254.90	Service
4872-18017-914	Service	Maintenance	RMX 1800 10 HD License	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RPCS/RMX 1800 Resource License Pack - 2x1080p60/5x1080p30/10x720p/20xSD resource licenses. (see support.polycom.com for availability)	\$20,010	DC3	2%	\$19,609.80	Service

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4872-18018-112	Service	Maintenance	RMX 1800 20 HD License	Elite Premier	Elite Premier, One Year, RPCS/RMX 1800 Resource License Pack - 5x1080p60/10x1080p30/20x720p/40xSD resource licenses.	\$18,010	DC3	2%	\$17,649.80	Service
4872-18018-114	Service	Maintenance	RMX 1800 20 HD License	Elite Premier On-Site	Elite Premier Onsite, One Year, RPCS/RMX 1800 Resource License Pack - 5x1080p60/10x1080p30/20x720p/40xSD resource licenses.	\$25,015	DC3	2%	\$24,514.70	Service
4872-18018-914	Service	Maintenance	RMX 1800 20 HD License	Elite Premier On-Site 4	Elite Premier Onsite 4 hr, One Year, RPCS/RMX 1800 Resource License Pack - 5x1080p60/10x1080p30/20x720p/40xSD resource licenses. (see support.polycom.com for availability)	\$40,025	DC3	2%	\$39,224.50	Service
4872-18019-112	Service	Maintenance	RMX 1800 40 HD License	Elite Premier	Elite Premier, One Year, RPCS/RMX 1800 Resource License Pack - 10x1080p60/20x1080p30/40x720p/80xSD resource licenses.	\$36,020	DC3	2%	\$35,299.60	Service
4872-18019-114	Service	Maintenance	RMX 1800 40 HD License	Elite Premier On-Site	Elite Premier Onsite, One Year, RPCS/RMX 1800 Resource License Pack - 10x1080p60/20x1080p30/40x720p/80xSD resource licenses.	\$50,025	DC3	2%	\$49,024.50	Service
4872-18019-914	Service	Maintenance	RMX 1800 40 HD License	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RPCS/RMX 1800 Resource License Pack - 10x1080p60/20x1080p30/40x720p/80xSD resource licenses. (see support.polycom.com for availability)	\$80,040	DC3	2%	\$78,439.20	Service
4872-18021-112	Service	Maintenance	RMX 1800 Network Separation	IFlite Premier	Elite Premier, One Year, RPCS/RMX 1800 network separation license, no additional HW needed.	\$1,555	DC3	2%	\$1,523.90	Service

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4872-18021-114	Service	Maintenance	RMX 1800 Network Separation	IFIITE Premier (In-Site	Elite Premier Onsite, One Year, RPCS/RMX 1800 network separation license, no additional HW needed.	\$2,155	DC3	2%	\$2,111.90	Service
4872-18021-914	Service	Maintenance	RMX 1800 Network Separation	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RPCS/RMX 1800 network separation license, no additional HW needed. (see support.polycom.com for availability)	\$3,450	DC3	2%	\$3,381.00	Service
4872-18022-112	Service	Maintenance	RMX 1800 SVC Mix Enablement		Elite Premier, One Year, RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$1,085	DC3	2%	\$1,063.30	Service
4872-18022-114	Service	Maintenance	RMX 1800 SVC Mix Enablement	Elite Premier On-Site	Elite Premier Onsite, One Year, RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$1,515	DC3	2%	\$1,484.70	Service
4872-18022-914	Service	Maintenance	RMX 1800 SVC Mix Enablement	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources. (see support.polycom.com for availability)	\$2,425	DC3	2%	\$2,376.50	Service
4877-18017-513	Service	Maintenance	RMX 1800 10 HD License		Polycom Advantage, One Year, RPCS/RMX 1800 Resource License Pack - 2x1080p60/5x1080p30/10x720p/20xSD resource licenses.	\$8,005	DC3	2%	\$7,844.90	Service
4877-18018-513	Service	Maintenance	RMX 1800 20 HD License	Polycom Advantage	Polycom Advantage, One Year, RPCS/RMX 1800 Resource License Pack - 5x1080p60/10x1080p30/20x720p/40xSD resource licenses.	\$16,010	DC3	2%	\$15,689.80	Service

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4877-18019-513	Service	Maintenance	RMX 1800 40 HD License	Polycom Advantage	Polycom Advantage, One Year, RPCS/RMX 1800 Resource License Pack - 10x1080p60/20x1080p30/40x720p/80xSD resource licenses.	\$32,015	DC3	2%	\$31,374.70	Service
4877-18021-513	Service	Maintenance	RMX 1800 Network Separation	Polycom Advantage	Polycom Advantage, One Year, RPCS/RMX 1800 network separation license, no additional HW needed.	\$1,380	DC3	2%	\$1,352.40	Service
4877-18021-533	Service	Maintenance	RMX 1800 Network Separation	Polycom Advantage	Polycom Advantage, Three Year, RPCS/RMX 1800 network separation license, no additional HW needed.	\$3,725	DC3	2%	\$3,650.50	Service
4877-18022-513	Service	Maintenance	RMX 1800 SVC Mix Enablement		Polycom Advantage, One Year, RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$965	DC3	2%	\$945.70	Service
4877-18022-533	Service	Maintenance	RMX 1800 SVC Mix Enablement	Polycom Advantage	Polycom Advantage, Three Year, RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$2,605	DC3	2%	\$2,552.90	Service
4877-18017-514	Service	Maintenance	RMX 1800 10 HD License	Polycom Advantage On-	Polycom Advantage Onsite, One Year, RPCS/RMX 1800 Resource License Pack - 2x1080p60/5x1080p30/10x720p/20xSD resource licenses.	\$11,505	DC3	2%	\$11,274.90	Service
4877-18018-514	Service	Maintenance	RMX 1800 20 HD License	Polycom Advantage On-	Polycom Advantage Onsite, One Year, RPCS/RMX 1800 Resource License Pack - 5x1080p60/10x1080p30/20x720p/40xSD resource licenses.	\$23,010	DC3	2%	\$22,549.80	Service

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4877-18019-514	Service	Maintenance	IRIVIX I XUU 4U HI) LICENSE	Polycom Advantage On- Site	Polycom Advantage Onsite, One Year, RPCS/RMX 1800 Resource License Pack - 10x1080p60/20x1080p30/40x720p/80xSD resource licenses.	\$46,025	DC3	2%	\$45,104.50	Service
4877-18021-514	Service	Maintenance	IRMUX TX00 Network Senaration		Polycom Advantage Onsite, One Year, RPCS/RMX 1800 network separation license, no additional HW needed.	\$1,985	DC3	2%	\$1,945.30	Service
4877-18021-534	Service	Maintenance	IRIVIX TRUU Network Separation	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, RPCS/RMX 1800 network separation license, no additional HW needed.	\$5,360	DC3	2%	\$5,252.80	Service
4877-18022-514	Service	Maintenance	IRIVIX TRUU SVC IVIIX Enablement	Polycom Advantage On-	Polycom Advantage Onsite, One Year, RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$1,390	DC3	2%	\$1,362.20	Service
4877-18022-534	Service	Maintenance	IRMX 1X00 SVC Mux Fnanlement	Polycom Advantage On-	Polycom Advantage Onsite, Three Year, RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$3,755	DC3	2%	\$3,679.90	Service
4877-18017-515	Service	Maintenance	IRMX 1800 10 HD License	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RPCS/RMX 1800 Resource License Pack - 2x1080p60/5x1080p30/10x720p/20xSD resource licenses. (see support.polycom.com for availability)	\$19,445	DC3	2%	\$19,056.10	Service
4877-18018-515	Service	Maintenance		Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RPCS/RMX 1800 Resource License Pack - 5x1080p60/10x1080p30/20x720p/40xSD resource licenses. (see support.polycom.com for availability)	\$38,885	DC3	2%	\$38,107.30	Service

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4877-18019-515	Service	Maintenance		Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RPCS/RMX 1800 Resource License Pack - 10x1080p60/20x1080p30/40x720p/80xSD resource licenses. (see support.polycom.com for availability)	\$77,770	DC3	2%	\$76,214.60	Service
4877-18021-515	Service	Maintenance	IRIVIX IXIII NATWORK Sanaration	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RPCS/RMX 1800 network separation license, no additional HW needed. (see support.polycom.com for availability)	\$3,350	DC3	2%	\$3,283.00	Service
4877-18021-535	Service	Maintenance	IRMX 1800 Network Senaration	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RPCS/RMX 1800 network separation license, no additional HW needed. (see support.polycom.com for availability)	\$9,045	DC3	2%	\$8,864.10	Service
4877-18022-515	Service	Maintenance	IRIVIX I XUU SVU IVIIX FRADIEMENT	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources. (see support.polycom.com for availability)	\$2,345	DC3	2%	\$2,298.10	Service
4877-18022-535	Service	Maintenance	IRN/IX IXIII SV/ N/IV Enchlomont	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources. (see support.polycom.com for availability)	\$6,330	DC3	2%	\$6,203.40	Service
4870-74605-001	Service	Deployment	RPCS Virtual Edition	Remote Implementation	Classic - Remote Implementation, RPCS Virtual Edition	\$5,995	DC4	2%	\$5,875.10	Service
5230-73460-000	Infrastructure	RP Content Sharing Suite	CSS Option License	Encryption License	Polycom ContentConnect - Encryption License	\$0	DC12	17%	\$0.00	Product

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4870-49350-003	Service	Deployment	CSS SW	Implementation	Implementation Remote, ContentConnect Option with High Availability.	\$4,995	DC4	2%	\$4,895.10	Service
4870-49350-001	Service	Deployment	CSS SW	Implementation	Classic - Implementation Remote, ContentConnect Software	\$3,995	DC4	2%	\$3,915.10	Service
4870-49450-402	Service	Waintenance	RealPresence Content Sharing Suite 50 Session License Addon		Classic - Premier Software Service 8X5, One Year, ContentConnect 50 Sessions License add on	\$12,365	DC3	2%	\$12,117.70	Service
4870-494A5-402	Service	Waintenance	0	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, ContentConnect 5 Session License add on	\$1,400	DC3	2%	\$1,372.00	Service
4870-49A15-402	Service	IVIaIntenance	RealPresence Content Sharing Suite 15 Session License Addon		Classic - Premier Software Service 8X5, One Year, ContentConnect 15 Session License add on	\$4,030	DC3	2%	\$3,949.40	Service
4870-4A150-402	Service	Maintenance	ISuita 150 Saccion Licanca		Classic - Premier Software Service 8X5, One Year, ContentConnect 150 Session License add on	\$33,385	DC3	2%	\$32,717.30	Service
4872-49450-432	Service	Waintenance	RealPresence Content Sharing Suite 50 Session License Addon		Classic - Elite Premier Software Service, One Year, ContentConnect 50 Sessions License add on	\$16,695	DC3	2%	\$16,361.10	Service

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4872-494A5-432	Service	Waintenance	RealPresence Content Sharing Suite 5 Session License Addon	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, ContentConnect 5 Session License add on	\$1,890	DC3	2%	\$1,852.20	Service
4872-49A15-432	Service	Waintenance	RealPresence Content Sharing Suite 15 Session License Addon		Classic - Elite Premier Software Service, One Year, ContentConnect 15 Session License add on	\$5,445	DC3	2%	\$5,336.10	Service
4872-4A150-432	Service		RealPresence Content Sharing Suite 150 Session License Addon	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, ContentConnect 150 Session License add on	\$45,070	DC3	2%	\$44,168.60	Service
4877-49450-422	Service	IVISINTANSNCA	RealPresence Content Sharing Suite 50 Session License Addon	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, ContentConnect 50 Sessions License add on	\$15,455	DC3	2%	\$15,145.90	Service
4877-494А5-422	Service	INIAINTENANCE	RealPresence Content Sharing Suite 5 Session License Addon	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, ContentConnect 5 Session License add on	\$1,750	DC3	2%	\$1,715.00	Service
4877-49A15-422	Service	Maintenance	RealPresence Content Sharing Suite 15 Session License Addon	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, ContentConnect 15 Session License add on	\$5,040	DC3	2%	\$4,939.20	Service
4877-4A150-422	Service		RealPresence Content Sharing Suite 150 Session License Addon	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, ContentConnect 150 Session License add on	\$41,730	DC3	2%	\$40,895.40	Service

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5230-76561-000	Infrastructure	DMA	DMA 7000 AE Option License	High Availability	DMA Appliance Edition - High Availability License. Requires 2200-70XXX-XXX. (Maintenance required.3 year partner premier service is included for China.)	\$12,000	DC12	17%	\$9,960.00	Product
5230-76562-000	Infrastructure	DMA	DMA 7000 AE Option License	API License	DMA Appliance Edition - Application Programming Interface License	\$3,000	DC12	17%	\$2,490.00	Product
4870-76561-402	Service	Maintenance	DMA 7000 AE HA License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Appliance Edition - High Availability License	\$2,400	DC3	2%	\$2,352.00	Service
4870-76561-404	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, DMA Appliance Edition - High Availability License	\$6,480	DC3	2%	\$6,350.40	Service
4872-76561-432	Service	Maintenance	IDIVIA 7000 AF HA LICENSE	Elite Premier Software Service	Elite Premier Software Service, One Year, DMA Appliance Edition - High Availability License	\$3,240	DC3	2%	\$3,175.20	Service
4877-76561-422	Service	Maintenance	11N/1A /(1)(1)A + HA 1CARSA	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, DMA Appliance Edition - High Availability License	\$3,000	DC3	2%	\$2,940.00	Service
4877-76561-424	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, DMA Appliance Edition - High Availability License	\$8,100	DC3	2%	\$7,938.00	Service

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4872-01033-112	Service	anco antonanco	DMA 7000 Super-Node Server with 500 Concurrent Calls	Elite Premier	Classic - Elite Premier, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 500 concurrent calls.	\$10,090	DC3	2%	\$9,888.20	Service
4872-01033-114	Service	Maintonanco	DMA 7000 Super-Node Server with 500 Concurrent Calls	Elite Premier On-Site	Classic - Elite Premier Onsite, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 500 concurrent calls.	\$14,020	DC3	2%	\$13,739.60	Service
4872-01033-914	Service	Maintenance	DMA 7000 Super-Node Server with 500 Concurrent Calls	Elite Premier On-Site 4 hr	Classic - Elite Premier Onsite 24x7x4, One Year, Super- Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 500 concurrent calls. (see support.polycom.com for availability)	\$22,780	DC3	2%	\$22,324.40	Service
4872-76300-112	Service	Maintenance	DMA 7000 1 Node 50 Call Bundle		Classic - Elite Premier, One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 50 concurrent calls. Supports up to 64 MCUs (RMX & Codian) & 15K registrants. Super-clustering, H.323/SIP Gateway. Extra call licenses up to 5K sold separately.	\$2,330	DC3	2%	\$2,283.40	Service
4872-76300-114	Service	Maintenance	DMA 7000 1 Node 50 Call Bundle	Elite Premier On-Site	Classic - Elite Premier Onsite, One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 50 concurrent calls. Supports up to 64 MCUs (RMX & Codian) & 15K registrants. Super-clustering, H.323/SIP Gateway. Extra call licenses up to 5K sold separately.	\$3,240	DC3	2%	\$3,175.20	Service
4872-76300-914	Service	Maintenance	DMA 7000 1 Node 50 Call Bundle	Elite Premier On-Site 4	Classic - Elite Premier OS4hr, 1YR, DMA 7000 Server 50 concurrent calls. Supports up to 64 MCUs (RMX & Codian) & 15K registrants. Super-clustering, H.323/SIP Gateway. Extra call licenses up to 5K sold separately (see support.polycom.com for availability)	\$5,185	DC3	2%	\$5,081.30	Service
4872-76350-112	Service	Maintenance	DMA 7000 50 Call License	Elite Premier	Classic - Elite Premier, 1 Yr, DMA7000 Platform 50 Concurrent Call License. Software Only. Purchase to UPG capacity on DMA7000 platform. License can be purchased in multiples to aggregate call volume. DMA7000 supports up to 5K concurrent calls total	\$1,350	DC3	2%	\$1,323.00	Service

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4872-76350-114	Service	Maintenance	DMA 7000 50 Call License	Elite Premier On-Site	Classic - Elite Prem Onsite, 1 Yr, DMA7000 Platform 50 Concurrent Call License. Software Only. Purchase to UPG capacity on DMA7000 platform. License can be purchased in multiples to aggregate call vol DMA7000 supports up to 5K concurrent calls total	\$1,875	DC3	2%	\$1,837.50	Service
4872-76350-914	Service	Maintenance	DMA 7000 50 Call License	Flite Premier On-Site 4	Classic-ElitePrOS4hr,1Yr,DMA7kPltfrm 50ConcurrentCall Licn.SW Only.Purchase to UPG capacity on DMA7k platform.Licn can be purchased in multiples to aggregate call vol.DMA7k supports up to 5Kconcurrent calls total *see support.polycom.com for availability	\$3,000	DC3	2%	\$2,940.00	Service
4870-79200-402	Service	Maintenance	DMA 7000 Series TCSPI Version 3	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, TCSPI - IBM Sametime to DMA Software and DMA API Enabled	\$2,000	DC3	2%	\$1,960.00	Service
4872-79200-432	Service	Maintenance	DMA 7000 Series TCSPI Version 3	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, TCSPI - IBM Sametime to DMA Software and DMA API Enabled	\$2,700	DC3	2%	\$2,646.00	Service
5230-76662-000	Infrastructure	Base Platform Perpetual SW	DMA 7000 VE Option License	ΑΡΙ	DMA Virtual Edition - Application Programming Interface License	\$3,000	DC12	17%	\$2,490.00	Product
4870-76410-001	Service	Deployment	DMA 7000 Virtual Edition	Remote Implementation	Remote Implementation, DMAVE	\$6,995	DC4	2%	\$6,855.10	Service
5230-72660-000	Infrastructure	СМА	RPRM AE Option License	Encryption License	RPRM Appliance Edition - Encryption License for software v8.4 and later only.	\$0	DC12	17%	\$0.00	Product

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-72661-000	Infrastructure	СМА	RPRM AE Option License	High Availability	RPRM Appliance Edition - High Availability License. Requires 2200-70XXX-XXX (Maintenance required.3 year partner premier service is included for China.)	\$12,000	DC12	17%	\$9,960.00	Product
5230-72662-000	Infrastructure	СМА	RPRM AE Option License	API License	RPRM Appliance Edition - Application Programming Interface License	\$3,000	DC12	17%	\$2,490.00	Product
5230-72663-000	Infrastructure	СМА	RPRM AE Option License	Multi-Tenancy License	RPRM Appliance Edition - Mutli-Tenancy License (Maintenance required.3 year partner premier service is included for China.)	\$20,000	DC12	17%	\$16,600.00	Product
4870-72100-007	Service	Deniovment	Resource Manager Enterprise 500	Infrastructure Implementation	Implementation, Resource Manager 500 System	\$11,500	DC4	2%	\$11,270.00	Service
4870-72661-402	Service	Iviaintenance	c ,	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - High Availability License.	\$2,400	DC3	2%	\$2,352.00	Service
4870-72661-404	Service	Maintenance	v ,	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Appliance Edition - High Availability License.	\$6,480	DC3	2%	\$6,350.40	Service
4870-72663-402	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - Mutli-Tenancy License.	\$4,000	DC3	2%	\$3,920.00	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-72663-404	Service	Waintenance	RPRM AE Multi-Tenancy Option License	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Appliance Edition - Mutli-Tenancy License.	\$10,800	DC3	2%	\$10,584.00	Service
4872-72661-432	Service	Maintenance	RPRM AE High Availability Option License	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Appliance Edition - High Availability License.	\$3,240	DC3	2%	\$3,175.20	Service
4872-72663-432	Service	Maintenance	RPRM AE Multi-Tenancy Option License	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Appliance Edition - Mutli-Tenancy License.	\$5,400	DC3	2%	\$5,292.00	Service
4877-72661-422	Service	Maintenance	RPRM AE High Availability Option License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - High Availability License.	\$3,000	DC3	2%	\$2,940.00	Service
4877-72661-424	Service	Maintenance	RPRM AE High Availability Option License	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Appliance Edition - High Availability License.	\$8,100	DC3	2%	\$7,938.00	Service
4877-72663-422	Service	Maintenance	RPRM AE Multi-Tenancy Option License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - Mutli-Tenancy License.	\$5,000	DC3	2%	\$4,900.00	Service
4877-72663-424	Service	Waintenance	RPRM AE Multi-Tenancy Option License	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Appliance Edition - Mutli-Tenancy License.	\$13,500	DC3	2%	\$13,230.00	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-72760-000	Infrastructure	Base Platform Perpetual SW	RPRM VE Option License	Encryption License	RPRM Virtual Edition - Encryption License	\$0	DC12	17%	\$0.00	Product
5230-72761-000	Infrastructure	Base Platform Perpetual SW	RPRM VE Option License	High Availability	RPRM Virtual Edition - High Availability License (Maintenance required.3 year partner premier service is included for China.)	\$12,000	DC12	17%	\$9,960.00	Product
5230-72762-000	Infrastructure	Base Platform Perpetual SW	RPRM VE Option License	API License	RPRM Virtual Edition - Application Programming Interface License	\$3,000	DC12	17%	\$2,490.00	Product
5230-72763-000	Infrastructure	Base Platform Perpetual SW	RPRM VE Option License	Multi-Tenancy License	RPRM Virtual Edition - Mutli-Tenancy License (Maintenance required.3 year partner premier service is included for China.)	\$20,000	DC12	17%	\$16,600.00	Product
4870-72761-402	Service	liviaintenance	c ,	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - High Availability License.	\$2,400	DC3	2%	\$2,352.00	Service
4870-72761-404	Service	Maintenance	U ,	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Virtual Edition - High Availability License.	\$6,480	DC3	2%	\$6,350.40	Service
4870-72763-402	Service	Waintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - Mutli-Tenancy License.	\$4,000	DC3	2%	\$3,920.00	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-72763-404	Service	Waintenance			Premier Software Service 8X5, Three Year, RPRM Virtual Edition - Mutli-Tenancy License.	\$10,800	DC3	2%	\$10,584.00	Service
4872-72761-432	Service	Maintenance			Elite Premier Software Service, One Year, RPRM Virtual Edition - High Availability License.	\$3,240	DC3	2%	\$3,175.20	Service
4872-72763-432	Service	Maintenance	-		Elite Premier Software Service, One Year, RPRM Virtual Edition - Mutli-Tenancy License.	\$5,400	DC3	2%	\$5,292.00	Service
4877-72761-422	Service	Maintenance			Polycom Advantage Software Service, One Year, RPRM Virtual Edition - High Availability License.	\$3,000	DC3	2%	\$2,940.00	Service
4877-72761-424	Service	Maintenance			Polycom Advantage Software Service, Three Year, RPRM Virtual Edition - High Availability License.	\$8,100	DC3	2%	\$7,938.00	Service
4877-72763-422	Service	Maintenance	-		Polycom Advantage Software Service, One Year, RPRM Virtual Edition - Mutli-Tenancy License.	\$5,000	DC3	2%	\$4,900.00	Service
4877-72763-424	Service	Maintenance			Polycom Advantage Software Service, Three Year, RPRM Virtual Edition - Mutli-Tenancy License.	\$13,500	DC3	2%	\$13,230.00	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-72113-402	Service	anco antonanco	-	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, RPRM VE +1000 Devices. Multi-tenancy, APIs extra.	\$15,845	DC3	2%	\$15,528.10	Service
4872-72102-432	Service	anco antonanco	-	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, RPRM VE +500 Device. Multi-tenancy, APIs extra.	\$10,575	DC3	2%	\$10,363.50	Service
4872-72113-432	Service	anco antonanco	-	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, RPRM VE +1000 Devices. Multi-tenancy, APIs extra.	\$21,390	DC3	2%	\$20,962.20	Service
4877-72102-422	Service	Waintenance	-	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, RPRM VE +500 Device. Multi-tenancy, APIs extra.	\$9,795	DC3	2%	\$9,599.10	Service
4877-72113-422	Service	INISINTANSNCA		Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, RPRM VE +1000 Devices. Multi-tenancy, APIs extra.	\$19,805	DC3	2%	\$19,408.90	Service
2583-07301-000	Infrastructure	VBP	VBP 7301 Systems	VBP 7301 Appliance	VBP 7301, APPLIANCE, NAT, 5 Calls. Maintenance required. For China, 3 year partner premier service is included.	\$8,500	DC6	17%	\$7,055.00	Product
5230-78260-000	Infrastructure	VBP	RPAD AE Option License	Encryption	RPAD Appliance Edition - Encryption License	\$0	DC12	17%	\$0.00	Product

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-78261-000	Infrastructure	VBP	RPAD AE Option License	High Availability	RPAD Appliance Edition High Availability License (Includes 2 licenses for 2 servers; Maintenance required. 3 year partner premier service is included for China)	\$12,000	DC12	17%	\$9,960.00	Product
4870-78270-402	Service	N/laintonanco	. .	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Appliance Edition - High Availability License	\$2,400	DC3	2%	\$2,352.00	Service
4870-78270-404	Service	Waintenance	. .	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPAD Appliance Edition - High Availability License	\$6,480	DC3	2%	\$6,350.40	Service
4872-78270-432	Service	Waintenance			Elite Premier Software Service, One Year, RPAD Appliance Edition - High Availability License	\$3,240	DC3	2%	\$3,175.20	Service
4877-78270-422	Service	IVIaIntenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Appliance Edition - High Availability License	\$3,000	DC3	2%	\$2,940.00	Service
4877-78270-424	Service	Waintenance	• ·	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPAD Appliance Edition - High Availability License	\$8,100	DC3	2%	\$7,938.00	Service
4872-78700-112	Service	Maintenance	RealPresence Access Director License Services No Calls	IFIITE Premier	Classic - Elite Premier, One Year, RP Access Director Appliance - NO CALL LICENSES	\$1,190	DC3	2%	\$1,166.20	Service

Product ID	-	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-78700-114	Service	Maintenance	RealPresence Access Director License Services No Calls	Elite Premier On-Site	Classic - Elite Premier Onsite, One Year, RP Access Director Appliance - NO CALL LICENSES	\$1,650	DC3	2%	\$1,617.00	Service
4872-78700-914	Service	Maintonanco	RealPresence Access Director License Services No Calls	Flite Premier On-Site 4	Classic - Elite Premier Onsite 4 hr, One Year, RP Access Director Appliance - NO CALL LICENSES (see support.polycom.com for availability)	\$2,640	DC3	2%	\$2,587.20	Service
4872-78701-112	Service	Maintenance	RealPresence Access Director Appliances Services 25 Calls	IFIITE Premier	Classic - Elite Premier, One Year, RP Access Director 25 Bundle. Appliance, 25 Call Licenses	\$2,810	DC3	2%	\$2,753.80	Service
4872-78701-114	Service	Maintenance	RealPresence Access Director Appliances Services 25 Calls	IFLITE Premier ()n-Site	Classic - Elite Premier Onsite, One Year, RP Access Director Bundle. Appliance, 25 Call Licenses	\$3,900	DC3	2%	\$3,822.00	Service
4872-78701-914	Service	Maintenance	RealPresence Access Director Appliances Services 25 Calls	Elite Premier On-Site 4	Classic - Elite Premier Onsite 4 hr, One Year, RP Access Director Bundle. Appliance, 25 Call Licenses (see support.polycom.com for availability)	\$6,240	DC3	2%	\$6,115.20	Service
4872-78702-112	Service	Maintenance	RealPresence Access Director Appliances Services 50 Calls	IFlite Premier	Classic - Elite Premier, One Year, RP Access Director 50 Bundle. Appliance, 50 Call Licenses	\$4,160	DC3	2%	\$4,076.80	Service
4872-78702-114	Service	Maintenance	RealPresence Access Director Appliances Services 50 Calls	IFlite Premier ()n-Site	Classic - Elite Premier Onsite, One Year, RP Access Director 50 Bundle. Appliance, 50 Call Licenses	\$5,775	DC3	2%	\$5,659.50	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-78702-914	Service	Maintenance	RealPresence Access Director Appliances Services 50 Calls	Life Premier On-Site 4	Classic - Elite Premier Onsite 4 hr, One Year, RP Access Director 50 Bundle. Appliance, 50 Call Licenses (see support.polycom.com for availability)	\$9,240	DC3	2%	\$9,055.20	Service
4872-78703-112	Service	Maintenance	RealPresence Access Director License Services 100 Calls	Elite Premier	Classic - Elite Premier, One Year, RP Access Director 100 Bundle. Appliance, 100 Call Licenses	\$6,860	DC3	2%	\$6,722.80	Service
4872-78703-114	Service	Maintenance	RealPresence Access Director License Services 100 Calls	Elite Premier On-Site	Classic - Elite Premier Onsite, One Year, RP Access Director 100 Bundle Appliance, 100 Call Licenses	\$9,525	DC3	2%	\$9,334.50	Service
4872-78703-914	Service	Maintenance	RealPresence Access Director License Services 100 Calls	Elite Premier On-Site 4 hr	Classic - Elite Premier Onsite 4 hr, One Year, RP Access Director 100 Bundle. Appliance, 100 Call Licenses (see support.polycom.com for availability)	\$15,240	DC3	2%	\$14,935.20	Service
4872-78704-112	Service	Maintonanco	RealPresence Access Director Appliances Services 250 Calls	I Flito Promior	Classic - Elite Premier, One Year, RP Access Director 250 Bundle. Appliance,250 Call Licenses	\$14,960	DC3	2%	\$14,660.80	Service
4872-78704-114	Service	Maintenance	RealPresence Access Director Appliances Services 250 Calls	Elite Premier On-Site	Classic - Elite Premier Onsite, One Year, RP Access Director 250 Bundle. Appliance, 250 Call Licenses	\$20,775	DC3	2%	\$20,359.50	Service
4872-78704-914	Service	Maintenance	RealPresence Access Director Appliances Services 250 Calls	Elite Premier On-Site 4 hr	Classic - Elite Premier Onsite 4 hr, One Year, RP Access Director 250 Bundle. Appliance, 250 Call Licenses (see support.polycom.com for availability)	\$33,240	DC3	2%	\$32,575.20	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-78705-112	Service	Maintenance	RealPresence Access Director Appliances Services 500 Calls	IFLITE Premier	Classic - Elite Premier, One Year, RP Access Director 500 Bundle. Appliance, 500 Call Licenses	\$28,460	DC3	2%	\$27,890.80	Service
4872-78705-114	Service	Maintenance	RealPresence Access Director Appliances Services 500 Calls	Elite Premier On-Site	Classic - Elite Premier Onsite, One Year, RP Access Director 500 Bundle. Appliance, 500 Call Licenses	\$39,525	DC3	2%	\$38,734.50	Service
4872-78705-914	Service	Maintenance	RealPresence Access Director Appliances Services 500 Calls	Elite Premier On-Site 4	Classic - Elite Premier Onsite 4 hr, One Year, RP Access Director 500 Bundle. Appliance, 500 Call Licenses (see support.polycom.com for availability)	\$63,240	DC3	2%	\$61,975.20	Service
4872-78706-112	Service	Maintenance	RealPresence Access Director License Services 25 Calls	Elite Premier	Classic - Elite Premier, One Year, License to add 25 Calls to Access Director (Maintenance Contract Required)	\$1,690	DC3	2%	\$1,656.20	Service
4872-78706-114	Service	Maintenance	RealPresence Access Director License Services 25 Calls		Classic - Elite Premier Onsite, One Year, License to add 25 Calls to Access Director (Maintenance Contract Required)	\$2,345	DC3	2%	\$2,298.10	Service
4872-78706-914	Service	Maintenance	RealPresence Access Director License Services 25 Calls	IFIITE Premier (In-Site 4	Classic - Elite Premier Onsite 4 hr, One Year, License to add 25 Calls to Access Director (Maintenance Contract Required) (see support.polycom.com for availability)	\$3,750	DC3	2%	\$3,675.00	Service
4872-78707-112	Service	Maintenance	RealPresence Access Director License Services 50 Calls	Elite Premier	Classic - Elite Premier, One Year, License to add 50 Calls to Access Director (Maintenance Contract Required)	\$3,375	DC3	2%	\$3,307.50	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-78707-114	Service	Maintenance	RealPresence Access Director License Services 50 Calls		Classic - Elite Premier Onsite, One Year, License to add 50 Calls to Access Director (Maintenance Contract Required)	\$4,690	DC3	2%	\$4,596.20	Service
4872-78707-914	Service	Maintenance	RealPresence Access Director License Services 50 Calls	Elite Premier On-Site 4 hr	Classic - Elite Premier Onsite 4 hr, One Year, License to add 50 Calls to Access Director (Maintenance Contract Required) (see support.polycom.com for availability)	\$7,505	DC3	2%	\$7,354.90	Service
4872-78709-112	Service	Maintenance	RealPresence Access Director License Services 250 Calls	Elite Premier	Classic - Elite Premier, One Year, License to add 250 Calls to Access Director (Maintenance Contract Required)	\$16,875	DC3	2%	\$16,537.50	Service
4872-78709-114	Service	Maintenance	RealPresence Access Director License Services 250 Calls	Elite Premier On-Site	Classic - Elite Premier Onsite, One Year, License to add 250 Calls to Access Director (Maintenance Contract Required)	\$23,440	DC3	2%	\$22,971.20	Service
4872-78709-914	Service	Maintenance	RealPresence Access Director License Services 250 Calls	Elite Premier On-Site 4 hr	Classic - Elite Premier Onsite 4 hr, One Year, License to add 250 Calls to Access Director (Maintenance Contract Required) (see support.polycom.com for availability)	\$37,505	DC3	2%	\$36,754.90	Service
4872-78710-112	Service	Maintenance	RealPresence Access Director License Services 500 Calls	IFlite Premier	Classic - Elite Premier, One Year, License to add 500 Calls to Access Director (Maintenance Contract Required)	\$33,750	DC3	2%	\$33,075.00	Service
4872-78710-114	Service	Maintenance	RealPresence Access Director License Services 500 Calls	Elite Premier On-Site	Classic - Elite Premier Onsite, One Year, License to add 500 Calls to Access Director (Maintenance Contract Required)	\$46,875	DC3	2%	\$45,937.50	Service

Product ID	Product Hierarchy - Line Of Business	Product Hierarchy Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-78710-914	Service	Maintenance	RealPresence Access Director License Services 500 Calls	Elite Premier On-Site 4 hr	Classic - Elite Premier Onsite 4 hr, One Year, License to add 500 Calls to Access Director (Maintenance Contract Required) (see support.polycom.com for availability)	\$75,000	DC3	2%	\$73,500.00	Service
4877-78709-513	Service	Maintenance	RealPresence Access Director License Services 250 Calls		Classic - Polycom Advantage, One Year, License to add 250 Calls to Access Director (Maintenance Contract Required)	\$15,000	DC3	2%	\$14,700.00	Service
4877-78709-514	Service	Maintenance	RealPresence Access Director License Services 250 Calls	Polycom Advantage On- Site	Classic - Polycom Advantage Onsite, One Year, License to add 250 Calls to Access Director (Maintenance Contract Required)	\$21,565	DC3	2%	\$21,133.70	Service
5230-78360-000	Infrastructure	Base Platform Perpetual SW	RPAD VE Option License	Encryption	RPAD Virtual Edition - Encryption License	\$0	DC12	17%	\$0.00	Product
5230-78361-000	Infrastructure	Base Platform Perpetual SW	RPAD VE Option License	High Availability	RPAD Virtual Edition High Availability License (Maintenance required. 3 year partner premier service is included for China)	\$12,000	DC12	17%	\$9,960.00	Product

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-78825-001	Service	Deployment	RPAD Virtual Edition	Remote Implementation	Classic - Remote Implementation, Access Director Virtual Edition	\$4,995	DC4	2%	\$4,895.10	Service
4870-78370-402	Service	Waintenance	•	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Virtual Edition - High Availability License	\$2,400	DC3	2%	\$2,352.00	Service
4870-78370-404	Service	Waintenance	•	Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPAD Virtual Edition - High Availability License	\$6,480	DC3	2%	\$6,350.40	Service
4872-78370-432	Service	liviaintenance			Elite Premier Software Service, One Year, RPAD Virtual Edition - High Availability License	\$3,240	DC3	2%	\$3,175.20	Service
4877-78370-422	Service	Iviaintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Virtual Edition - High Availability License	\$3,000	DC3	2%	\$2,940.00	Service
4877-78370-424	Service	Waintenance			Polycom Advantage Software Service, Three Year, RPAD Virtual Edition - High Availability License	\$8,100	DC3	2%	\$7,938.00	Service
2200-80000-353	Infrastructure	RPCS 800s	DMA, Res Mgr, RPAD,	SmartStart 1800-500 Users-3 Year Maintenance	VSS1800-500,3y: RPCS1800 IP Only 2x1080p60/5x1080p30/10x720p/20xSD. RP Web Suite 100 sessions.DMA7000, 500 calls.RPRM, 500 devices.Entitlements to CMAD, RPM, RPD.RPAD, 50 calls.Adoption Portal, 200 users.Implementation+Premier, 3y Mnt	\$195,000	DC6	17%	\$161,850.00	Product and Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
7230-84280-001	Video Solutions Group	RP Group	Group Series ISDN Gateway	ISDN Gateway	Polycom ISDN Gateway for RealPresence Group series. Supports one PRI E1/T1(or)Quad BRI(or)V.35(RS449,RS350 with 366 dialing),ASSY,FNL,CBL,LAN,CATEGORY 5E,3.66M, CBL,KIT,BRI,PRI BOX.Includes CALA & CHN Service. Powercord & V.35 Cable Order Separately.	\$1,949	DC6	17%	\$1,617.67	Product
4877-34014-514	Service	Maintenance	Capture Server Pro Appliance, O Calls	Site	Polycom Advantage Onsite, One Year, Capture Server Base System Recording and Streaming Server - excludes system Software.	\$2,035	DC3	2%	\$1,994.30	Service
4877-34014-534	Service	Maintonanco	Capture Server Pro Appliance, 0 Calls	Polycom Advantage On-	Polycom Advantage Onsite, Three Year, Capture Server Base System Recording and Streaming Server - excludes system Software.	\$5,495	DC3	2%	\$5,385.10	Service
4877-34014-515	Service	Waintenance	Capture Server Pro Appliance, O Calls	Polycom Advantage On- Site 4hr	Polycom Advantage Onsite 4 hour, One Year, Capture Server Base System Recording and Streaming Server - excludes system Software. (see support.polycom.com for availability)	\$3,460	DC3	2%	\$3,390.80	Service
4877-34014-535	Service	Waintenance		Polycom Advantage On- Site 4hr	Polycom Advantage Onsite 4 hour, Three Year, Capture Server Base System Recording and Streaming Server - excludes system Software. (see support.polycom.com for availability)	\$9,340	DC3	2%	\$9,153.20	Service
4870-76351-112	Service	Maintenance	DMA 7000 Super-Node Server with 50 Concurrent Calls	Premier	Classic- Premier, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 50 concurrent calls.	\$3,600	DC3	2%	\$3,528.00	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-76351-112	Service	N/laintonanco	DMA 7000 Super-Node Server with 50 Concurrent Calls		Classic- Elite Premier, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 50 concurrent calls.	\$4,715	DC3	2%	\$4,620.70	Service
4872-76351-114	Service	ancontonanco	DMA 7000 Super-Node Server with 50 Concurrent Calls	Elite Premier On-Site	Classic- Elite Premier Onsite, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 50 concurrent calls.	\$6,590	DC3	2%	\$6,458.20	Service
4872-76351-914	Service	Maintenance	DMA 7000 Super-Node Server with 50 Concurrent Calls		Classic- Elite Premier Onsite 4 hr, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 50 concurrent calls. (see support.polycom.com for availability)	\$10,345	DC3	2%	\$10,138.10	Service
4870-76351-114	Service	Maintenance	DMA 7000 Super-Node Server with 50 Concurrent Calls	Premier On-Site	Classic- Premier Onsite, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 50 concurrent calls.	\$5,400	DC3	2%	\$5,292.00	Service
4877-76351-513	Service	ancontonanco	DMA 7000 Super-Node Server with 50 Concurrent Calls	Polycom Advantage	Classic- Polycom Advantage, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 50 concurrent calls.	\$4,210	DC3	2%	\$4,125.80	Service
4877-76351-514	Service	Maintenance	DMA 7000 Super-Node Server with 50 Concurrent Calls	Polycom Advantage On- Site	Classic- Polycom Advantage Onsite, One Year, Super- Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 50 concurrent calls.	\$6,100	DC3	2%	\$5,978.00	Service
4877-76351-515	Service	Ancontonanco	DMA 7000 Super-Node Server with 50 Concurrent Calls		Classic- Polycom Advantage Onsite 4 hour, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 50 concurrent calls. (see support.polycom.com for availability)	\$10,385	DC3	2%	\$10,177.30	Service

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2200-61730-002	Video Solutions Group	RP Group	UC Board	UC Board Bundle	UC Board. Sensor+stylus bundle. Compatible with Group Series 300, 500, 550 and 700 running software revision 4.1.3 or later. Requires dual monitor systems, LCD displays supported.	\$1,999	DC6	17%	\$1,659.17	Product
2215-24143-001	Video Solutions Group	HDX	HDX Mounting	Camera Bracket	Mounting bracket\shelf solution for EagleEye Director, EagleEye HD, EagleEye III, EagleEye View and EagleEye QDX Cameras. Mounts on the wall, other flat surfaces over 8in deep or flat screen displays greater than 1.5in thick.	\$155	DC6	17%	\$128.65	Product
2215-24408-001	Video Solutions Group	НДХ	HDX Mounting	Camera Bracket	EagleEye HD/II/III mounting bracket tripod mount.	\$26	DC6	17%	\$21.58	Product
7230-84290-001	Video Solutions Group	RP Group	Group Series ISDN Gateway	ISDN Gateway	V.35 Cable Adapter Kit Suitable for ISDN Gateway Real Presence Group series	\$499	DC6	17%	\$414.17	Product
8200-63730-001	Video Solutions Group	RP Group	Group Series Cameras	EagleEye III	EagleEye III Camera with 2012 Polycom logo. Compatible with RealPresence Group Series. Includes 3m HDCI cable.	\$4,299	DC12	17%	\$3,568.17	Product
8200-63740-001	Video Solutions Group	RP Group	Group Series Cameras	EagleEye III	EagleEye III Camera with 2012 Polycom logo. Compatible with RealPresence Group Series. Includes 10m HDCI cable.	\$4,299	DC12	17%	\$3,568.17	Product
8200-30070-006	Video Solutions Group	HDX	HDX Polycom Touch Control	РТС	Polycom Touch Control with 2012 PLCM logo for use with SoundStructure & HDX 6k,7k,8k & 9k series codecs w/ software version 3.1.1 or later & Touch Control 1.7 or later. Requires PoE network connection or optional external power supply (2200-42740-XXX).	\$1,749	DC6	17%	\$1,451.67	Product

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
2215-23327-001	Video Solutions Group	HDX	HDX Microphones	Mica Microphone Array	HDX Mica Microphone Array. Contains one Microphone Array. Compatible with HDX Series, CX7000 and SoundStructure. Includes CLink 2 cable: 25ft/7.6M Walta to Walta.	\$519	DC6	17%	\$430.77	Product
2457-23180-010	Video Solutions Group	RP Group	Group Series Cables And Connectors		HDCI(M) to HDCI(M) 10m camera cable for EagleEye HD/II/III to Polycom HDX and RealPresence Group Series. 2nd HDX HDCI input requires external PS (8200-23390- 040, supports only EEIII). Limited support for EE View camera (videoandcontrol, no audio).	\$249	DC6	17%	\$206.67	Product
2200-26740-001	Video Solutions Group	HDX	HDX 9006 Systems	HDX 9000-1080	HDX 9000-1080: HDX 9006 codec w/ mounting ears, 11*Phoenix connectors,1080 license. Eng rmt. NA pwr. NTSC. 1 year Partner Premier Svc Included in CALA.	\$24,999	DC12	17%	\$20,749.17	Product
2215-24725-001	Video Solutions Group	HDX	HDX Cables and Connectors	Misc	Cable kit for HDX 9000 series:HDCI-f to 5xBNC-f+DB9-f, 1' ; DVI-A-m to 5xBNC-f, 1'; Walta to RJ45 socket 18"; S- Video to 2xBNC-m, 1'; Walta to Walta, 7.6m; HDCI-m to HDCI-m, 10m; RJ45 5E, 3.66m; Phoenix to 2xRCA-f, 1'; 2xRCA-m, 25'; RJ11, 12'	\$499	DC6	17%	\$414.17	Product
2457-23492-001	Video Solutions Group	HDX	HDX Cables and Connectors		Cable, HDX 9000 adapter for 2 x Phoenix ports to 2 x RCA(F)	\$27	DC6	17%	\$22.41	Product
2215-23275-001	Video Solutions Group	HDX	HDX 9000 Mounting	Misc	HDX 9000 Bracket hardware. Includes bracket ears and screws to convert HDX 9000 series codec for rack mount	\$27	DC6	17%	\$22.41	Product
2215-23410-001	Video Solutions Group	HDX	HDX 9000 Cables and Connectors	Hardware Kit	HDX 9000 hardware kit. Includes vinyl feet and 11 phoenix connectors	\$85	DC6	17%	\$70.55	Product

Product ID	Product Hierarchy - Line Of Business	Product Hierarchy Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
7200-26820-001	Video Solutions Group	нох	HDX 8000 Media Center 50 PDP Systems	8000-720 2WC 50	HDX Media Center 8000-720 2WC50 (see 7200-23150- 001, less mic array), 2 HDX Media Center wall mounts, 2- 50" 1080p plasma, 2 soundbars, White HDX ceiling mic array, EagleEye HD camera mount, cable bundle, (Maintenance Contract Required)	\$35,999	DC12	17%	\$29,879.17	Product
7200-26850-001	Video Solutions Group	HDX	HDX 8000 Media Center 50 PDP Systems	8000-720 1WC 50	HDX Media Center 8000-720 1WC50. HDX 8000-720 (see 7200-23150-001, less mic), HDX MC wall mount with 1- 50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, (Maintenance Contract Required)	\$25,299	DC12	17%	\$20,998.17	Product
7200-26900-001	Video Solutions Group	HDX	HDX 8000 Media Center 50 PDP Systems	8000-720 1PT 50	HDX Media Center 8000-720 1PT50. HDX 8000-720 (see 7200-23150-001), HDX Media Center Pedestal with 1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, cable bundle, order casters separately, (Maintenance Contract Required)	\$28,599	DC12	17%	\$23,737.17	Product
7200-23150-001	Video Solutions Group	HDX	HDX 8000 Systems	HDX 8000-720 HD	HDX 8000-720: HDX 8000 HD codec, EagleEye camera, HDX mic array, Eng rmt. Cables: 2 component video (DVI- RCA), audio (RCA-RCA), LAN, NA pwr. NTSC . 1 year Partner Premier Svc Included in CALA.	\$15,999	DC12	17%	\$13,279.17	Product
7200-23160-001	Video Solutions Group	HDX	HDX 8000 Systems	HDX 8000-1080 HD	HDX 8000-1080: HDX 8000 HD codec, EagleEye cameraandlicense, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC. 1 year Partner Premier Svc Included in CALA.	\$18,999	DC12	17%	\$15,769.17	Product
1676-27233-001	Video Solutions Group	HDX	HDX Cases	HDX Case	Transport Case for HDX 6000/7000/8000. Hard case with casters, retractable handle and custom foam interior. Accommodates base unit, EagleEye, up to 50'/15m camera cable, mic array, H.320 module, remote control and applicable cables.	\$1,029	DC6	17%	\$854.07	Product
2215-28283-001	Video Solutions Group	HDX	HDX Mounting	Misc	Shelf for mounting the HDX 8000, 7000 and 6000 series codecs. This is a black 2u shelf for 19" racks which will hold the codec in position with a secure mounting system. 2u (3.5 inches) x 17.5 (without ears, 19 with) x 14.5 deep. Shelf only.	\$205	DC6	17%	\$170.15	Product

Product ID		-	·Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5150-26126-001	Video Solutions Group	HDX	HDX Software Only	License	HDX Expanded I/O software option. Enables the HD camera 2 video input and the HD monitor 2 video output ports. Available for the HDX 8002 only.	\$1,029	DC6	17%	\$854.07	Product
7200-23130-001	Video Solutions Group	HDX	HDX 7000 Systems	HDX 7000-720	HDX 7000-720: HDX 7000 HD codec, EagleEye camera, HDX mic array, Eng rmt. Cables: 2 component video (DVI- RCA), audio (RCA-RCA), LAN, NA pwr. NTSC . 1 year Partner Premier Svc Included in CALA.	\$9,999	DC10	17%	\$8,299.17	Product
7200-23140-001	Video Solutions Group	HDX	HDX 7000 Systems	HDX 7000-1080	HDX 7000-1080: HDX 7000 HD codec, EagleEye cameraandlicense, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC. 1 year Partner Premier Svc Included in CALA.	\$12,999	DC10	17%	\$10,789.17	Product
2230-27885-001	Video Solutions Group	HDX	HDX Cables and Connectors	HDX 7000 2nd Mon kit	HDX 7000 2nd monitor kit for component displays, includes SW option and 12' DVI m to 3xRCA m cable. PAL countries requires 2.5 or later software. This software option is included with HDX 2.6 release and later.	\$729	DC10	17%	\$605.07	Product
2230-27886-001	Video Solutions Group	HDX	HDX Cables and Connectors	HDX 7000 2nd Mon kit	HDX 7000 2nd monitor kit for VGA displays, includes SW option and 3m DVI m to VGA m cable. Required for PAL countries using software 2.0.x. This software option is included with HDX 2.6 release and later.	\$729	DC10	17%	\$605.07	Product
7200-23170-001	Video Solutions Group	HDX	HDX 6000 Systems	HDX 6000	HDX 6000 View codec, EagleEye View with internal microphones and 3m cable, English Remote, Cable bundle (6' HDMI, 12' LAN), 10' NA power cord, NTSC. 1 year Partner Premier Svc Included in CALA.	\$4,999	DC10	17%	\$4,149.17	Product
7200-29025-001	Video Solutions Group	HDX	HDX 6000 Systems	HDX 6000	HDX 6000 HD codec, EagleEye camera and 3m cable, HDX microphone with 25' cable, English Remote, Cable bundle (6' HDMI, 12' LAN), 10' NA power cord, P+C, PPCIP, 1 year Partner Premier Svc Included in CALA.	\$5,999	DC10	17%	\$4,979.17	Product

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5150-26511-001	Video Solutions Group	HDX	HDX Software Only	License	SW option for HDX 6000, 1080p People Max resolution. Max fps: 30 RX and 15 TX	\$1,500	DC6	17%	\$1,245.00	Product
2200-61730-001	Video Solutions Group	RP Group	UC Board	UC Board Bundle	UC Board. Sensor+stylus bundle with USB hub. Compatible with HDX 7000 Rev C and D, 8000 Rev B, 9000-720 and 9000-1080 running HDX software revision 3.0.3 or later. Requires dual monitors uses 2nd display, LCD displays supported.	\$1,999	DC6	17%	\$1,659.17	Product
2201-52556-001	Video Solutions Group	HDX	HDX Remotes	HDX REMOTE	HDX remote control for use with HDX Series codecs, English version	\$212	DC6	17%	\$175.96	Product
2215-28765-001	Video Solutions Group	HDX	HDX Mounting	Camera Bracket	EagleEye 1080 Camera wall/panel/shelf mounting bracket	\$155	DC6	17%	\$128.65	Product
1517-52689-001	Video Solutions Group	HDX	HDX Cables and Connectors	Misc	Cable adapter, DVI-I to VGA(female)	\$99	DC6	17%	\$82.17	Product
2457-23481-001	Video Solutions Group	HDX	HDX Cables and Connectors	Camera Cable HDCI	Camera adapter. Converts HDCI(M) to Svideo(F) and DB15(F). Use to connect PowerCam Plus camera to HDX codec as primary or secondary camera	\$99	DC6	17%	\$82.17	Product
2457-23486-001	Video Solutions Group	HDX	HDX Cables and Connectors	Camera Cable HDCI	Camera cable. HDCI(M) to Svideo(M) and DB9(M). Connects Vaddio70/100 and Sony VC-C50i (with EZ camera VISCA cable shoe) to HDX series codec as main or secondary camera. 3m	\$39	DC6	17%	\$32.37	Product

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2457-23521-001	Video Solutions Group	HDX	HDX Cables and Connectors	Camera Cable HDCI	HDCI(M) to 5-BNC(F) and DB9(F) Breakout adapter for codec input / camera output. Supports Polycom cameras with HDCI output and codecs with HDCI analog supported input.	\$60	DC6	17%	\$49.80	Product
2457-23533-001	Video Solutions Group	HDX	HDX Cables and Connectors	Misc	Monitor adapter cable - DVI-A(M) to 5-BNC(F), 1', 305mm. Use to break out DVI from codec (DVI-I connector) to YPbPr for component display device.	\$99	DC6	17%	\$82.17	Product
2457-23548-001	Video Solutions Group	HDX	HDX Cables and Connectors	Camera Cable HDCI	HDCI(M) to VGA(F) and Minidin(F) camera input adapter. Connects Sony EVI-HD1 camera to HDX / RealPresence Group Series codecs as main or secondary camera.	\$67	DC6	17%	\$55.61	Product
2457-23792-001	Video Solutions Group	HDX	HDX Cables and Connectors	Misc	Monitor cable - DVI-A(M) at codec to VGA(M), 3m. Used to connect DVI from codec (DVI-I connector) to VGA display device input.	\$99	DC6	17%	\$82.17	Product
2457-23905-001	Video Solutions Group	HDX	HDX Cables and Connectors	Misc	Monitor cable - DVI-D(M) at codec to HDMI(M) monitor input, 3m. Used to connect DVI from codec (DVI-I connector) to HDMI display device input, digital audio not supported in this cable.	\$99	DC6	17%	\$82.17	Product
2457-24772-001	Video Solutions Group	HDX	HDX Cables and Connectors	Misc	HDX main monitor cable. DVI video and dual RCA Audio to RCA component (blacks cables red, blue, green connectors) for component video and dual RCA Audio with white wires and red / white connectors. 3m	\$99	DC6	17%	\$82.17	Product
2457-26122-002	Video Solutions Group	HDX	HDX Cables and Connectors	Camera Cable HDCI	HDCI(M) to HDCI(M) 300mm camera cable for EagleEye HD/II/III to Polycom HDX & RealPresence Group Series. 2nd HDX HDCI input requires external PS (8200-23390- 040, supports only EEIII). Limited support for EE View camera (video&control, no audio).	\$89	DC99	17%	\$73.87	Product

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2457-28665-001	Video Solutions Group	НДХ	HDX Cables and Connectors	Misc	People+Content Cable. DVI male to VGA male, with 3.5mm audio m-m, 7.62m (25')	\$295	DC6	17%	\$244.85	Product
2457-52688-025	Video Solutions Group	НДХ	HDX Cables and Connectors	Misc	Component video cable. 3 x BNC (M) to 3 x BNC (M), 25 ft.	\$99	DC6	17%	\$82.17	Product
2457-52698-012	Video Solutions Group	HDX	HDX Cables and Connectors	Misc	Monitor cable, Male DVI to 3 male RCA connectors (red, blue, green both ends`), 12 feet long.	\$50	DC6	17%	\$41.50	Product
7230-25659-015	Video Solutions Group	HDX	HDX Cables and Connectors	Camera Cable	HDCI(M) to HDCI(M) 50'/15m camera cable for EagleEye HD/II/III connection to Polycom HDX and RealPresence Group Series. Limited support for EagleEye View (video and control, no audio). Includes power supply and NA power cord (others ordered separately)	\$459	DC6	17%	\$380.97	Product
7230-25659-030	Video Solutions Group	НДХ	HDX Cables and Connectors	Camera Cable	HDCI(M) to HDCI(M) 100'/30m camera cable for EagleEye HD/II/III connection to Polycom HDX and RealPresence Group Series. Limited support for EagleEye View (video and control, no audio). Includes power supply and NA power cord (others ordered separately)	\$599	DC6	17%	\$497.17	Product
1583-61730-001	Video Solutions Group	HDX	HDX Cables and Connectors	Misc	USB Hub, 4-port. Unpowered.	\$35	DC6	17%	\$29.05	Product
2583-63874-001	Video Solutions Group	RP Group	UC Board Peripherals	Accessories	UC Board, Spare Stylus. Includes 4 replacement nibs.	\$129	DC6	17%	\$107.07	Product

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2583-63874-002	Video Solutions Group	RP Group	UC Board Peripherals	Accessories	UC Board, Spare Receiver Bracket with Adhesive. 4-pack.	\$39	DC6	17%	\$32.37	Product
2583-63874-003	Video Solutions Group	RP Group	UC Board Peripherals	Accessories	UC Board, Replacement Stylus Nibs, 4-pack.	\$9	DC6	17%	\$7.47	Product
2583-63874-004	Video Solutions Group	HDX	UC Board Cables and Connectors	Misc	UC Board, USB Cable for Receiver, 15 ft (4.57m).	\$69	DC6	17%	\$57.27	Product
2200-24560-001	Video Solutions Group	HDX 4x00	HDX 4000 Systems	HDX 4002	HDX 4002 Executive Desktop System, includes: HD codec, P+C, People On Content licenses, 20" Widescreen Display, NA power cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN (Maintenance Contract Required)	\$7,999	DC12	17%	\$6,639.17	Product
1676-27232-001	Video Solutions Group	HDX	HDX Cases	HDX Case	Transport Case for HDX 4000. Hard case with casters, retractable handle and custom foam interior. Accommodates HDX 4000 base unit, LCD display, H.320 module box, remote control and applicable cables.	\$979	DC6	17%	\$812.57	Product
2200-21540-001	Voice	RealPresence Trio	RealPresence Trio 8800 Systems	RP Trio 8800 with Visual Plus	RealPresence Trio Visual+. 802.3af Power over Ethernet. Incl. 1.8m/6ft HDMI cable, 4.5m/15ft Ethernet cable, VESA compliant mount and Setup Sheet. Incl. 1yr Premier for CALA. Maint Cont Reqd.	\$499	DC6	17%	\$414.17	Product
7200-25500-001	Voice	RealPresence Trio	RealPresence Trio 8800 System Collaboration Kit	Collaboration Kit	RealPresence Trio 8800 Collaboration Kit, 802.3af/at PoE. Incl. Trio 8800, Trio Visual+, Logitech Webcam C930e. Ships with Ethernet cables (2.1m/4.5m/7.6m), 2m USB cable, 1.8m HDMI cable, VESA mount.NO POWER KIT. Incl 1yr Prem for CALA. Maint Cont Reqd.	\$2,190	DC10	17%	\$1,817.70	Product

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7200-25500-019	Voice	RealPresence Trio	RealPresence Trio 8800 System Collaboration Kit	RP Trio 8800 with Collaboration Kit	Skype for Business/O365/Lync Ed. RP Trio 8800 Collab. Kit,Polycom UCS SfB Lic.,802.3af/at PoE. Incl. Trio 8800,Trio Visual+,Logitech C930e,network cables,USB and HDMI cable (1.8m),VESA mount NO PWR KIT. Incl 1yr Prem CALA,3yr PP China. Maint Cont Reqd	\$2,190	DC10	17%	\$1,817.70	Product
7230-69420-001	Video Solutions Group	RP Group	Group Series EagleEye Director	EagleEye Director II with 2 EagleEye IV-12x	EagleEye Director II with 2-EagleEye IV-12x cameras, power supply & NA power cord. Requires HDCI input on codec and RP Group series systems with software v6.1 or later. Maintenance Contract Required	\$14,999	DC12	17%	\$12,449.17	Product
7230-69421-001	Video Solutions Group	RP Group	Group Series EagleEye Director II	EagleEye Director II with 1 EagleEye IV-12x	EagleEye Director II with 1-EagleEye IV-12x camera, power supply & NA power cord. Requires HDCI input on codec, RP Group series systems with software v6.1 or later and 1 additional EagleEye IV-12x camera. Maintenance Contract Required	\$11,999	DC12	17%	\$9,959.17	Product
7230-69424-001	Video Solutions Group	RP Group	Group Series EagleEye Director II	EagleEye Director II Base only	EagleEye Director II base, power supply & NA power cord. Requires HDCI input on codec, RP Group series systems with software v6.1 or later and 2 EagleEye IV-12x cameras. Maintenance Contract Required	\$8,499	DC12	17%	\$7,054.17	Product
7230-60888-001	Video Solutions Group	RealPresence Debut	RealPresence Debut Systems	RP Debut	RealPresence Debut - 1080p: all-in-one HD codec with built-in mechanical pan/tilt cam & mic, remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power:AMER-Type B, NEMA 5-15. Maintenance Contract Required.	\$1,899	DC6	17%	\$1,576.17	Product
4870-69424-112	Service	Maintenance	EagleEye Director II Base only	Premier	Premier, One Year, EagleEye Director II.	\$1,200	DC3	2%	\$1,176.00	Service
4870-69424-312	Service	Maintenance	EagleEye Director II Base only	Premier	Premier, Three Year, EagleEye Director II.	\$3,240	DC3	2%	\$3,175.20	Service

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4870-69424-114	Service	Maintenance	EagleEye Director II Base only		Premier Onsite, One Year, EagleEye Director II. See support.polycom.com for availability	\$1,800	DC3	2%	\$1,764.00	Service
4870-69424-314	Service	Maintenance	EagleEye Director II Base only	Promier (In-Site	Premier Onsite, Three Year, EagleEye Director II. See support.polycom.com for availability	\$4,860	DC3	2%	\$4,762.80	Service
4872-69424-112	Service	Maintenance	EagleEye Director II Base only	Elite Premier	Elite Premier, One Year, EagleEye Director II.	\$1,570	DC3	2%	\$1,538.60	Service
4872-69424-114	Service	Maintenance	EagleEye Director II Base only		Elite Premier Onsite, One Year, EagleEye Director II. See support.polycom.com for availability	\$2,195	DC3	2%	\$2,151.10	Service
4872-69424-914	Service	Maintenance	EagleEye Director II Base only		Elite Premier Onsite 4 hr, One Year, EagleEye Director II. See support.polycom.com for availability	\$3,445	DC3	2%	\$3,376.10	Service
4877-69424-513	Service	Maintenance	EagleEye Director II Base only	Polycom Advantage	Polycom Advantage, One Year, EagleEye Director II.	\$1,265	DC3	2%	\$1,239.70	Service
4877-69424-533	Service	Maintenance	EagleEye Director II Base only	Polycom Advantage	Polycom Advantage, Three Year, EagleEye Director II.	\$3,415	DC3	2%	\$3,346.70	Service

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4877-69424-514	Service	Maintenance	EagleEye Director II Base only		Polycom Advantage Onsite, One Year, EagleEye Director II. See support.polycom.com for availability	\$1,830	DC3	2%	\$1,793.40	Service
4877-69424-534	Service	Maintenance	EagleEye Director II Base only		Polycom Advantage Onsite, Three Year, EagleEye Director II. See support.polycom.com for availability	\$4,940	DC3	2%	\$4,841.20	Service
4877-69424-515	Service	Maintenance	EagleEye Director II Base only		Polycom Advantage Onsite 4 hour, One Year, EagleEye Director II. See support.polycom.com for availability	\$3,115	DC3	2%	\$3,052.70	Service
4877-69424-535	Service	Maintenance	EagleEye Director II Base only		Polycom Advantage Onsite 4 hour, Three Year, EagleEye Director II. See support.polycom.com for availability	\$8,410	DC3	2%	\$8,241.80	Service
2230-70230-000	Infrastructure	RPP Hardware	R230	230	Rack Server 230 - No Software or Licenses Included (Maintenance Contract Required)	\$4,000	DC6	17%	\$3,320.00	Product
4870-70230-112	Service	Maintenance	Rack Server R230	Premier	Premier, One Year, Rack Server 230 - No Software or Licenses Included	\$440	DC3	2%	\$431.20	Service
4870-70230-312	Service	Maintenance	Rack Server R230	Premier	Premier, Three Year, Rack Server 230 - No Software or Licenses Included	\$1,190	DC3	2%	\$1,166.20	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-70230-114	Service	Maintenance	Rack Server R230		Premier Onsite, One Year, Rack Server 230 - No Software or Licenses Included	\$660	DC3	2%	\$646.80	Service
4870-70230-314	Service	Maintenance	Rack Server R230	Dromior ()n_Sito	Premier Onsite, Three Year, Rack Server 230 - No Software or Licenses Included	\$1,780	DC3	2%	\$1,744.40	Service
4877-70230-513	Service	Maintenance	Rack Server R230		Polycom Advantage, One Year, Rack Server 230 - No Software or Licenses Included	\$515	DC3	2%	\$504.70	Service
4877-70230-533	Service	Maintenance	Rack Server R230		Polycom Advantage, Three Year, Rack Server 230 - No Software or Licenses Included	\$1,390	DC3	2%	\$1,362.20	Service
4877-70230-514	Service	Maintenance	IRACK Server R730		Polycom Advantage Onsite, One Year, Rack Server 230 - No Software or Licenses Included	\$745	DC3	2%	\$730.10	Service
4877-70230-534	Service	Maintenance	IRack Server R730		Polycom Advantage Onsite, Three Year, Rack Server 230 - No Software or Licenses Included	\$2,010	DC3	2%	\$1,969.80	Service
4877-70230-515	Service	Maintenance	IRack Server R730		Polycom Advantage Onsite 4 hour, One Year, Rack Server 230 - No Software or Licenses Included	\$1,270	DC3	2%	\$1,244.60	Service

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4877-70230-535	Service	Maintenance			Polycom Advantage Onsite 4 hour, Three Year, Rack Server 230 - No Software or Licenses Included	\$3,430	DC3	2%	\$3,361.40	Service
4872-70230-112	Service	Maintenance	Rack Server R230	Elite Premier	Elite Premier, One Year, Rack Server 230 - No Software or Licenses Included	\$575	DC3	2%	\$563.50	Service
4872-70230-114	Service	Maintenance	Rack Server R230	IFIITE Premier (In-Site	Elite Premier Onsite, One Year, Rack Server 230 - No Software or Licenses Included	\$805	DC3	2%	\$788.90	Service
4872-70230-914	Service	Maintenance	Rack Server R230		Elite Premier Onsite 4 hr, One Year, Rack Server 230 - No Software or Licenses Included	\$1,265	DC3	2%	\$1,239.70	Service
4877-64270-515	Service	Maintenance		Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, One Year, RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera. (see support.polycom.com for availability)	\$4,460	DC3	2%	\$4,370.80	Service
4877-64270-535	Service	Maintenance	$1(-r_0)(n_1/0)(n_1/0)(n_1+n_1/1)(n_2+n_2)$	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hour, Three Year, RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera. (see support.polycom.com for availability)	\$12,040	DC3	2%	\$11,799.20	Service
5150-84188-001	Video Solutions Group	RP Group	Igroup Series Software	Group Series Software Upgrade	RealPresence Group Series software upgrade version 6.1 for all Polycom RealPresence Group Series models.	\$1,999	DC6	17%	\$1,659.17	Product

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7230-84350-001	Video Solutions Group	IITP	RP Immersive Studio Flex Media Wall Only	Finish Color Walnut	RP Immersive Studio Flex Mediawall Only -Walnut.Incl. media wall and tech. components. Main tbl., wall facade, Back wall, lights, chairs sold sep.Must order Country Kit. Imp and Mtnc Reqd.WW (Not for Japan,China,India,Taiwan,Kazakisthan,Russia,Brazil).	\$149,999	DC8	17%	\$124,499.17	Product
7230-84360-001	Video Solutions Group	IITP	RP Immersive Studio Flex Media Wall Only	Finish Color Apple	RP Immersive Studio Flex Mediawall Only-Apple.Incl. media wall and tech. components. Main tbl.,wall facade,Back wall,lights,chairs sold separately.Must order Country Kit.Imp and Mtnc Reqd.WW (Not for Japan,China,India,Taiwan,Kazakisthan,Russia,Brazil).	\$149,999	DC8	17%	\$124,499.17	Product
7230-84330-001	Video Solutions Group	ITP	RP Immersive Studio Flex System	Finish Color Walnut	RP Immersive Studio Flex 6-seat-Walnut.Includes wall facade,main table,mediawall and technical components.Back wall, lights,chairs sold separately.Must order Country Kit.Imp and Mtnc Reqd.WW (Not for Japan,China,India, Taiwan,Kazakisthan,Russia,Brazil).	\$189,999	DC8	17%	\$157,699.17	Product
7230-84340-001	Video Solutions Group	ITP	RP Immersive Studio Flex System	Finish Color Apple	RP Immersive Studio Flex 6-seat-Apple.Includes wall facade,main tbl., media wall and technical components.Back wall,lights, chairs sold separately. Must order Country Kit.Imp and Mtnc Reqd.WW (Not for Japan, China,India,Taiwan, azakisthan Russia Brazil).	\$189,999	DC8	17%	\$157,699.17	Product
7230-84380-001	Video Solutions Group	ITP	RP Immersive Studio Flex Cables and Connectors	Country Kit	Country kit required for RealPresence Immersive Studio Flex & FLEX Mediawall only . Includes necessary power cables. Suitable for NA.	\$0	DC8	17%	\$0.00	Product
4870-84330-042	Service	Denloyment	RP Immersive Studio Flex Furniture	Implementation	Immersive Studio Flex Implementation, furniture assembly. Installation of IS Flex wall facade and/or IS Flex main table. Media wall implementation not included. During Normal Business Hours. Out of Hours requires uplift P/N 4870-01063-003.	\$5,995	DC2	2%	\$5,875.10	Service
4870-84330-048	Service	Deployment	RP Immersive Studio Flex Series	Union Labor Uplift	Union Labor Uplift for Immersive Studio Flex Implementation. Must be purchased with an Immersive Studio Flex Implementation.	\$6 <i>,</i> 500	DC99	17%	\$5,395.00	Service

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4870-84330-911	Service	Deployment	IDD Immorcivo Studio Flov Soriac	Seismic-compliant Uplift	Installation Uplift for Seismic-compliant system. Must be purchased with an Immersive Studio Flex Implementation.	\$3,750	DC2	2%	\$3,675.00	Service
4870-84350-030	Service	Deployment	RP Immersive Studio Flex Media Wall Only	Implementation	Immersive Studio Flex Implementation, Media wall-only. During Normal Business Hours. Out of Hours implementation requires uplift part number 4870-01063- 003. (See Service Description for specific details.)	\$17,995	DC2	2%	\$17,635.10	Service
4872-84350-155	Service	Maintenance	RP Immersive Studio Flex Media Wall Only	Elite ImmersiveCare	Elite ImmersiveCare, One Year, RP Immersive Studio Flex Media wall only	\$14,560	DC3	2%	\$14,268.80	Service
4870-84350-155	Service	Maintenance	RP Immersive Studio Flex Media Wall Only	ImmersiveCare	ImmersiveCare, One Year, RP Immersive Studio Flex Media wall only	\$13,000	DC3	2%	\$12,740.00	Service
4870-84350-355	Service	Maintenance	RP Immersive Studio Flex Media Wall Only	ImmersiveCare	ImmersiveCare, Three Year, RP Immersive Studio Flex Media wall only	\$35,100	DC3	2%	\$34,398.00	Service
4870-84350-170	Service	Maintenance	RP Immersive Studio Flex Media Wall Only	ImmersiveCare 4 hr	ImmersiveCare Onsite 4 hr, One Year, RealPresence Studio Flex Media Wall only (see support.polycom.com for availability)	\$20,410	DC3	2%	\$20,001.80	Service
4870-84350-370	Service	Maintenance	RP Immersive Studio Flex Media Wall Only	ImmersiveCare 4 hr	ImmersiveCare Onsite 4 hr, Three Year, RealPresence Studio Flex Media Wall only (see support.polycom.com for availability)	\$55,105	DC3	2%	\$54,002.90	Service

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4877-84350-516	Service	Maintenance	RP Immersive Studio Flex Media Wall Only	Polycom Advantage ImmersiveCare	Polycom Advantage ImmersiveCare, One Year, RP Immersive Studio Flex Media wall only	\$13,910	DC3	2%	\$13,631.80	Service
4877-84350-536	Service	Maintenance	RP Immersive Studio Flex Media Wall Only	Polycom Advantage ImmersiveCare	Polycom Advantage ImmersiveCare, Three Year, RP Immersive Studio Flex Media wall only	\$37,555	DC3	2%	\$36,803.90	Service
4877-84350-517	Service	Maintenance	RP Immersive Studio Flex Media Wall Only	Polycom Advantage ImmersiveCare 4 hr	Polycom Advantage ImmersiveCare 4 hour, One Year, RP Immersive Studio Flex Media wall only (see support.polycom.com for availability)	\$21,840	DC3	2%	\$21,403.20	Service
4877-84350-537	Service	Maintenance		Polycom Advantage ImmersiveCare 4 hr	Polycom Advantage ImmersiveCare 4 hour, Three Year, RP Immersive Studio Flex Media wall only (see support.polycom.com for availability)	\$58,970	DC3	2%	\$57,790.60	Service
4870-84330-040	Service	Deployment	RP Immersive Studio Flex System	Implementation	Immersive Studio Flex Implementation, includes media wall, main table and wall facade. Normal Business Hours Service. Out of Hours service requires uplift part number 4870-01063-003.	\$22,995	DC2	2%	\$22,535.10	Service
4872-84330-155	Service	Maintenance	RP Immersive Studio Flex System	Elite ImmersiveCare	Elite ImmersiveCare, One Year, RealPresence Studio Flex	\$17,920	DC3	2%	\$17,561.60	Service
4870-84330-155	Service	Maintenance	RP Immersive Studio Flex System	ImmersiveCare	ImmersiveCare, One Year, RealPresence Studio Flex	\$16,000	DC3	2%	\$15,680.00	Service

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4870-84330-355	Service	Maintenance	RP Immersive Studio Flex System	ImmersiveCare	ImmersiveCare, Three Year, RealPresence Studio Flex	\$43,200	DC3	2%	\$42,336.00	Service
4870-84330-170	Service	Maintenance	RP Immersive Studio Flex System	ImmersiveCare 4 hr	ImmersiveCare Onsite 4 hr, One Year, RealPresence Studio Flex (see support.polycom.com for availability)	\$25,120	DC3	2%	\$24,617.60	Service
4870-84330-370	Service	Maintenance	RP Immersive Studio Flex System	ImmersiveCare 4 hr	ImmersiveCare Onsite 4 hr, Three Year, RealPresence Studio Flex (see support.polycom.com for availability)	\$67,825	DC3	2%	\$66,468.50	Service
4877-84330-516	Service	Maintenance		Polycom Advantage ImmersiveCare	Polycom Advantage ImmersiveCare, One Year, RealPresence Studio Flex	\$17,120	DC3	2%	\$16,777.60	Service
4877-84330-536	Service	Maintenance		Polycom Advantage ImmersiveCare	Polycom Advantage ImmersiveCare, Three Year, RealPresence Studio Flex	\$46,225	DC3	2%	\$45,300.50	Service
4877-84330-517	Service	Maintenance		Polycom Advantage ImmersiveCare 4 hr	Polycom Advantage ImmersiveCare 4 hour, One Year, RealPresence Studio Flex (see support.polycom.com for availability)	\$26,880	DC3	2%	\$26,342.40	Service
4877-84330-537	Service	Maintenance		Polycom Advantage ImmersiveCare 4 hr	Polycom Advantage ImmersiveCare 4 hour, Three Year, RealPresence Studio Flex (see support.polycom.com for availability)	\$72,575	DC3	2%	\$71,123.50	Service

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4870-51011-051	Service	Deployment	IRP Clariti Pernetual License	RealConnect Essentials Basic Remote Impl	RealPresence Clariti RealConnect Core Implementation. Perpetual. Remote Implementation & testing of one instance of RP Clariti with RealConnect integration. Internal communications only. Solution Design recommended.	\$16,995	DC2	2%	\$16,655.10	Service
4870-51011-052	Service	Deployment	RP Clariti Perpetual License	RealConnect Essentials Adv Remote Impl	RealPresence Clariti RealConnect Core & Edge Implementation. Perpetual. Remote Implementation & testing of one instance of RP Clariti with RealConnect integration. Internal and external communications. Solution Design recommended.	\$21,995	DC2	2%	\$21,555.10	Service
4870-51111-051	Service	Deployment	RP Clariti Term License		RealPresence Clariti RealConnect Core Implementation. Term. Remote Implementation & testing of one instance of RP Clariti with RealConnect integration. Internal communications only. Solution Design recommended.	\$16,995	DC2	2%	\$16,655.10	Service
4870-51111-052	Service	Deployment	RP Clariti Term License	RealConnect Essentials Adv Remote Impl	RealPresence Clariti RealConnect Core & Edge Implementation. Term. Remote Implementation & testing of one instance of RP Clariti with RealConnect integration. Internal and external communications. Solution Design recommended.	\$21,995	DC2	2%	\$21,555.10	Service
4870-51155-002	Service	Deployment	Media Suite Clariti Term Concurrent User Licenses 500- 1400	Remote Implementation	Remote Implementation, Media Suite, one (1) additional server node for scalability mode. Service will implement one server node to existing Media Suite for Clariti setup w/either Pro or Platinum licensing. Valid for hardware or virtual editions.	\$795	DC4	2%	\$779.10	Service
4870-84027-002	Service	Deployment	Group Series ISDN Gateway	Onsite	OnSite Install, Group Series ISDN Gateway. Onsite installation and configuration of one (1) ISDN Gateway module with a Group Series endpoint. Travel and Expenses included. Endpoint installation must be purchased separately.	\$2,195	DC4	2%	\$2,151.10	Service
4870-69420-004	Service	Deployment	EagleEye Director II	Fuddoint Installation	Onsite Installation, EagleEye Director II, when added to an existing endpoint video system.	\$1,050	DC4	2%	\$1,029.00	Service

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4870-09900-602	Infrastructure	RealConnect	RealConnect O365 Subscription 1Yr Concurrent License	User License Upto 2000	RealConnect for Office 365 (Sold seperately). Enterprise User License, 1000-1999 licenses. Pre-paid 1yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	\$48	DC4	2%	\$47.04	Service
4870-09900-603	Infrastructure	RealConnect	RealConnect O365 Subscription 1Yr Concurrent License		RealConnect for Office 365 (Sold seperately). Enterprise User License, 2000-2999 licenses. Pre-paid 1yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	\$42	DC4	2%	\$41.16	Service
4870-09900-611	Infrastructure	RealConnect	RealConnect O365 Subscription 1Yr Concurrent License	User License Upto 4000	RealConnect for Office 365 (Sold seperately). Enterprise User License, 3000-3999 licenses. Pre-paid 1yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	\$36	DC4	2%	\$35.28	Service
4870-09900-612	Infrastructure	IReal(onnect	RealConnect O365 Subscription 1Yr Concurrent License	User License Opto 5000	RealConnect for Office 365 (Sold seperately). Enterprise User License, 4000-4999 licenses. Pre-paid 1yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	\$30	DC4	2%	\$29.40	Service
4870-09900-605	Infrastructure	IReall onnect	RealConnect O365 Subscription 3Yr Concurrent License		RealConnect for Office 365 (Sold seperately). Enterprise User License, 1-499 licenses. Pre-paid 3yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	\$245	DC4	2%	\$240.10	Service
4870-09900-606	Infrastructure	RealConnect	RealConnect O365 Subscription 3Yr Concurrent License	User License Upto 1000	RealConnect for Office 365 (Sold seperately). Enterprise User License, 500-999 licenses. Pre-paid 3yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	\$184	DC4	2%	\$180.32	Service
4870-09900-607	Infrastructure	RealConnect	RealConnect O365 Subscription 3Yr Concurrent License		RealConnect for Office 365 (Sold seperately). Enterprise User License, 1000-1999 licenses. Pre-paid 3yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	\$122	DC4	2%	\$119.56	Service

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4870-09900-608	Infrastructure	Reall onnect	RealConnect O365 Subscription 3Yr Concurrent License	User License Upto 3000	RealConnect for Office 365 (Sold seperately). Enterprise User License, 2000-2999 licenses. Pre-paid 3yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	\$107	DC4	2%	\$104.86	Service
4870-09900-613	Infrastructure	RealConnect	RealConnect O365 Subscription 3Yr Concurrent License	User License Upto 4000	RealConnect for Office 365 (Sold seperately). Enterprise User License, 3000-3999 licenses. Pre-paid 3yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	\$92	DC4	2%	\$90.16	Service
4870-09900-614	Infrastructure	RealConnect	RealConnect O365 Subscription 3Yr Concurrent License	User License Upto 5000	RealConnect for Office 365 (Sold seperately). Enterprise User License, 4000-4999 licenses. Pre-paid 3yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	\$77	DC4	2%	\$75.46	Service
4870-09900-610	Infrastructure	RealConnect	RealConnect O365 Subscription Trial License	30 Day 5 Users	RealConnect for Office 365 (Sold seperately). Enterprise User Trial License - 5 Users license, 30 day trial. Only includes community support.	\$0	DC99	17%	\$0.00	Service
5230-73600-000	Infrastructure	СМА	RPRM Audio AE Base	Base Software License	RPRM Appliance Edition - Audio Base Software License, DVD. Includes 300 audio device licenses. Requires 2200- 70XXX-XXX (Maintenance required.3 year partner premier service is included for China.)	\$2,900	DC12	17%	\$2,407.00	Product
5230-73614-000	Infrastructure	СМА	RPRM Audio AE Capacity Licenses	150 Devices	RPRM Appliance Edition - 150 Audio Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$450	DC12	17%	\$373.50	Product
5230-73615-000	Infrastructure	СМА	RPRM Audio AE Capacity Licenses	500 Devices	RPRM Appliance Edition - 500 Audio Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$1,500	DC12	17%	\$1,245.00	Product

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5230-73616-000	Infrastructure	СМА	RPRM Audio AE Capacity Licenses	1500 Devices	RPRM Appliance Edition - 1500 Audio Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$4,500	DC12	17%	\$3,735.00	Product
5230-73617-000	Infrastructure	ICIMA	RPRM Audio AE Capacity Licenses	5000 Devices	RPRM Appliance Edition - 5000 Audio Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$15,000	DC12	17%	\$12,450.00	Product
5230-73618-000	Infrastructure	СМА	RPRM Audio AE Capacity Licenses	10000 Devices	RPRM Appliance Edition - 10000 Audio Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$30,000	DC12	17%	\$24,900.00	Product
5230-73700-000	Infrastructure	Base Platform Perpetual SW	RPRM Audio VE Base	Base Software License	RPRM Virtual Edition - Audio Base Software License. Includes 300 audio devices licenses (Maintenance required.3 year partner premier service is included for China.)	\$2,900	DC12	17%	\$2,407.00	Product
5230-73714-000	Infrastructure		RPRM Audio VE Capacity Licenses	150 Devices	RPRM Virtual Edition - 150 Audio Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$450	DC12	17%	\$373.50	Product
5230-73715-000	Infrastructure		RPRM Audio VE Capacity Licenses	500 Devices	RPRM Virtual Edition - 500 Audio Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$1,500	DC12	17%	\$1,245.00	Product
5230-73716-000	Infrastructure		RPRM Audio VE Capacity Licenses	1500 Devices	RPRM Virtual Edition - 1500 Audio Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$4,500	DC12	17%	\$3,735.00	Product

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5230-73717-000	Infrastructure		RPRM Audio VE Capacity Licenses	5000 Devices	RPRM Virtual Edition - 5000 Audio Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$15,000	DC12	17%	\$12,450.00	Product
5230-73718-000	Infrastructure		RPRM Audio VE Capacity Licenses	10000 Devices	RPRM Virtual Edition - 10000 Audio Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$30,000	DC12	17%	\$24,900.00	Product
4870-73714-402	Service	Waintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - 150 Audio Device Licenses	\$300	DC3	2%	\$294.00	Service
4870-73714-404	Service	Waintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Virtual Edition - 150 Audio Device Licenses	\$810	DC3	2%	\$793.80	Service
4870-73715-402	Service	IVIaIntenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - 500 Audio Device Licenses	\$1,000	DC3	2%	\$980.00	Service
4870-73715-404	Service	Waintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Virtual Edition - 500 Audio Device Licenses	\$2,700	DC3	2%	\$2,646.00	Service
4870-73716-402	Service	Waintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - 1500 Audio Device Licenses	\$3,000	DC3	2%	\$2,940.00	Service

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4870-73716-404	Service				Premier Software Service 8X5, Three Year, RPRM Virtual Edition - 1500 Audio Device Licenses	\$8,100	DC3	2%	\$7,938.00	Service
4870-73717-402	Service			Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - 5000 Audio Device Licenses	\$10,000	DC3	2%	\$9,800.00	Service
4870-73717-404	Service	Waintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Virtual Edition - 5000 Audio Device Licenses	\$27,000	DC3	2%	\$26,460.00	Service
4870-73718-402	Service	Waintenance			Premier Software Service 8X5, One Year, RPRM Virtual Edition - 10000 Audio Device Licenses	\$20,000	DC3	2%	\$19,600.00	Service
4870-73718-404	Service	IVIaIntenance			Premier Software Service 8X5, Three Year, RPRM Virtual Edition - 10000 Audio Device Licenses	\$54,000	DC3	2%	\$52,920.00	Service
4872-73714-432	Service	Waintenance			Elite Premier Software Service, One Year, RPRM Virtual Edition - 150 Audio Device Licenses	\$405	DC3	2%	\$396.90	Service
4872-73715-432	Service	Waintenance			Elite Premier Software Service, One Year, RPRM Virtual Edition - 500 Audio Device Licenses	\$1,350	DC3	2%	\$1,323.00	Service

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4872-73716-432	Service	INISINTANSNCA			Elite Premier Software Service, One Year, RPRM Virtual Edition - 1500 Audio Device Licenses	\$4,050	DC3	2%	\$3,969.00	Service
4872-73717-432	Service	Maintonanco			Elite Premier Software Service, One Year, RPRM Virtual Edition - 5000 Audio Device Licenses	\$13,500	DC3	2%	\$13,230.00	Service
4872-73718-432	Service	Waintenance			Elite Premier Software Service, One Year, RPRM Virtual Edition - 10000 Audio Device Licenses	\$27,000	DC3	2%	\$26,460.00	Service
4877-73714-422	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - 150 Audio Device Licenses	\$375	DC3	2%	\$367.50	Service
4877-73714-424	Service	Waintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Virtual Edition - 150 Audio Device Licenses	\$1,015	DC3	2%	\$994.70	Service
4877-73715-422	Service	Waintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - 500 Audio Device Licenses	\$1,250	DC3	2%	\$1,225.00	Service
4877-73715-424	Service	Waintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Virtual Edition - 500 Audio Device Licenses	\$3,375	DC3	2%	\$3,307.50	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-73716-422	Service	INISINTANSNCA		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - 1500 Audio Device Licenses	\$3,750	DC3	2%	\$3,675.00	Service
4877-73716-424	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Virtual Edition - 1500 Audio Device Licenses	\$10,125	DC3	2%	\$9,922.50	Service
4877-73717-422	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - 5000 Audio Device Licenses	\$12,500	DC3	2%	\$12,250.00	Service
4877-73717-424	Service	INIAINTENANCE		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Virtual Edition - 5000 Audio Device Licenses	\$33,750	DC3	2%	\$33,075.00	Service
4877-73718-422	Service	INISINTANSNCA		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - 10000 Audio Device Licenses	\$25,000	DC3	2%	\$24,500.00	Service
4877-73718-424	Service	Waintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Virtual Edition - 10000 Audio Device Licenses	\$67,500	DC3	2%	\$66,150.00	Service
4870-72101-101	Service	Deployment	Resource Manager Voice	Installation	Remote Installation, RealPresence Resource Manager for Voice Implementation. For Voice only configurations. See Service Description for details.	\$2,395	DC2	2%	\$2,347.10	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-73600-402	Service	Waintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - Base Software License, DVD. Includes 300 device licenses for management.	\$580	DC3	2%	\$568.40	Service
4870-73600-404	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Appliance Edition - Base Software License, DVD. Includes 300 device licenses for management.	\$1,565	DC3	2%	\$1,533.70	Service
4870-73614-402	Service	Waintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - 150 Audio Device Licenses	\$300	DC3	2%	\$294.00	Service
4870-73614-404	Service	Waintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Appliance Edition - 150 Audio Device Licenses	\$810	DC3	2%	\$793.80	Service
4870-73615-402	Service	IVIaIntenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - 500 Audio Device Licenses	\$1,000	DC3	2%	\$980.00	Service
4870-73615-404	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Appliance Edition - 500 Audio Device Licenses	\$2,700	DC3	2%	\$2,646.00	Service
4870-73616-402	Service	Waintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - 1500 Audio Device Licenses	\$3,000	DC3	2%	\$2,940.00	Service

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4870-73616-404	Service			Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Appliance Edition - 1500 Audio Device Licenses	\$8,100	DC3	2%	\$7,938.00	Service
4870-73617-402	Service			Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - 5000 Audio Device Licenses	\$10,000	DC3	2%	\$9,800.00	Service
4870-73617-404	Service	Waintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Appliance Edition - 5000 Audio Device Licenses	\$27,000	DC3	2%	\$26,460.00	Service
4870-73618-402	Service	INIAINTENANCE		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - 10000 Audio Device Licenses	\$20,000	DC3	2%	\$19,600.00	Service
4870-73618-404	Service	INISINTANSNCA		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Appliance Edition - 10000 Audio Device Licenses	\$54,000	DC3	2%	\$52,920.00	Service
4870-73700-402	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - Base Software License. Includes 300 device licenses for management.	\$580	DC3	2%	\$568.40	Service
4870-73700-404	Service	Maintenance		Premier Software Service 8x5	Premier Software Service 8X5, Three Year, RPRM Virtual Edition - Base Software License. Includes 300 device licenses for management.	\$1,565	DC3	2%	\$1,533.70	Service

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4872-73600-432	Service	IVIaintenance	. ,	Elite Premier Software	Elite Premier Software Service, One Year, RPRM Appliance Edition - Base Software License, DVD. Includes 300 device licenses for management.	\$785	DC3	2%	\$769.30	Service
4872-73614-432	Service	Waintenance			Elite Premier Software Service, One Year, RPRM Appliance Edition - 150 Audio Device Licenses	\$405	DC3	2%	\$396.90	Service
4872-73615-432	Service	Waintenance		Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Appliance Edition - 500 Audio Device Licenses	\$1,350	DC3	2%	\$1,323.00	Service
4872-73616-432	Service	IVIaIntenance			Elite Premier Software Service, One Year, RPRM Appliance Edition - 1500 Audio Device Licenses	\$4,050	DC3	2%	\$3,969.00	Service
4872-73617-432	Service	IVIaIntenance			Elite Premier Software Service, One Year, RPRM Appliance Edition - 5000 Audio Device Licenses	\$13,500	DC3	2%	\$13,230.00	Service
4872-73618-432	Service	Waintenance			Elite Premier Software Service, One Year, RPRM Appliance Edition - 10000 Audio Device Licenses	\$27,000	DC3	2%	\$26,460.00	Service
4872-73700-432	Service	Maintonanco		Service	Elite Premier Software Service, One Year, RPRM Virtual Edition - Base Software License. Includes 300 device licenses for management.	\$785	DC3	2%	\$769.30	Service

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4877-73600-422	Service	Iviaintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - Base Software License, DVD. Includes 300 device licenses for management.	\$725	DC3	2%	\$710.50	Service
4877-73600-424	Service	Maintenance	RPRM Audio AE Capacity Base Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Appliance Edition - Base Software License, DVD. Includes 300 device licenses for management.	\$1,960	DC3	2%	\$1,920.80	Service
4877-73614-422	Service	Waintenance	RPRM Audio AE Capacity Licenses - 150 Devices	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - 150 Audio Device Licenses	\$375	DC3	2%	\$367.50	Service
4877-73614-424	Service	Waintenance	RPRM Audio AE Capacity Licenses - 150 Devices	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Appliance Edition - 150 Audio Device Licenses	\$1,015	DC3	2%	\$994.70	Service
4877-73615-422	Service	IVIaIntenance	RPRM Audio AE Capacity Licenses - 500 Devices	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - 500 Audio Device Licenses	\$1,250	DC3	2%	\$1,225.00	Service
4877-73615-424	Service	Maintenance	RPRM Audio AE Capacity Licenses - 500 Devices	Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Appliance Edition - 500 Audio Device Licenses	\$3,375	DC3	2%	\$3,307.50	Service
4877-73616-422	Service	N/laintonanco	RPRM Audio AE Capacity Licenses - 1500 Devices	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - 1500 Audio Device Licenses	\$3,750	DC3	2%	\$3,675.00	Service

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4877-73616-424	Service	INIAINTENANCE		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Appliance Edition - 1500 Audio Device Licenses	\$10,125	DC3	2%	\$9,922.50	Service
4877-73617-422	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - 5000 Audio Device Licenses	\$12,500	DC3	2%	\$12,250.00	Service
4877-73617-424	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Appliance Edition - 5000 Audio Device Licenses	\$33,750	DC3	2%	\$33,075.00	Service
4877-73618-422	Service	liviaintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - 10000 Audio Device Licenses	\$25,000	DC3	2%	\$24,500.00	Service
4877-73618-424	Service	anco antonanco		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Appliance Edition - 10000 Audio Device Licenses	\$67,500	DC3	2%	\$66,150.00	Service
4877-73700-422	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - Base Software License. Includes 300 device licenses for management.	\$725	DC3	2%	\$710.50	Service
4877-73700-424	Service	Maintenance		Polycom Advantage Software Service	Polycom Advantage Software Service, Three Year, RPRM Virtual Edition - Base Software License. Includes 300 device licenses for management.	\$1,960	DC3	2%	\$1,920.80	Service

	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-84280-112	Service	Maintenance	Group Series ISDN Gateway	Premier	Premier, One Year, Polycom ISDN Gateway	\$195	DC3	2%	\$191.10	Service
4870-84280-312	Service	Maintenance	Group Series ISDN Gateway	Premier	Premier, Three Year, Polycom ISDN Gateway	\$525	DC3	2%	\$514.50	Service
4870-84280-114	Service	Maintenance	Group Series ISDN Gateway	Premier On-Site	Premier Onsite, One Year, Polycom ISDN Gateway	\$295	DC3	2%	\$289.10	Service
4870-84280-314	Service	Maintenance	Group Series ISDN Gateway	Premier On-Site	Premier Onsite, Three Year, Polycom ISDN Gateway	\$795	DC3	2%	\$779.10	Service
4872-84280-112	Service	Maintenance	Group Series ISDN Gateway	Elite Premier	Elite Premier, One Year, Polycom ISDN Gateway	\$255	DC3	2%	\$249.90	Service
4872-84280-114	Service	Maintenance	Group Series ISDN Gateway	Elite Premier On-Site	Elite Premier Onsite, One Year, Polycom ISDN Gateway	\$360	DC3	2%	\$352.80	Service
4872-84280-914	Service	Maintenance	Group Series ISDN Gateway		Elite Premier Onsite 4 hr, One Year, Polycom ISDN Gateway. *See support.polycom.com for availability	\$565	DC3	2%	\$553.70	Service

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4877-84280-513	Service	Maintenance	Group Series ISDN Gateway	Polycom Advantage	Polycom Advantage, One Year, Polycom ISDN Gateway	\$205	DC3	2%	\$200.90	Service
4877-84280-533	Service	Maintenance	Group Series ISDN Gateway	Polycom Advantage	Polycom Advantage, Three Year, Polycom ISDN Gateway	\$555	DC3	2%	\$543.90	Service
4877-84280-514	Service	Maintenance	Group Series ISDN Gateway		Polycom Advantage Onsite, One Year, Polycom ISDN Gateway	\$295	DC3	2%	\$289.10	Service
4877-84280-534	Service	Maintenance	Group Series ISDN Gateway		Polycom Advantage Onsite, Three Year, Polycom ISDN Gateway	\$795	DC3	2%	\$779.10	Service
4877-84280-515	Service	Maintenance	Group Series ISDN Gateway		Polycom Advantage Onsite 4 hour, One Year, Polycom ISDN Gateway. *See support.polycom.com for availability	\$510	DC3	2%	\$499.80	Service
4877-84280-535	Service	Maintenance	Group Series ISDN Gateway		Polycom Advantage Onsite 4 hour, Three Year, Polycom ISDN Gateway. *See support.polycom.com for availability	\$1,375	DC3	2%	\$1,347.50	Service
4877-RUS03-533	Service	N/laintonanco	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	Polycom Advantage	Polycom Advantage includes RMM, 3 YR, Minimum purchase of 6 rooms req, PGS approval req. RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200- 63550-034) Bundle	\$17,911	DC3	2%	\$17,552.78	Service

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4877-RUS02-533	Service	Waintenance	RealPresence Utility Cart 500 Dual 22in Displays	Polycom Advantage	Polycom Advantage includes RMM, 3 YR, Minimum purchase of 6 rooms req, PGS approval req. RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22"	\$20,039	DC3	2%	\$19,638.22	Service
4877-RUS01-533	Service	Maintenance	RealPresence EduCart 500 Single 55 in Display	Polycom Advantage	Polycom Advantage includes RMM, 3 YR, Minimum purchase of 6 rooms req, PGS approval req. RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display. See RMM Srv Des for scope	\$23,058	DC3	2%	\$22,596.84	Service
4877-RUS08-533	Service	Maintenance	RP Centro Systems	Polycom Advantage	Polycom Advantage includes RMM, 3 YR, Min purchase of 6 rooms req, PGS app req. RP Centro: Visual collab sol w integrated Codec, 360 degree Cam, MicArray, Spkers, Casters, 4 27" Touch Displays, 2 Remotes, and MS InteroQ2:Q37p. See RMM Srv Des for scope	\$28,480	DC3	2%	\$27,910.40	Service
7200-84685-001	Video Solutions Group	Polycom Pano	Polycom Pano Systems	Polycom Pano	Polycom Pano. Wireless Presentation System. 4K 60fps RGB444 output, HDMI IN 4K 30fps, Miracast, Airplay, App, Cloud Casting, Touch. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 USB Type-B 2m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required.	\$1,990	DC8	17%	\$1,651.70	Product
4870-84685-007	Service	Deployment	Polycom Pano	Endpoint Installation	Onsite Installation, Pano. Includes the installation and testing of one (1) Pano Box at a single customer address. See service description for more details.	\$595	DC2	2%	\$583.10	Service
4870-84685-010	Service	Deployment	Polycom Pano	Remote Endpoint Installation	Implementation, Pano. Provides Polycom team to onboard Pano with Cloud connectivity. Includes remote installation of up to 3 Pano Box devices. Travel to site will require uplift. Additional Pano box installations will require 4870-84685-007.	\$3,495	DC2	2%	\$3,425.10	Service
4870-84685-112	Service	Maintenance	Polycom Pano	Premier	Premier, One Year, Polycom Pano Wireless Presentation System	\$300	DC3	2%	\$294.00	Service

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4870-84685-312	Service	Maintenance	Polycom Pano	Premier	Premier, Three Year, Polycom Pano Wireless Presentation System	\$810	DC3	2%	\$793.80	Service
4870-84685-114	Service	Maintenance	Polycom Pano	Dromior (In-Sito	Premier Onsite, One Year, Polycom Pano Wireless Presentation System.	\$450	DC3	2%	\$441.00	Service
4870-84685-314	Service	Maintenance	Polycom Pano	Premier On-Site	Premier Onsite, Three Year, Polycom Pano Wireless Presentation System.	\$1,215	DC3	2%	\$1,190.70	Service
4872-84685-112	Service	Maintenance	Polycom Pano	IFIITE Premier	Elite Premier, One Year, Polycom Pano Wireless Presentation System.	\$395	DC3	2%	\$387.10	Service
4872-84685-114	Service	Maintenance	Polycom Pano	FIITE Premier (In-NITE	Elite Premier Onsite, One Year, Polycom Pano Wireless Presentation System.	\$550	DC3	2%	\$539.00	Service
4872-84685-914	Service	Maintenance	Polycom Pano		Elite Premier Onsite 4 hr, One Year, Polycom Pano Wireless Presentation System. *See support.polycom.com for availability	\$865	DC3	2%	\$847.70	Service
4877-84685-513	Service	Maintenance	Polycom Pano		Polycom Advantage, One Year, Polycom Pano Wireless Presentation System	\$315	DC3	2%	\$308.70	Service

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4877-84685-533	Service	Maintenance	Polycom Pano	POIVCOM Advantage	Polycom Advantage, Three Year, Polycom Pano Wireless Presentation System	\$850	DC3	2%	\$833.00	Service
4877-84685-514	Service	Maintenance	IPOlycom Pano		Polycom Advantage Onsite, One Year, Polycom Pano Wireless Presentation System.	\$460	DC3	2%	\$450.80	Service
4877-84685-534	Service	Maintenance	POIVCOM Pano		Polycom Advantage Onsite, Three Year, Polycom Pano Wireless Presentation System.	\$1,240	DC3	2%	\$1,215.20	Service
4877-84685-515	Service	Maintenance	IPOlycom Pano	Site 4 br	Polycom Advantage Onsite 4 hour, One Year, Polycom Pano Wireless Presentation System. *See support.polycom.com for availability	\$780	DC3	2%	\$764.40	Service
4877-84685-535	Service	Maintenance	I POIVCOM Pano	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, Three Year, Polycom Pano Wireless Presentation System. *See support.polycom.com for availability	\$2,100	DC3	2%	\$2,058.00	Service
4870-51055-002	Service	Denloyment	Media Suite Clariti Additional Node	Implementation	Remote Implementation, RealPresence Media Suite Clariti, one (1) additional server node for scalability mode. Perpetual licensing. Service will implement one server node to existing Media Suite for Clariti setup w/ either Pro or Platinum licensing.	\$795	DC2	2%	\$779.10	Service
4870-84820-002	Service	Deployment	Group 500 Medialign Rev2 270 Dual Displays	Fuduoint Installation	Onsite Installation, RP Medialign Rev2 270 Dual Displays. Includes installation of EagleEye Producer EEIV-12x.	\$1,795	DC4	2%	\$1,759.10	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-84830-002	Service		Group 500 Medialign Rev2 170 Single Display	Endpoint Installation	Onsite Installation, RP Medialign Rev2 170 Single Display. Includes installation of EagleEye Producer EEIV-12x.	\$1,395	DC4	2%	\$1,367.10	Service
4870-84820-112	Service	Maintenance	Group 500 Medialign Rev2 270 Dual Displays-EagleEye Director II EagleEye IV-12x		Premier, One Year, RP Medialign Rev2-270. Incl:GS500 (7200-64250-101) w/EEIV, 2-70" 1080 LED disp, speaker, RPTouch, EE Director II w/1 EE IV, tabletop content interface, 1080 & S4B licenses, stand.	\$8,200	DC3	2%	\$8,036.00	Service
4870-84820-312	Service	Maintenance	Group 500 Medialign Rev2 270 Dual Displays-EagleEye Director II EagleEye IV-12x		Premier, Three Year, RP Medialign Rev2-270. Incl:GS500 (7200-64250-101) w/EEIV, 2-70" 1080 LED disp, speaker, RPTouch, EE Director II w/1 EE IV, tabletop content interface, 1080 & S4B licenses, stand.	\$22,140	DC3	2%	\$21,697.20	Service
4870-84830-112	Service		Group 500 Medialign Rev2 170 Single Display-EagleEye Producer EagleEye IV-12x	Premier	Premier, One Year, RP Medialign Rev2-170. Incl:GS500 (7200-64250-101) w/EEIV-12x, 1-70" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$5,200	DC3	2%	\$5,096.00	Service
4870-84830-312	Service	Maintenance	Group 500 Medialign Rev2 170 Single Display-EagleEye Producer EagleEye IV-12x	Premier	Premier, Three Year, RP Medialign Rev2-170. Incl:GS500 (7200-64250-101) w/EEIV-12x, 1-70" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$14,040	DC3	2%	\$13,759.20	Service
4870-84820-114	Service		Group 500 Medialign Rev2 270 Dual Displays-EagleEye Director II EagleEye IV-12x		Premier Onsite, One Year, RP Medialign Rev2-270. Incl:GS500 (7200-64250-101) w/EEIV, 2-70" 1080 LED disp, speaker, RPTouch, EE Director II w/1 EE IV, tabletop content interface, 1080 & S4B licenses, stand.	\$12,300	DC3	2%	\$12,054.00	Service
4870-84820-314	Service	Maintenance	Group 500 Medialign Rev2 270 Dual Displays-EagleEye Director II EagleEye IV-12x		Premier Onsite, Three Year, RP Medialign Rev2-270. Incl:GS500 (7200-64250-101) w/EEIV, 2-70" 1080 LED disp, speaker, RPTouch, EE Director II w/1 EE IV, tabletop content interface, 1080 & S4B licenses, stand.	\$33,210	DC3	2%	\$32,545.80	Service

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4870-84830-114	Service	Maintenance	Group 500 Medialign Rev2 170 Single Display-EagleEye Producer EagleEye IV-12x	Premier On-Site	Premier Onsite, One Year, RP Medialign Rev2-170. Incl:GS500 (7200-64250-101) w/EEIV-12x, 1-70" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$7,800	DC3	2%	\$7,644.00	Service
4870-84830-314	Service	Maintenance	Group 500 Medialign Rev2 170 Single Display-EagleEye Producer EagleEye IV-12x	Premier On-Site	Premier Onsite, Three Year, RP Medialign Rev2-170. Incl:GS500 (7200-64250-101) w/EEIV-12x, 1-70" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$21,060	DC3	2%	\$20,638.80	Service
4877-84820-513	Service	Maintenance	Group 500 Medialign Rev2 270 Dual Displays-EagleEye Director II EagleEye IV-12x		Polycom Advantage, One Year, RP Medialign Rev2-270. Incl:GS500 (7200-64250-101) w/EEIV, 2-70" 1080 LED disp, speaker, RPTouch, EE Director II w/1 EE IV, tabletop content interface, 1080 & S4B licenses, stand.	\$8,635	DC3	2%	\$8,462.30	Service
4877-84820-533	Service	Maintenance	Group 500 Medialign Rev2 270 Dual Displays-EagleEye Director II EagleEye IV-12x	Polycom Advantage	Polycom Advantage, Three Year, RP Medialign Rev2-270. Incl:GS500 (7200-64250-101) w/EEIV, 2-70" 1080 LED disp, speaker, RPTouch, EE Director II w/1 EE IV, tabletop content interface, 1080 & S4B licenses, stand.	\$23,315	DC3	2%	\$22,848.70	Service
4877-84830-513	Service	Maintenance	Group 500 Medialign Rev2 170 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage	Polycom Advantage, One Year, RP Medialign Rev2-170. Incl:GS500 (7200-64250-101) w/EEIV-12x, 1-70" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$5,475	DC3	2%	\$5,365.50	Service
4877-84830-533	Service	Maintenance	Group 500 Medialign Rev2 170 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage	Polycom Advantage, Three Year, RP Medialign Rev2-170. Incl:GS500 (7200-64250-101) w/EEIV-12x, 1-70" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$14,785	DC3	2%	\$14,489.30	Service
4877-84820-514	Service	Maintenance	Group 500 Medialign Rev2 270 Dual Displays-EagleEye Director II EagleEye IV-12x	Polycom Advantage On-	Polycom Advantage Onsite, One Year, RP Medialign Rev2- 270. Incl:GS500 (7200-64250-101) w/EEIV, 2-70" 1080 LED disp, speaker, RPTouch, EE Director II w/1 EE IV, tabletop content interface, 1080 & S4B licenses, stand.	\$12,510	DC3	2%	\$12,259.80	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4877-84820-534	Service	Maintenance	Group 500 Medialign Rev2 270 Dual Displays-EagleEye Director II EagleEye IV-12x	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, RP Medialign Rev2-270. Incl:GS500 (7200-64250-101) w/EEIV, 2-70" 1080 LED disp, speaker, RPTouch, EE Director II w/1 EE IV, tabletop content interface, 1080 & S4B licenses, stand.	\$33,775	DC3	2%	\$33,099.50	Service
4877-84830-514	Service	Maintenance	Group 500 Medialign Rev2 170 Single Display-EagleEye Producer EagleEye IV-12x	Site	Polycom Advantage Onsite, One Year, RP Medialign Rev2- 170. Incl:GS500 (7200-64250-101) w/EEIV-12x, 1-70" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses.	\$7,935	DC3	2%	\$7,776.30	Service
4877-84830-534	Service	Maintenance	Group 500 Medialign Rev2 170 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage On- Site	Polycom Advantage Onsite, Three Year, RP Medialign Rev2-170. Incl:GS500 (7200-64250-101) w/EEIV-12x, 1- 70" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses.	\$21,425	DC3	2%	\$20,996.50	Service
4877-84820-515	Service	Maintenance	Group 500 Medialign Rev2 270 Dual Displays-EagleEye Director II EagleEye IV-12x	Polycom Advantage On- Site 4 hr	PLCM Advantage Onsite 4 hr, 1YR, RP Medialign Rev2- 270. Incl:GS500 (7200-64250-101) w/EEIV, 2-70" 1080 LED disp, speaker, RPTouch, EE Director II w/1 EE IV, tabletop content interface, 1080 & S4B licenses, stand. *See support.polycom.com for availability	\$21,290	DC3	2%	\$20,864.20	Service
4877-84820-535	Service	Maintenance	Group 500 Medialign Rev2 270 Dual Displays-EagleEye Director II EagleEye IV-12x	Polycom Advantage On- Site 4 hr	PLCM Advantage Onsite 4 hr, 3YR, RP Medialign Rev2- 270. Incl:GS500 (7200-64250-101) w/EEIV, 2-70" 1080 LED disp, speaker, RPTouch, EE Director II w/1 EE IV, tabletop content interface, 1080 & S4B licenses, stand. *See support.polycom.com for availability	\$57,480	DC3	2%	\$56,330.40	Service
4877-84830-515	Service	Maintenance	Group 500 Medialign Rev2 170 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hr, One Year, RP Medialign Rev2-170. Incl:GS500 (7200-64250-101) w/EEIV-12x, 1- 70" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses. *See support.polycom.com for availability	\$13,500	DC3	2%	\$13,230.00	Service
4877-84830-535	Service	Maintenance	Group 500 Medialign Rev2 170 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hr, Three Year, RP Medialign Rev2-170. Incl:GS500 (7200-64250-101) w/EEIV-12x, 1- 70" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses. *See support.polycom.com for availability	\$36,450	DC3	2%	\$35,721.00	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51301-402	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License PREM Upto 15	RealConnect Access Suite - Concurrent User License, 1- Year, Polycom Premier Service (Qty 5-14 only)	\$475	DC12	17%	\$394.25	Service
5230-51301-422	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License ADV Upto 15	RealConnect Access Suite - Concurrent User License, 1- Year, Polycom Advantage Service (Qty 5-14 only)	\$499	DC12	17%	\$414.17	Service
5230-51301-432	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License ELITE Upto 15	RealConnect Access Suite - Concurrent User License, 1- Year, Polycom Elite Service (Qty 5-14 only)	\$513	DC12	17%	\$425.79	Service
5230-51302-402	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License PREM Upto 50	RealConnect Access Suite - Concurrent User License, 1- Year, Polycom Premier Service (Qty 15-49 only)	\$450	DC12	17%	\$373.50	Service
5230-51302-422	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License ADV Upto 50	RealConnect Access Suite - Concurrent User License, 1- Year, Polycom Advantage Service (Qty 15-49 only)	\$473	DC12	17%	\$392.59	Service
5230-51302-432	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License ELITE Upto 50	RealConnect Access Suite - Concurrent User License, 1- Year, Polycom Elite Service (Qty 15-49 only)	\$486	DC12	17%	\$403.38	Service
5230-51303-402	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License PREM Upto 150	RealConnect Access Suite - Concurrent User License, 1- Year, Polycom Premier Service (Qty 50-149 only)	\$425	DC12	17%	\$352.75	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51303-422	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License ADV Upto 150	RealConnect Access Suite - Concurrent User License, 1- Year, Polycom Advantage Service (Qty 50-149 only)	\$446	DC12	17%	\$370.18	Service
5230-51303-432	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License ELITE Upto 150	RealConnect Access Suite - Concurrent User License, 1- Year, Polycom Elite Service (Qty 50-149 only)	\$459	DC12	17%	\$380.97	Service
5230-51304-402	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License PREM Upto 500	RealConnect Access Suite - Concurrent User License, 1- Year, Polycom Premier Service (Qty 150-499 only)	\$400	DC12	17%	\$332.00	Service
5230-51304-422	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License ADV Upto 500	RealConnect Access Suite - Concurrent User License, 1- Year, Polycom Advantage Service (Qty 150-499 only)	\$420	DC12	17%	\$348.60	Service
5230-51304-432	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License ELITE Upto 500	RealConnect Access Suite - Concurrent User License, 1- Year, Polycom Elite Service (Qty 150-499 only)	\$432	DC12	17%	\$358.56	Service
5230-51305-402	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License PREM Upto 500 plus	RealConnect Access Suite - Concurrent User License, 1- Year, Polycom Premier Service (Qty 500+ only)	\$375	DC12	17%	\$311.25	Service
5230-51305-422	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License ADV Upto 500 plus	RealConnect Access Suite - Concurrent User License, 1- Year, Polycom Advantage Service (Qty 500+ only)	\$394	DC12	17%	\$327.02	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51305-432	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License		RealConnect Access Suite - Concurrent User License, 1- Year, Polycom Elite Service (Qty 500+ only)	\$405	DC12	17%	\$336.15	Service
5230-51360-100	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Options License	I Encryntion	RealConnect Access Suite - Media Encryption License, 1- Year (No Maintenance Required)	\$0	DC12	17%	\$0.00	Service
5230-51301-404	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License		RealConnect Access Suite - Concurrent User License, 3- Year, Polycom Premier Service (Qty 5-14 only)	\$1,280	DC12	17%	\$1,062.40	Service
5230-51301-424	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	-	RealConnect Access Suite - Concurrent User License, 3- Year, Polycom Advantage Service (Qty 5-14 only)	\$1,350	DC12	17%	\$1,120.50	Service
5230-51301-433	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	-	RealConnect Access Suite - Concurrent User License, 3- Year, Polycom Elite Service (Qty 5-14 only)	\$1,390	DC12	17%	\$1,153.70	Service
5230-51302-404	Infrastructure	RealConnect			RealConnect Access Suite - Concurrent User License, 3- Year, Polycom Premier Service (Qty 15-49 only)	\$1,220	DC12	17%	\$1,012.60	Service
5230-51302-424	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	-	RealConnect Access Suite - Concurrent User License, 3- Year, Polycom Advantage Service (Qty 15-49 only)	\$1,280	DC12	17%	\$1,062.40	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51302-433	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	-	RealConnect Access Suite - Concurrent User License, 3- Year, Polycom Elite Service (Qty 15-49 only)	\$1,310	DC12	17%	\$1,087.30	Service
5230-51303-404	Infrastructure	RealConnect			RealConnect Access Suite - Concurrent User License, 3- Year, Polycom Premier Service (Qty 50-149 only)	\$1,150	DC12	17%	\$954.50	Service
5230-51303-424	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	User License ADV Upto 150	RealConnect Access Suite - Concurrent User License, 3- Year, Polycom Advantage Service (Qty 50-149 only)	\$1,200	DC12	17%	\$996.00	Service
5230-51303-433	Infrastructure	RealConnect			RealConnect Access Suite - Concurrent User License, 3- Year, Polycom Elite Service (Qty 50-149 only)	\$1,240	DC12	17%	\$1,029.20	Service
5230-51304-404	Infrastructure	RealConnect			RealConnect Access Suite - Concurrent User License, 3- Year, Polycom Premier Service (Qty 150-499 only)	\$1,080	DC12	17%	\$896.40	Service
5230-51304-424	Infrastructure	RealConnect			RealConnect Access Suite - Concurrent User License, 3- Year, Polycom Advantage Service (Qty 150-499 only)	\$1,130	DC12	17%	\$937.90	Service
5230-51304-433	Infrastructure	RealConnect			RealConnect Access Suite - Concurrent User License, 3- Year, Polycom Elite Service (Qty 150-499 only)	\$1,170	DC12	17%	\$971.10	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51305-404	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	User License PREM Upto 500 plus	RealConnect Access Suite - Concurrent User License, 3- Year, Polycom Premier Service (Qty 500+ only)	\$1,010	DC12	17%	\$838.30	Service
5230-51305-424	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	-	RealConnect Access Suite - Concurrent User License, 3- Year, Polycom Advantage Service (Qty 500+ only)	\$1,060	DC12	17%	\$879.80	Service
5230-51305-433	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	User License ELITE Upto 500 plus	RealConnect Access Suite - Concurrent User License, 3- Year, Polycom Elite Service (Qty 500+ only)	\$1,090	DC12	17%	\$904.70	Service
5230-51360-300	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Options License	Encryption	RealConnect Access Suite - Media Encryption License, 3- Year (No Maintenance Required)	\$0	DC12	17%	\$0.00	Service
4870-51308-021	Service	Deployment	RealConnect Access Suite	Remote Installation	Remote Basic Implementation of RealConnect Access Suite, SW Only, single instance to support RealConnect for O365. Delivers device registration, call routing, firewall traversal, OTD, RealAccess.	\$14,000	DC2	2%	\$13,720.00	Service
4870-51308-027	Service	Deployment	RealConnect Access Suite		Onsite Basic Implementation of RealConnect Access Suite, single instance to support RealConnect for O365. Internal communications only. Delivers device registration, call routing, firewall traversal, OTD, RealAccess.	\$16,000	DC2	2%	\$15,680.00	Service
4870-51308-041	Service	Deployment	RealConnect Access Suite Add- on	Remote Installation	Add-On Instance of RealConnect Access Suite. Remote install, configuration & testing of an add'l instance to provide HA, geographical resiliency possible. Purchase of Implementation of RealConnect Access Suite may be required.	\$11,000	DC2	2%	\$10,780.00	Service

Product ID	Product Hierarchy - Line Of Business		Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-51308-047	Service	Deployment	RealConnect Access Suite Add- on	Onsite Installation	Add-On Instance of RealConnect Access Suite. Onsite implementation & testing of an add'l instance to provide HA, geogr. resiliency possible. Purchase of Implementation of RealConnect Access Suite may be required.	\$13,000	DC2	2%	\$12,740.00	Service
4870-51308-081	Service	Deployment	RealConnect Access Suite and O365 Onboarding	Remote Installation	Remote Basic Implementation of RealConnect Access Suite with RCO365 Onboarding, SW Only, single instance to support RealConnect for O365. Delivers device registration, call routing, firewall traversal, OTD, RealAccess.	\$17,000	DC2	2%	\$16,660.00	Service
4870-51308-087	Service	Deployment	RealConnect Access Suite and O365 Onboarding	Onsite Installation	Onsite Basic Implementation of RealConnect Access Suite with RC0365 Onboarding, single instance to support RealConnect for O365. Internal communications only. Delivers device registration, call routing, firewall traversal, OTD, RealAccess.	\$19,000	DC2	2%	\$18,620.00	Service
7230-84780-001	Video Solutions Group	RP Group	Group 500 Medialign Rev2 Accessories	Medialign Rev2 270 Slimline Kit	RP Medialign Rev2 -2 70 slimeline kits, for use on Medialign Rev2 -270 only. Includes: wall brackets & freestand (retain for future use) replacement base.	\$1,600	DC99	17%	\$1,328.00	Product
7230-84790-001	Video Solutions Group	RP Group	Group 500 Medialign Rev2 Accessories	Medialign Rev2 170 Slimline Kit	RP Medialign Rev2 -170 slimeline kits, for use on Medialign Rev2 - 170 only. Includes: wall brackets & freestand (retain for future use) replacement base.	\$800	DC99	17%	\$664.00	Product
7230-84800-001	Video Solutions Group	IRP Group	Group 500 Medialign Rev2 Accessories	Medialign Rev2 255 Slimline Kit	RP Medialign Rev2 - 255 slimeline kits, for use on Medialign Rev2 - 255 only. Includes: wall brackets & freestand (retain for future use) replacement base.	\$1,600	DC99	17%	\$1,328.00	Product
7230-84810-001	Video Solutions Group	IRP Group	Group 500 Medialign Rev2 Accessories	Medialign Rev2 155 Slimline Kit	RP Medialign Rev2 - 155 slimeline kits, for use on Medialign Rev2 -155 only. Includes: wall brackets & freestand (retain for future use) replacement base.	\$800	DC99	17%	\$664.00	Product

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
7230-84820-001	Video Solutions Group	RP Group	Group 500 Medialign Rev2 70 in LED	Medialign Rev2 270 Dual Displays-EagleEye Director II EagleEye IV- 12x	RP Medialign Rev2-270. Includes:GS 500 (7200-64250- 001 with EEIV), 2-70" 1080 LED displays, speaker, RP Touch, EE Director II w/ 1 EE IV, tabletop content interface, 1080 and S4B licenses, stand, NA pwr cord and cable bundle.(Maintenance Contract Reqd)	\$82,000	DC12	17%	\$68,060.00	Product
7230-84830-001	Video Solutions Group	RP Group	Group 500 Medialign Rev2 70 in LED	Medialign Rev2 170 Single Display-EagleEye Producer EagleEye IV- 12x	RP Medialign Rev2-170. Includes: GS 500 (7200-64250- 001) w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 and S4B licenses, stand, NA pwr cord and cable bundle. (Maintenance Contract Required)	\$52,000	DC12	17%	\$43,160.00	Product
7230-84850-001	Video Solutions Group	RP Group	Group 500 Medialign Rev2 55 in LED	Medialign Rev2 155 Single Display-EagleEye Producer EagleEye IV- 12x	RP Medialign Rev2-155. Includes: GS 500 (7200-64250- 001) w/EEIV-12x, 1-55" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 and S4B licenses, stand, NA pwr cord and cable bundle. (Maintenance Contract Required)	\$27,000	DC12	17%	\$22,410.00	Product
7230-84860-001	Video Solutions Group	RP Group	Group 500 Medialign Rev2 55 in LED	Medialign Rev2 255 Dual Displays-EagleEye Producer EagleEye IV- 12x	RP Medialign Rev2-255.Includes:GS 500 (7200-64250- 001 with EEIV), 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 and S4B licenses, stand, NA pwr cord and cable bundle.(Maintenance Contract Reqd)	\$52,000	DC12	17%	\$43,160.00	Product
4870-84850-002	Service	Deniovment	Group 500 Medialign Rev2 155 Single Display	Endpoint Installation	Onsite Installation, RP Medialign Rev2 155 Single Display. Includes installation of EagleEye Producer EEIV-12x.	\$1,395	DC4	2%	\$1,367.10	Service
4870-84860-002	Service	Denloyment	Group 500 Medialign Rev2 255- Dual Displays	Endpoint Installation	Onsite Installation, RP Medialign Rev2 255 Dual Displays. Includes installation of EagleEye Producer EEIV-12x.	\$1,795	DC4	2%	\$1,759.10	Service
4870-84850-112	Service	Maintenance	Group 500 Medialign Rev2 155 Single Display-EagleEye Producer EagleEye IV-12x	Premier	Premier, One Year, RP Medialign Rev2-155. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 1-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$2,700	DC3	2%	\$2,646.00	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4870-84850-312	Service	Maintenance	Group 500 Medialign Rev2 155 Single Display-EagleEye Producer EagleEye IV-12x	Premier	Premier, Three Year, RP Medialign Rev2-155. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 1-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$7,290	DC3	2%	\$7,144.20	Service
4870-84860-112	Service	Maintenance	Group 500 Medialign Rev2 255 Single Display-EagleEye Producer EagleEye IV-12x	Premier	Premier, One Year, RP Medialign Rev2-255. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 2-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses	\$5,200	DC3	2%	\$5,096.00	Service
4870-84860-312	Service	Maintenance	Group 500 Medialign Rev2 255 Single Display-EagleEye Producer EagleEye IV-12x	Premier	Premier, Three Year, RP Medialign Rev2-255. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 2-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses	\$14,040	DC3	2%	\$13,759.20	Service
4870-84850-114	Service	Maintenance	Group 500 Medialign Rev2 155 Single Display-EagleEye Producer EagleEye IV-12x	Premier On-Site	Premier Onsite, One Year, RP Medialign Rev2-155. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 1-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$4,050	DC3	2%	\$3,969.00	Service
4870-84850-314	Service	Maintenance	Group 500 Medialign Rev2 155 Single Display-EagleEye Producer EagleEye IV-12x	Premier On-Site	Premier Onsite, Three Year, RP Medialign Rev2-155. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 1-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$10,935	DC3	2%	\$10,716.30	Service
4870-84860-114	Service	Maintenance	Group 500 Medialign Rev2 255 Single Display-EagleEye Producer EagleEye IV-12x	Premier On-Site	Premier Onsite, One Year, RP Medialign Rev2-255. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 2-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses	\$7,800	DC3	2%	\$7,644.00	Service
4870-84860-314	Service	Maintenance	Group 500 Medialign Rev2 255 Single Display-EagleEye Producer EagleEye IV-12x	Premier On-Site	Premier Onsite, Three Year, RP Medialign Rev2-255. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 2-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses	\$21,060	DC3	2%	\$20,638.80	Service

Product ID	Product Hierarchy - Line Of Business	-	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	Discount Identifier (Discount Code)	EPL Discount Value %	EPL Contract Price	Product or Service
4872-84850-112	Service	Maintenance	Group 500 Medialign Rev2 155 Single Display-EagleEye Producer EagleEye IV-12x	Elite Premier	Elite Premier, One Year, RP Medialign Rev2-155. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 1-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$3,535	DC3	2%	\$3,464.30	Service
4872-84850-114	Service	Maintenance	Group 500 Medialign Rev2 155 Single Display-EagleEye Producer EagleEye IV-12x	Elite Premier On-Site	Elite Premier Onsite, One Year, RP Medialign Rev2-155. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 1-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$4,940	DC3	2%	\$4,841.20	Service
4872-84850-914	Service	Maintenance	Group 500 Medialign Rev2 155 Single Display-EagleEye Producer EagleEye IV-12x	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RP Medialign Rev2- 155. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 1- 55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses. *See support.polycom.com for availability	\$7,755	DC3	2%	\$7,599.90	Service
4872-84860-112	Service	Maintenance	Group 500 Medialign Rev2 255 Single Display-EagleEye Producer EagleEye IV-12x	Elite Premier	Elite Premier, One Year, RP Medialign Rev2-255. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 2-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses	\$6,810	DC3	2%	\$6,673.80	Service
4872-84860-114	Service	Maintenance	Group 500 Medialign Rev2 255 Single Display-EagleEye Producer EagleEye IV-12x	Elite Premier On-Site	Elite Premier Onsite, One Year, RP Medialign Rev2-255. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 2-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses	\$9,515	DC3	2%	\$9,324.70	Service
4872-84860-914	Service	Maintenance	Group 500 Medialign Rev2 255 Single Display-EagleEye Producer EagleEye IV-12x	Elite Premier On-Site 4 hr	Elite Premier Onsite 4 hr, One Year, RP Medialign Rev2- 255. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 2- 55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses. *See support.polycom.com for availability	\$14,940	DC3	2%	\$14,641.20	Service
4877-84850-513	Service	Maintenance	Group 500 Medialign Rev2 155 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage	Polycom Advantage, One Year, RP Medialign Rev2-155. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 1-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$2,845	DC3	2%	\$2,788.10	Service

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4877-84850-533	Service		Group 500 Medialign Rev2 155 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage	Polycom Advantage, Three Year, RP Medialign Rev2-155. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 1-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$7,680	DC3	2%	\$7,526.40	Service
4877-84860-513	Service	Maintenance	Group 500 Medialign Rev2 255 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage	Polycom Advantage, One Year, RP Medialign Rev2-255. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 2-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses	\$5,475	DC3	2%	\$5,365.50	Service
4877-84860-533	Service		Group 500 Medialign Rev2 255 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage	Polycom Advantage, Three Year, RP Medialign Rev2-255. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 2-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses	\$14,785	DC3	2%	\$14,489.30	Service
4877-84850-514	Service	Maintenance	Group 500 Medialign Rev2 155 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage On-	Polycom Advantage Onsite, One Year, RP Medialign Rev2- 155. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 1- 55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$4,120	DC3	2%	\$4,037.60	Service
4877-84850-534	Service	Maintenance	Group 500 Medialign Rev2 155 Single Display-EagleEye Producer EagleEye IV-12x		Polycom Advantage Onsite, Three Year, RP Medialign Rev2-155. Includes: GS 500 (7200-64250-012) w/EEIV- 12x, 1-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$11,125	DC3	2%	\$10,902.50	Service
4877-84860-514	Service			Polycom Advantage On-	Polycom Advantage Onsite, One Year, RP Medialign Rev2- 255. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 2- 55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses	\$7,935	DC3	2%	\$7,776.30	Service
4877-84860-534	Service	Maintenance	Group 500 Medialign Rev2 255 Single Display-EagleEye Producer EagleEye IV-12x		Polycom Advantage Onsite, Three Year, RP Medialign Rev2-255. Includes: GS 500 (7200-64250-012) w/EEIV- 12x, 2-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses	\$21,425	DC3	2%	\$20,996.50	Service

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4877-84850-515	Service	Maintenance	Group 500 Medialign Rev2 155 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4hr, One Year, RP Medialign Rev2-155. Includes: GS 500 (7200-64250-012) w/EEIV- 12x, 1-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses. *See support.polycom.com for availability	\$7,010	DC3	2%	\$6,869.80	Service
4877-84850-535	Service	Maintenance	Group 500 Medialign Rev2 155 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4hr, Three Year, RP Medialign Rev2-155. Includes: GS 500 (7200-64250-012) w/EEIV- 12x, 1-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses. *See support.polycom.com for availability	\$18,930	DC3	2%	\$18,551.40	Service
4877-84860-515	Service	Maintenance	Group 500 Medialign Rev2 255 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hr, One Year, RP Medialign Rev2-255. Includes: GS 500 (7200-64250-012) w/EEIV- 12x, 2-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses. *See support.polycom.com for availability	\$13,500	DC3	2%	\$13,230.00	Service
4877-84860-535	Service	Maintenance	Group 500 Medialign Rev2 255 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage On- Site 4 hr	Polycom Advantage Onsite 4 hr, Three Year, RP Medialign Rev2-255. Includes: GS 500 (7200-64250-012) w/EEIV- 12x, 2-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses. *See support.polycom.com for availability	\$36,450	DC3	2%	\$35,721.00	Service
8200-84764-001	Video Solutions Group	RP Group	Group Series Microphones	RealPresence Group Microphone Array	Acoustic Fence ceiling mic. array kit. Includes 3*2200- 23810-002 white microphone arrays w/ 24" drop cables, 3*25' RJ45 cables, 1*2457-26716-001-RJ45(M)-Walta(F), 1*2457-25646-001-RJ45(F)-Walta(M). Connects to primary ceiling or tabletop mic array.	\$3,000	DC6	17%	\$2,490.00	Product
1465-09479-001	Video Solutions Group	RP Group	Group Series EagleEye Producer	Replacement PSU	Replacement level VI power supply unit (PSU) for EagleEye Producer and EagleEye Director IIDOES NOT INCLUDE AC POWER CORD	\$129	DC6	17%	\$107.07	Product
2215-69443-001	Video Solutions Group	RP Group	Group Series EagleEye Director II	EagleEye Director II Accessories-Spare Kit	EagleEye Director II ACCESSORY KIT, MSR and PC, 1x 5m HDMI cable, 1x 1.8m HDMI cable, 1x 5m USB cable, 1x remote control and 2x AAA batteries.	\$410	DC12	17%	\$340.30	Product

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2215-69444-001	Video Solutions Group	RP Group	Group Series EagleEye Director II	EagleEye Director II Accessories-Spare Kit	EagleEye Director II ACCESSORY KIT, Surface Hub, 1x 5m USB cable, 1x remote control and 2x AAA batteries.	\$140	DC12	17%	\$116.20	Product
5150-58712-001	Video Solutions Group	RP Group	Group Series Software	Group Series Software Upgrade	RealPresence Group Series software upgrade version 6.2.x and all previous version applicable to all Polycom RealPresence Group Series models, including the RealPresence Group Centro.	\$1,999	DC6	17%	\$1,659.17	Product
2200-66700-019	Voice	RealPresence Trio	RealPresence Trio	RealPresence Trio 8500 Systems	Skype for Business/O365/Lync (Sold Separately) Edition Polycom Trio 8500 conf. phone with Polycom UCS SfB Lic., built-in Bluetooth. 802.3af PoE. NO PWR KIT. Incl. 7.6m/25ft Ethernet cable.	\$1,099	DC14	20%	\$879.20	Product
2200-66700-025	Voice	RealPresence Trio	RealPresence Trio	RealPresence Trio 8500	Polycom Trio 8500 IP conference phone with built-in Bluetooth. 802.3af Power over Ethernet. SHIPS WITHOUT POWER KIT. Incl. 7.6m/25ft Ethernet cable, and Setup Sheet.	\$1,099	DC14	20%	\$879.20	Product
2200-49307-002	Voice	RealPresence Trio	RealPresence Trio	RealPresence Trio 8500 Peripherals	USB 2.0 cable for Polycom Trio 8500 and VoxBox. 1.2m/4ft cable with torx screws to provide secure retention to device Micro-B/male to Type A/male for using Trio 8500 as USB speakerphone for VoIP calls via computer based applications.	\$20	DC6	17%	\$16.60	Product
2457-40124-003	Voice	RealPresence Trio	RealPresence Trio	RealPresence Trio 8500 Peripherals	Replacement CAT-5e network cable for connecting Polycom Trio 8500 to the network. 7.6m/25ft cable length. Shielded.	\$29	DC6	17%	\$24.07	Product
2200-66740-001	Voice	RealPresence Trio	RealPresence Trio	RealPresence Trio 8500 Peripherals	Power Kit for Polycom Trio 8500. Incl. 100-240V, 0.8A, 56V/30W, IEEE 802.3at compliant mid-span power injector for 10/100/1000 Mbps Ethernet. Ships with 1.8m/6ft power cord with NA plug and 2.1m/7ft Ethernet cable.	\$139	DC6	17%	\$115.37	Product

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5150-84981-001	Voice	RealPresence Trio	IRaalProconco Iria	Software	Unified Communication Software License for 1 Unit of Screen Mirroring from AirPlay and Miracast certified devices for use with RealPresence Trio Visual+ connected with RP Trio 8800. Active maintenance contract with RealPresence Trio Visual+ required.	\$49	DC8	17%	\$40.67	Product
4870-66700-112	Service	Maintenance	Maintenance		Premier, One Year, Polycom Trio 8500 IP conference phone	\$50	DC3	2%	\$49.00	Service
4870-66700-312	Service	Maintenance	Maintenance		Premier, Three Year, Polycom Trio 8500 IP conference phone	\$135	DC3	2%	\$132.30	Service
2200-49000-025	Voice	Voxbox	Voxbox	Voxbox Systems	VoxBox Speakerphone for PC/Mac-based UC softphone applications and mobile devices with built-in Bluetooth 4.0 and USB 2.0. Ships with a carrying case, 1.2m/4ft USB Cable and 3m/10ft USB with security loop. DOES NOT INCLUDE AC ADAPTER.	\$299	DC12	17%	\$248.17	Product
7200-52200-125	Video Solutions Group	POIVCOM Pano	Polycom Pano Cables and Connectors	Power Supply	Power Supply for Polycom Pano,54V/65W. Order power cord separately.	\$129	DC6	17%	\$107.07	Product
2200-49007-001	Voice	Voxbox	Voxbox Peripherals	Cables	Cable - 1.2m/4ft, Type A to Micro USB for VoxBox.	\$15	DC6	17%	\$12.45	Product
2200-49307-001	Voice	Voxbox	Voxbox Peripherals	I anies	Cable - 3m/10ft, Type A to Micro USB, with torx screws and security loop for VoxBox	\$25	DC6	17%	\$20.75	Product

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2200-10266-025	Video Solutions Group	CX Room Systems	MSR Dock	MSR Dock	MSR Dock Skype Room System V2. 2xHDMI out at 1080p60, 1 HDMI in at 1080p60. 1 Gig Eth. 4xUSB3.0. 3.5mm audio/TTY. Motion sensor.1x1.8M HDMI cbl, 1x1.8M Eth. cbl. Req power supply PN 1465-52790-075 & country specific power cord.	\$596	DC4	2%	\$584.08	Product
4870-66779-112	Service	Maintonanco	RealPresence Trio 8500 Systems with Collaboration Kit	Premier	Premier, One Year, Polycom Trio 8500 Collaboration Kit	\$55	DC3	2%	\$53.90	Service
4870-66779-312	Service	Maintonanco	RealPresence Trio 8500 Systems with Collaboration Kit	Premier	Premier, Three Year, Polycom Trio 8500 Collaboration Kit	\$150	DC3	2%	\$147.00	Service
4870-66779-114	Service	Maintenance	RealPresence Trio 8500 Systems with Collaboration Kit	Premier On-Site	Premier Onsite, One Year, Polycom Trio 8500 Collaboration Kit.	\$85	DC3	2%	\$83.30	Service
4870-66779-314	Service	Maintonanco	RealPresence Trio 8500 Systems with Collaboration Kit	Premier On-Site	Premier Onsite, Three Year, Polycom Trio 8500 Collaboration Kit.	\$230	DC3	2%	\$225.40	Service
4872-66779-112	Service	Maintonanco	RealPresence Trio 8500 Systems with Collaboration Kit	Elite Premier	Elite Premier, One Year, Polycom Trio 8500 Collaboration Kit.	\$70	DC3	2%	\$68.60	Service
4872-66779-114	Service	Maintenance	RealPresence Trio 8500 Systems with Collaboration Kit	Elite Premier On-Site	Elite Premier Onsite, One Year, Polycom Trio 8500 Collaboration Kit.	\$105	DC3	2%	\$102.90	Service

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4872-66779-914	Service	Maintonanco	RealPresence Trio 8500 Systems with Collaboration Kit	Life Premier On-Site 4	Elite Premier Onsite 4 hr, One Year, Polycom Trio 8500 Collaboration Kit. *See support.polycom.com for availability	\$165	DC3	2%	\$161.70	Service
4877-66779-513	Service	Maintonanco	RealPresence Trio 8500 Systems with Collaboration Kit	Polycom Advantage	Polycom Advantage, One Year, Polycom Trio 8500 Collaboration Kit	\$60	DC3	2%	\$58.80	Service
4877-66779-533	Service	Maintonanco	RealPresence Trio 8500 Systems with Collaboration Kit	Polycom Advantage	Polycom Advantage, Three Year, Polycom Trio 8500 Collaboration Kit	\$160	DC3	2%	\$156.80	Service
4877-66779-514	Service	Maintenance	RealPresence Trio 8500 Systems with Collaboration Kit		Polycom Advantage Onsite, One Year, Polycom Trio 8500 Collaboration Kit	\$85	DC3	2%	\$83.30	Service
4877-66779-534	Service	Maintonanco	RealPresence Trio 8500 Systems with Collaboration Kit		Polycom Advantage Onsite, Three Year, Polycom Trio 8500 Collaboration Kit	\$230	DC3	2%	\$225.40	Service
4877-66779-515	Service	Maintonanco	RealPresence Trio 8500 Systems with Collaboration Kit	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, One Year, Polycom Trio 8500 Collaboration Kit. *See support.polycom.com for availability	\$145	DC3	2%	\$142.10	Service
4877-66779-535	Service	Maintenance	RealPresence Trio 8500 Systems with Collaboration Kit	Polycom Advantage On-	Polycom Advantage Onsite 4 hour, Three Year, Polycom Trio 8500 Collaboration Kit. *See support.polycom.com for availability	\$390	DC3	2%	\$382.20	Service